



**安德利**  
**ANDRE**

烟台北方安德利果汁股份有限公司  
**YANTAI NORTH ANDRE JUICE CO.,LTD.**

(於中華人民共和國註冊成立之有限公司)  
(a joint stock limited company incorporated in the People's Republic of China)  
(股份代號 Stock Code: 02218)



專業的濃縮果汁生產商

**A Professional Concentrated  
Juice Manufacturer**

二零一八年  
年報

**Annual Report  
2018**

# Contents

## 目錄

	Pages
	頁次
Corporate Information	2
公司資料	
Financial Highlights	4
財務摘要	
Chairman's Statement	6
董事長報告書	
Management Discussion and Analysis	11
管理層討論及分析	
Directors, Supervisors and Senior Management	18
董事、監事及高級管理層	
Corporate Governance Report	25
企業管治報告	
Report of Directors	46
董事會報告	
Report of the Supervisory Committee	77
監事會報告	
Auditor's Report	79
審計報告	
Consolidated Balance Sheet	86
合併資產負債表	
Company Balance Sheet	89
母公司資產負債表	
Consolidated Income Statement	92
合併利潤表	
Company Income Statement	94
母公司利潤表	
Consolidated Cash Flow Statement	95
合併現金流量表	
Company Cash Flow Statement	97
母公司現金流量表	
Consolidated Statement of Changes in Shareholders' Equity	99
合併股東權益變動表	
Company Statement of Changes in Shareholders' Equity	100
母公司股東權益變動表	
Notes to the Financial Statements	101
財務報表附註	

# Corporate Information

## 公司資料

### Directors

#### Executive Directors

Wang An  
Zhang Hui  
Wang Yan Hui

#### Non-Executive Directors

Liu Tsung-Yi

#### Independent Non-Executive Directors

Jiang Hong Qi  
Li Wei  
Li Tong Ning

### Supervisors

Dai Li Ying  
Wang Zhi Wu  
Wang Kun

### Company Secretary

Ng Man Yee Karen, CPA FCCA ACA

### Members of Audit and Review Committee

Jiang Hong Qi  
Li Wei  
Li Tong Ning

### Compliance Officer

Zhang Hui

### Authorised Representatives

Wang An  
Ng Man Yee Karen, CPA FCCA ACA

### Auditors

KPMG Huazhen LLP

### Legal Advisers

*As to Hong Kong Law*  
Baker McKenzie  
*As to PRC Law*  
Shandong Xinshiming Law Firm

### 董事

#### 執行董事

王 安  
張 輝  
王艷輝

#### 非執行董事

劉宗宜

#### 獨立非執行董事

姜洪奇  
李 煒  
李同寧

### 監事

戴利英  
王志武  
王 坤

### 公司秘書

伍敏怡 CPA FCCA ACA

### 審計委員會成員

姜洪奇  
李 煒  
李同寧

### 監察主任

張 輝

### 獲授權代表

王 安  
伍敏怡 CPA FCCA ACA

### 核數師

畢馬威華振會計師事務所(特殊普通合伙)

### 法律顧問

香港法律  
貝克•麥堅時律師事務所  
中國法律  
山東鑫士銘律師事務所

### Principal Bankers

China Construction Bank (Muping Branch, Yantai City)  
Agricultural Bank of China (Muping Branch, Yantai City)  
Bank of China (Muping Branch, Yantai City)  
HSBC Bank (China) Company Limited (Qingdao Branch)

### H Share Registrar and Transfer Office

Tricor Tengis Limited  
22nd Floor  
Hopewell Centre  
183 Queen's Road East  
Wanchai  
Hong Kong

### Registered Office and Principal Place of Business in the PRC

No. 18 Andre Avenue  
Muping Economic Development Zone  
Yantai City, Shandong Province, the PRC

### Investors Relationship & Principal Place of Business in Hong Kong

Room 26, 19/F, West Exchange Tower,  
322 Des Voeux Road Central,  
Sheung Wan, Hong Kong  
Telephone : (852) 2511-6988  
Facsimile : (852) 2587-9166  
Email address : andrehk@northandre.com

### Company Homepage/Website

[www.andre.com.cn](http://www.andre.com.cn)

### Stock Code

02218

(The H shares of the Company (the "H Shares") were transferred and listed on the Main Board of The Stock Exchange of the Hong Kong Limited (the "Stock Exchange") (stock code: 02218) on 19 January 2011 and were de-listed from the Growth Enterprise Market of the Stock Exchange (stock code: 8259) on the same date)

### 主要往來銀行

中國建設銀行(烟台市牟平支行)  
中國農業銀行(烟台市牟平支行)  
中國銀行(烟台市牟平支行)  
滙豐銀行(中國)有限公司青島分行

### H股過戶登記處

卓佳登捷時有限公司  
香港灣仔皇后大道東183號  
合和中心22樓

### 中國註冊辦事處及主要營業地點

中國山東省烟台市  
牟平經濟開發區  
安德利大街18號

### 投資者關係及香港主要營業地址

香港上環德輔道中322號  
西區電話大樓  
19樓26室  
電話 : (852) 2511-6988  
傳真 : (852) 2587-9166  
電子郵箱 : andrehk@northandre.com

### 公司網頁／網站

[www.andre.com.cn](http://www.andre.com.cn)

### 股份代號

02218

(本公司H股(「H股」)自二零一一年一月十九日起轉為在香港聯合交易所有限公司(「聯交所」)主板買賣(股份代號: 02218)並於同日由聯交所創業板除牌(股份代號: 8259))

# Financial Highlights

## 財務摘要

### Results 業績

		For the year ended 31 December 截至十二月三十一日止年度				
		2018	2017	2016	2015	2014
		二零一八年	二零一七年	二零一六年	二零一五年	二零一四年
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Operating income	營業收入	1,067,585	901,041	875,197	817,970	844,469
Operating profit	營業利潤	140,975	86,332 <sup>▲</sup>	103,192 <sup>▲</sup>	76,216 <sup>▲</sup>	69,969 <sup>▲</sup>
Profit before taxation	利潤總額	137,473	86,561 <sup>▲</sup>	124,289 <sup>▲</sup>	83,092 <sup>▲</sup>	72,591 <sup>▲</sup>
Net profit for the year	淨利潤	137,336	86,425 <sup>▲</sup>	122,888 <sup>▲</sup>	82,478 <sup>▲</sup>	73,439 <sup>▲</sup>
Attributable to:	歸屬於：					
Equity shareholders of the Company	本公司所有者	137,336	86,425 <sup>▲</sup>	122,888 <sup>▲</sup>	82,478 <sup>▲</sup>	73,439 <sup>▲</sup>
Non-controlling interests	少數股東	-	-	-	-	-
Basic earnings per share	每股基本盈利	<u>RMB人民幣0.384元</u>	<u>RMB人民幣0.238元<sup>▲</sup></u>	<u>RMB人民幣0.328元<sup>▲</sup></u>	<u>RMB人民幣0.214元<sup>▲</sup></u>	<u>RMB人民幣0.183元<sup>▲</sup></u>

▲ Note: The assessment and deduction of input VAT is applicable to Baishui Andre Juice Co., Ltd. and Yongji Andre Juice Co., Ltd., subsidiaries of the Group since January 2014 and December 2014, respectively. For the purchases of agricultural raw materials which applied the assessment and deduction of input VAT as approved by the local tax authorities, when the agricultural products are purchased, the value of the raw materials recorded in the accounts are inclusive of tax. When the assessed input VAT deduction amount is approved by the tax authorities and before 1 January 2018, the Group calculated and allocated the inventory cost based on raw material costs for which the approved input VAT amount was excluded. This accounting treatment would have an impact on the operating cost for the relevant years and inventory at the end of the relevant reporting period. From 1 January 2018 onwards, in order to simplify the cost calculation, the Group directly deducted the approved deductible input VAT amount from the operating costs for the current period.

▲ 附註：本集團之兩家附屬公司白水安德利果蔬汁有限公司和永濟安德利果蔬汁有限公司分別自二零一四年一月和二零一四年十二月適用農產品增值稅進項稅額核定扣除。在經當地稅務機關批准採用核定扣除的方法進行農產品採購進項稅額扣除的，在購入農產品時，按照含稅金額確認原材料入帳價值。取得稅務機關批准進項稅額核定扣除額時及在二零一八年一月一日之前，將該核定扣除額抵減用於生產的農產品原材料成本後進行成本計算和結轉，在二零一八年一月一日之後，為簡化成本計算，本集團將進項稅額核定扣除額直接抵減當期營業成本，並採用追溯調整法對前期財務報表的相關專案進行了調整以及重述二零一四年至二零一七年業績與資產及負債。

### Profit Attributable to Equity Shareholders of the Company 本公司股東應佔溢利



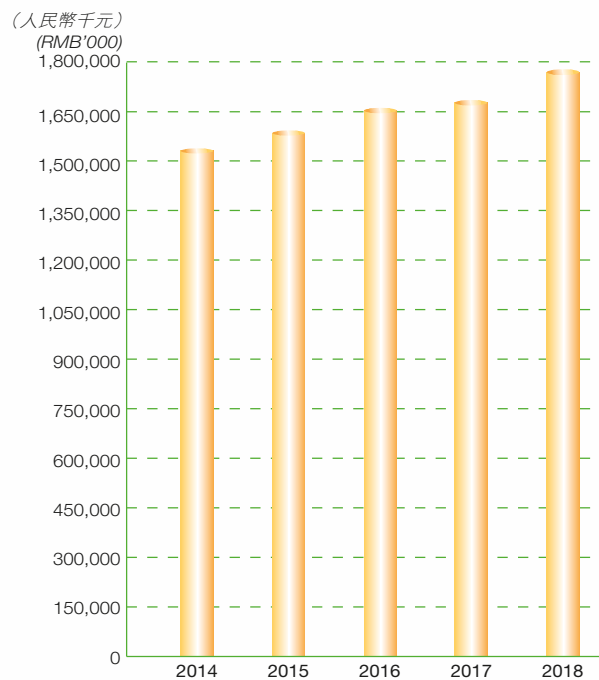
# Financial Highlights

## 財務摘要

### Assets and Liabilities 資產及負債

		As at 31 December 於十二月三十一日				
		2018	2017	2016	2015	2014
		二零一八年	二零一七年	二零一六年	二零一五年	二零一四年
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Total assets	資產總值	1,921,459	1,981,803 <sup>▲</sup>	2,156,387 <sup>▲</sup>	2,242,250 <sup>▲</sup>	2,172,669 <sup>▲</sup>
Total liabilities	負債總值	142,455	304,335	505,159	655,658	617,982
Total equity attributable to equity shareholders of the Company	本公司所有者應佔權益	1,779,004	1,677,468 <sup>▲</sup>	1,651,228 <sup>▲</sup>	1,586,592 <sup>▲</sup>	1,554,687 <sup>▲</sup>
Non-controlling interests	少數股東權益	-	-	-	-	-

### Total Equity Attributable to Equity Shareholders of the Company 本公司股東應佔權益



- ▲ Adjusted. Details please see explanation note on page 4.
- ▲ 經調整。詳情請見第四頁之附註。

# Chairman's Statement

## 董事長報告書

I am pleased to submit to the shareholders of the Company (the "Shareholders") the annual report of the Company and its subsidiaries (collectively known as the "Group") for the financial year ended 31 December 2018.

### Annual Results and Review

The Group recorded a turnover of approximately RMB1,067,585,000 for the year ended 31 December 2018 as compared to approximately RMB901,041,000 last year, representing an increase of approximately 18%. The gross profit margin was approximately 27% for the year ended 31 December 2018 while the gross profit margin for the previous year was approximately 31%▲. The profit attributable to equity Shareholders was approximately RMB137,336,000 for the year under review, representing an increase of approximately RMB50,911,000 over the previous year of approximately RMB86,425,000▲. Basic earnings per share was approximately RMB0.384.

The significant increase in turnover of the Group was mainly attributable to the further boost in sales volume over last year, caused by the mixed effects of the increase in our Group's market development effort and advance purchases by US customers for the avoidance of risks associated with custom duty. Slight increase in the selling price was also noted compared with last year.

Under the trend of depreciation of Renminbi against US Dollar and the condition of gradual decrease in gearing ratio of the Group, the Group has continued to enhance its cooperation with domestic and oversea renowned financial institutions. This reduced the Group's exchange rate risk and finance costs, and can better facilitate its business development. In relation to expanding the market sales, the Group continued to maintain close and stable business relationships with certain renowned beverage manufacturers in China and overseas and has developed new good customers with broadened sales channels. The market share of the Company in terms of sales volume in the African and North American markets also increased significantly. In respect of research and development, the Company had developed a

本人欣然提呈本公司及附屬公司(合稱「本集團」)截至二零一八年十二月三十一日止年度報告，敬請本公司各位股東(「股東」)瀏覽。

### 全年業績及回顧

本集團截至二零一八年十二月三十一日止年度實現本集團收入約為人民幣1,067,585,000元，比去年同期的約人民幣901,041,000元相比上升約18%；截至二零一八年十二月三十一日止年度毛利率為27%，而去年同期則約為31%▲；回顧期內實現股東應佔溢利約為人民幣137,336,000元，較去年同期約為人民幣86,425,000元▲相比增加約人民幣50,911,000元。每股基本盈利約為人民幣0.384元。

集團收入的上升主要是由於本集團繼續加大市場開發力度，及美國客戶提前採購以規避關稅風險等因素的綜合影響下，銷售數量在去年的基礎上出現明顯的增長，同時果汁銷售價格較去年又有小幅上升。

在人民幣對美元貶值趨勢確立及本集團資本負債率逐年下降的形式下，本集團繼續加強了與國內外著名金融機構的合作，以有效降低本集團匯率風險和融資成本，以便更好地促進業務的發展。在擴大市場銷售方面，本集團積極致力於與國內外著名飲料加工生產商保持優質、穩定的合作關係，並積極開發新的優良客戶，開拓新的銷售渠道，銷售量佔非洲與北美的市場份額亦有明顯提升。在研發方面：本公司開發出濃縮桃濁汁新產品；確定了以蘋果濁汁為基料的系列果汁飲料配方；進行了濃縮蘋果清汁色值穩定、濃縮果汁加工過程

▲ Adjusted. Details please see explanation note on page 4.

▲ 經調整。詳情請見第四頁之附註。

new beverage: cloudy peach juice concentrate; determined a series of juice beverage formulations based on cloudy apple juice; conducted key technology study on colour stability of clear apple juice concentrate, energy saving and emission reduction in the processing of juice concentrate and reduced the content of insoluble matters; applied two national invention patents; filed three company standards; awarded with the “Chinese Patent Gold Award” for “A Low-temperature Aseptic Storage Method for Clear Apple Juice Concentrate in Large-Capacity Tanks ZL200910229390.9” ; and as the president unit, completed the 2018 innovation mission of the “National Fruit Deep Processing Technology Innovation Alliance”.

### Analysis of the Industry and Our Market Share

In 2018, the total volume of China's apple juice concentrate exports was approximately 558,200 tonnes, representing a decrease of 15% as compared to approximately 654,700 tonnes in 2017. Although the Chinese apple juice concentrate industry has only begun mass production since the late 90's of the last century, the industry grew at a tremendous rate and has claimed a global market share of over 50% within just a decade, owing to the abundant apple supplies in China. Excluding China, Europe is the second main production site of apple juice concentrate in the world. Hence, the export volume and price of China's apple juice concentrate is affected not only by the global economy, but also the production and sales of apple juice concentrate in Europe. Starting from 2014, due to the increasing competition of producers of apple juice concentrate in Europe and low growth pace of the global economy, the international market price of apple juice concentrate started to decrease until 2017. In 2018, attributable to the decrease in production of juice concentrate in China, the export volume of apple juice concentrate in China decrease significantly during the year. The international market price thereby stabilized and recovered in 2018.

中節能降耗減排、降低不溶物含量關鍵技術研究；申請國家發明專利2項；備案企業標準3項；「一種濃縮蘋果果汁大容量罐群低溫無菌貯存方法ZL200910229390.9」獲「中國專利金獎」；以及作為理事長單位，完成了「二零一八年年度的國家水果深加工科技創新聯盟的創新任務」。

### 行業和本公司市場份額分析

二零一八年年度，中國濃縮蘋果汁出口量約為558,200噸，與二零一七年年度出口量約654,700噸相比減少15%。中國濃縮蘋果汁行業大規模生產起始於上世紀九十年代後期，但由於中國有著豐富的蘋果資源，發展速度十分驚人，僅十年左右就佔據了世界濃縮蘋果汁市場超過50%的份額。世界主要濃縮蘋果汁的產區除中國外，歐洲為世界第二大產區。因此除了受世界經濟的影響，歐洲濃縮蘋果汁的產銷情況也會影響到中國濃縮蘋果汁的出口量和價格。從二零一四年開始，因為歐洲濃縮蘋果汁生產商競爭不斷增加及全球經濟低速增長，使得濃縮蘋果汁的國際市場價格在二零一四年度起開始走低，一直延續到二零一七年年。在二零一八年年度，由於中國濃縮果汁減產，致使本年度中國濃縮蘋果汁出口量明顯下降，受此影響，二零一八年年度濃縮蘋果汁的國際市場的價格起穩回升。



# Chairman's Statement

## 董事長報告書

Since apple juice itself is nutritious, people's increasing pursuit for green and healthy food is bound to bring more room for development for the apple juice market. Currently, 80% of the world's apple juice consumption market is concentrated in the developed countries with solid demands and steady growths. In these major consumer countries, we already have relatively fixed market shares and customer base. Meanwhile, we believe that the dense population in the developing countries and people's increasing attention on dietary nutrition, natural apple juice will undoubtedly be one of the best options. This gradually maturing consumer market will surely become a take-off area for future apple juice consumption. In the long run, healthy and pure natural juice will become more and more popular.

Being a leader in China's apple juice concentrate industry and through our proactive and visionary leadership, we will make use of the benefit of the capital and administrative expertise of the Company, to gradually expand its domestic market share and stabilize its leading export position in the industry simultaneously for more rapid and better development.

### Prospects and Outlook

As a mild raw material, apple juice concentrate can be mixed with different fruit and vegetable juice, to fulfill the market requirements like low cost and good taste. Therefore the demand of apple juice concentrate is solid and steady.

With the gradual implementation of specific measures favourable to the agricultural industry under the PRC government's macroeconomic policies as well as the gradual improvement of various relevant PRC laws and regulations, the Group will enjoy better development and financing opportunities. Aiming at enlarging its business scale, the Group will strive to further enlarge its market, enhance productivity, diversify products, expand sales, disperse markets and to develop financing channels, etc.

由於蘋果汁本身具有多種營養功能，隨著人們對綠色、健康食品的不斷追求，必將給蘋果汁市場帶來更大的發展空間。目前世界蘋果汁消費市場有80%集中在發達國家，發達國家對蘋果汁的需求已經基本形成剛性，需求量也保持較為穩定的增長趨勢，在這些主要的消費國家，我們都已擁有比較固定的市場份額和客戶群體。同時，我們認為發展中國家人口眾多，人們也越來越注重飲食的營養搭配，天然無添加的蘋果汁無疑將是最好的選擇之一。這個正慢慢成熟的消費市場必將成為未來蘋果汁消費的騰飛區。長期來看，健康、純天然的果汁將會受到越來越多消費者的喜愛。

作為中國濃縮蘋果汁行業龍頭企業，本公司領導銳意進取，審時度勢，利用公司的資金、管理方面的優勢，在逐步擴大國內市場佔有率的同時，穩定本公司在本行業的出口領導地位，謀求公司更快更好的發展。

### 前景與展望

濃縮蘋果汁作為具有溫和性質的基料，可以和不同水果汁、蔬菜汁等混合生產，以同時滿足低成本、好風味等市場需求，所以需求是剛性而穩定的。

隨著國家宏觀經濟政策向農業傾斜的各項具體措施的逐步實施，以及國家各項有關法律法規的逐步完善，本集團也將面臨更好的發展及融資機遇。為謀求本集團的規模發展，本集團將繼續在拓寬市場、提升生產能力、產品多樣化、擴展銷售並分散市場及拓寬融資渠道等多方面作更進一步的努力。

# Chairman's Statement

## 董事長報告書

In terms of juice production capacity, volatility in the industry will force some of the small and medium domestic enterprises out of the market. Moderate reshuffling in the industry will favour industry consolidation and improve industry competition. The Group aims to further increase its annual juice concentrate production capacity and to strengthen its leading position in the industry, to rationally adjust the Group's existing production capacities according to changes in the sources of raw materials and to extend the research on different types of juice concentrate and production capacity. On research and development, in 2019, the Group will continue to develop fruit beverages; conduct related research topics of the National Fruit Deep Processing Technology Innovation Alliance; and conduct the optimization of juice processing technique.

At present, the Group has a sound financial base. The Group is also well positioned to take advantage of the State's policy on development of new villages and agriculture with a view to developing rural villages, enriching farmers and expanding domestic demands. The board (the "Board") of directors of the Company ("Directors") and I have full confidence in the Group's future development. Our employees will continue to support the Group and to contribute to the Group's continuous and steady development.

在果汁產能方面，行業的波動將使國內部份中小型企業退出市場競爭。行業適度洗牌將有利於提高行業集中度，改善行業的競爭環境。同時對本集團內現有產能根據原料資源的變化進行合理的調整，進一步提高本集團年生產濃縮果汁的生產能力並加大多種類濃縮果汁的研發與生產能力，鞏固本集團於行業內的領導地位。在研究與開發方面，二零一九年，本集團將繼續開發水果飲料；進行國家水果深加工科技創新聯盟相關課題的研究；以及進行果汁加工工藝的優化。

目前本集團財務狀況良好，且本集團符合國家建設新農村、發展農業、繁榮農村、富裕農民、擴大內需的政策導向，本人及本公司董事（「董事」）會（「董事會」）對集團未來發展充滿信心，本集團全體員工將繼續努力，為本集團的持續穩定發展作出貢獻。

# Chairman's Statement

## 董事長報告書

### Dividend

The Board proposes a final dividend of approximately RMB0.10 per share for the financial year 2018 in the forthcoming annual general meeting.

### Appreciation

During the reporting period, the international market price of apple juice concentrate started to stabilize and recover. Under the condition of the growth in sales volume, the gross profit has shown an obvious growth. Together with the effects of increase in exchange gain due to the appreciation of USD and the occasional significant provision for impairment of assets in last year, both the net profit and net profit margin of the Company have increased. The Directors strongly believe that the Company will have even more development opportunities in 2019, given that some small and medium domestic enterprises have been forced out of the market and the international market is gradually recovering. On behalf of the Board, I would like to express my sincere gratitude to all the investors, loyal customers and suppliers for their appreciation and unfailing support to the Group.

**Yantai North Andre Juice Co., Ltd.\***

**Wang An**

*Chairman*

22 March 2019

### 股利

董事會擬於即將召開的股東週年大會上建議派發二零一八年年度股利每股約人民幣0.10元。

### 致謝

報告期內，國際市場濃縮蘋果汁銷售價格開始起穩回升，在銷售數量增長的情況下，公司的毛利總額出現了明顯的增長，加上美元升值導致匯兌收益增加，較去年同期出現偶發性的大額資產減值準備相比，公司的淨利潤和淨利潤率均出現了一定程度的上漲。董事堅信，由於行業的波動使國內部份中小型企業退出市場競爭，隨著國際市場的穩步恢復，二零一九年度公司將會有更大的發展機遇。在此，本人謹代表董事會就各界投資者、忠誠客戶及各大供應商對本集團的厚愛及堅定支持表示衷心感謝。

**烟台北方安德利果汁股份有限公司**

**王安**

*董事長*

二零一九年三月二十二日

\* For identification purpose only

\* 僅供識別

# Management Discussion and Analysis

## 管理層討論及分析

### Financial Review

#### Results

For the year ended 31 December 2018, the Group's turnover increased to approximately RMB1,067,585,000 as compared to approximately RMB901,041,000 in 2017, representing an increase of approximately RMB166,544,000 or 18%. The Group's turnover was principally derived from the manufacture and sale of apple juice concentrate, pear juice concentrate, bio-feedstuff and related products. For the year ended 31 December 2018, the sale of juice concentrate was approximately 98% of the total sales of the Group (2017: approximately 94%), of which apple juice concentrate was approximately 89% (2017: approximately 85%). The increase in turnover was mainly due to the increase in sales volume of the apple juice concentrate in the reporting period.

For the year ended 31 December 2018, the Group's gross profit was approximately RMB290,991,000 and the gross profit margin was approximately 27%. For the corresponding period in 2017, the gross profit was approximately RMB281,720,000<sup>▲</sup> and gross profit margin was approximately 31%<sup>▲</sup>. The increase in gross profit was mainly attributable to the increase in sales volume. The decrease in gross profit margin was mainly caused by the rise in average cost of raw apples.

For the year ended 31 December 2018, the Group's net profit (i.e. the profit for the year attributable to equity shareholders of the Company) increased to approximately RMB137,336,000 as compared to approximately RMB86,425,000<sup>▲</sup> for the corresponding period in 2017, representing an increase of approximately RMB50,911,000 or 59%. The increase in net profit was mainly attributable to the increase in sales volume, increase in exchange gain from the appreciation of USD and the lack of occasional significant provision for diminution in fixed assets.

<sup>▲</sup> Adjusted. Details please see explanation note on page 4.

### 財務回顧

#### 業績

截至二零一八年十二月三十一日止年度，本集團的收入增加至約人民幣1,067,585,000元，與二零一七年約人民幣901,041,000元相比，增加約人民幣166,544,000元或18%。本集團的收入主要來自生產及銷售濃縮蘋果汁、濃縮梨汁、生物飼料及相關產品。截至二零一八年十二月三十一日止年度，濃縮果汁的銷售約佔本集團總銷售額之98%（二零一七年：約94%），其中濃縮蘋果汁佔約89%（二零一七年：約85%）。本年度營業額增加主要是由於報告期內，濃縮蘋果汁之銷售數量增加所致。

截至二零一八年十二月三十一日止年度，本集團毛利約為人民幣290,991,000元，毛利率約為27%。二零一七年同期的毛利約為人民幣281,720,000元<sup>▲</sup>，毛利率約為31%<sup>▲</sup>。毛利總額上升主要是由於銷售數量增長所致。毛利率下降主要是因為平均原料果成本增加所致。

截至二零一八年十二月三十一日止年度，本集團淨利潤（即本公司股東應佔本年度溢利）約為人民幣137,336,000元，與二零一七年同期約人民幣86,425,000元<sup>▲</sup>相比，增加約人民幣50,911,000元或59%。淨利潤增加主要是由於本公司的銷售數量增加、美元升值導致匯兌收益增加以及沒有計提偶發性的大額資產減值準備所致。

<sup>▲</sup> 經調整。詳情請見第四頁之附註。

# Management Discussion and Analysis

## 管理層討論及分析

### Distribution Costs and Administrative Expenses

For the year ended 31 December 2018, the Group incurred distribution costs of approximately RMB91,212,000, as compared to approximately RMB69,877,000 in 2017, representing an increase of approximately RMB21,335,000 or 31%. The Group's distribution costs mainly included transport, import and export service charge, export inspection and marketing expenses. Such increase was mainly due to the increase in sales volume and transportation fees.

For the year ended 31 December 2018, the Group incurred administrative expenses of approximately RMB61,468,000 as compared to approximately RMB53,084,000 in 2017, representing an increase of approximately RMB8,384,000 or 16%. Such increase was mostly attributable to the reduction in apple supply in the major plants in China during the year. The production of juice concentrate in the whole industry was forced to stop in advance. The Group thereby recorded an increase in production cessation fee of approximately RMB6,094,000.

### Net Finance Costs

For the year ended 31 December 2018, the Group recorded net finance revenue of approximately RMB15,638,000 whereas for the year ended 31 December 2017, net finance costs of approximately RMB20,937,000 was recorded. The change from finance costs to finance revenue was primarily attributable to the depreciation of RMB to USD in 2018 as opposed to appreciation in 2017, thereby led to an exchange gain in 2018.

### Other Operating Expenses

For the year ended 31 December 2018, other operating expenses of the Group was approximately RMB3,510,000. As compared to approximately RMB286,000 in 2017, representing an increase of approximately RMB3,224,000. The increase was mainly attributable to the increase in donation and loss from writing-off some coal boilers by the Group.

### 銷售及管理費用

截至二零一八年十二月三十一日止年度，本集團銷售費用約為人民幣91,212,000元。與二零一七年約人民幣69,877,000元相比增加約人民幣21,335,000元或31%。本集團之銷售費用主要包括運輸費用，進出口服務費、出口檢驗費及推廣費用。銷售費用增加主要是由於銷售數量的增加及運價上漲所致。

截至二零一八年十二月三十一日止年度，本集團的管理費用約為人民幣61,468,000元。與二零一七年約人民幣53,084,000元相比。增加約為人民幣8,384,000元或16%。管理費用的增加主要是由於本年度國內主要蘋果產區減產，濃縮果汁整個行業提前停產，造成本集團停工費用增加約人民幣6,094,000元所致。

### 財務成本淨額

截至二零一八年十二月三十一日止年度，本集團錄得財務收入淨額約為人民幣15,638,000元，相反截至二零一七年十二月三十一日止年度錄得財務成本淨額約人民幣20,937,000元。財務成本轉為財務收入主要是由於人民幣兌美元由二零一七年年度的升值到二零一八年度反轉為貶值，在二零一八年度產生匯兌收益所致。

### 營業外支出

截至二零一八年十二月三十一日止年度，本集團營業外支出約為人民幣3,510,000元。與二零一七年約人民幣286,000元相比，增加約人民幣3,224,000元。主要是由於本集團助學捐贈支出增加及報廢了部分燃煤鍋爐等原因所致。

# Management Discussion and Analysis

## 管理層討論及分析

### Loss on Diminution of Assets

For the year ended 31 December 2018, loss on diminution of assets of the Group was approximately RMB2,413,000. Compared to approximately RMB36,916,000 in 2017, decreased approximately RMB34,503,000. Such decrease was mainly attributable to the idle production capacity in Anyue Andre Lemon Industry Technology Co., Ltd., a subsidiary of the Company, caused by high lemon supply cost in 2017. As the relevant assets were idle, a one-off provision for diminution in fixed assets of approximately RMB31,938,000 was recorded.

### Income Tax

During the year ended 31 December 2018, the production of condensed juice and bio-feedstuff by the Company and certain of its subsidiaries was continuously recognized as primary processing of agricultural produce under the Corporate Income Tax Law of the PRC and therefore was exempt from the PRC income tax.

### 資產減值損失

截至二零一八年十二月三十一日止年度，本集團資產減值損失約人民幣2,413,000元。與二零一七年約為人民幣36,916,000元相比，減少約人民幣34,503,000元。主要是由於二零一七年附屬公司安岳安德利檸檬產業科技有限公司因檸檬原料果價格高導致開工不足，相關資產基本處於閒置狀態，一次性計提了固定資產減值準備約人民幣31,938,000元所致。

### 所得稅

截至二零一八年十二月三十一日止年度，本公司和若干附屬公司的濃縮果汁和生物飼料生產業務繼續被認為符合《中國企業所得稅法》中農產品初加工業務，豁免繳納所得稅。

# Management Discussion and Analysis

## 管理層討論及分析

### Business Review

#### Stabilising Market Coverage

During 2018, by adapting to the market demand and leveraging on its advanced production technology, superb product quality and comprehensive customer services, the Group maintained steady growth in markets sales. With years of continuous efforts, the Group has already expanded its sales network to major countries and regions in the world, including the US, Japan, Europe, Oceania and African countries and China domestic market.

#### Expanding Domestic Sales Market

The Group continued to maintain close and stable business cooperation relationships with certain renowned beverage processors and manufacturers in China and has developed new good customers with broadened sales channels.

#### Optimisation of Customer Base

While expanding its market places and enlarging its market shares, the Group also leveraged on the prime quality of its products to optimise its profile of customer base continuously. Currently, the customer base of the Group mainly comprises renowned beverage manufacturers of the world.

#### Research and Development

The Group has developed a new beverage: cloudy peach juice concentrate; determined a series of juice beverage formulations based on cloudy apple juice; conducted key technology study on colour stability of clear apple juice concentrate, energy saving and emission reduction in the processing of juice concentrate and reduced the content of insoluble matters; applied two national invention patents; filed three company standards; awarded the Chinese Patent Gold Award from “A Low-temperature Aseptic Storage Method for Clear Apple Juice Concentrate in Large-Capacity Tanks ZL200910229390.9”; and as the president unit, completed the 2018 innovation mission of the “National Fruit Deep Processing Technology Innovation Alliance”.

### 業務回顧

#### 穩定市場覆蓋

二零一八年年，本集團適應市場需求，始終致力於以先進的生產技術、優良的產品品質及完善的客戶服務在市場中贏得穩步發展。經過多年的努力，本集團的銷售網路已擴展至世界主要國家和地區，包括美國、日本、歐洲、大洋洲、非洲諸國及中國內需市場。

#### 擴大國內銷售市場

本集團繼續與國內若干著名飲料加工生產商保持密切、穩定的合作關係，並開發新的優良客戶，開拓新的銷售渠道。

#### 優化客戶群體

本集團拓寬市場、提高市場佔有率的同時，依托公司優質的產品品質，繼續對公司客戶群體進行優化組合。目前，本集團的客戶群體主要是世界上著名的飲料生產商。

#### 研究與開發

本集團開發出濃縮桃濁汁新產品；確定了以蘋果濁汁為基料的系列果汁飲料配方；進行了濃縮蘋果清汁色值穩定、濃縮果汁加工過程中節能降耗減排、降低不溶物含量關鍵技術研究；申請國家發明專利2項；備案企業標準3項；「一種濃縮蘋果清汁大容量罐群低溫無菌貯存方法 ZL200910229390.9」獲中國專利金獎；以及作為理事長單位，完成了二零一八年年度的「國家水果深加工科技創新聯盟的創新任務」。



# Management Discussion and Analysis

## 管理層討論及分析

### Future Prospects

#### Market Expansion and Product Diversification

Currently the Group has maintained relatively stable market penetration and customers groups in major consumer markets of apple juice concentrate in the world, namely the US, European, Oceania and African countries and Japan. Save as stabilizing the existing market penetration and customers groups, the Company will put more efforts in the development of various emerging markets in the forthcoming year, with a view to breaking through these markets. In addition, the Company has in recent years been committed to the exploration of the market opportunities for its new products and niche products as well as the development of new customer groups. The Company will also further expand the types of niche products. This will satisfy both the needs of the market and our customers, as well as fulfill our target of diversified product expansion.

#### Further Exploitation of the Domestic Market

As the domestic consumer market for apple juice concentrate further expands, the Group will continue to maintain good business relationships with existing customers in the forthcoming year while actively exploring new customers through our prime product quality and comprehensive services, with a view to opening a new page in our domestic market sales.

#### Develop New Financing Channels

The Group will closely monitor the trend of Renminbi exchange rate against the US Dollars and adjust the proportion of Renminbi and US Dollars deposits and loans. The Group will continue to actively engage in cooperation with domestic and international financial institutions to diversify its financing channels and increase the variety of financing products, in order to reduce the Group's exchange rate risk and finance cost, improve capital structure, enhance risk resistant capability and facilitate better business development.

#### Research and Development

On research and development, in 2019, the Group will continue to develop fruit beverages; conduct related research topics of the National Fruit Deep Processing Technology Innovation Alliance; and conduct the optimization of juice processing techniques.

### 未來展望

#### 拓寬市場及產品多元化

目前本集團在美國、歐洲、大洋洲、非洲諸國及日本等世界主要濃縮蘋果汁的消費地區都擁有比較固定的市場份額和客戶群體。新的年度除了穩固好已有的市場份額和客戶群體，公司會著力於開發多處新興市場，希望能夠在此方面有所突破。另外，公司近年來致力於新產品、小品種產品的市場與客戶群體開發，進一步豐富小品種果汁的種類，這既滿足了市場和客戶的需求也符合了公司多元化產品發展目標。

#### 進一步開拓國內市場

隨著國內濃縮果汁消費市場的日益擴大，本集團在新的年度會繼續與現有客戶保持良好的業務關係，並積極開拓新的客戶，以優良的品質，完善的服務，打開國內市場銷售的新局面。

#### 拓寬融資渠道

本集團將密切關注人民幣對美元匯率的走勢，以便適時的調整人民幣和美元存款和貸款之間的比例，本集團將繼續積極致力於與國內外著名金融機構的合作，以利於本集團拓寬融資渠道，增加融資品種，從而降低匯率風險及融資成本，改善資本結構，增強抗風險的能力，同時更好地促進業務的發展。

#### 研究與開發

在研究與開發方面，二零一九年，本集團將繼續開發水果飲料；進行國家水果深加工科技創新聯盟相關課題的研究；以及進行果汁加工工藝的優化。



# Management Discussion and Analysis

## 管理層討論及分析

### Charge of Assets

The Group has no assets charged as at 31 December 2018.

### Contingent Liabilities

The Group has no contingent liabilities as at 31 December 2018.

### Foreign Exchange Exposure

The operating revenue of the Group is partly denominated in US Dollars. It is the practice of the Group to convert its operating revenue denominated in US Dollars to Renminbi to finance its operating expenses and capital requirements. However, the results of operations and the financial position of the Group may be affected by any changes in the exchange rates.

On the other hand, the conversion of Renminbi denominated balances into foreign currencies is subject to the rules and regulations of foreign exchange control promulgated by the PRC government.

### Capital Commitment

For the capital commitment of the Group, please refer to Note XII.1 to the Financial Statements.

### 資產抵押

於二零一八年十二月三十一日本集團並無對外資產抵押。

### 或然負債

於二零一八年十二月三十一日本集團並無或然負債。

### 外匯風險

本集團之經營收入部份以美元為貨幣單位。本集團一向將以美元為單位之經營收入兌換為人民幣，作為經營支出及資本需求。然而，本集團之經營業績及財務狀況受匯率變動而影響。

另一方面，將以人民幣作為單位之款項兌換為外幣，須受中國政府頒佈之外匯控制規例及規條所限制。

### 資本承擔

本集團之資本承擔詳載於財務報表附註十二、1。

# Management Discussion and Analysis

## 管理層討論及分析

### Capital Structure

The H Shares were listed on the Growth Enterprise Market of the Stock Exchange (the “GEM”) on 22 April 2003. On 19 January 2011, the H Shares were transferred and listed on the Main Board of the Stock Exchange (the “Main Board”) and de-listed from GEM. The capital of the Company comprises only ordinary shares (comprising domestic shares (the “Domestic Shares”), domestic non-circulating foreign shares (the “Domestic Non-Circulating Foreign Shares”) and H Shares). Details of the share capital of the Company are set out in Note V.19 to the Financial Statements.

### Liquidity and Financial Resources

The Group generally financed its operations and investing activities by internally generated financial resources and bank loans. As at 31 December 2018, the Group had total outstanding bank loans of approximately RMB50,000,000, all of which were short-term bank loan. The short-term bank loans bore interest at fixed rates ranging from 4.35% to 4.44% per annum. In the year 2018, the Group repaid on time the loans that were due for repayment. The Directors consider that the Group has sufficient financial resources to meet its ongoing operation requirements.

### Gearing Ratio

As at 31 December 2018, the Group had cash and cash equivalents of approximately RMB378,687,000. The Group’s gearing ratio as at 31 December 2018 was approximately 7% (2017: approximately 15%) which was calculated by dividing the Group’s total liabilities of approximately RMB142,455,000 (2017: RMB304,335,000) by the Group’s total assets of approximately RMB1,921,459,000 (2017: RMB1,981,803,000<sup>▲</sup>).

### Environmental Policies

The details of environmental, social and governance policies and performance of the Group will be disclosed in the 2018 Environmental Social and Governance Report to be issued by the Company in accordance with Appendix 27 of the Listing Rules.

▲ Adjusted. Details please see explanation note on page 4.

### 股本架構

H股於二零零三年四月二十二日在聯交所創業板(「創業板」)上市。於二零一一年一月十九日，H股轉為於聯交所主板(「主板」)上市及於創業板除牌。本公司之股本僅由普通股股份(包括本公司內資股(「內資股」)、境內非流通外資股(「境內非流通外資股」)及H股)組成。本公司股本詳情載於財務報表附註五、19。

### 流動資金及財務資源

本集團一般以內部財務資源及銀行借貸為其經營及投資活動之資金。於二零一八年十二月三十一日，本集團尚未償還之各類銀行貸款總額約為人民幣50,000,000元，全部為短期貸款。其固定年利率為4.35%至4.44%不等。二零一八年年度本集團均按期償還到期借款。董事認為，本集團具有充足的財務資源，滿足持續營運需要。

### 資本負債比率

於二零一八年十二月三十一日，本集團之現金及現金等價物約為人民幣378,687,000元。於二零一八年十二月三十一日，本集團之資產負債比率約為7% (二零一七年：約15%)，乃按本集團之總負債約人民幣142,455,000元(二零一七年：人民幣304,335,000元)除以總資產約人民幣1,921,459,000元(二零一七年：人民幣1,981,803,000元<sup>▲</sup>)計算。

### 有關環境的政策

有關環境、社會及管治政策以及本集團的表現的詳情將於本公司根據上市規則附錄二十七公佈的二零一八年環境、社會及管治報告中披露。

▲ 經調整。詳情請見第四頁附註。

# Directors, Supervisors and Senior Management

## 董事、監事及高級管理層

### Directors

#### Executive Directors

Mr. Wang An (王安), aged 56, is chairman of the Board and an executive Director. Mr. Wang has been a Director since 26 June 2001. Mr. Wang is a well known private entrepreneur in the PRC. Mr. Wang has received the following awards/recognitions: one of the top ten Outstanding Youths Entrepreneurs in Shandong Province, the medal of “Labor Model of the Nation”, an Advanced Individual of the United Front (統戰系統先進個人), an Outstanding Contributor to the Development of Socialism with Chinese Characteristics in Shandong Province (山東省優秀中國特色社會主義事業建設者), a Top Ten Outstanding and Influential Individual in the Agricultural Industry of Shandong Province (山東省農業產業化最具影響力十大傑出人物), a Star of Hope in the 30 Years’ of Reform and Opening in Yantai (煙台改革開放三十年「希望之星」), an Influential and Outstanding Private Entrepreneur in Yantai to Commemorate the 60th Anniversary of the Establishment of the People’s Republic of China (紀念中國成立60週年影響煙台優秀民營企業家), one of the Top Ten Influential Persons of the Time Among the Top 60 Advanced Individuals in the Development of Socialism in Yantai of Shandong Province (山東(煙台)社會主義建設六十佳先進人物之十佳經濟風雲人物), and is a representative of Shandong Province to the National People’s Congress (人大代表). Mr. Wang graduated from the Institute of the PRC Central Communist Party (中共中央黨校函授學院) in June 1994. He was the general manager of Yangma Resort (養馬島渡假村) for four years before joining the Group. Mr. Wang has the following social services appointments: member of China Business Advisory Council (中國工商理事會理事), member of the 1st Session of the Council of Yantai Charity Federation (煙台市慈善總會第一屆理事會理事). Mr. Wang An is a director of China Pingan Investment Holdings Limited and Shandong Andre Group Co., Ltd.\* (山東安德利集團有限公司) (“Andre Group”), which are substantial shareholders of the Company. He joined the Company in March 1996 and has since been involved in the concentrated apple juice production industry. Mr. Wang is responsible for the overall management of the Group.

\* For identification purpose only

### 董事

#### 執行董事

王安先生，56歲，為董事會董事長及執行董事。王先生自二零零一年六月二十六日起擔任董事。王先生是中國著名的民營企業家。王先生曾先後獲得以下獎項及榮譽：山東省十大傑出青年企業家、中國五一勞動獎章獲獎者、統戰系統先進個人、山東省優秀中國特色社會主義事業建設者、山東省農業產業化最具影響力十大傑出人物、煙台改革開放三十年「希望之星」、紀念中國成立60週年影響煙台優秀民營企業家、山東(煙台)社會主義建設六十佳先進人物之十佳經濟風雲人物。王先生現為山東省人大代表。王先生於一九九四年六月在中共中央黨校函授學院畢業。於加盟本集團前，他曾擔任養馬島渡假村的總經理四年。王先生參與以下的社會公職：中國工商理事會理事、煙台市慈善總會第一屆理事會理事。王安先生是本公司主要股東China Pingan Investment Holdings Limited及山東安德利集團有限公司(「安德利集團」)的董事。王先生於一九九六年三月加入本公司，並自此參與濃縮蘋果汁生產業。王先生目前負責本集團的整體管理。

\* 僅供識別

## Directors, Supervisors and Senior Management 董事、監事及高級管理層

Mr. Zhang Hui (張輝), aged 46, is an executive Director and chief executive officer of the Company. Mr. Zhang has been a Director since 26 June 2001. He was the deputy general manager of Muping Foodstuff Industrial Company Limited (牟平食品工業有限公司) and Yantai Muping Xinping Land Development Material Company Limited\* (烟台市牟平區新平土地開發物資有限公司) before joining the Group. Mr. Zhang joined the Company in December 1998 and has been involving in the concentrated juice production industry since then. Mr. Zhang has been supervisor of the production department, general manager of a subsidiary of the Company and the executive president of the Company. Mr. Zhang has received the following awards: Outstanding Member of the Communist Party (優秀共產黨員) of Muping District, The 9th Session Top Ten Outstanding Youth Entrepreneurs of Yantai city (第九屆烟台市十大傑出青年企業家) and the “May 1st Labor Award” of Yantai city. In March 2007, he was appointed as a member of the standing committee of the fruit and vegetable processing division (果蔬加工分會) of the Chinese Institute of Food Science and Technology. During his tenure as general manager of Baishui Andre Juice Co., Ltd.\* (白水安德利果蔬汁有限公司), he was appointed as a representative of the Communist Party in Weinan city (中共渭南市黨代表) and was a standing member of the Chinese People’s Political Consultative Committee of Baishui County. Currently, Mr. Zhang assists Mr. Wang An in the overall management of the Group. Mr. Zhang graduated from Shandong Agriculture University with a bachelor’s degree in economics and management (majoring in corporate management) in July 1997. Mr. Zhang is an engineer.

Mr. Wang Yan Hui (王艷輝), aged 42, is an executive Director since 27 June 2012. Mr. Wang is a postgraduate and a certified public accountant in the PRC. Mr. Wang formerly worked as an accountant in Yantai Yangma North Hotel (烟台養馬島北方大酒店). Mr. Wang joined the Company in February 2001 and worked as accountant, chief accountant, deputy manager, manager in various subsidiaries of the Company. Mr. Wang is also the financial controller of the Group and the secretary to the Board.

張輝先生，46歲，為本公司執行董事兼行政總裁。張先生自二零零一年六月二十六日起擔任董事。於加盟本集團前，他曾擔任牟平食品工業有限公司及烟台市牟平區新平土地開發物資有限公司的副總經理。張先生於一九九八年十二月加入本公司，並自此參與濃縮蘋果汁生產業，先後擔任生產部主任、附屬公司總經理、公司執行總裁職務。張先生先後被評選為牟平區「優秀共產黨員」、第九屆「烟台市十大傑出青年企業家」、烟台市「五一」勞動獎章獲得者；二零零七年三月起獲委任為中國食品科學技術學會果蔬加工分會常務理事。張先生在白水安德利果蔬汁有限公司擔任總經理期間，曾當選中共渭南市黨代表和白水縣政協常委。目前張先生協助王安先生負責本集團的整體管理。張先生於一九九七年七月自山東農業大學畢業，並獲得經濟管理學士學位(主修企業管理)。張先生是一名工程師。

王艷輝先生，42歲，自二零一二年六月二十七日起為執行董事。王先生有研究生學歷，是中國註冊會計師。王先生曾在烟台養馬島北方大酒店任會計職務；二零零一年二月加入本公司先後任會計、多家附屬公司主管會計、副經理、經理等職，王先生亦是本集團財務總監兼董事會秘書。

\* For identification purpose only

\* 僅供識別

# Directors, Supervisors and Senior Management

## 董事、監事及高級管理層

### Non-executive Director

Mr. Liu Tsung-Yi (劉宗宜), aged 52, is a non-executive Director. He has been a non-executive Director of the Company since 22 June 2009. Mr. Liu is the vice president of the business integration division of Uni-President Enterprises Corp., a company listed on the Taiwan Stock Exchange Corporation. He joined Uni-President Enterprises Corp. in July 1996, and was subsequently appointed as the head of its investment analysis section. In 2000, he was transferred to President International Development Corporation, and was responsible for its investments. He has also been the manager of the treasury division of Uni-President Enterprises Corp. since 2004. Currently, Mr. Liu is also the president/director/ of certain member companies of Uni-President Enterprises Corp., amongst which Tait Marketing and Distribution Co., Ltd. is a company listed on the Taipei Exchange. Mr. Liu has over 20 years of experience in banking, corporate finance, M&A, private equity, and business strategy. Before joining Uni-President Enterprises Corp., he was the head of the credit and loan unit of the Taipei branch of Cosmos Commercial Bank. Mr. Liu obtained a bachelor of laws degree (majoring in economics) from National Chengchi University in 1989, and a master of business administration degree from National Taiwan University in 1991.

### Independent non-executive Directors

Mr. Jiang Hong Qi (姜洪奇), aged 52, is an independent non-executive Director since 25 May 2016. Mr. Jiang is a member of the Communist Party of the PRC. Mr. Jiang obtained a master degree in economics from Hangzhou Institution of Electronic Technology in March 1997. He is a certified public accountant in the PRC. From March 1997 to December 2002, Mr. Jiang served as a business manager and a senior manager of Shandong International Trust and Investment Corporation. Mr. Jiang joined the Company in 2003 and served as the chief financial officer of the Company from May 2003 to May 2010. From May 2007 to June 2010, he served as an executive Director and from July 2010 to June 2012 he served as a non-executive Director. Since May 2010, he serves as the vice president of the Creat Group Co., Ltd..

### 非執行董事

劉宗宜先生，52歲，為非執行董事。劉先生自二零零九年六月二十二日起擔任非執行董事。劉先生現為台灣證券交易所上市公司統一企業股份有限公司企業整合協理。劉先生於一九九六年七月加入統一企業股份有限公司，之後獲委任為投資分析課長。於二零零零年，劉先生調任統一國際開發股份有限公司，負責該公司之投資。由二零零四年起，劉先生亦擔任統一企業股份有限公司金融業務部經理。劉先生現亦於統一企業股份有限公司的數個成員公司兼任總經理／董事，其中德記洋行股份有限公司為台灣證券櫃檯買賣中心的上櫃公司。劉先生於銀行、財務、兼併收購、私募基金及企業策略等方面擁有逾20年經驗。於加入統一企業股份有限公司前，劉先生曾擔任萬泰商業銀行台北分行企業授信及融資組組長。劉先生於一九八九年獲得台灣政治大學法學士學位(主修經濟學)，並於一九九一年獲得台灣大學工商管理碩士學位。

### 獨立非執行董事

姜洪奇先生，52歲，自二零一六年五月二十五日起為獨立非執行董事。姜先生是中共黨員。姜先生於一九九七年三月獲杭州電子工業學院經濟學碩士學位。彼為中國註冊會計師。自一九九七年三月至二零零二年十二月，姜先生擔任山東省國際信託投資公司業務經理及高級經理。姜先生於二零零三年加入本公司，於二零零三年五月至二零一零年五月擔任本公司財務總監。於二零零七年五月至二零一零年六月擔任執行董事，並於二零一零年七月至二零一二年六月擔任非執行董事。自二零一零年五月起，彼擔任科瑞集團有限公司的副總裁。

## Directors, Supervisors and Senior Management 董事、監事及高級管理層

Mr. Li Wei (李煒), aged 64, is an independent non-executive Director since 25 May 2016. Mr. Li has approximately 15 years of working experience in corporate management. Mr. Li graduated from Beijing Institute for Foreign Trade in July 1980. From July 1986 to October 1989, Mr. Li served as the general manager of the import department at China North Industries Corporation. From October 1989 to October 1995, he served as the managing director of Silverkey Development Ltd. From October 1995 to October 1999, he served as the managing director of Silvercity International Development Ltd., and also served as a director of Raymond Industrial Ltd., a company listed on the Stock Exchange. Since February 2002, Mr. Li has successively been a commentator or host at several broadcasting stations and television stations in Hong Kong, Beijing and Shenzhen. Since August 2007, he serves as an independent non-executive director of VST Holdings Ltd., a company listed on the Stock Exchange. In addition, since May 2016, he serves as an independent non-executive director of Qianhai Health Holdings Ltd., a company listed on the Stock Exchange. Last but not least, he serves as an independent non-executive director of Transtech Optelecom Science Holdings Limited, a company listed on the Stock Exchange, since July 2017.

Mr. Li Tong Ning (李同寧), aged 60, is an independent non-executive Director since 27 June 2013. He is a member of the Communist Party. Mr. Li has around 35 years of working experience. Mr. Li obtained a college degree in economic management from Party School of the Shandong Provincial Committee of C.P.C. in June 2000. Mr. Li worked at Muping Foreign Trade Bureau from December 1978 to April 1992. He worked as the manager of Muping Foreign Trade Chemical Packaging Import and Export Company from April 1992 to April 1994. Mr. Li worked as a deputy general manager of Muping Foreign Trade Company from April 1994 to June 2005. He is the chairman of Hailin Trade Co., Ltd. since June 2005.

李煒先生，64歲，自二零一六年五月二十五日起為獨立非執行董事。李先生累積約十五年公司管理工作經驗。李先生於一九八零年七月畢業於北京對外貿易學院。自一九八六年七月至一九八九年十月，李先生擔任中國北方工業公司進口部總經理。自一九八九年十月至一九九五年十月，彼擔任銀凱發展有限公司的董事總經理。自一九九五年十月至一九九九年十月，彼擔任銀華國際發展集團的董事總經理，同時擔任利民實業有限公司(在聯交所上市的公司)的董事。自二零零二年二月起，李先生先後在香港、北京和深圳的多家廣播電台和電視台擔任評論員或主持人。自二零零七年八月起，彼擔任偉仕控股有限公司(在聯交所上市的公司)的獨立非執行董事。此外，自二零一六年五月起，彼擔任前海健康控股有限公司(在聯交所上市的公司)的獨立非執行董事。最後自二零一七年七月起，彼擔任高科橋光導科技股份有限公司(在聯交所上市的公司)的獨立非執行董事。

李同寧先生，60歲，自二零一三年六月二十七日起為獨立非執行董事。李先生為中共黨員，擁有約35年工作經驗。李先生於二零零零年六月獲中共山東省委黨校經濟管理大專學歷。李先生於一九七八年十二月至一九九二年四月任職牟平外貿局。彼於一九九二年四月至一九九四年四月在牟平外貿化工包裝進出口公司擔任經理。李先生於一九九四年四月至二零零五年六月在牟平對外貿易公司擔任副總經理。自二零零五年六月起，彼為海林貿易有限公司董事長。



# Directors, Supervisors and Senior Management

## 董事、監事及高級管理層

### Supervisors

Ms. Dai Liying (戴利英), aged 54, is a staff representative Supervisor since 16 March 2016. She is a member of the Communist Party of the PRC. She obtained a bachelor degree from Inner Mongolia Normal University in July 1988, majoring in pre-school education. From July 1988 to July 1997, she served as the principal of the Third Kindergarten of Inner Mongolia First Machinery Manufacturing Factory. From July 1997 to June 1998, she worked at Yantai Commercial and Trading Company Limited. She joined the Company in July 1998, and held various positions at the Company successively, including the deputy supervisor of administration department, the supervisor of administration department and the supervisor of human resources department of the Company. Since 2014, she serves as the assistant to the general manager of the Company and the supervisor of the general management department of the Company.

Mr. Wang Zhiwu (王志武), aged 48, is a Shareholder-approved supervisor since 25 May 2016. He is a member of the Communist Party of the PRC with a high school qualification. From May 1990 to June 1997, he worked at Muping District Aquatic Products Supplying and Marketing Company. He joined the Company in July 1997. From January 2002 to February 2012, he held various positions at the Company successively, including the deputy supervisor of the production department of the Company, the supervisor of production department of the Company, the deputy general manager of a subsidiary of the Company and the vice president of the Company. From March 2012 to March 2017, he was the general manager of Binzhou Andre. Since April 2017, he is the general manager of Yongji Andre Juice Co., Ltd., a subsidiary of the Company.

### 監事

戴利英女士，54歲，自二零一六年三月十六日起為職工代表監事。戴女士為中共黨員。於一九八八年七月獲內蒙古師範大學學士學位，主修學前教育。自一九八八年七月至一九九七年七月，擔任內蒙古第一機械製造廠第三幼稚園園長。自一九九七年七月至一九九八年六月，於烟台商貿有限責任公司工作。戴女士於一九九八年七月加入本公司，先後在本公司擔任多個不同的職位，包括本公司行政部副主任、行政部主任及人力資源部主任。自二零一四年起，擔任本公司總經理助理及綜合管理部主任。

王志武先生，48歲，自二零一六年五月二十五日起為股東批准監事。彼為中共黨員，高中學歷。於一九九零年五月至一九九七年六月，任職於牟平區水產供銷公司。王先生於一九九七年七月加入本公司。於二零零二年一月至二零一二年二月期間，先後在本公司擔任多個不同的職位，包括本公司生產部副主任、本公司生產部主任、本公司附屬公司的副總經理以及本公司副總裁。於二零一二年三月至二零一七年三月期間，擔任濱州安德利的總經理。自二零一七年四月起，擔任本公司附屬公司永濟安德利果蔬汁有限公司總經理。

# Directors, Supervisors and Senior Management

## 董事、監事及高級管理層

Mr. Wang Kun (王坤), aged 38, is an independent representative in the supervisory committee of the Company since 26 June 2018. Mr. Wang is a member of the Communist Party of the People's Republic of China. Mr. Wang Kun held high school diploma. Mr. Wang Kun joined the Company in August 2000. From July 2005 to July 2015, Mr. Wang Kun served successively as the vice director of the production department of a subsidiary of the Company, the director of the production department, assistant to the chairman of the Company and then as the vice general manager of a subsidiary of the Company. From March 2015 to March 2017, Mr. Wang Kun served as the general manager of Baishui Andre Juice Co., Ltd.\* (白水安德利果蔬汁有限公司), a subsidiary of the Company. Since April 2017, he has been serving as the general manager of Liqun Yitong Juice Co., Ltd\* (禮泉億通果蔬汁有限公司), a subsidiary of the Company.

### Senior Management

Mr. Wang An (王安), aged 56, is chairman of the Board and an executive Director. Please refer to his biography under the sub-section headed "Directors".

Mr. Zhang Hui (張輝), aged 46, is an executive Director and chief executive officer of the Company. Please refer to his biography under the sub-section headed "Directors".

Mr. Wang Yan Hui (王艷輝), aged 42, is an executive Director, financial controller and secretary to the Board. Please refer to his biography under the sub-section headed "Directors".

Ms. Zhao Jing (趙晶), aged 53, is a vice president of the Company. Ms. Zhao graduated from Shandong Worker's University of International Business and Economics and obtained a bachelor's degree in foreign business management in July 1990. She worked in the Foreign Trade Investment Center of the Foreign Economics and Trade Commission of Muping from January 1992 to February 1992; Canadian Naisen (Tianjin) Steel Products Co., Ltd. from 1992 to 1997; and in the Company as a vice president responsible for sales and market promotion from 1997 to August 2003; and Shandong Freda Biopharm Co., Ltd. from September 2003 to December 2010. Ms. Zhao rejoined the Company in January 2011 and is currently responsible for both domestic and overseas sales of the Group.

\* For identification purpose only

王坤先生，38歲，自二零一八年六月二十六日起擔任本公司監事會獨立代表。王先生是中共黨員，高中學歷。王坤先生於二零零零年八月加入本公司。自二零零五年七月至二零一五年七月，王坤先生先後擔任本公司附屬公司生產部副主任、生產部主任、本公司總裁助理及本公司附屬公司副總經理。自二零一五年三月至二零一七年三月，王坤先生擔任本公司附屬公司白水安德利果蔬汁有限公司總經理。自二零一七年四月起，彼擔任本公司附屬公司禮泉億通果蔬汁有限公司總經理。

### 高級管理層

王安先生，56歲，為董事會董事長及執行董事。請參閱「董事」分節所載履歷。

張輝先生，46歲，為本公司執行董事兼行政總裁。請參閱「董事」分節所載履歷。

王艷輝先生，42歲，為本公司執行董事兼財務總監、董事會秘書。請參閱「董事」分節所載履歷。

趙晶女士，53歲，本公司副總裁。趙女士於一九九零年七月畢業於山東省對外經濟貿易職工大學，並取得外貿企業管理學士學位。於一九九二年一月至一九九二年二月份在牟平外經委外貿投資中心任職；一九九二年至一九九七年在加拿大奈森(天津)鋼製品有限公司任職；一九九七年至二零零三年八月在本公司任副總經理，負責本集團的銷售及市場推廣；二零零三年九月至二零一零年十二月在山東福瑞達生物醫藥有限公司任職。趙女士於二零一一年一月重新加入本公司現負責本集團的國內、外市場銷售工作。

\* 僅供識別



# Directors, Supervisors and Senior Management

## 董事、監事及高級管理層

Mr. Qu Kun Sheng (曲昆生), aged 50, a university graduate with a bachelor's degree in agriculture, is a vice president and the chief engineer of the Company. Mr. Qu joined the Company in 1997 to engage in manufacturing technologies development, quality control and on-going supervision of production activities. He was the twice winner of the 3rd Class Award of Science Advancement of Shandong Province (山東省科技進步三等獎), the winner of the First Class Award of Science Advancement in Yantai City (烟台市科技進步一等獎) and the winner of the Third Class Award of Science Advancement in Yantai City (烟台市科技進步三等獎). Currently, he is responsible for the technology, research and development of the Group.

### Company Secretary

Ms. Ng Man Yee (伍敏怡), aged 47, is the company secretary of the Company. Ms. Ng graduated from the Chinese University of Hong Kong and obtained her bachelor's degree in business administration in 1994. She is a fellow certified public accountant of the Hong Kong Institute of Certified Public Accountants, a fellow member of the Association of Chartered Certified Accountants and a Chartered Accountant of the Institute of Chartered Accountants in England and Wales. Ms. Ng has over 20 years of experience in the field of auditing and accounting.

曲昆生先生，50歲。大學本科學歷，農學學士學位，本公司副總裁兼總工程師。一九九七年加入本公司從事工藝技術研發、質量管理、主線生產監控工作。曾獲山東省科技進步三等獎二項，烟台市科技進步一等獎一項，烟台市科技進步三等獎一項。現負責本集團的技術和研發工作。

### 公司秘書

伍敏怡女士，47歲，為本公司公司秘書。伍女士畢業於香港中文大學，並於一九九四年獲頒工商管理學士學位。伍女士為香港會計師公會資深會計師，英國特許公認會計師公會資深會員，英格蘭及威爾斯會計師公會特許會計師。伍女士於審計及會計業擁有超過二十年經驗。

# Corporate Governance Report

## 企業管治報告

The Company is committed to maintaining a high standard of corporate governance practices. Continuous efforts are made to review and enhance the Group's internal controls and procedures in light of changes in regulations and developments in best practices.

### Corporate Governance Code

The Company's corporate governance practices are based on the principles and code provisions (the "Code Provisions") set out in the Corporate Governance Code (the "CG Code") contained in Appendix 14 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"). During the year ended 31 December 2018, the Company has complied with the Code Provisions of the CG Code, except for the following deviation:

According to Code A.1.8 of the CG Code, the Company should arrange appropriate insurance cover in respect of legal action against its directors. The Board believes that with the current risk management and internal control systems and the close supervision of the management, the Directors' risk of being sued or getting involved in litigation in their capacity as Directors is relatively low. Benefits to be derived from taking out insurance may not outweigh the cost. As such, the Company currently does not have insurance cover for legal action against its Directors.

### Corporate Governance Functions

The Board is responsible for formulating the policy for the corporate governance of the Company and performing the corporate governance duties as below:

- (i) To develop and review the Group's policies and practices on corporate governance and make recommendations;
- (ii) To review and monitor the training and continuous professional development of Directors and senior management;
- (iii) To review and monitor the Group's policies and practices on compliance with all legal and regulatory requirements (where applicable);
- (iv) To develop, review and monitor the code of conduct and compliance manual (if any) applicable to the employees of the Group and Directors; and

本公司致力採取高水平企業管治常規。鑑於法規變動及最佳慣例之演變，我們亦持續審閱及加強本集團之內部控制及程序。

### 企業管治守則

本公司的企業管治措施乃根據聯交所證券上市規則(「上市規則」)附錄十四企業管治守則(「企業管治守則」)所載的原則及守則條文(「守則條文」)為基準。除以下所述外，本公司於二零一八年十二月三十一日止財政年度內已遵守企業管治守則之守則條文：

根據企業管治守則中A部1.8條，本公司應就其董事可能會面對的法律行動作適當的投保安排。董事會相信，在現有風險管理及內部監控制度和管理層密切監管下，各董事因其董事身份而被控告或牽涉於訴訟之風險偏低，且投保所帶來之好處或低於投保成本。因此，本公司現時並無就其董事可能面對的法律行動作投保安排。

### 企業管治職能

董事會負責制訂本公司之企業管治政策並履行以下企業管治職務：

- (i) 發展及檢討本集團的企業管治的政策及常規，並提出建議；
- (ii) 檢討及監察董事及高級管理層的培訓及持續專業發展；
- (iii) 檢討及監察本集團的政策及常規符合所有法律及規例的要求(如適用)；
- (iv) 發展、檢討及監察適用於本集團全體僱員及董事的行為守則及合規指引(如有)；及

# Corporate Governance Report

## 企業管治報告

- (v) To review the Group's compliance with the CG Code and disclosure requirements in the corporate governance report.

### The Board

The Company is managed by its Board, which has the responsibility for providing leadership and control of the Company. Through the Board, the Directors are collectively responsible for promoting the success of the Company by directing and supervising the Company's affairs.

#### The Directors

As at the date of this annual report, the Board comprised a total of seven Directors, including three executive Directors, namely, Mr. Wang An (chairman), Mr. Zhang Hui (chief executive officer) and Mr. Wang Yan Hui (financial controller); one non-executive Director, namely, Mr. Liu Tsung-Yi; and three independent non-executive Directors, namely, Mr. Jiang Hong Qi, Mr. Li Wei and Mr. Li Tong Ning.

Each of the Directors has entered into a service contract with the Company for a term of three years until the conclusion of the Company's annual general meeting to be held in the year of 2019. All Directors are appointed by the Shareholders at the general meeting with formal letters of appointment setting out the key terms and conditions relating to their appointments.

None of the Directors or Supervisors had entered into any service contract with the Company which is not terminable by the Company within one year without payment of compensation, other than statutory compensation.

Each of the independent non-executive Directors possesses a wide range of skills and experience. They serve the important function of providing adequate monitoring and balances for safeguarding the interests of the Shareholders and the Company as a whole. The Board considers that they can make independent judgment effectively and fulfill the independence guidelines set out in Rule 3.13 of the Listing Rules.

- (v) 檢討本集團對企業管治守則及企業管治報告的披露要求的合規情況。

### 董事會

本公司由董事會管理，董事會負責公司的領導及監控工作。各董事透過董事會指揮及監督公司事務，集體負責並推動本公司的事務。

#### 董事

截至本年報日，董事會共有七名董事，包括三名執行董事，分別為王安先生(董事長)、張輝先生(行政總裁)及王艷輝先生(財務總監)；一名非執行董事劉宗宜先生；及三名獨立非執行董事，分別為姜洪奇先生、李煒先生及李同寧先生。

各董事已分別與本公司訂立為期三年之服務合約至本公司將於二零一九年舉行的股東週年大會結束時為止。所有董事均由股東大會委任，正式委任書對他們的任命列明有關期限和條件。

概無董事或監事與本公司訂有任何不可以由本公司於一年內終止而毋須賠償(法定補償除外)之服務合約。

本公司的獨立非執行董事具備廣泛的技巧和經驗。他們能充分發揮監察和平衡的重要作用，保障股東和公司整體的利益。董事會認為他們能夠有效地作出獨立判斷，符合上市規則第3.13條列載的評估獨立性的指引。

# Corporate Governance Report

## 企業管治報告

The biographical details of the Directors are set out on pages 18 to 21 of this annual report.

### Responsibilities of the Board

The Board reviews the performance of the operating divisions with reference to their respective agreed budgets and business objectives on a regular basis and also exercises a number of reserved powers which include:

- convening general meetings and reporting on their work at such meetings;
- implementing resolutions passed at general meetings;
- formulating the Company's business plans and investment proposals;
- preparing the Company's annual financial budget and final accounts;
- formulating proposals for profit distribution and for setting off of accumulated losses of the Company;
- formulating proposals for increase or reduction in registered capital and the issuance of debt securities of the Company;
- formulating proposals for merger, demerger or dissolution of the Company;
- formulating the internal management structure of the Company;
- appointing or dismissing the chief executive officer of the Company, appointing or dismissing the deputy general manager, chief financial officer and other senior management at the recommendation of the chief executive officer of the Company and determining matters relating to their remuneration;
- formulating the basic management system of the Company;
- formulating proposals for amendments to the articles of association of the Company (the "Articles of Association"); and

各董事的個人資料載於本年報第18頁至第21頁。

### 董事會職責

本公司董事會定期檢討各營業部門議定的預算及業務目標有關的業績表現，並行使多項保留權力，包括：

- 負責召集股東大會，並向股東報告工作；
- 執行股東大會的決議；
- 決定公司經營計劃和投資方案；
- 制訂公司的年度財務預算及決算方案；
- 制訂公司的利潤分配方案和彌補虧損方案；
- 制訂公司增加或者減少註冊資本的方案以及發行公司債券的方案；
- 擬訂公司合併、分立、解散的方案；
- 決定公司內部管理機構的設置；
- 聘任或者解聘公司行政總裁，根據行政總裁提名，聘任或者解聘公司副總裁、財務總監和其他高級管理人員，決定其報酬事項；
- 制定公司的基本管理制度；
- 制訂本公司公司章程（「公司章程」）修改方案；及

# Corporate Governance Report

## 企業管治報告

– carrying out other powers conferred by general meetings.

The Board is also responsible for the integrity of financial information and the effectiveness of the Company's systems of internal control and risk management processes. The Board is also responsible for preparing the financial accounts of the Company. The day-to-day management of the Company's business is delegated to the chief executive officer and the management. The functions of the Board and the powers delegated to the chief executive officer are reviewed periodically by the Board to ensure that they remain appropriate.

As at 31 December 2018, the Directors are not aware of any material uncertainties relating to events or conditions which may cast significant doubt upon the Company's ability to continue as a going concern. Accordingly, the Directors have prepared the financial statements of the Company on a going-concern basis.

To ensure a balance of power and authority, the role of the chairman is separate from that of the chief executive officer. The chairman of the Company is Mr. Wang An. The chairman is responsible for convening and holding general meetings and Board meetings, tracking the progress of implementation of the resolutions passed by the Board, signing the securities issued by the Company and carrying out other powers conferred by the Board. Mr. Zhang Hui is the chief executive officer of the Company. The chief executive officer and the management are responsible for the production, operation and management of the Company, implementation of the resolutions passed by the Board, implementation of annual business plans and investment proposals, formulation of the internal management structure, the basic management system and the specific governance of the Company. In particular the chief executive officer is responsible for proposing to the Board for appointment or dismissal of vice president, chief financial officer and other senior management of the Company, appointment or dismissal of other management staff whose appointment and dismissal does not require approval from the Board and carrying out other powers conferred by the Board and the Articles of Association.

### Directors' Induction and Continuous Professional Development

Upon appointment to the Board, each newly-appointed Director receives a comprehensive induction package covering business operations, policy and procedures of the Company as well as the general, statutory and regulatory obligations of being a Director

– 執行股東大會授予的其他職權。

董事會亦須對財務資料的完整性以及公司內部監控制度及風險管理程序的效能負責。董事會亦肩負編製本公司財務報表的責任。達致本公司業務目標及日常業務運作的責任則交由行政總裁及管理層承擔。董事會定期檢討董事會的職能及賦予行政總裁的權力，以確保此安排仍然適當。

二零一八年十二月三十一日，董事並不知悉任何可能對本公司繼續持續經營能力構成重大疑問的事件或情況有關的重大不明朗因素。因此，董事按持續經營基礎編製本公司的財務報表。

為確保權力和授權分布均衡，董事長與行政總裁的角色已清楚區分。本公司現任董事長是王安先生，董事長負責召集和主持股東大會、董事會會議；檢查董事會決議的實施情況；簽署公司發行的證券以及執行董事會授予的其他職權。現任行政總裁是張輝先生。行政總裁及管理層負責主持公司的生產、經營和管理工作；組織實施董事會決議；組織實施公司年度經營計劃和投資方案；擬訂公司內部管理機構設置方案；擬訂公司的基本管理制度及制定公司的具體規章。尤其行政總裁負責提案董事會聘任或者解聘公司副總裁、財務總監和其他高級管理人員；聘任或者解聘除應由董事會聘任或者解聘以外的管理人員；執行公司章程和董事會授予的其他職權。

### 董事之入職及持續專業發展

每位新獲委任之董事加入董事會時均會收到一份全面之入職資料，範圍涵蓋本公司之業務營運、政策及程序以及作為董事之一般、法定及監管責任，以確保董事足夠

# Corporate Governance Report

## 企業管治報告

to ensure that he/she is sufficiently aware of his responsibilities under the Listing Rules and other relevant regulatory requirements.

The Directors are regularly briefed on the amendments to or updates on the relevant laws, rules and regulations. In addition, the Company has been encouraging the Directors and senior executives to enrol in a wide range of professional development courses and seminars relating to the Listing Rules, companies ordinance or act and corporate governance practices organised by professional bodies and independent auditors so that they can continuously update and further improve their relevant knowledge and skills.

From time to time, Directors are provided with written materials to develop and refresh their professional skills; the company secretary also organises and arranges seminars on the latest development of applicable laws, rules and regulations for the Directors to assist them in performing their duties. During the year under review, the company secretary of the Company, Ms. Ng Man Yee Karen, has completed over 15 hours professional training.

According to the records maintained by the Company, the Directors received the following training with an emphasis on the roles, functions and duties of a director of a listed company in compliance with the requirement of the CG Code on continuous professional development during the year under review:

瞭解其於上市規則及其他相關監管規定下之責任。

董事定期均會獲知會相關法例、規則及規例之修訂或最新版本。此外，本公司一直鼓勵董事及高級行政人員報讀由專業團體及獨立核數師舉辦有關上市規則、公司條例或法例及企業管治常規之廣泛專業發展課程及講座，使彼等可持續更新及進一步提高其相關知識及技能。

董事將不時獲提供旨在發展及更新其專業技能之書面材料；公司秘書亦會為董事舉辦及安排有關適用法例、規則及規例最新發展之講座，以協助彼等履行其職責。於回顧年度本公司公司秘書伍敏怡女士已完成超過15小時專業培訓。

根據本公司存置之記錄，為符合企業管治守則關於持續專業發展之規定，董事於回顧年度內接受以下重點在於上市公司董事之角色、職能及職責之培訓：

		<b>Corporate Governance/ Updates on laws, rules and regulations 企業管治／關於法例、 規則及規例之更新</b>	
		<b>Read materials 閱讀材料</b>	<b>Attend workshops 出席研討會</b>
<b>Executive Directors</b>	<b>執行董事</b>		
Wang An	王安	✓	✓
Zhang Hui	張輝	✓	✓
Wang Yan Hui	王艷輝	✓	✓
<b>Non-executive Directors</b>	<b>非執行董事</b>		
Liu Tsung-Yi	劉宗宜	✓	✓
<b>Independent non-executive Directors</b>	<b>獨立非執行董事</b>		
Jiang Hong Qi	姜洪奇	✓	✓
Li Wei	李煒	✓	✓
Li Tong Ning	李同寧	✓	✓



# Corporate Governance Report

## 企業管治報告

### Board Meetings

The chairman is responsible for the leadership of the Board, ensuring the effectiveness of the Board in all aspects of its role, setting agenda for Board meetings and taking into account any matters proposed by other Directors for inclusion in the agenda. Agenda and related Board papers are circulated at least 7 days before the time of a Board or committee meeting where possible. The chairman is also responsible for making sure all Directors are properly briefed on issues arising at Board meetings. The chairman also ensures that the Directors receive accurate, timely and clear information. Directors are encouraged to update their skills, knowledge and familiarity with the Company through their initial induction, ongoing participation at Board and committee meetings, and through meeting key people at head office and in the divisions.

All Directors have access to the services of the company secretary who regularly updates the Board on governance and regulatory matters. Any Director, who wishes to do so in the furtherance of his or her duties, may seek independent professional advice through the chairman at the Company's expense. The availability of professional advice extends to the Audit and Review Committee, Remuneration and Review Committee and other committees.

Minutes of Board meetings are taken by the company secretary or the secretary of the Board and, together with any supporting Board papers, are available to all Board members. Board meetings are structured to encourage open and frank discussions to ensure the non-executive Directors provide effective enquiries to each executive Director. When necessary, the independent non-executive Directors meet privately to discuss matters which are relevant to their specific responsibilities.

### 董事會會議

董事長負責領導董事會，確保董事會有效履行其各方面的職責，並負責擬定董事會會議議程及考慮其它董事提議加入議程的事項。議程連同附隨的董事會文件盡可能在董事會會議或委員會會議進行前至少七天傳閱。董事長亦有責任確保所有董事就董事會會議上的事項獲適當的簡介。董事長確保各董事獲得準確、及時和清楚的資料。透過董事就職時的培訓、持續參與董事會及委員會會議以及透過與總部及各部門主要人員會面，鼓勵各董事不斷更新其技術、知識及對本公司的認識。

所有董事均可享用公司秘書的服務，公司秘書須即時讓董事會知悉有關管治及監管事宜的最新資料。董事可為履行職責而透過董事長尋求獨立專業意見，費用由本公司支付。審計委員會、薪酬及考核委員會及其他委員會亦可尋求專業意見。

董事會會議由公司秘書或董事會秘書負責記錄，這些會議記錄連同任何有關的董事會會議文件，均向所有董事會成員提供。董事會會議的設立，旨在鼓勵董事作公開和坦誠的討論，確保非執行董事能向每位執行董事提出有效的查詢。在需要時，獨立非執行董事會私下進行會議，討論與其本身職責有關的事項。

# Corporate Governance Report

## 企業管治報告

In furtherance of good corporate governance, the Board has established three committees: Audit and Review Committee, Nomination Committee and Remuneration and Review Committee. All committees have its terms of reference which fulfill the principles set out in the CG Code. The secretary of the Board takes minutes of the meetings of these committees and the work of these committees is reported to the Board.

為確保良好的企業管治，董事會已成立三個小組委員會：審計委員會、提名委員會及薪酬及考核委員會。各委員會均有符合企業管治守則所載原則的職權範圍。董事會秘書為這些委員會撰寫會議記錄，而委員會向董事會匯報工作。

The Board held 5 meetings during 2018. The chief financial officer of the Company also attended all of the Board meetings to advise on corporate governance, risk management, statutory compliance, mergers and acquisitions and accounting and financial matters. The attendance (other than attending by authorised representatives) of individual Directors at the Board meetings, the meetings of major committees and the general meetings in 2018 is set out in the table below:

董事會於二零一八年召開了五次會議。本公司財務總監出席了全部董事會會議，並對企業管治、風險管理、遵守法規、合併收購、會計和財務事宜提供意見。下表顯示各董事於二零一八年內出席(除授權其他董事代為出席)董事會，主要委員會會議及股東大會之詳情：

### Board Meeting

Date (DD/MM/YY) 日期 (日/月/年)	Chair person 主席	WA	ZH	WYH	LTY	LW	JHQ	LTN
28/03/2018	WA	✓	✓	✓	✓	✓	✓	✓
26/06/2018	WA	✓	✓	✓	✓	✓	✓	✓
29/08/2018	WA	✓	✓	✓	✓	✓	✓	✓
28/11/2018	WA	✓	✓	✓	✓	✓	✓	✓
13/12/2018	WA	✓	✓	✓	✓	✓	✓	✓

### 董事會會議

### Annual General Meeting

Date (DD/MM/YY) 日期 (日/月/年)	Chair person 主席	WA	ZH	WYH	LTY	LW	JHQ	LTN
26/06/2018	WA	✓	✓	✓	✓	✓	✓	✓

### 股東週年大會

### Audit and Review Committee Meeting

Date (DD/MM/YY) 日期 (日/月/年)	Chair person 主席	JHQ	LTN	LW
22/03/2018	JHQ	✓	✓	✓
25/05/2018	JHQ	✓	✓	✓
28/08/2018	JHQ	✓	✓	✓
13/12/2018	JHQ	✓	✓	✓

### 審計委員會會議



# Corporate Governance Report

## 企業管治報告

### Nomination Committee Meeting

**Date (DD/MM/YY)**  
**日期 (日/月/年)**

**Chair person**  
**主席**

26/03/2018

JHQ

14/08/2018

JHQ

### 提名委員會會議

WA JHQ LTN

✓ ✓ ✓

✓ ✓ ✓

### Remuneration and Review Committee Meeting

**Date (DD/MM/YY)**  
**日期 (日/月/年)**

**Chair person**  
**主席**

26/03/2018

JHQ

### 薪酬及考核委員會會議

ZH JHQ LTN

✓ ✓ ✓

Note:

WA Wang An  
ZH Zhang Hui  
WYH Wang Yan Hui  
LTY Liu Tsung-Yi  
JHQ Jiang Hong Qi  
LW Li Wei  
LTN Li Tong Ning

註：

王安  
張輝  
王艷輝  
劉宗宜  
姜洪奇  
李煒  
李同寧

Symbols:

“✓” means attended the meeting  
“-” means not attended the meeting

符號：

[✓]代表出席會議  
[-]代表缺席會議

# Corporate Governance Report

## 企業管治報告

### Directors' Interest

All Directors disclosed to the Board on their first appointment their interests as a Director or otherwise in other companies or organisations and such declarations of interests are updated annually. When the Board considers any proposal or transaction in which a Director has a conflict of interest, the Director has to declare his interest and is required to abstain from voting and withdraw from the meetings as appropriate. The Company seeks confirmation from the Directors annually in respect of any transactions of the Company or its subsidiaries which are related to Directors or their associates pursuant to the guideline.

### Directors' Securities Transactions

The Company had adopted a code of conduct regarding Directors' securities transactions (the "Securities Code") pursuant to Appendix 10 of the Listing Rules. A copy of the Securities Code is sent to each Director upon his appointment and thereafter twice annually, that is one month before the date of the Board meetings to approve the Company's interim results and two months before the date of the Board meetings to approve the Company's annual results, with a reminder that the Director cannot deal in the securities and derivatives of the Company until after such results have been published.

Having made specific enquiry of all Directors, all Directors have confirmed that they have complied with the required standard of dealings and the requirements in the Securities Code during 2018.

Specific employees who are likely to be in possession of unpublished price-sensitive information of the Company are also subject to compliance with the Securities Code. No incident of non-compliance was noted by the Company in 2018.

### 董事權益

所有董事須於首次獲委任時向董事會申報在其它公司或機構擔任董事或其它職務的身份，有關利益申報每年更新一次。倘董事會在討論任何動議或交易時認為董事在當中存在利益衝突，該董事須申報利益及放棄投票，並在適當情況下避席。本公司根據指引於每個財務報告期間要求董事確認他們或其聯繫人與公司或其附屬公司進行的任何有關聯的交易。

### 董事進行之證券交易

本公司已根據上市規則附錄十採納一項董事進行證券交易之操守守則(「《證券守則》」)，本公司各董事於獲委任時均獲發一份《證券守則》，其後每年二次，分別在通過公司中期業績的董事會會議前一個月及通過公司全年業績的董事會會議前二個月連同一份提示一併發出，提醒董事不得在公佈業績前買賣本公司的證券或衍生工具。

向全體董事作出特定查詢後，本公司所有董事確認其於二零一八年度已遵守所需交易標準及《證券守則》。

所有特定僱員若可能擁有關於本公司的尚未公開股價敏感資料，亦須符合《證券守則》。本公司於二零一八年度並未發現任何違規事件。

# Corporate Governance Report

## 企業管治報告

### Supervisory Committee

The Supervisory Committee comprises three members of which two are recommended by Shareholders and one is an employee representative elected by the employees. The Supervisory Committee is responsible for supervision of the Board, members of the Board and senior management, to prevent authority abuse, Shareholders' interest infringement and to protect legitimate interests of the Company and its employees. During 2018, the Supervisory Committee held four meetings, during which the members of the Supervisory Committee reviewed the Company's financial position, legal compliance of the Company's operations and diligence of the senior management.

### Internal Control

#### Internal Control System

The Board has the overall responsibility for setting and reviewing the Company's internal control system. The Audit and Review Committee will also review the effectiveness of such system periodically. Procedures applied by the Audit and Review Committee for reviewing the effectiveness of the Company's internal control system include: discussing with the management on the risky areas arising from auditing and/or raised by the management, reviewing the internal and external audit plan of the Company, reviewing material issues arising from internal or external audit report and reviewing material matters identified by internal auditors and risk assessment manager of the Group. The internal control system of the Company plays an important role in risk management which is a key factor for ensuring the achievement of operational goal. The establishment of internal control system is for safeguarding assets against unauthorised use or disposition; for maintaining proper accounting records; and for the reliability of financial information used within the business or for publication. However, the procedures are designed to manage rather than eliminate the risk of failure to achieve business objectives and can only provide reasonable but not absolute assurance against material misstatement errors, losses or fraud. Procedures for the Company's internal, control system have been designed in accordance with the applicable laws, rules and regulations.

### 監事會

本公司監事會由三名成員組成，其中二名為由股東推薦產生，一名為本公司員工代表並由員工選舉產生。監事會負責對董事會及其成員以及高級管理層進行監督，防止其濫用職權，侵犯股東、公司及公司員工的合法權益。二零一八年監事會召開四次會議，對公司財務狀況、公司依法運作情況和高級管理人員盡職情況進行了審查。

### 內部監控

#### 內部監控制度

董事會全權負責公司的內部監控制度的建立和完善，並通過審計委員會定期檢討該制度是否有效。審計委員會用以檢討內部監控系統是否有效的程序包括：與管理層討論在審核程序中發現的及／或由管理層指出的風險範圍；檢討內部及外聘審計師的審核計劃；檢討由內部及外聘審計師審核報告所引起的重大事項；及檢討集團內部審核部與集團風險經理匯報的重大集團風險。本公司的內部監控制度對風險管理發揮關鍵的作用，而風險管理對於能否達到營運目標非常重要。訂立內部監控程序是為保障資產以防未經授權使用或處理資產；確保適當的會計記錄得以保存；並且可提供可靠的財務資料供內部使用或對外發放。但監控程序旨在管理而非消除未能達成業務目標的風險，而且只能合理（而非絕對）保證並無重大失實陳述、損失或舞弊。本公司內部監控程序是按相關法律條例、附屬法例和規章編寫。

# Corporate Governance Report

## 企業管治報告

Regarding to the procedures and internal control for the handling and dissemination of inside information, the Company is aware of its disclosure obligations under the Listing Rules and Part XIVA of the Securities and Futures Ordinance (the “Inside Information Provisions”), and any information required to be disclosed under Rule 13.09 of the Listing Rules or any inside information required to be disclosed under the Inside Information Provisions should be announced immediately.

A review of the Company’s internal control system covering financial, operational, compliance and risk management is conducted annually. In particular, the Board has considered the adequacy of resources, qualification and experience of staff of the Company’s accounting and financial reporting function, and their training programmes and budget. The Board has conducted a review of the effectiveness of the Group’s system of internal control. The result has been reported to the Board.

The Board confirms that systems and procedures are in place to identify, control and report on significant risks involved in achieving the Company’s strategic objectives. Exposures to these risks are monitored by the Board with the support of various committees and senior management. For the year under review, the Board considered that the Company’s internal control system was adequate and the Company had complied with the Code Provisions on internal control under the CG Code.

### Internal Audit

The internal audit department of the Company provides an independent review on the adequacy and effectiveness of the internal control system. The department is headed by a manager who is familiar with the Company’s operation. Its scope of work mainly includes auditing of financial and operational systems, reviewing the observance of relevant policies and regulations, regular and special auditing, auditing of production effectiveness, etc. The audit plan, which is prepared based on risk assessment methodology, is discussed and agreed on every year by the Audit and Review Committee. In addition to its agreed annual schedule of work, the internal audit department of the Company conducts other special reviews as required.

就處理及發佈內幕消息之程序及內部監控方面，本公司已知悉其於上市規則以及證券及期貨條例第XIVA部（「內幕消息條文」）項下之披露責任，而任何須根據上市規則第13.09條規定予以披露之資料或任何須根據內幕消息條文規定予以披露之內幕消息應即時作出公佈。

本公司每年均對內部監控系統進行檢討，內容包括財務、營運、遵守法規及風險管理之監控。董事會特別考慮了本公司在會計及財務匯報職能方面的員工的資源、資歷及經驗是否足夠，以及員工所接受的培訓課程及有關預算是否充足。董事會已對集團的內部監控進行檢討。有關結果已向董事會報告。

董事會確認本公司已具有辨認、管理及匯報對達致其策略性目標所面對的重大風險系統和程序。董事會持續監察風險，並獲得各委員會及高層管理人員的支持。於回顧年度內，董事會認為本公司的內部監控制度是足夠的，並且本公司亦已遵守企業管治守則有關內部監控的守則條文。

### 內部審核

本公司的內部審核部負責對內部監控系統是否足夠及其成效進行獨立審核。該部門由熟悉公司業務的經理帶領。內部審核職能的工作範圍主要包括財務與運營系統審核、有關制度及法規遵守情況審核、經常性與突發審核、生產效益審核等。審核計劃乃以風險評估方法編製並每年經由審計委員會商討及議定。除議定的年度工作外，該部門亦需要進行其它專項的審核工作。

# Corporate Governance Report

## 企業管治報告

The primary reporting procedure of the internal audit department of the Company is to report to the chairman of the Board but there is also direct access to the Audit and Review Committee. Internal audit reports are sent to the chief executive officer, the chief financial officer, the external auditors and the relevant management of the departments under audit. A summary of major audit findings is reported to and discussed with the Audit and Review Committee. The Board and the Audit and Review Committee actively monitor the number and seriousness of findings raised by the internal audit department of the Company and also the corrective actions taken by relevant departments.

Detailed control guidelines have been formulated and made available to all employees of the Company regarding handling and dissemination of corporate data which is price sensitive.

### Risk Management

Risk management is concerned with the identification and effective management of business risks, including safety and security, legal, environmental and reputational risks.

The risk management of the Company is conducted by the Audit and Review Committee and it assists the Board to fulfill its oversight role over the Company and its subsidiaries in, among others, the following areas:

- establishment of the risk approach and risk management strategy of the Company to formulate its risk profile;
- identification, assessment and management of the material risks faced by the various business units of the Company;
- reviewing and assessment of the adequacy of the Company's risk management process, system and internal control; and
- reviewing and monitoring the Company's compliance with the risk management process, system and internal control, including whether the development of the Company's business is prudent and in compliance with the legal requirements.

本公司內部審核部的主要匯報流程是向董事長匯報，亦可直接聯絡審計委員會。內部審核報告均送交本公司行政總裁、財務總監、外聘核數師及被審核部門的管理層。每次審核主要結果亦與審計委員會討論。董事會及審計委員會積極監察內部審核部門提交的調查結果的數目和嚴重性，以及相關的部門採取的糾正行動。

本公司已制定關於處理對價格敏感的公司資料的詳細監控指引，供本公司的所有僱員參閱。

### 風險管理

風險管理關乎識別及有效管理業務風險，包括安全及保安、法律、環境及商譽風險。

本公司之風險管理由審計委員會執行，它負責協助董事會對本公司及其附屬公司在以下(包括其他)方面實現監控職責：

- 建立公司的風險取向和風險管理戰略，確定本公司的風險組合狀況；
- 識別、評估、管理本公司不同業務單位面臨的重大風險；
- 審查和評估本公司風險管理程序、制度和內部控制的適當性；及
- 審查及監控本公司對風險管理程序、制度及內部控制的遵守情況，包括本公司在開展業務時是否符合審慎、守法的要求。

# Corporate Governance Report

## 企業管治報告

The Company has a sound organisation system of internal control. The Board is responsible for the establishment, improvement and effective implementation of the risk management and internal control systems. A semi-annual review of the effectiveness of the Company's and its subsidiaries' risk managements and internal control systems during the year has been conducted. Guided by the Board and the Audit and Review Committee, the internal audit department carries out inspection, supervision and evaluation for internal controls of the Company and its subsidiaries in respect of important control functions such as financial control, operation control, compliance control and risk management, supervises and timely rectifies internal control deficiencies and effectively controls operating risks.

The objectives of internal control of the Company include ensuring a legal and compliance management, asset safety, accuracy and completeness of financial reports and related information in a reasonable manner, enhancing its operating efficiency and results, and promoting the implementation of strategy development. Due to the intrinsic limitations of internal control system, only reasonable guarantees can be provided for the abovementioned objectives. In addition, the effectiveness of its internal control is subject to change according to the changes of internal and external environment and operations. Inspection and supervision system is established for the Company. In case of shortcomings found, the Company will adopt rectification measures immediately.

### Audit and Review Committee

The Audit and Review Committee is responsible for reviewing the Group's financial reporting, risk management, internal controls and corporate governance issues and making relevant recommendations to the Board. All of its members are independent non-executive Directors (namely Mr. Jiang Hong Qi, Mr. Li Wei and Mr. Li Tong Ning) and its current chairman is Mr. Jiang Hong Qi.

本公司內部控制組織體系健全。董事會負責風險管理及內部監控體系的建立、健全和有效實施，每半年會對本公司及附屬公司的風險管理及內部監控制度於本年度是否有效進行一次審閱。本公司內部審核部在董事會和審計委員會的指導下，圍繞財務監控、運營監控、合規監控以及風險管理功能等重要監控方面，開展本公司及附屬公司內部控制的檢查、監督和評價，督促及時彌補內控缺陷，有效控制經營風險。

公司內部控制的目標是合理保證經營管理合法合規、資產安全、財務報告及相關信息真實完整，提高經營效率和效果，促進實現發展戰略。由於內部控制存在的固有局限性，故僅能為實現上述目標提供合理保證。此外，內部控制的有效性亦可能隨公司內、外部環境及經營情況的改變而改變。公司內部控制設有檢查監督機制，內控缺陷一經識別，本公司將立即採取整改措施。

### 審計委員會

審計委員會負責審核財務報告、檢討風險管理、內部監控及企業管治的工作，並負責向董事會提出相關的建議。委員會成員全部由獨立非執行董事（即姜洪奇先生、李煒先生及李同寧先生）來擔任，並由姜洪奇先生擔任現任委員會主任。



# Corporate Governance Report

## 企業管治報告

The Audit and Review Committee has adopted revised set of terms of reference effective from 22 March 2019, which is based on the guidelines recommended by the Hong Kong Institute of Certified Public Accountants. A copy of the revised terms of reference of the Audit and Review Committee is available on the Company's website and the Stock Exchange's website.

The Audit and Review Committee met four times in 2018. During 2018, it met to review the internal and external audit findings, the accounting principles and practices adopted by the Group, internal control and Listing Rules and statutory compliance, and to discuss auditing, internal controls, risk management and financial reporting matters. The interim and annual accounts for 2018 were recommended to the Board for approval after discussion of the Audit and Review Committee.

### External Auditors

In 2018, the total remuneration paid to the external auditors amounted to approximately RMB1,480,000, which was all for the audit services provided by the external auditors. The audit fee and other service fees have been approved by the Audit and Review Committee and endorsed by the Board.

The statement of the external auditors of the Company about their reporting responsibilities on the consolidated financial statements is set out on pages 83 to 85 of this annual report.

The Audit and Review Committee has resolved the re-appointment of KPMG Huazhen LLP for the audit work of the Company for the financial year 2019. This resolution has been endorsed by the Board and is subject to final approval and authorisation by the Shareholders at the forthcoming annual general meeting.

審計委員會已採用二零一九年三月二十二日生效的經修訂的書面職權範圍，該書面職權範圍乃參考香港會計師公會刊發之指引而制訂。經修訂的審計委員會書面職權範圍已列載於本公司和聯交所之網站。

審計委員會在二零一八年間開會四次，於二零一八年，審計委員會就外聘核數師和內部核數師的報告結果、本集團採納之會計原則與常規、內部監控、是否符合上市規則的規定進行審核，對審核、內部監控、風險管理及財務報告事宜進行檢討，本公司的二零一八年年中期及全年業績經審計委員會開會討論後才建議交由董事會通過。

### 外聘核數師

二零一八年外聘核數師酬勞約為人民幣1,480,000元，全部為外聘核數師審計服務方面徵收的費用。審計費用及其他服務費用已經審計委員會及董事會批准。

本公司外聘核數師合併財務報表的報告責任的陳述，載於本年報的第83頁至第85頁。

審計委員會已議決再次委任畢馬威華振會計師事務所(特殊普通合夥)進行二零一九年財政年度的審計工作。此決議案已獲得董事會通過，並有待股東於即將召開之股東週年大會上作最終批准和授權。

### Remuneration and Review Committee

The Remuneration and Review Committee comprises Mr. Jiang Hong Qi, Mr. Li Tong Ning and Mr. Zhang Hui as members with Mr. Jiang Hong Qi as the current chairman. All of them are independent non-executive Directors. The Committee's responsibilities are as follows:

- to make recommendations to the Board on the policy and structure for all Directors' and senior management, remuneration and on the establishment of formal and transparent procedures for developing remuneration policy;
- to be responsible for determining the specific remuneration packages of individual executive Directors and senior management including benefits in kind, pension rights and compensation payments (including any compensations payable for loss or termination of their office or appointment), and to make recommendations to the Board on the remuneration of non-executive Directors;
- to review and approve the management's remuneration proposals with reference to the corporate goals and objectives made by the Board;
- to review and approve compensation payable to executive Directors and senior management for any loss or termination of office or appointment to ensure that it is consistent with contractual terms and is otherwise reasonable and not excessive;
- to review and approve compensation arrangements relating to dismissal or removal of Directors for misconduct to ensure that they are consistent with contractual terms and are otherwise reasonable and appropriate;
- to ensure that no Director or any of his associates is involved in deciding his own remuneration; and
- to review and monitor the training and continuous professional development of the Directors and senior management.

### 薪酬及考核委員會

薪酬及考核委員會由獨立非執行董事姜洪奇先生、李同寧先生和張輝先生組成，並由姜洪奇先生出任現任主任。薪酬及考核委員會的主要職責如下：

- 就公司董事及高級管理人員的全體薪酬政策及架構，及就設立正規而透明的薪酬政策制訂程式，向董事會提出建議；
- 負責制定個別執行董事與高級管理人員的特定薪酬待遇，包括非金錢利益、退休金權利及賠償金額（包括喪失或終止職務或委任的賠償），並就非執行董事薪酬向董事會提出建議；
- 因應董事會所訂企業方針及目標，檢討及批准管理層的薪酬待遇；
- 檢討及批准向執行董事及高級管理人員就其喪失或終止職務或委任而須支付的賠償，以確保該等賠償與合約條款一致；若未能與合約條款一致，賠償也須公平合理，不致過多；
- 檢討及批准因董事行為失當而解僱或罷免有關董事所涉及的賠償安排，以確保該等安排與合約條款一致；若未能與合約條款一致，有關賠償也須合理適當；
- 確保任何董事或其任何聯繫人不得參與釐定他自己的薪酬；及
- 檢討及監察董事及高級管理人員的培訓及持續專業發展。



# Corporate Governance Report

## 企業管治報告

Factors to be considered by the Remuneration and Review Committee for formulation of remuneration package including the remuneration paid by other similar companies, time devoted by a Director, Director's responsibilities, employment terms of other positions in the Group, Director's performance, etc.

The terms of reference of the Remuneration and Review Committee which were revised on 30 August 2017 are available on the Company's website.

The Remuneration and Review Committee met once in 2018 to review and approve the Directors' and senior management's remuneration for 2018. At that meeting, the committee approved the individual remuneration packages for Directors and senior management to be paid for 2018.

### Remuneration Policy for Directors

Remuneration of Directors is subject to annual assessment and recommendation by the Remuneration and Review Committee to the Board for further review and approval, which subsequently requires approval by the Shareholders at annual general meeting. The primary goal of the remuneration policy on remuneration packages is to enable the Company to retain and motivate executive Directors by linking their compensation with performance as measured against corporate objectives. Under the policy, a Director is not allowed to approve his own remuneration.

The elements of the Company's executive remuneration package include basic compensation (comprising of director's fee) and discretionary bonus without capping. In determining guidelines for each compensating element, the Company refers to remuneration surveys conducted by independent external consultants on companies operating similar businesses.

According to Code B.1.5 of the CG Code, the annual remuneration of the members of the senior management whose particulars are contained in the section headed "Directors, Supervisors and Senior Management" in this annual report for 2018 by band is set out below:

### Remuneration band (RMB) 薪酬等級 (人民幣)

0 – 500,000

### Number of individuals 人數

7位董事、3位監事及2名高級管理層成員 (不包括擔任董事的高級管理層成員)

薪酬及考核委員會應考慮包括同類公司支付的薪酬、董事須付出的時間及董事職責、集團內其他職位的僱傭條件及表現等因素以釐定董事薪酬。

於二零一七年八月三十日經修訂的薪酬及考核委員會的職權範圍載於本公司網址。

薪酬及考核委員會在二零一八年舉行一次會議，檢討並批准董事及高級管理層之二零一八年度酬金，在該次會議內，委員會已批准各董事及高級管理層於二零一八年年度的酬金。

### 董事之酬金政策

董事之酬金須由薪酬及考核委員會進行年度評估並將其建議於董事會，董事會審議並通過之後再提交股東週年大會經股東批准後始可作實。董事的酬金組合政策，主旨是使本公司董事之酬金及其表現與公司目標掛鉤，有助激勵董事的工作表現及留任。根據該政策，董事不可批准其自身酬金。

本公司董事酬金之主要組成包括基本薪酬 (包括袍金) 及無上限之酌情花紅。於釐定各酬金項目指引時，本公司會參考由獨立外聘顧問對本公司相類似業務之公司所作之酬金調查。

根據企業管治守則中B部1.5條，載於本年報內「董事、監事及高級管理層」分節中之高級管理層成員於二零一八年之年度薪酬等級如下：

### Basic Compensation

The Remuneration and Review Committee annually reviews and approves the basic compensation of each Director in accordance with the Company's remuneration policy. In accordance with the service contracts entered into by the Company and each of the Directors, all Directors have the right to receive fixed basic compensation.

### Discretionary Bonus

Under the service contracts between the Company and each of the Directors, the Directors are entitled to a discretionary bonus based on the Company's results and the degree of diligence of each of the Directors. During the year ended 31 December 2018, the Directors did not receive any discretionary bonus.

The amounts paid to each Director of the Company for 2017 and 2018 are disclosed in Note V.37 to the Financial Statements.

### Nomination Committee

The Nomination Committee is chaired by Mr. Jiang Hong Qi, an independent non-executive Director, and comprises Mr. Wang An, an executive Director and Mr. Li Tong Ning, an independent non-executive Director, as members. The role of the committee is to make recommendations to the Board on the appointment of Directors, evaluation of Board composition and the management of Board succession with reference to certain guidelines as endorsed by the Nomination Committee. These guidelines include appropriate professional knowledge and industry experience, personal ethnics, integrity and personal skills, time commitments of members, and the independency of the nominees for the position of independent non-executive directors of the Company. The Nomination Committee carries out the process of selecting and recommending candidates for directorship including the consideration of referrals and engagement of external recruitment professional when necessary. The Nomination Committee met twice in 2018 to discuss the Board structure, size and composition and to evaluate the independence status of the independent non-executive Directors.

### 基本薪酬

薪酬及考核委員會每年均會根據本公司之酬金政策檢討及批准各董事之基本薪酬。根據本公司與各董事之間所訂立之服務合約，各董事有權獲取固定基本薪酬。

### 酌情花紅

根據本公司與各董事之間訂立之服務合約，公司董事會可視公司業績及董事盡職情況決定對董事分紅。截至二零一八年十二月三十一日止年度，董事並沒有收取任何酌情花紅。

於二零一七年及二零一八年支付予各董事之酬金詳情請見財務報表附註五、37。

### 提名委員會

提名委員會由獨立非執行董事姜洪奇先生出任主任，委員包括執行董事王安先生及獨立非執行董事李同寧先生。委員會的角色是，根據委員會認可的若干標準，向董事會就委任董事、評估董事會的組合及董事會成員替換作出建議。有關標準包括董事之適當專業知識及行業經驗、個人操守、誠信及技能，付出足夠時間之承諾，以及甄選本公司獨立非執行董事時候選人的獨立性。提名委員會負責挑選及推薦董事人選，包括考慮經他人推薦的人選及有需要時使用招聘公司的服務。提名委員會在二零一八年舉行二次會議，討論了董事會的架構、人數及組成，並就獨立非執行董事的獨立性進行了評核。

# Corporate Governance Report

## 企業管治報告

As at the date of this report, the Company has adopted a board diversity policy (the “Board Diversity Policy”) which sets out its approach to achieve and maintain diversity on the Board. The Company recognizes and embraces the benefits of having a diverse Board to enhance the quality of its performance. Below is the summary of the Board Diversity Policy:

Selection of candidates for directorship will be based on a wide range of factors, including but not limited to, gender, age, cultural and educational background, professional experience, skills, knowledge and service term. The Nomination Committee will review the diversity of the Board and report to the Board the composition of the Board members and monitor the implementation of the Board Diversity Policy.

The Nomination Committee considers that the current Board composition has provided the Company with a good balance and diversity of skill and experience appropriate for the business of the Company. The Nomination Committee will review the implementation of the Board Diversity Policy from time to time to ensure its effectiveness on determining the optimal composition of the Board.

The latest version of the written terms of reference of the Nomination Committee which were revised with effect from 22 March 2019 have been posted on the websites of the Company and the Stock Exchange.

### Investor Relations

To enhance the Company’s system of information disclosure, and to ensure the accuracy, completeness and timeliness of the Company’s public disclosures, an Information Disclosure Review Committee, led by the chief financial officer of the Company was established. The Information Disclosure Review Committee is responsible for the establishment of procedures to compile, verify and report the Company’s financial and operational statistics and other information as well as to supervise the drafting and publication of periodic reports.

於本報告日，本公司已採納了董事會成員多元化政策(「董事會成員多元化政策」)，以定出董事會成員多元化的達成及維持方向。本公司確認和認同董事會成員多元化能促進其表現。以下是董事會成員多元化政策的撮要：

在選擇董事人選時，本公司會以一系列多元化範疇為選擇基準，包括但不限於性別、年齡、文化及教育背景、專業經驗、技能、知識及服務任期。提名委員會將會檢審董事會成員多元化及向董事會彙報董事會成員的組合併監察董事會成員多元化政策的執行。

提名委員會認為現任董事會架構已為本公司提供良好的平衡及適合本公司業務之多樣技能和經驗。提名委員會會不時檢討董事會成員多元化政策，以確保在選擇最合適董事會架構時的成效。

於二零一九年三月二十二日生效的經修訂的提名委員會議事規則最新版本已刊載於本公司及聯交所之網站。

### 與投資者關係

為了進一步完善本公司的信息披露制度，確保公司對外披露信息的準確性、完整性和及時性，本公司建立了由財務總監主持的信息披露檢查委員會。信息披露檢查委員會負責訂立本公司的財務運營數據及其它信息的匯總、核實、上報的程序及定期報告的編寫及發佈的工作。

# Corporate Governance Report

## 企業管治報告

The Company is committed to fair disclosure and comprehensive, transparent reporting. The chairman of the Board is ultimately responsible for ensuring that there is effective communication with investors and that the Board understands the views of the major Shareholders. The chairman therefore makes himself available to meet with the Shareholders for this purpose. On a day-to-day basis, the Board's primary contact with the major Shareholders is through the chief executive officer and the chief financial officer of the Company.

Printed copies of the interim and annual reports are sent to all Shareholders. The most recent annual general meeting of the Company was held on 26 June 2018 at 2nd Floor, No. 18 Andre Avenue, Muping Economic Development Zone, Yantai City, Shandong Province, the PRC. The meeting was opened to all Shareholders and members of the press and was attended by all substantial Shareholders personally present or by proxy.

As part of a regular programme of investor relations, senior management holds briefings and attends conferences with institutional investors and financial analysts to engage in a two-way communication on the Company's performance and objectives. A wide range of information on the Group's business activities is made available to investors and the public through the website of the Company and the website of the Stock Exchange. Announcements of the interim and annual results are also available on the website of the Company and the website of the Stock Exchange.

In 2018, the Company held 10 meetings and conference calls with analysts and investors at its Yantai and Hong Kong offices. These activities allowed them to have good opportunities to directly communicate with and understand the senior management, operating management and general staff of the Company, as well as to visit different places of business and operations of the Group.

Enquiries to the Board may be made by contacting the company secretary through the Shareholders' hotline or email, or directly by questions at an annual general meeting or a special general meeting of the Company. Questions on the procedures for convening of or putting forward proposals at an annual general meeting or a special general meeting of the Company may also be made to the Company by the same means.

本公司承諾作公正的披露及提供全面而透徹的報告。董事長對於確保與投資者有有效的溝通，並確保董事會明白主要股東的意見最終負責。因此，董事長須為此與股東會面。董事會與主要股東的日常接觸，主要是透過公司行政總裁及財務總監進行。

本公司亦就其中期及年度業績報告發放予所有股東。本公司最近期的股東週年大會於二零一八年六月二十六日，在中國山東省烟台市牟平經濟開發區安德利大街十八號二樓舉行。該會議公開讓所有股東及傳媒參與，會上主要股東均親身或委任代表出席。

由高級行政人員出席與機構投資者及財務分析員的會議，是投資者關係常規項目的一部份，以便就本公司的業績表現及業務目標作雙向溝通。投資者及公眾可登入本公司網址及聯交所網站，瞭解有關本公司各項業務的詳細資料。公佈中期及年度業績的公佈亦可在本公司網址及聯交所網站下載。

二零一八年度，本公司在其烟台及香港辦公室與分析員及投資者共舉行了十次專訪及電話會議，使他們能與本公司高級管理層、運營管理層和基層員工有更直接的溝通和瞭解，並進行實地考察，參觀集團在不同地方的業務及營業地點。

如欲向董事會作出任何查詢，股東可透過股東熱線電話或電郵聯絡公司秘書，或直接於本公司股東週年大會或特別股東大會上直接提問。關於股東召開本公司週年大會或臨時大會及提呈決議案的程序，亦可透過上述途徑向公司查詢。

# Corporate Governance Report

## 企業管治報告

### Shareholders' Rights

#### Procedures for Shareholders to Convene a Special General Meeting ("SGM")

Shareholders requesting the convening of a SGM shall proceed in accordance with the procedures set forth below:

The Shareholders individually or jointly holding over 10% of the Company's shares with the voting power at the proposed meeting have the right to request the Board to hold the SGM or a class meeting in writing. According to laws, administrative regulations and the Articles of Association, the Board shall give written feedback to agree or disagree to hold the SGM within 10 days after receiving the request.

If the Board agrees to hold the SGM, a meeting notice shall be given within 5 days after the Board makes such a resolution. Changes to the original proposal in the notice shall be approved by relevant Shareholders.

If the Board disagrees to hold the SGM or fails to give feedback within 10 days after receiving the request, the Shareholders individually or jointly holding over 10% of the Company's shares have the right to request the Supervisory Committee to hold the SGM in writing.

If the Supervisory Committee agrees to hold the SGM, a meeting notice shall be given within 5 days after receiving the request. Changes to the original proposal in the notice shall be approved by relevant Shareholders.

If the Supervisory Committee fails to give the notice of the SGM within the specified period, it shall be deemed that the Supervisory Committee does not convene or preside over the general meeting. The shareholders individually or jointly holding over 10% of the Company's shares for more than 90 consecutive days may convene and preside over the SGM by themselves.

Necessary expenses of the general meeting held by the Supervisory Committee or Shareholders by themselves shall be born by the Company.

### 股東權益

#### 股東召開臨時股東大會(「臨時股東大會」)之程序

股東要求召集臨時股東大會，應當按照下列程式辦理：

單獨或者合計持有公司在該擬舉行的會議上有表決權的10%以上股份的股東有權向董事會請求召開臨時股東大會或類別股東會，並應當以書面形式向董事會提出。董事會應當根據法律、行政法規和公司章程的規定，在收到請求後10日內提出同意或不同意召開臨時股東大會的書面回饋意見。

如董事會同意召開臨時股東大會，應當在作出董事會決議後的5日內發出召開股東大會的通知，通知中對原請求的變更，應當徵得相關股東的同意。

董事會不同意召開臨時股東大會，或者在收到請求後10日內未作出書面回饋的，單獨或者合計持有公司10%以上股份的股東有權向監事會提議召開臨時股東大會，並應當以書面形式向監事會提出請求。

如監事會同意召開臨時股東大會，應在收到請求5日內發出召開股東大會的通知，通知中對原提案的變更，應當徵得相關股東的同意。

監事會未在規定期限內發出股東大會通知的，視為監事會不召集和主持股東大會，連續90日以上單獨或者合計持有公司10%以上股份的股東可以自行召集和主持。

監事會或股東自行召集的股東大會，會議所必需的費用由本公司承擔。

### Procedures for Shareholders to Put Forward Proposals at a General Meeting

When the Company holds a general meeting, the Board, the Supervisory Committee and the Shareholders individually or jointly holding over 3% of the shares of the Company have the right to submit proposals to the Company. Shareholders individually or jointly holding over 3% of the shares of the Company may put forward interim proposal and submit to the convener in writing 10 days before the SGM.

### Procedures for Shareholders to Propose a Person for Election as a Director

With regard to the procedures for proposing a person for election as a Director, please refer to the procedures posted on 2 April 2012 under the Investor Relation section of Company's website at [www.andre.com.cn](http://www.andre.com.cn).

### Procedures for Directing Shareholders' Enquiries to the Board

Shareholders may at any time send their enquiries and concerns to the Board in writing through the company secretary whose contact details are as follows:

Room 26, 19/F, West Exchange Tower,  
322 Des Voeux Road Central,  
Sheung Wan, Hong Kong  
Fax: (852) 2587 9166  
Email: [andrehk@northandre.com](mailto:andrehk@northandre.com)

Shareholders may also make enquiries with the Board at the general meetings of the Company.

### Change in Constitutional Documents

With the approval of all the relevant PRC regulatory authorities and the Board, the amendments to the Articles of Association took effect on 26 June 2018 to reflect on the change in business scope.

Details of which are set out in the circular of the Company dated 16 May 2018. An updated version of the Articles of Association is available on the websites of the Company and the Stock Exchange.

### 於股東大會上提呈議案之程序

公司召開股東大會，董事會、監事會以及單獨或者合併持有公司3%以上股份的股東，有權向公司提出提案。單獨或者合計持有公司3%以上股份的股東，可以在臨時股東大會召開10日前提出臨時提案並書面提交召集人。

### 股東推選某人參選董事之程序

有關推選某人參選董事之程序，請瀏覽本公司網站[www.andre.com.cn](http://www.andre.com.cn)投資者關係一節於二零一二年四月二日登載之程序。

### 股東向董事會作出查詢之程序

股東可隨時透過公司秘書以書面形式將其查詢及問題遞交董事會。公司秘書之聯絡詳情如下：

香港上環德輔道中322號  
西區電話大樓  
19樓26室  
傳真：(852) 2587 9166  
電郵：[andrehk@northandre.com](mailto:andrehk@northandre.com)

股東亦可在本公司之股東大會上向董事會作出查詢。

### 憲法文件之變更

經中國相關監管機關及董事會批准，公司章程之修訂於二零一八年六月二十六日生效，以反映經營範圍的修訂。

相關詳情請參閱本公司於二零一八年五月十六日所刊載之通函。公司章程之更新版本可於本公司及聯交所網頁查閱。



# Report of Directors

## 董事會報告

The Directors are pleased to present and submit the annual report together with the audited financial statements of the Group for the year ended 31 December 2018.

### Principal Activities

The principal activities of the Group are manufacturing and sale of apple juice concentrate, pear juice concentrate, bio-feedstuff and related products. The principal activities of the Company's subsidiaries are set out in Note 7 to the Financial Statements.

### Subsidiaries

Particulars of the subsidiaries of the Company as at 31 December 2018 are set out in Notes 7 to the Financial Statements respectively.

### Results

The results and financial status of the Group for the year ended 31 December 2018 are set out in pages 86 to 284 of this annual report.

### Five-Year Financial Highlights

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on pages 4 to 5 of this annual report.

### Risks and Uncertainties

Principal risks and uncertainties that the Company may face have been disclosed in the section headed "Chairman's Statement" of this annual report. In addition, details of the Group's financial risk management are disclosed in note 8 to the Financial Statements.

董事會欣然提呈二零一八年年報及本集團截至二零一八年十二月三十一日止年度經審核財務報表。

### 主要業務

本集團主要從事生產及銷售濃縮蘋果汁、濃縮梨汁、生物飼料及相關產品，本公司附屬公司之主要業務詳情載於財務報表附註七。

### 附屬公司

於二零一八年十二月三十一日本公司之附屬公司權益之詳情分別列載於財務報表附註七。

### 業績

本集團截至二零一八年十二月三十一日止年度的業績及財務狀況載於本年報第86頁至第284頁。

### 五年財務摘要

過去五個財政年度本集團業績及資產和負債摘要列載於本年報第4頁至第5頁。

### 風險及不確定性

本公司可能面對之主要風險及不確定性於本年報「董事長報告書」一節中披露。此外，本集團之財務風險管理詳情披露於財務報表附註八。



### Major Customers and Suppliers

In the reporting period, the Group mainly exported products to the US market, Japanese market and European market, and has gradually expanded markets in other countries. The sales attributable to the top five customers of the Group accounted for about 28.77% of the Group's total turnover and sales to the largest customer included therein amounted to about 7.09%.

Purchases from the Group's top five largest suppliers accounted for about 8.20% of total purchases for the year. The largest supplier accounted for about 3.07% of the total purchases of the Group for the year.

None of the Directors, supervisors, their respective associates or any Shareholders which, to the knowledge of the Directors, own more than 5% of the Company's issued share capital had any interest in the top five largest suppliers or customers of the Group.

The Board believes that there was no reliance on major customers and no material related risk was noted in the reporting period.

### Dividends

The Board has resolved to recommend a final dividend of approximately RMB35,800,000 (inclusive of tax), or RMB0.10 per share for 2018. The proposal to declare and pay this final dividend will be submitted to the Shareholders at the forthcoming annual general meeting to be held on 26 June 2019. Final dividend for domestic shares will be distributed and paid in Renminbi whereas dividend for H Shares will be declared in Renminbi and paid in Hong Kong dollars. The final dividend will be paid to those Shareholders whose names appear on the Company's register of members at the close of business on 10 July 2019 (the "Record Date"). To determine the identity of the Shareholders entitled to receive the final dividend, the register of holders of H Shares will be closed from 3 July 2019 to 10 July 2019 (both days inclusive) during which no transfer of H Shares will be registered. In order to qualify for entitlement to the proposed final dividend, all transfers of H Shares accompanied by the relevant share certificates and transfer forms must be lodged with the Company's H Share Registrar, Tricor Tengis Limited at 22/F., Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration not later than 4:30 p.m. on 2 July 2019. The final dividend is expected to be distributed on 22 August 2019.

### 主要客戶與供應商

於本報告期內，本集團的產品主要是銷往美國市場、日本市場和歐洲市場，且已逐步開拓了其他國家的市場。本集團向五大客戶的銷售額佔本集團營業額約28.77%。本集團向最大客戶的銷售額佔本集團營業額約7.09%。

本集團從五大供應商的採購約佔全年總採購金額的8.20%。同期，本集團最大的供應商約佔總採購金額的3.07%。

就董事所知概無董事、監事、他們各自的聯繫人士或任何擁有超過本公司已發行股本5%以上的股東，於本集團五大客戶或供應商中擁有權益。

於報告期內董事會認為本集團並沒有依賴主要客戶，亦沒有發現重大相關風險。

### 股利

董事會提議案派付二零一八年年度末期股息約人民幣35,800,000元(含稅)或每股人民幣0.10元。宣告和支付末期股息的建議將於二零一九年六月二十六日召開的股東週年大會上提呈予本公司之股東。內資股的末期股息將以人民幣派發並支付，而H股的末期股息將以人民幣宣告並以港幣支付。末期股息將派發於二零一九年七月十日(「記錄日期」)結束辦公時名列本公司股東名冊之股東。為了確定享有末期股息的股東身份，本公司將於二零一九年七月三日至二零一九年七月十日(首尾兩日包括在內)暫停辦理H股登記手續，期間將不會登記H股過戶。為符合收取末期股息，所有H股過戶文件連同有關股票及過戶表格，務必於二零一九年七月二日下午四時半前送達本公司之H股股份過戶登記處卓佳登捷時有限公司作出登記，地址為香港灣仔皇后大道東183號合和中心22樓。末期股息預期將於二零一九年八月二十二日派付。

# Report of Directors

## 董事會報告

Pursuant to the Corporate Income Tax Law of the PRC and its implementing regulations (collectively referred to as the “Corporate Income Tax Law”) which took effect on 1 January 2008, the tax rate of the corporate income tax applicable to the income of non-resident enterprise deriving from PRC is 10%. Pursuant to the Corporate Income Tax Law, any Chinese domestic enterprise (including the Company) which pays dividend to a non-resident enterprise shareholder shall withhold and remit corporate income tax at 10% on behalf of such shareholder.

Pursuant to the Notice on Issues Concerning Individual Income Tax Collection and Management after the Repeal of Guo Shui Fa [1993] No. 45 (No. 348, Guo Shui Han [2011]), where the non-resident individual shareholders obtain dividend and bonuses from the shares issued in Hong Kong by non-foreign-invested enterprise, individual income tax shall be withheld and remitted by the withholding agent according to the domain of “interest, dividends and bonuses”. The non-resident individual shareholders of domestic non-foreign-invested enterprise which issued shares in Hong Kong, shall enjoy the taxation preferences in accordance with the agreements between countries of their origins and China and the regulation on taxation arrangement between the Mainland and Hong Kong (Macau). The related tax rate of dividend as provided by taxation agreement is generally at a rate of 10%. In order to simplify the collection and management of taxation, the individual income tax with a rate of 10% in general will be withheld when dividend is paid by the domestic non-foreign-invested enterprise which issued shares in Hong Kong without making applications. Where the dividend tax rate is not 10%, it will be handled according to the following requirements: (1) for residents of countries which have entered into an agreement with China in respect of a tax rate lower than 10%, the withholding agent may apply for the relevant entitlements hereunder on their behalf. Upon examination and approval by the competent tax authorities, the additional amount of tax withheld will be refunded; (2) for residents of countries which have entered into an agreement with China in respect of a tax rate of 10% or more but less than 20%, the withholding agent shall withhold individual income tax at the agreed tax rate when distributing dividends or bonuses, and no application for approval is needed; (3) for residents of a country or which has not entered into any tax treaties with the PRC and in any other circumstances, the withholding agent shall withhold individual income tax at the tax rate of 20% when distributing dividends and bonuses.

根據二零零八年一月一日生效之《中華人民共和國企業所得稅法》及其實施條例(合稱《企業所得稅法》)，非居民企業源自中國境內所得收入適用企業所得稅稅率為10%。根據企業所得稅法的任何中國內地企業(包括本公司)向非居民企業股東派發股息，須扣除並代繳10%之企業所得稅。

根據《國家稅務總局關於國稅發[1993]045號文件廢止後有關個人所得稅徵管問題的通知》(國稅函[2011]348號)的規定，境外居民個人股東從境內非外商投資企業在香港發行股票取得的股息紅利所得，應按照「利息、股息、紅利所得」專案，由扣繳義務人依法代扣代繳個人所得稅。境內非外商投資企業在香港發行股票，其境外居民個人股東根據其居民身份所屬國家與中國簽署的稅收協定及內地和香港(澳門)間稅收安排的規定，享受相關稅收優惠。根據相關稅收協定及稅收安排規定的相關股息稅率一般為10%，為簡化稅收徵管，在香港發行股票的境內非外商投資企業派發股息紅利時，一般可按10%稅率扣繳個人所得稅，無需辦理申請事宜。對股息稅率不屬10%的情況，按以下規定辦理：(1)低於10%稅率的協定國家居民，扣繳義務人可代為辦理享受有關協定待遇申請，經主管稅務機關審核批准後，對多扣繳稅款予以退還；(2)高於10%低於20%稅率的協定國家居民，扣繳義務人派發股息紅利時應按協定實際稅率扣繳個人所得稅，無需辦理申請審批事宜；(3)沒有稅收協定國家居民及其他情況，扣繳義務人派發股息紅利時應按20%扣繳個人所得稅。

Pursuant to the Notice of Withholding and Payment of Enterprise Income Tax Regarding China Resident Enterprise Paying Dividend to Non-Resident Enterprise Holders of Overseas H-Share (No. 897, Guo Shui Han [2008]) issued by the State Administration of Taxation, any domestic enterprise of PRC which pays dividends to non-resident enterprise shareholders (as defined in the Tax Law) for the year of 2008 and subsequent years shall withhold and remit enterprise income tax at the tax rate of 10%.

For this purpose, any H shares of the Company registered under the name of non-natural persons in the H share register of members of the Company on 2 July 2019 (Tuesday), including HKSCC Nominees Limited, other nominees, trustees or other groups and organizations, will be treated as non-resident enterprise Shareholders.

Shareholders are recommended to consult their taxation advisors for advice on the PRC, Hong Kong and other tax effects with respect to the holding and disposing of H Shares.

The Company will have no liability in respect of any claims arising from any delay in, or inaccurate determination of the status of the Shareholders or any disputes over the mechanism of withholding and remitting.

### Share Capital

The change(s) in share capital of the Company is set out in Note V.19 to the Financial Statements.

### Reserves

The change(s) in reserves of the Company during the reporting period is set out in the statement of changes in Shareholders' equity of the Group and the Company in the Financial Statements.

The distributable reserves of the Company as at 31 December 2018 amounted to approximately RMB308,934,000 (2017: approximately RMB340,496,000).

根據國家稅務總局《關於中國居民企業向境外H股非居民企業股東派發股息代扣代繳企業所得稅有關問題的通知》(國稅函[2008]897號)的規定，中國居民企業向境外H股非居民企業股東派發二零零八年及以後年度股息時，統一按10%的稅率代扣代繳企業所得稅。

就此而言，本公司對於截止於二零一九年七月二日(星期二)於本公司H股股東名冊上以非自然人名義登記之任何H股股東，包括以香港中央結算(代理人)有限公司、其他代理人、受托人或其他集團及組織之名義登記者，將被視為非居民企業股東。

股東須向彼等的稅務顧問諮詢有關擁有及處置H股所涉及的中國、香港及其他稅務影響的意見。

對於任何因股東身份未能及時確定或錯誤確定情況而提出之任何要求或對代扣代繳安排之爭議，本公司概不負責。

### 股本

本公司股本於本年內之變動詳情載於財務報表附註五、19。

### 儲備

本公司儲備於報告期內之變動詳情載於財務報表中的本集團及本公司股東權益變動表。

於二零一八年十二月三十一日，本公司可分派予本公司股東之儲備金額約為人民幣308,934,000元(二零一七年：約人民幣340,496,000)。

# Report of Directors

## 董事會報告

### Property, Plant and Equipment

During the reporting period, the Group incurred approximately RMB25,346,000 mainly for expanding the production line, renovation of plant and acquisition of equipment.

The change(s) of property, plant and equipment of the Group during the reporting period is set out in Note V.7 to the Financial Statements.

### Pre-emptive Rights

There are no provisions for pre-emptive rights under the Articles of Association or the PRC laws and regulations which oblige the Company to offer new shares on a pro rata basis to existing Shareholders.

### Purchase, Sale or Redemption of Shares

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed shares during the year ended 31 December 2018.

### Directors' and Supervisors' Rights to Acquire Shares or Debentures

None of the Directors or Supervisors or their respective associates was granted by the Company or its subsidiaries any right to acquire shares or debentures of the Company or any other body corporate, or had exercised any such right during the year ended 31 December 2018.

### Material Acquisitions and Disposals During the Year

No material acquisitions or disposals of subsidiaries, associated companies or joint venture companies have been made by the Company during the year ended 31 December 2018.

### 物業、廠房及設備

於報告期內，本集團支出了大約人民幣25,346,000元用於擴建生產線、修建廠房及購買設備。

本集團物業、廠房及設備於報告期內之變動詳情載於財務報表附註五、7。

### 優先認購權

公司章程或中國法例法規並無訂明本公司須按比例向現有股東發售新股的優先認購權條文。

### 購買、出售或購回股份

截至二零一八年十二月三十一日止年度，本公司或其任何附屬公司概無購入、出售或購回本公司任何股份。

### 董事及監事購入股份或債權證的權利

本公司或其附屬公司概無授出任何權利，以致董事或監事或彼等各自的聯繫人可藉購入本公司或任何其他法人團體的股份或債權證而獲益，而彼等於截至二零一八年十二月三十一日止年度亦無行使任何該等權利。

### 年內重大收購及出售

截至二零一八年十二月三十一日止年度，本公司概無對附屬公司、聯營公司或合營企業進行重大收購或出售。

### Significant Investments

No significant investment was held by the Group as at 31 December 2018. The Group does not hold any significant securities investments as part of its asset portfolio.

### Proposed Issuance of A Shares

To satisfied the production and operation need of the Company and to strike for further development, the Company proposed to fundraise in the domestic stock market in China.

At the Board meeting on 30 August 2017, the Company proposed to apply to the relevant regulatory authorities in the PRC for the allotment and issuance of not more than 20,000,000 A Shares with a nominal value of RMB1.00 each to natural persons, legal persons and other institutional investors, who maintain A share accounts with the Shanghai Stock Exchange (except those prohibited by the PRC laws and regulations and other regulatory requirements to which the Company is subject to), and apply to the Shanghai Stock Exchange for the listing of, and permission to deal in, the A Shares.

The special resolution for issuance of A shares was approved by the Shareholders in the special general meeting and class meetings of the Company held on 1 November 2017. The resolution to extend such application period was approved by the Shareholders in the annual general meeting and class meetings of the Company held on 26 June 2018. Such issuance is subject to the approval by the China Securities Regulatory Commission (“CSRC”).

### 重大投資

於二零一八年十二月三十一日，本集團概無持有重大投資。本集團未持有重大證券投資作為其資產組合一部分。

### 建議發行A股

為滿足本公司生產經營的需要，謀求更大發展，本公司擬在國內股票市場進行融資。

於二零一七年八月三十日舉行的董事會會議上，本公司建議向中國相關監管機構申請向在上海證券交易所開設A股賬戶的自然人、法人及其他機構投資者（中國法律及法規及本公司須遵守的其他監管要求所禁止者除外）配發及發行不多於20,000,000股每股面值人民幣1.00元的A股，並申請使A股在上海證券交易所上市及買賣。

發行A股已由股東於二零一七年十一月一日所舉行的本公司臨時股東大會及類別股東於類別股東大會上以特別決議案批准，而延長該申請期限之決議案亦由股東於二零一八年六月二十六日所舉行的本公司週年股東大會及類別股東大會上批准。A股發行待中國證券監督管理委員會（「中國證監會」）批准後，方可作實。

# Report of Directors

## 董事會報告

### Employment and Remuneration Policy

For the year ended 31 December 2018, the Group had an average of 907 employees (2017: 1,033 employees). Staff costs including directors' remuneration for the years ended 31 December 2018 and 31 December 2017 were approximately RMB56,215,000 and approximately RMB54,795,000, respectively. Details of the emoluments of the Directors and supervisors and the top five highest paid individuals of the Group are set out in Notes V.37 and 38 to the Financial Statements. The Group's employment and remuneration policies remained unchanged from those described in the prospectus of the Company dated 11 April 2003. The salaries and benefits of employees of the Group are kept at a competitive level and employees are rewarded on a performance related basis within the general framework of the Group's salary and bonus system which is reviewed annually. A wide range of benefits, including statutory compulsory welfare plans, are also provided to the employees.

### Retirement Fund Scheme

The retirement fund scheme is set out in Note V.16 to the Financial Statements.

### Directors and Supervisors

During the year 2018 and up to the date of this report, the Directors and Supervisors were as follows:

Executive Directors: Wang An, Zhang Hui and Wang Yan Hui

Non-executive Director: Liu Tsung-Yi

Independent non-executive Directors: Jiang Hong Qi, Li Wei and Li Tong Ning

Supervisors: Dai Li Ying, Wang Zhi Wu, Wang Kun (appointed on 26 June 2018) and Wang Chun Tang (resigned on 26 June 2018)

### 僱員及薪酬政策

截至二零一八年十二月三十一日止年度，本集團平均僱用907員工(二零一七年：1,033名)。截至二零一八年及二零一七年十二月三十一日止年度之員工成本(包括董事酬金)分別約為人民幣56,215,000元及約人民幣54,795,000元。本公司之董事和監事及本集團之五名最高薪酬人士之薪酬詳情載於財務報表附註五、37及38。本集團僱用及薪酬政策保持與本集團於二零零三年四月十一日的售股章程所述者不變。本集團僱員之薪金及福利維持於具競爭力水準，而僱員之薪酬及福利根據本集團之薪金及花紅制度按僱員表現每年檢討釐定。本集團向僱員提供多種福利(包括法定強制性福利計劃)。

### 退休金計劃

本公司退休金計劃詳情載於財務報表附註五、16。

### 董事及監事

於二零一八年及截至本報告日期，本公司之董事及監事如下：

執行董事：王安、張輝及王艷輝

非執行董事：劉宗宜

獨立非執行董事：姜洪奇、李煒及李同寧

監事：戴利英、王志武、王坤(委任於二零一八年六月二十六日)及王春堂(辭任於二零一八年六月二十六日)



### Directors' and Supervisors' Service Contracts

Each of the Directors and Supervisors has entered into a service contract with the Company. None of the Directors or Supervisors has an unexpired service contract which is not terminable by the Company or its subsidiaries within a year without payment of any compensation (other than statutory compensation).

### Independence of Independent Non-executive Directors

The Company confirms that the Company has received written independence status confirmation from all independent non-executive Directors in accordance with Rule 3.13 of the Listing Rules. All independent non-executive Directors are considered as independent.

### Change of Directors, Supervisors and Senior Management

At 26 June 2018, Mr. Wang Kun was appointed as Supervisor while Mr. Wang Chun Tang was resigned as Supervisor.

Saved as disclosed above, there were no material changes to the Directors, Supervisors and senior management of the Company for the year ended 31 December 2018.

### Management Contracts

No contract concerning the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the reporting period.

### Permitted Indemnity Provision

At no time during the financial year, there was or is, any permitted indemnity provision being in force for the benefit of any of the directors of the Company (whether made by the Company or otherwise) or an associated company (if made by the company).

### 董事及監事之服務合約

各董事及監事均與本公司簽訂服務合約。董事或監事概無訂立本公司或其附屬公司不可與一年內免付賠償(法定賠償除外)而予以終止之未屆滿服務合約。

### 獨立非執行董事之獨立性

本公司確認已根據上市規則第3.13條向本公司各獨立非執行董事收取獨立地位確認書，而全體獨立非執行董事均被認為獨立。

### 董事、監事及高級管理人員變動

於二零一八年六月二十六日，王坤先生被委任為監事，而王春堂先生辭任監事。

除上述披露者外，截至二零一八年十二月三十一日止年度本公司董事、監事及高級管理人員並無重大變動。

### 管理合約

於本報告期內，概無有關管理及經營本公司全部或任何重大部份業務之合約簽訂或存在。

### 獲準許彌償條文

在財政年度內任何時間，均未曾經有或現有生效的任何獲準許彌償條文惠及本公司的董事(不論是否由本公司或其他訂立)或本公司之有聯繫公司的任何董事(如由本公司訂立)。



# Report of Directors

## 董事會報告

### Connected Transactions

#### Continuing connected transactions under the Listing Rules

##### I. CCT with Andre Pectin

On 29 September 2015, the Company entered into a framework agreement with Yantai Andre Pectin Co., Ltd. (“Andre Pectin”) for the sale of pomace and juice products to Andre Pectin and determined the annual caps for the sale of pomace and juice products for the three years ending 31 December 2018. The framework agreement took effect on 1 January 2016 and expired on 31 December 2018. On 19 January 2016, the Company entered into a supplemental agreement (the “Supplemental Agreement”) with Andre Pectin to revise the annual caps for 2016, 2017 and 2018 under the framework agreement.

Under the terms of the framework agreement, prices of products to be supplied by the Company shall be determined according to (i) the Market Price (as defined below); and (ii) the Historical Price (as defined below), whichever is higher.

“Market Price” shall be determined in accordance with the following orders: (1) the prevailing price being charged by independent third parties under ordinary course of business for the sales of the same type of products at the selling places or its nearby regions; or (2) the prevailing price being charged by independent third parties under ordinary course of business for the sales of the same type of products in the PRC.

“Historical Price” shall be the average price of all transactions of similar products with independent third parties conducted within the preceding three months as recorded on a transaction record sheet which shall be monitored and maintained by the sales department of the Company.

The annual caps under the Supplemental Agreement were determined based on the internal estimation of the supply of raw materials in the PRC market and the increase

### 關連交易

#### 上市規則下的持續關連交易

##### I. 與安德利果膠之持續關連交易

於二零一五年九月二十九日，本公司與烟台安德利果膠股份有限公司（「安德利果膠」）訂立一份銷售果渣及果汁產品予安德利果膠的框架協議並確定了截至二零一八年十二月三十一日止三年銷售果渣及果汁產品的年度上限。框架協議於二零一六年一月一日生效，並於二零一八年十二月三十一日屆滿。於二零一六年一月十九日，本公司與安德利果膠訂立補充協議（「補充協議」），修訂框架協議項下二零一六年、二零一七年及二零一八年的年度上限。

根據框架協議之條款，本公司將予供應產品的價格應根據 (i) 市場價（定義見下文）；及 (ii) 歷史價格（定義見下文）（以較高者為準）釐定。

「市場價」須按照下列順序依次確定：(1) 該類產品的銷售地或其附近地區在正常商業情況下銷售該類產品的獨立第三方當時收取的價格；或 (2) 在中國正常商業情況下銷售該類產品的獨立第三方當時收取的價格。

「歷史價格」指本公司銷售部門監管及存置的交易記錄表所載與獨立第三方連續三個月內進行類似產品所有交易的平均價格。

補充協議下的年度上限是根據中國市場的原料果供應量和增加果渣產品生產的內部估計而釐定。截至二

# Report of Directors

## 董事會報告

in production of pomace products by the Group. The annual cap for the year ended 31 December 2018 was RMB41,000,000. The actual sale of pomace and other products by the Group to Andre Pectin for the year ended 31 December 2018 was RMB7,643,586 and are subject to the annual review requirements under the Listing Rules.

As the framework agreement as amended by the Supplemental Agreement expired on 31 December 2018, the Company and Andre Pectin agreed to renew the transaction terms, and entered into the product purchase framework agreement on 13 December 2018 (the "Pectin Renewal Agreement"), pursuant to which, Andre Pectin agreed to purchase and the Company agreed to supply the Company's products (including but not limited to pomace and juice products), and the entering into the Pectin Renewal Agreement served to regulate such product purchase between the Group and Andre Pectin for the period commenced on 1 January 2019 and expiring on 31 December 2021.

Under the Pectin Renewal Agreement, the prices of products to be supplied by the Company shall be determined according to (i) the Market Price; and (ii) the Historical Price, whichever is higher.

The annual caps under the Pectin Renewal Agreement were set based on the following factors: the estimated amounts of transactions involved with reference to historical transaction volume, the estimated potential growth of the Group, the expected economic growth of the PRC and the increase of the demand by Andre Pectin on the Company's products. For the three financial years ending 31 December 2021, the annual caps will be RMB30,000,000 per year.

As of the date of signing the framework agreement, Supplemental Agreement and Pectin Renewal Agreement, Andre Pectin was an associate (as defined under the Listing Rules) of Andre Group, which was a substantial Shareholder and controlled 47.37% interest in Andre Pectin. Andre Pectin was also an associate of Mr. Wang An, who is a Director and indirectly controlled 47.37% interest in Andre Pectin through his 90% interest in Andre Group. Therefore, Andre Pectin was a connected person of the Company and the

二零一八年十二月三十一日止年度之年度上限為人民幣41,000,000元。截至二零一八年十二月三十一日止年度之本集團售予安德利果膠之果渣等產品銷售實際金額為人民幣7,643,586元，根據上市規則，此交易並須接受週年審閱。

由於經補充協議修訂的框架協議於二零一八年十二月三十一日屆滿，本公司與安德利果膠同意更新交易條款，並於二零一八年十二月十三日訂立果膠產品採購框架協議（「果膠更新協議」），據此安德利果膠同意採購且本公司同意供應本公司的產品（包括但不限於果渣及果汁產品），及果膠更新協議之簽訂用以規管本集團與安德利果膠之間自二零一九年一月一日至二零二一年十二月三十一日止的產品採購。

根據果膠更新協議，本公司供應各項產品的價格，須按(i)市場價；及(ii)歷史價格釐定。

根據果膠更新協議，年度交易上限的釐定參考過往交易量估計交易涉及的金額、本集團的估計增長潛力、中國的預期經濟增長以及安德利果膠對本公司產品的需求增長。截至二零二一年十二月三十一日止之三個財政年度之年度上限將均為每年人民幣30,000,000元。

於簽署框架協議，補充協議及果膠更新協議之日，安德利果膠為安德利集團的聯繫人士（根據上市規則之定義），安德利集團為本公司的主要股東，控制安德利果膠47.37%權益；安德利果膠亦為本公司董事王安先生的聯繫人士，王安先生透過其於安德利集團的90%權益間接控制安德利果膠47.37%權益。因

# Report of Directors

## 董事會報告

sale of pomace and juice products by the Company to Andre Pectin as contemplated under the framework agreement, the Supplemental Agreement and Pectin Renewal Agreement constituted continuing connected transactions under the Listing Rules. As each of the applicable percentage ratios was more than 0.1% but less than 5%, the transactions contemplated under the framework agreement as amended by the Supplemental Agreement and the Pectin Renewal Agreement are only subject to the reporting, announcement and annual review requirements but are exempt from the independent Shareholders' approval requirement under the Listing Rules. The Company has complied with the applicable disclosure requirements in accordance with the Listing Rules.

For further details regarding the Pectin Renewal Agreement, please refer to the announcement of the Company dated 13 December 2018.

### **II. CCT with President**

On 11 December 2017, the Company entered into a product purchase framework agreement with President Enterprises (China) Investment Co., Ltd. ("President"), whereby President agreed to purchase and the Company agreed to supply the Company's products (including but not limited to different kinds of juice) and provide related warehousing service to President and determined the annual cap for the financial year ended 31 December 2018.

Under the product purchase framework agreement, the prices of products to be supplied by the Company shall be determined according to the bidding principle by reference to the market price.

The annual cap under the product purchase framework agreement was determined with reference to the historical amount with President and the expected increase in the prevailing market prices of the Company's products due to the increase in the costs for the production of the Company's products, such as the raw materials and labour costs. The annual cap for the financial years ended 31 December 2018 was RMB21,000,000.

此，安德利果膠為本公司的關連人士，根據上市規則，本公司根據框架協議、補充協議和果膠更新協議銷售果渣及果汁產品予安德利果膠乃持續關連交易。由於適用的各項百分比率均高於0.1%但低於5%，於經補充協議修訂的框架協議及果膠更新協議項下的交易僅須遵守上市規則下的申報、公佈和年度審核的規定而獲豁免遵守獨立股東批准的規定。本公司已符合上市規則的有關披露要求。

有關果膠更新協議之詳情，請參閱日期為二零一八年十二月十三日之本公司公告。

### **II. 與統一之持續關連交易**

於二零一七年十二月十一日，本公司與統一企業中國投資有限公司（「統一」）訂立產品採購框架協議，據此統一同意採購且本公司同意供應本公司的產品（包括但不限於各類果汁）及提供相關倉存服務，並確定了截至二零一八年十二月三十一日止財政年度的產品採購上限。

根據產品採購框架協議，本公司供應各項產品的價格，將參考市場價，按照競價原則確定。

產品採購框架協議項下年度交易上限的釐定參考了與統一的歷史交易金額，以及本公司產品由於生產成本（例如原材料及勞工成本）上升而導致的市場價預期上漲的因素。截至二零一八年十二月三十一日止財政年度之年度上限為人民幣21,000,000元。

# Report of Directors

## 董事會報告

The actual sale of products and provision of warehousing services by the Group to President for the year ended 31 December 2018 was RMB9,145,351 and was subject to annual review requirements under the Listing Rules.

As the previous product purchase framework agreement dated 11 December 2017 expired on 31 December 2018, the Company and President agreed to renew the transaction terms, and entered into a product purchase framework agreement on 13 December 2018 (the “President Renewal Agreement”), pursuant to which, President agreed to purchase and the Company agreed to supply the Company’s products (including but not limited to different kinds of juice concentrate) and provide related warehousing service, to regulate such product purchase between the Group and President for the period commenced on 1 January 2019 and expiring on 31 December 2019.

Under the President Renewal Agreement, prices of products to be supplied by the Company shall be determined according to the bidding principle by reference to the market price.

The annual cap under the President Renewal Agreement was set based on the historical transaction amounts with President and the expected stability of the prevailing market prices for the sales of the Company’s products. For the year ending 31 December 2019, the annual cap is RMB21,000,000.

As at the date of signing the product purchase framework agreement and the President Renewal Agreement, President held 17.87% of the total issued share capital of the Company. Under the Listing Rules, President was a substantial Shareholder and thus was a connected person of the Company. Therefore, the transactions contemplated under the product purchase framework agreement and the President Renewal Agreement between the Group and President constituted continuing connected transactions of the Company. As an applicable percentage ratio in respect of the annual caps (other than the profit ratio) was more than 0.1% but less than 5%, the transactions contemplated under the product purchase framework agreement and the President Renewal Agreement are only subject to the requirements of reporting, announcement and annual reviews but are exempt from the independent Shareholders’ approval requirement under the Listing Rules.

截至二零一八年十二月三十一日止年度之本集團售予統一之產品銷售和倉存費實際金額為人民幣9,145,351元，根據上市規則，此交易並須接受週年審閱。

由於先前於二零一七年十二月十一日訂立之產品採購框架協議於二零一八年十二月三十一日屆滿，本公司與統一同意更新交易條款，並於二零一八年十二月十一日訂立產品採購框架協議（「統一更新協議」），據此統一同意採購且本公司同意供應本公司之產品（包括但不限於各類濃縮果汁）及提供相關倉存服務，以規管本集團與統一之間自二零一九年一月一日至二零一九年十二月三十一日止之產品採購。

根據統一更新協議，本公司供應各項產品之價格，將參考市場價，按照競價原則確定。

根據統一更新協議，年度交易上限之釐定參考了與統一的歷史交易金額，以及銷售本公司產品之當前市場價預期將會保持穩定的因素。截至二零一九年十二月三十一日止之年度上限為人民幣21,000,000元。

於訂立產品框架協議和統一更新協議日，統一持有本公司已發行總股本的17.87%，根據上市規則，統一乃本公司的主要股東，故為本公司的關連人士。因此，本集團與統一之間根據產品採購框架協議和統一更新協議項下的交易構成本公司的持續關連交易。由於年度上限之一項適用百分比率（盈利比率除外）超逾0.1%但低於5%，故產品採購框架協議和統一更新協議項下擬進行的交易僅須遵守上市規則項下的申報、公佈及年度審核的規定，並獲豁免遵守獨立股東批准的規定。

# Report of Directors

## 董事會報告

For further details regarding the President Renewal Agreement, please refer to the announcement of the Company dated 13 December 2018.

### III. CCT with Yantai Hengtong

On 19 January 2016, the Company entered into a framework agreement with Yantai Hengtong Thermoelectricity Co., Ltd.\*(烟台亨通熱電有限公司)(“Yantai Hengtong”), pursuant to which the Group has agreed to purchase and Yantai Hengtong has agreed to supply products (including but not limited to electricity and steam) to regulate the product purchase between the Group and Yantai Hengtong for the three years ended 31 December 2018.

Under the framework agreement, prices of products to be purchased by the Group shall be determined according to the Market Price (as defined below).

“Market Price” shall be determined in accordance with the following order: (1) the prevailing price being charged by independent third parties under ordinary course of business for the sales of the same type of products at the selling places or its nearby regions; or (2) the prevailing price being charged by independent third parties under ordinary course of business for the sales of the same type of products in the PRC.

有關統一更新協議之詳情，請參閱本公司日期為二零一八年十二月十三日的公告。

### III. 與烟台亨通之持續關連交易

於二零一六年一月十九日，本公司與烟台亨通熱電有限公司(「烟台亨通」)訂立框架協議，據此，本集團已同意採購及烟台亨通已同意供應產品(包括但不限於電力及蒸汽)，以規管本集團與烟台亨通截至二零一八年十二月三十一日止三個年度的產品採購。

根據框架協議，本集團將予採購產品的價格應根據市場價(定義見下文)釐定。

「市場價」須按照下列順序依次確定：(1)該類產品的銷售地或其附近地區在正常商業情況下銷售該類產品的獨立第三方當時收取的價格；或(2)在中國正常商業情況下銷售該類產品的獨立第三方當時收取的價格。於收到產品報價後，本公司生產部門及其指定人士將確定其他獨立第三方提供的價格，通常透過郵件、傳真或電話或透過各種媒體資源(如當地報刊)發佈招標公告進行招標，從至少兩名獨立第三方獲得可比較數量及類似產品的報價，從而將該報價平均值作為市場價。烟台亨通提供的報價將於審核後提交至本公司生產部門主管以供批准。

\* For identification purpose only

\* 僅供識別

# Report of Directors

## 董事會報告

The annual caps for the continuing connected transactions under the framework agreement were determined based on (i) the estimated amount of transactions involved with reference to the historical transaction volume; and (ii) the estimated demand by the Group on Yantai Hengtong's products with reference to the prospective consumption of such products by the manufacturing workshops of the Group at full production capacity. The annual cap for the year ended 31 December 2018 was RMB39,000,000. The actual purchase for the year ended 31 December 2018 was RMB14,890,796 and was subject to annual review requirements under the Listing Rules.

As the previous framework agreement dated 19 January 2016 expired on 31 December 2018, the Company and Yantai Hengtong agreed to renew the transaction terms, and entered into the framework agreement on 13 December 2018 (the "Hengtong Renewal Agreement"), whereby the Group agreed to purchase and Yantai Hengtong agreed to supply products (including but not limited to electricity and steam), to regulate such purchase between the Group and Yantai Hengtong for the period commenced on 1 January 2019 and expiring on 31 December 2021.

Under the Hengtong Renewal Agreement, the prices of products to be supplied by the Company shall be determined according to the Market Price.

The annual cap of the transaction contemplated under the Hengtong Renewal Agreement was set based on the following factors: the estimated amounts of transactions involved with reference to historical transaction volume and the estimated demand by the Group on Yantai Hengtong's products with reference to the prospective consumption of such products by the manufacturing workshops of the Group at full production capacity. For the three financial years ending 31 December 2021, the annual caps are RMB25,000,000 per year.

框架協議項下進行的持續關連交易的年度上限已參考了(i)根據過往交易量估計的相關交易的金額；及(ii)根據本集團生產車間滿負荷生產時對於烟台亨通的產品的預期消耗而估計的本集團對烟台亨通產品的需求。截至二零一八年十二月三十一日止年度之年度上限為人民幣39,000,000元。截至二零一八年十二月三十一日止年度之實際採購金額為人民幣14,890,796元，根據上市規則，此交易並須接受週年審閱。

由於先前於二零一六年一月十九日訂立的框架協議於二零一八年十二月三十一日屆滿，本公司與烟台亨通同意更新交易條款，並於二零一八年十二月十三日訂立框架協議（「亨通更新協議」），據此本集團同意採購且烟台亨通同意供應產品（包括但不限於電力及蒸氣），以規管本集團與烟台亨通之間自二零一九年一月一日至二零二一年十二月三十一日止的產品採購。

根據亨通更新協議，本公司供應各項產品的價格，須按市場釐定。

根據亨通更新協議，年度交易上限的釐定參考過往交易量估計交易涉及的金額及根據本集團生產車間滿負荷生產時對於烟台亨通的產品的預期消耗而估計的本集團對烟台亨通產品的需求。截至二零二一年十二月三十一日止之三個財政年度之年度上限均為每年人民幣25,000,000元。



# Report of Directors

## 董事會報告

As at the date of signing the framework agreement and the Hengtong Renewal Agreement, Yantai Hengtong was wholly-owned by Andre Group, a substantial Shareholder. Yantai Hengtong was an associate (as defined under the Listing Rules) of Andre Group and was also a connected person of the Company under the Listing Rules. Therefore, the transactions contemplated under the framework agreement and Hengtong Renewal Agreement between the Company and Yantai Hengtong constituted continuing connected transactions of the Company under the Listing Rules. Since the applicable percentage ratios (other than the profit ratio) for the proposed annual caps for for all relevant years for the continuing connected transactions under the framework agreement and Hengtong Renewal Agreement are more than 0.1% but less than 5%, in accordance with the Listing Rules, the transaction contemplated under the framework agreement and Hengtong Renewal Agreement are only subject to the reporting, announcement and annual review requirements under the Listing Rules and are exempt from the independent Shareholders' approval requirement. The Company has complied with the applicable disclosure requirements in accordance with the Listing Rules.

For further details regarding the Hengtong Renewal Agreement, please refer to the announcement of the Company dated 13 December 2018.

#### **IV. CCT with Xinping Company**

On 29 September 2015, the Company entered into a construction and installation services framework agreement with Yantai Xinping Jianan Engineering Co., Ltd. ("Xinping Company"), pursuant to which, Xinping Company agreed to provide services for installation for various kinds of constructions and indoor and outdoor decoration to the Group for the three financial years ended 31 December 2018.

於簽署框架協議和亨通更新協議時，烟台亨通由本公司主要股東安德利集團全資擁有，根據上市規則，烟台亨通為安德利集團的聯繫人(根據上市規則之定義)並因此為本公司的關連人士。因此，本公司與烟台亨通之間於框架協議和亨通更新協議項下擬進行的交易構成本公司於上市規則下的持續關連交易。由於框架協議和亨通更新協議項下的持續關連交易於所有有關年度各年的建議年度上限的適用百分比率(盈利比率除外)分別超過0.1%但低於5%，根據上市規則，框架協議和亨通更新協議項下的持續關連交易均僅須遵守上市規則下的申報、公佈及年度審核的規定，並獲豁免遵守獨立股東批准的規定。本公司已符合上市規則的有關披露要求。

有關亨通更新協議之詳情，請參閱本公司日期為二零一八年十二月十三日的公告。

#### **IV. 與新平公司之持續關連交易**

於二零一五年九月二十九日，本公司已與烟台新平建安工程有限公司(「新平公司」)訂立建造及安裝服務框架協議，據此，新平公司已同意於截至二零一八年十二月三十一日止三個財政年度向本集團提供各種建築的安裝以及室內及室外裝修服務。



# Report of Directors

## 董事會報告

As at the date of signing the construction and installation services framework agreement, Xinping Company was wholly-owned by Ms. Zhang Shaoxia, the wife of Mr. Wang An who is an executive Director and a substantial Shareholder. Under the Listing Rules, Xinping Company was an associate of Mr. Wang An and thus was a connected person of the Company. Therefore, the transactions contemplated under the construction and installation services framework agreement constituted continuing connected transactions of the Company. Since the applicable percentage ratios for the highest proposed annual cap for each of the three years ended 31 December 2018 for the continuing connected transactions under the construction and installation services framework agreement were more than 0.1% but less than 5%, the continuing connected transactions under the construction and installation services framework agreement are only subject to the reporting, announcement and annual review requirements under the Listing Rules and are exempt from the independent Shareholders' approval requirement.

Prices of services to be provided to the Company shall be determined according to the Market Price.

"Market Price" shall be determined in accordance with the following orders: (1) the prevailing price being charged by independent third parties under ordinary course of business for the provision of the same type of services at the providing places or its nearby regions; or (2) the prevailing price being charged by independent third parties under ordinary course of business for the provision of the same type of services in the PRC.

The annual cap under the construction and installation services framework agreement for the financial year ended 31 December 2018 was RMB10,000,000. The actual consumption of service by the Group from Xinping Company for the year ended 31 December 2018 was RMB2,795,713 and was subject to annual review requirement under the Listing Rules.

於簽署建造及安裝服務框架協議日期，新平公司由執行董事兼本公司主要股東王安先生的配偶張紹霞女士全資擁有。根據上市規則，新平公司為王安先生的聯繫人士並因此為本公司的關連人士。因此，本公司與新平公司訂立的建造及安裝服務框架協議項下擬進行的交易構成本公司的持續關連交易。由於本建造及安裝服務框架協議項下之持續關連交易於截至二零一八年十二月三十一日止三個年度各年之最高建議年度上限之適用百分比率高於0.1%但低於5%，本建造及安裝服務框架協議項下之持續關連交易僅須遵守上市規則有關申報、公佈及年度審核之規定，但獲豁免遵守獨立股東批准之規定。

向本公司提供服務的價格，須根據市場價釐定。

「市場價」須按照下列順序依次確定：(1) 該類服務的提供地或其附近地區在正常商業情況下提供該類服務的獨立第三方當時收取的價格；或 (2) 在中國正常商業情況下提供該類服務的獨立第三方當時收取的價格。

本建造及安裝服務框架協議項下截至二零一八年十二月三十一日止財政年度的年度上限為人民幣10,000,000元。截至二零一八年十二月三十一日止年度之本集團使用新平公司之服務實際金額為人民幣2,795,713元，根據上市規則，此交易須接受週年審閱。

# Report of Directors

## 董事會報告

### V. CCT with Ton Yi

On 11 December 2017, the Company entered into a product purchase framework agreement with Ton Yi (China) Investment Co., Ltd.\* (統實(中國)投資有限公司) (“Ton Yi”), pursuant to which Ton Yi agreed to purchase and the Company agreed to supply the Company’s products (including but not limited to different kinds of juice concentrate) and provide the warehousing and other services relating to purchase to subsidiaries of Ton Yi, to regulate such product purchase between the Group and Ton Yi for the period commenced on 1 January 2018 and expired on 31 December 2018.

Under the product purchase framework agreement, the prices of the products to be supplied by the Company shall be determined according to the bidding principle by reference to the market price.

The annual cap under the product purchase framework agreement was determined mainly with reference to the expected increase in the prevailing market prices for the sales of the Company’s products due to the increase in the costs for the production of the Company’s products, such as the raw materials and labor costs. The annual cap for the year ended 31 December 2018 was RMB21,000,000. The actual sale of products and provision of warehousing services by the Group to Ton Yi for the year ended 31 December 2018 was RMB5,139,424 and was subject to annual review requirements under the Listing Rules.

As the previous product purchase framework agreement dated 11 December 2017 expired on 31 December 2018, the Company and Ton Yi agreed to renew the transaction terms, and entered into the product purchase framework agreement on 13 December 2018 (the “Ton Yi Renewal Agreement”), pursuant to which Ton Yi agreed to purchase and the Company agreed to supply the Company’s products (including but not limited to different kinds of juice concentrate and provide the warehousing and other services relating to purchase to subsidiaries of Ton Yi), to regulate such product purchase between the Group and Ton Yi for the year ending 31 December 2019.

Under the Ton Yi Renewal Agreement, the prices of products to be supplied by the Company shall be determined according to the bidding principle by reference to the market price.

\* For identification purpose only

### V. 與統實之持續關連交易

於二零一七年十二月十一日，本公司與統實(中國)投資有限公司(「統實」)訂立統實產品採購框架協議，據此統實同意採購且本公司同意供應本公司的產品包括但不限於各類濃縮果汁)及向統實附屬公司提供與採購相關的倉儲等服務，以規管本集團與統實之間自二零一八年一月一日至二零一八年十二月三十一日止的產品採購。

根據產品採購框架協議，本公司供應各項產品的價格，將參考市場價，按照競價原則確定。

產品採購框架協議項下之年度交易上限的釐定主要參考了本公司產品由於生產成本(例如原材料及勞工成本)上升而導致的市場價預期上漲的因素。截至二零一八年十二月三十一日止財政年度之年度上限為人民幣21,000,000元。截至二零一八年十二月三十一日止財政年度之本集團售予統實之產品銷售和倉存費實額為人民幣5,139,424元，根據上市規則，此交易並須接受週年審閱。

由於先前於二零一七年十二月十一日訂立的框架協議於二零一八年十二月三十一日屆滿，本公司與統實同意更新交易條款，並於二零一八年十二月十三日訂立產品採購框架協議(「統實更新協議」)，據此統實同意採購且本公司同意供應本公司的產品包括但不限於各類濃縮果汁)及向統實附屬公司提供與採購相關的倉儲等服務，以規管本集團與統實之間自二零一九年一月一日至二零一九年十二月三十一日止年度的產品採購。

根據統實更新協議，本公司供應各項產品的價格，將參考市場價，按照競價原則確定。

\* 僅供識別

The annual cap under the Ton Yi Renewal Agreement was set based on the following factors: the estimated amounts of transactions involved with reference to historical transaction volume, and the expected stability of the prevailing market prices for the sales of the Company's products. For the year ending 31 December 2019, the annual cap is RMB21,000,000.

As at the date of signing the product purchase framework agreement and Ton Yi Renewal Agreement, both President and Ton Yi were non-wholly owned subsidiaries of Uni-President Enterprises Corp., a Shareholder of the Company. President, through its two wholly owned subsidiaries, Chengdu President Enterprises Food Co., Ltd.\* (成都統一企業食品有限公司) and Guangzhou President Enterprises Corp.\* (廣州統一企業有限公司), held 63,746,040 domestic shares of the Company, representing approximately 17.81% of the total issued share capital of the Company, and 237,000 H shares of the Company, representing approximately 0.07% of the total issued share capital of the Company. Ton Yi is a connected person of the Company under the Listing Rules. Therefore, the transactions under the product purchase framework agreement and Ton Yi Renewal Agreement between the Group and Ton Yi constituted continuing connected transactions of the Company. Since the applicable percentage ratios (other than the profit ratio) for the proposed annual cap for all relevant years are more than 0.1% but less than 5%, pursuant to the Listing Rules, the continuing connected transactions under the product purchase framework agreement and Ton Yi Renewal Agreement with Ton Yi are only subject to the reporting, announcement and annual requirements but are exempt from the independent Shareholders' approval requirements under the Listing Rules.

For further details regarding the Ton Yi Renewal Agreement, please refer to the announcement of the Company dated 13 December 2018.

根據統實更新協議，年度交易上限的釐定參考過往交易量估計交易涉及的金額、以及銷售本公司產品的當前市場價預期將會保持穩定的因素。截至二零一九年十二月三十一日止之財政年度之年度上限為人民幣21,000,000元。

於訂立產品採購框架協議和統實更新協議日，統實與統一均為統一企業股份有限公司的非全資附屬公司。統一透過其兩間全資附屬公司成都統一企業食品有限公司及廣州統一企業有限公司持有本公司63,746,040股內資股，佔本公司已發行總股本約17.81%，並持有本公司237,000股H股，佔本公司已發行總股本約0.07%。根據上市規則，統實乃本公司的關連人士。因此，本集團與統實之間於產品採購框架協議和統實更新協議項下的交易均構成本公司的持續關連交易。由於各項交易在各有關年度的建議年度上限的適用百分比率（盈利比率除外）超逾0.1%但低於5%，根據上市規則，與統實訂立之產品採購框架協議和統實更新協議項下的持續關連交易僅須遵守上市規則的申報、公佈及年度審核的規定，並獲豁免遵守獨立股東批准的規定。

有關統實更新協議之詳情，請參閱本公司日期為二零一八年十二月十三日的公告。

\* For identification purpose only

\* 僅供識別

# Report of Directors

## 董事會報告

In respect of the above continuing connected transactions of the Group, the Company's internal audit has reviewed the relevant transactions and internal control procedures, and provided the findings to the independent non-executive Directors. The independent non-executive Directors have reviewed the related agreements and transactions contemplated thereunder and confirmed that these transactions:

- (i) were entered into in the ordinary and usual course of business of the Group;
- (ii) were conducted on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties;
- (iii) were entered into in accordance with the terms of the respective agreements and were fair and reasonable and in the interests of the Company and its shareholders as a whole;
- (iv) of which the aggregate annual amount were within the relevant annual caps (if any);
- (v) have been conducted in accordance with the pricing policies or mechanisms under the framework agreement, including the pricing range, the process for determining the prices; and
- (vi) for which the Group's internal control procedures are adequate and effective to ensure that transactions are so conducted.

KPMG Huazhen LLP, the Company's auditors, were engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. KPMG Huazhen LLP have issued their unqualified letter containing their findings and conclusions in respect of the continuing connected transactions disclosed above by the Group in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditors' letter has been provided by the Company to the Stock Exchange.

就本集團上述持續關連交易，本公司內部審核人員已審核有關的交易及已確保相關內部監控程序充足有效，並將結果交予獨立董事，助其進行年度審核。獨立非執行董事已審閱有關協議及其項下擬進行之交易並確定有關交易：

- (i) 於本集團一般及正常業務過程中訂立；
- (ii) 以一般商業條款或對本集團而言不遜於獨立第三方取得或提供之條款進行；
- (iii) 根據有關協議之相關條款進行，屬公平合理並符合本公司及其股東之整體利益；
- (iv) 交易之年度合計總額不超過相關年度上限(如有)；
- (v) 根據框架協議項下之定價政策或機制(包括定價區間、價格釐定流程)進行交易；及
- (vi) 本集團的內部控制程序足以充分有效以確保交易按此方式進行。

本公司核數師畢馬威華振會計師事務所受聘根據香港會計師公會頒佈的香港鑒證業務準則第3000號「審計或審閱歷史財務資料以外的鑒證工作」並參考實務說明第740號「關於上市規則所述持續關連交易的核數師函件」對本集團的持續關連交易作出報告。畢馬威華振會計師事務所根據上市規則第14A.56條就本集團上文所披露的持續關連交易發出並無保留意見的函件，當中載有其發現結果及結論。本公司已向聯交所提供核數師函件副本。

### Connected transactions under the Rules Governing the Listing of Stocks on the Shanghai Stock Exchange (the “Shanghai Listing Rules”)

#### *Connected transactions with Mitsui*

As at 31 December 2018, Mitsui & Co., Ltd. (“Mitsui”) held 5.96% interests of the Company, for which it did not constitute a connected person of the Company under the Listing Rules. However, Mitsui and its subsidiaries are connected persons of the Company under the Shanghai Listing Rules, therefore, the Group’s sales to Mitsui and its subsidiaries are deemed connected transactions under the Shanghai Listing Rules.

The prices of the Group’s products supplied to Mitsui and its subsidiaries shall be determined based on (i) the Market Price (as defined below); and (ii) the Historical Price (as defined below), whichever is higher. The “Market Price” shall be determined in the following order: (1) the prices charged by an independent third party for selling the products under ordinary course of business at the place where the products are sold or the vicinity; or (2) the prices charged by an independent third party for selling the products under ordinary course of business in China.

The “Historical Price” shall be the average price for all the transactions of similar products with independent third parties within three consecutive months as set forth in the records supervised and maintained by the sales department of the Company.

For the year ended 31 December 2018, the Group’s actual sales of juice products to Mitsui and its subsidiaries was approximately RMB44,249,970.

At the Board meeting held on 13 December 2018, the Directors considered and approved the annual caps for the Group’s purchase from Mitsui and its subsidiaries for the next three years to regulate the Group’s purchase from Mitsui and its subsidiaries from 1 January 2019 and up to 31 December 2021.

上海證券交易所上市規則(「上海上市規則」)下的關連交易

#### *與三井之關連交易*

截至二零一八年十二月三十一日，三井物產株式會社(「三井」)持有本公司5.96%的權益，根據上市規則，其不構成本公司關連人士，但根據上海上市規則，三井及其附屬公司為本公司的關聯人士。因此，三井協定項下的交易於上海上市規則下被視為關聯交易。

本集團向三井及其附屬公司供應產品的價格根據(i)市場價(定義見下文)；及(ii)歷史價格(定義見下文)(以較高者為準)釐定。「市場價」須按照下列順序依次確定：(1)該類產品的銷售地或其附近地區在正常商業情況下銷售該類產品的獨立協力廠商當時收取的價格；或(2)在中國正常商業情況下銷售該類產品的獨立協力廠商當時收取的價格。

「歷史價格」指本公司銷售部門監管及存置的交易記錄表所載與獨立協力廠商連續三個月內進行類似產品所有交易的平均價格。

截至二零一八年十二月三十一日止之年度，本集團售予三井及其附屬公司果汁產品銷售實際金額約為人民幣44,249,970元。

本公司於二零一八年十二月十三日董事會審議通過未來三年與三井及其附屬公司產品採購年度交易上限，以規管本集團與三井及其附屬公司之間自二零一九年一月一日至二零二一年十二月三十一日止的產品採購。



# Report of Directors

## 董事會報告

### Related Party Transactions

During the year ended 31 December 2018, the Group entered into transactions with related parties as set out in Note X to the Financial Statements. Apart from the items disclosed in the section “Connected Transactions”, all other material related party transactions did not constitute non-exempt connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules.

### Directors’ and Supervisors’ Interest in Contracts

Save as disclosed in this report, none of the Directors or the Supervisors had a material interest, either directly or indirectly, in any contract of significance to the business of the Group to which the Company was a party in 2018.

### Directors’, Supervisors’ and Chief Executive’s Interests and Short Positions in the Shares, Underlying Shares and Debentures of the Company

As at 31 December 2018, the interests and short positions of the Directors, Supervisors and chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the “SFO”)) which were (a) required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO); and (b) required to be recorded in the register kept by the Company pursuant to section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the required standard of dealings by the directors of the Company as referred to in Appendix 10 of the Listing Rules were as follows:

### 關連方交易

截至二零一八年十二月三十一日止年度，本集團與關連方進行財務報表附註十中載列之交易。除「關連交易」部分的披露外，其他所有重大關連方交易不會構成按上市規則第14A章界定為不獲豁免關連交易或持續關連交易。

### 董事及監事於合約之權益

除本報告中披露外，於二零一八年內，概無董事或監事於對本集團業務具重大影響之本公司所訂合約中直接或間接持有任何重大權益。

### 董事、監事及行政總裁於本公司股份、基本股份及債權證中的權益及淡倉

於二零一八年十二月三十一日，董事、監事及行政總裁於本公司及其相關法團（按香港法例第571章《證券及期貨條例》（「《證券及期貨條例》」）第XV部的涵義）擁有(i)根據《證券及期貨條例》第XV部第7及8分部之規定須知會本公司及聯交所（包括根據《證券及期貨條例》之規定被當作或被視作擁有之權益及淡倉）；及(ii)根據《證券及期貨條例》第352條須予備存之登記冊所載或根據上市規則附錄十須知會本公司及聯交所有關董事進行證券交易之股份、基本股份或債權證如下：

# Report of Directors

## 董事會報告

Name of Directors 董事姓名	Class of Shares 股份類別	Number of Shares Held 所持股份數目	Capacity 身份	Type of Interest 權益種類	Approximate Percentage of Non-circulating Shares/ 約佔非流通股/ H股百分比	Approximate Percentage of Total Share Capital 約佔總股本 百分比
Wang An (Note 1) 王安(附註 1)	Non-listed Foreign Shares 非上市 外資股	46,351,961 (L) 46,351,961(長)	Interest of controlled corporation 受控制法團權益 (附註2)	Personal 個人	18.50% (L)(長)	12.95% (L)(長)
	Domestic Shares 內資股	54,658,540 (L) 54,658,540(長)	Interest of controlled corporation 受控制法團權益 (附註2)	Personal 個人	21.82% (L)(長)	15.27% (L)(長)
Wang Yanhui (Note 3) 王艷輝先生(附註3)	Domestic Shares 內資股	20,000,000 (L) 20,000,000(長)	Interest of controlled corporations (Note 4) 受控制法團權益(附註4)	Personal 個人	7.98% (L)(長)	5.59% (L)(長)
Zhang Hui (Note 5) 張輝先生(附註5)	Domestic Shares 內資股	20,000,000 (L) 20,000,000(長)	Interest of controlled corporations (Note 6) 受控制法團權益(附註6)	Personal 個人	7.98% (L)(長)	5.59% (L)(長)
Liu Tsung-Yi 劉宗宜	H Shares H股	195,400 (L) 195,400(長)	Beneficial owner 實益擁有人	Personal 個人	0.18% (L)(長)	0.05% (L)(長)



# Report of Directors

## 董事會報告

Notes:

The letter “L” denotes a long position.

- (1) As at 31 December 2018, Mr. Wang An, a Director, controlled (a) 90% interest in China Pingan Investment Holdings Limited, which held 46,351,961 Non-listed Foreign Shares, representing 12.95% interest in the total issued share capital of the Company; (b) 90% interest in Shandong Andre Group Co., Ltd.\* (山東安德利集團有限公司), which held 54,658,540 Domestic Shares, representing 15.27% interest in the total issued share capital of the Company.
- (2) Mr. Wang An was deemed to be interested in these Shares through his interests in China Pingan Investment Holdings Limited and Shandong Andre Group Co., Ltd.\* (山東安德利集團有限公司).
- (3) As at 31 December 2018, Mr. Wang Yanhui, a Director, held 20% interest in Yantai Xingan Investment Centre (Limited Partnership) (烟台興安投資中心(有限合夥)), which held 20,000,000 Domestic Shares, representing 5.59% of the total issued share capital of the Company.
- (4) Mr. Wang Yanhui was deemed to be interested in these Domestic Shares through his interest in Yantai Xingan Investment Centre (Limited Partnership) (烟台興安投資中心(有限合夥)).
- (5) As at 31 December 2018, Mr. Zhang Hui, a Director, held 20% interest in Yantai Xingan Investment Centre (Limited Partnership) (烟台興安投資中心(有限合夥)), which held 20,000,000 Domestic Shares, representing 5.59% of the total issued share capital of the Company.
- (6) Mr. Zhang Hui was deemed to be interested in these Domestic Shares through his interest in Yantai Xingan Investment Centre (Limited Partnership) (烟台興安投資中心(有限合夥)).

\* For identification purpose only

附註：

「長」表示長倉。

- (1) 於二零一八年十二月三十一日，董事王安先生，控制了(a) China Pingan Investment Holdings Limited之90%的權益，該公司持有46,351,961股非上市外資股，佔本公司已發行總股本12.95%；(b) 山東安德利集團有限公司之90%的權益，其持有54,658,540股內資股，佔本公司已發行總股本15.27%。
- (2) 王安先生因透過其於China Pingan Investment Holdings Limited和山東安德利集團有限公司之權益而被視作擁有此股份權益。
- (3) 於二零一八年十二月三十一日，董事王艷輝先生，持有烟台興安投資中心(有限合夥)之20%權益，其持有20,000,000股內資股，佔本公司已發行總股本5.59%。
- (4) 王艷輝先生因透過其於烟台興安投資中心(有限合夥)之權益而被視作擁有此內資股權益。
- (5) 於二零一八年十二月三十一日，董事張輝先生，持有烟台興安投資中心(有限合夥)之20%權益，其持有20,000,000股內資股，佔本公司已發行總股本5.59%。
- (6) 張輝先生因透過其於烟台興安投資中心(有限合夥)之權益而被視作擁有此內資股權益。

\* 僅供識別

# Report of Directors

## 董事會報告

### Substantial Shareholders' and Other Persons' Interests and Short Positions in the Shares, Underlying Shares and Debentures of the Company

As at 31 December 2018, so far as the Directors are aware, the following persons (other than the Directors, Supervisors and chief executive of the Company) had interests and short positions in the shares, underlying shares and debentures of the Company which were discloseable under Divisions 2 and 3 of Part XV of the SFO and recorded in the register kept by the Company pursuant to section 336 of the SFO:

### 主要股東及其他人士於本公司股份、基本股份及債權證中的權益及淡倉

據董事所知，於二零一八年十二月三十一日，除本公司董事、監事或行政總裁外，在本公司之股份、基本股份及債權證中擁有須根據《證券及期貨條例》第XV部第2及3分部之規定而須披露，及已記入本公司根據《證券及期貨條例》第336條之規定存置之登記冊中之權益及淡倉之股東及其他人士如下：

Name of Shareholders 股東姓名	Class of Shares 股份類別	Number of Shares Held 所持股份數目	Capacity 身份	Type of Interest 權益種類	Approximate Percentage of Non-circulating Shares/ H Shares 約佔非流通股/ H股百分比	Approximate Percentage of Total Share Capital 約佔總股本 百分比
China Pingan Investment Holdings Limited	Non-listed Foreign Shares 非上市外資股	46,351,961 (L) (Note 1) 46,351,961(長) (附註 1)	Beneficial owner 實益擁有人	Corporate 公司	18.50% (L)(長)	12.95% (L)(長)
Shandong Andre Group Co., Ltd.* (山東安德利集團有限公司)	Domestic Shares 內資股	54,658,540 (L) (Note 2) 54,658,540(長) (附註 2)	Beneficial owner 實益擁有人	Corporate 公司	21.82% (L)(長)	15.27% (L)(長)
Donghua Fruit Industry Co., Ltd.	Non-listed Foreign Shares 非上市外資股	65,779,459 (L) (Note 3) 65,779,459(長) (附註 3)	Beneficial owner 實益擁有人	Corporate 公司	26.26% (L)(長)	18.37% (L)(長)
Uni-President Enterprises Corp. 統一企業股份有限公司	Domestic Shares 內資股	63,746,040 (L) (Note 4) 63,746,040(長) (附註 4)	Interests of controlled corporations (Note 5) 受控制法團權益 (附註 5)	Corporate 公司	25.44% (L)(長)	17.81% (L)(長)
	H Shares H股	237,000 (L) 237,000(長)	Beneficial owner (Note 6) 實益擁有人 (附註 6)	Corporate 公司	0.22% (L)(長)	0.07% (L)(長)

\* For identification purpose only

\* 僅供識別

# Report of Directors

## 董事會報告

Name of Shareholders 股東姓名	Class of Shares 股份類別	Number of Shares Held 所持股份數目	Capacity 身份	Type of Interest 權益種類	Approximate Percentage of Non-circulating Shares/ 約佔非流通股/ H股百分比	Approximate Percentage of Total Share Capital 約佔總股本 百分比
Mitsui & Co., Ltd. 三井物產株式會社	H Shares H股	21,340,000 (L) 21,340,000(長)	Beneficial owner 實益擁有人	Corporate 公司	19.86% (L)(長)	5.96% (L)(長)
Hongan International Investment Co. Ltd. 弘安國際投資有限公司	Non-listed Foreign Shares 非上市外資股	65,779,459 (L) 65,779,459(長)	Interest of controlled corporations 受控制法團權益	Corporate 公司	26.26% (L)(長)	18.37% (L)(長)
	H Shares H股	17,222,880 (L) 17,222,880(長)	Beneficial owner 實益擁有人	Corporate 公司	16.03% (L)(長)	4.81% (L)(長)
Zhang Shaoxia 張紹霞	Non-listed Foreign Shares 非上市外資股	46,351,961 (L) 46,351,961(長)	Interest of spouse 配偶權益 (附註7)	Personal 個人	18.50% (L)(長)	12.95% (L)(長)
	Domestic Shares 內資股	54,658,540 (L) 54,658,540(長)	Interest of spouse 配偶權益 (附註7)	Personal 個人	21.82% (L)(長)	15.27% (L)(長)
Wang Meng 王萌	Non-listed Foreign Shares 非上市外資股	65,779,459 (L) 65,779,459(長)	Interest of controlled corporations (Note 8) 受控制法團權益 (附註8)	Personal 個人	26.26% (L)(長)	18.37% (L)(長)
	H Shares H股	17,222,880 (L) 17,222,880(長)	Interest of controlled corporations (Note 9) 受控制法團權益 (附註9)	Personal 個人	16.03% (L)(長)	4.81% (L)(長)
Yantai Xingan Investment Centre (Limited Partnership) 烟台興安投資中心(有限合夥)	Domestic Shares 內資股	20,000,000 (L) 20,000,000(長)	Beneficial Owner 實益擁有人	Corporate 公司	7.98% (L)(長)	5.59% (L)(長)
Tiandi Win-Win Investment Management Co., Limited	H Shares H股	11,000,000 (L) (Note 10) 11,000,000(長) (附註10)	Beneficial owner 實益擁有人	Corporate 公司	10.24% (L)(長)	3.07% (L)(長)

# Report of Directors

## 董事會報告

Name of Shareholders 股東姓名	Class of Shares 股份類別	Number of Shares Held 所持股份數目	Capacity 身份	Type of Interest 權益種類	Approximate Percentage of Non-circulating Shares/ 約佔非流通股/ H股百分比	Approximate Percentage of Total Share Capital 約佔總股本 百分比
Shenzhen Tiandi Win-Win Investment Management Co., Limited 深圳市天地共贏投資管理有限公司	H Shares H股	11,000,000 (L) (Note 10) 11,000,000(長) (附註10)	Interest of controlled corporations 受控制法團權益	Corporate 公司	10.24% (L)(長)	3.07% (L)(長)
Tiandi Yihao Beverage Co., Limited 天地壹號飲料股份有限公司	H Shares H股	11,000,000 (L) (Note 10) 11,000,000(長) (附註10)	Interest of controlled corporations 受控制法團權益	Corporate 公司	10.24% (L)(長)	3.07% (L)(長)
Chen Sheng 陳生	H Shares H股	11,000,000 (L) (Note 10) 11,000,000(長) (附註10)	Interest of controlled corporations 受控制法團權益	Personal 個人	10.24% (L)(長)	3.07% (L)(長)

# Report of Directors

## 董事會報告

### Notes:

The letter “L” denotes a long position.

- (1) Mr. Wang An, a Director, was deemed to be interested in these Non-listed Foreign Shares through his 90% interest in China Pingan Investment Holdings Limited.
- (2) Mr. Wang An, a Director, was deemed to be interested in these Domestic Shares through his 90% interest in Shandong Andre Group Co., Ltd.\* (山東安德利集團有限公司) .
- (3) The long position in 65,779,459 Non-listed Foreign Shares was directly held by Donghua Fruit Industry Co., Ltd.. Based on the information provided by Donghua Fruit Industry Co., Ltd., Hongan International Investment Co, Ltd. and Ms. Wang Meng were deemed to be interested in these 65,779,459 Non-listed Foreign Shares.
- (4) The long position in 63,746,040 Domestic Shares was held by Uni-President China Holdings Ltd., a non wholly-owned subsidiary of Uni-President Enterprises Corp. (統一企業股份有限公司), through its two wholly-owned subsidiaries, namely, Chengdu President Enterprises Food Co., Ltd. (成都統一企業食品有限公司), which held 42,418,360 Domestic Shares, and Guangzhou President Enterprises Co., Ltd. (廣州統一企業有限公司), which held 21,327,680 Domestic Shares.
- (5) Pursuant to Part XV of the SFO, Uni-President Enterprises Corp. (統一企業股份有限公司) was deemed to be interested in such 63,746,040 Domestic Shares. The 63,746,040 Domestic Shares were held by a series of controlled corporations of Uni-President Enterprises Corp. (統一企業股份有限公司), of which 42,418,360 Domestic Shares, representing approximately 11.85% of the total issued share capital of the Company, were held directly by Chengdu President Enterprises Food Co., Ltd. (成都統一企業食品有限公司) and 21,327,680 Domestic Shares, representing approximately 5.96% of the total issued share capital of the Company, were held directly by Guangzhou President Enterprises Co., Ltd. (廣州統一企業有限公司)

\* For identification purpose only

### 附註：

「長」表示長倉。

- (1) 董事王安先生，因透過其於China Pingan Investment Holdings Limited之90%權益而被視作擁有此非上市外資股權益。
- (2) 董事王安先生，因透過其於山東安德利集團有限公司之90%權益而被視作擁有此內資股權益。
- (3) 65,779,459股非上市外資股長倉乃由Donghua Fruit Industry Co., Ltd.直接持有。根據Donghua Fruit Industry Co., Ltd.提供的信息，弘安國際投資有限公司和王萌女士被視為擁有此65,779,459股非上市外資股權益。
- (4) 63,746,040股內資股長倉由統一企業股份有限公司之非全資附屬公司Uni-President China Holdings Ltd.透過其兩間全資附屬公司成都統一企業食品有限公司(其持有42,418,360股內資股)及廣州統一企業有限公司(其持有21,327,680股內資股)持有。
- (5) 根據《證券及期貨條例》第XV部，統一企業股份有限公司被視作持有63,746,040股內資股權益。該63,746,040股內資股由統一企業股份有限公司之一連串受控制法團持有，其中42,418,360股內資股，佔本公司已發行總股本約11.85%，由成都統一企業食品有限公司直接持有，以及21,327,680股內資股，佔本公司已發行總股本約5.96%，由廣州統一企業有限公司直接持有。

\* 僅供識別

# Report of Directors

## 董事會報告

- (6) These H Shares are beneficially held by Uni-President China Holdings Ltd..
- (7) 46,351,961 Non-listed Foreign Shares and 54,658,540 Domestic Shares were held by Mr. Wang An, the husband of Ms. Zhang Shaoxia, and therefore Ms. Zhang Shaoxia was deemed to be interested in these shares.
- (8) Ms. Wang Meng indirectly held 100% of the issued share capital of Donghua Fruit Industry Co., Ltd., which in turn held 65,779,459 Non-listed Foreign Shares. Therefore Ms. Wang Meng was deemed to be interested in these shares.
- (9) Ms. Wang Meng directly held the entire issued share capital of Hongan International Investment Co., Ltd., which in turn held 17,222,880 H Shares. Therefore, Ms. Wang Meng was deemed to be interested in these shares.
- (10) The long position in 11,000,000 H Shares was held by Shenzhen Tiandi Win-Win Investment Management Co., Limited (深圳市天地共贏投資管理有限公司), a wholly-owned subsidiary of Tiandi Yihao Beverage Co., Limited (天地壹號飲料股份有限公司), through its wholly-owned subsidiary Tiandi Win-Win Investment Management Co., Limited. Mr. Chen Sheng was deemed to be interested in these H Shares through his 78.41% interest in Tiandi Yihao Beverage Co., Limited (天地壹號飲料股份有限公司).
- (6) 此 H 股均由 Uni-President China Holdings Ltd. 實益持有。
- (7) 王安先生(張紹霞女士之配偶)持有 46,351,961 股非上市外資股及 54,658,540 股內資股，因此張紹霞女士被視作擁有此股份權益。
- (8) 王萌女士間接持有 Donghua Fruit Industry Co., Ltd. 之 100% 已發行股本，而 Donghua Fruit Industry Co., Ltd. 持有 65,779,459 股非上市外資股，因此王萌女士被視作擁有此股份權益。
- (9) 王萌女士直接擁有弘安國際投資有限公司全部已發行股本，弘安國際投資有限公司持有 17,222,880 股 H 股，因此王萌女士被視作擁有此股份權益。
- (10) 11,000,000 股 H 股長倉由天地壹號飲料股份有限公司之全資附屬公司深圳市天地共贏投資管理有限公司透過其全資附屬公司 Tiandi Win-Win Investment Management Co., Limited 持有，陳生先生透過其於天地壹號飲料股份有限公司之 78.41% 之權益而被視作擁有此 H 股權益。



# Report of Directors

## 董事會報告

### Competing Interests

None of the Directors, the controlling Shareholder or their respective associates (as defined under the Listing Rules) had any interest in a business which competes or may compete with the businesses of the Group or has or may have any other conflicts of the interest with the Group.

### Sufficiency of Public Float

Based on the information publicly available to the Company and within the knowledge of the Directors, the Company has maintained the prescribed public float under the Listing Rules throughout the year ended 31 December 2018.

### Practices and Procedures of the Board

The Company has adopted the required standard of dealings set out in Appendix 10 of the Listing Rules (the “Required Standard”) as the Company’s code of conduct regarding securities transactions by its Directors. A copy of the Required Standard was sent to each Director two months before the date of the Board meeting to approve the Company’s 2018 annual results, with a reminder that the Directors cannot deal in the securities and derivatives of the Company until after such results have been published.

Under the Required Standard, the Directors are required to notify the chairman of the Board and receive a dated acknowledgement in writing before dealing in the securities and derivatives of the Company and, in the case of the chairman of the Board himself, he must notify the chairman of the Audit Committee and receive a dated acknowledgement in writing before any dealing.

All Directors, upon specific enquiries, have confirmed that they had complied with the Required Standard during the reporting period.

Specific employees who are likely to be in possession of unpublished price-sensitive information of the Group are also subject to compliance with the Required Standard. No incident of non-compliance was noted by the Company for the year ended 31 December 2018.

### 競爭權益

本公司董事或控股股東或彼等各自之聯繫人(定義見上市規則)概無於任何構成或可能構成與本集團業務出現競爭業務中擁有任何權益，亦未產生或可能產生與本集團的利益衝突。

### 足夠的公眾持股量

於截至二零一八年十二月三十一日止年度內，根據本公司可得的公開資料及就本公司董事所知，本公司已一直根據上市規則維持指明的公眾持股量。

### 董事會的常規及程式

本公司已採納上市規則附錄十所載之買賣準則作為本公司的董事證券交易守則(「該標準守則」)。公司各董事於通過公司二零一八年年度業績的董事會會議前二個月已獲發一份該標準守則以及一份提示，提醒董事不得在公佈業績前買賣本公司的證券或衍生工具。

根據該標準守則的規定，董事須於通知董事長並接獲註明日期的確認書後，方可買賣本公司的證券或衍生工具。而董事長若擬買賣本公司證券或衍生工具，必須在交易前先通知審核委員會主席並獲取註明日期的確認書。

經特定查詢後，本公司所有董事確認於本報告期內已遵守該標準守則。

所有特定僱員若可能擁有關於本集團的未公開而又可能影響股價的敏感資料，亦須符合該標準守則。本公司於截至二零一八年十二月三十一日止年內並未發現任何違規事件。

### Audit and Review Committee

The Company has established the Audit and Review Committee with written terms of reference based on the guidelines recommended by the Hong Kong Institute of Certified Public Accountants. The primary duties of the Audit and Review Committee are to review and supervise the financial reporting process and internal control of the Group, ensuring compliance with Rules 3.21 to 3.24 of the Listing Rules. Currently the Audit and Review Committee comprises three independent non-executive Directors, namely Jiang Hong Qi, who is the chairman of the Audit and Review Committee, Li Wei and Li Tong Ning.

During the reporting period, the Audit and Review Committee reviewed the accounting principles and practices adopted by the Group and discussed the internal controls and financial reporting matters with the Directors, including a review of the annual results for the year ended 31 December 2018. The Audit and Review Committee held four meetings during the year with all the then existing members present.

### 審計委員會

本公司已設立審計委員會，其書面職權範圍乃參考香港會計師公會刊發之「審核委員會指引」而制訂。審計委員會之主要職責為審核及監管本集團之財務申報程式及內部控制，以符合上市規則第3.21至3.24條。現時審計委員會由三名獨立非執行董事即姜洪奇、李煒及李同寧組成。姜洪奇為審計委員會主任。

於報告期內，審計委員會已審核本集團所採用的會計原則及慣例，並與董事討論內部控制及財務申報事宜，包括審核本集團截至二零一八年十二月三十一日止之年度業績。本年度審計委員會已舉行四次會議，當時之所有成員全體出席。

# Report of Directors

## 董事會報告

### Auditor

KPMG Huazhen LLP shall retire and a resolution for their re-appointment as auditor of the Company will be proposed at the forthcoming annual general meeting.

In the past three years, the Company's auditor remained unchanged.

By Order of the Board  
**Yantai North Andre Juice Co., Ltd.\***  
**Wang An**  
*Chairman*

22 March 2019  
Yantai, the PRC

### 核數師

畢馬威華振會計師事務所(特殊普通合夥)的服務期限將於即將召開的股東週年大會之日屆滿。在即將召開的股東週年大會中，將提請通過續聘畢馬威華振會計師事務所(特殊普通合夥)為本公司核數師的議案。

本公司於過去三年並無更改核數師。

承董事會命  
**烟台北方安德利果汁股份有限公司**  
**王安**  
*董事長*

中國烟台，二零一九年三月二十二日

\* For identification purpose only

\* 僅供識別

# Report of the Supervisory Committee

## 監事會報告

To the Shareholders:

The Supervisory Committee (the “Supervisory Committee”) of Yantai North Andre Juice Co., Ltd.\*, in compliance with the relevant laws and regulations and the Articles of Association, has conducted its work in accordance with the fiduciary principle, and has taken up an active role to work seriously and with diligence to protect the interests of the Company and its Shareholders.

During the year, the Supervisory Committee had reviewed cautiously the operation and development plans of the Company and provided reasonable suggestions and opinions to the Board. It also strictly and effectively monitored and supervised the Company’s management in making significant policies and decisions to ensure that they were in compliance with the laws and regulations of the PRC and the Articles of Association, and in the interests of its Shareholders.

We have reviewed and agreed to the report of the Directors, audited financial statements and the dividend to be proposed by the Board for presentation at the forthcoming annual general meeting. We are of the opinion that the Directors, the chief executive officer and other senior management of the Company are able to strictly observe their fiduciary duty, to act diligently, to exercise their authority faithfully in the best interests of the Company and to work in accordance with the Articles of Association. The operation is becoming more regulated and the internal control is constantly improved. The transactions between the Company and connected parties are in the interests of the Shareholders as a whole and under fair and reasonable price.

各位股東：

烟台北方安德利果汁股份有限公司監事會（「本監事會」）遵照有關法律、法規及公司章程的規定，認真履行職權，維護股東權益及維護本公司利益，恪盡職守，合理謹慎、勤勉主動地開展工作。

在本年度內本監事會對本公司的經營及發展計劃進行謹慎審核，並向董事會提出合理的建議和意見，對本公司管理層的重大決策及具體決定是否符合國家法律法規以及公司章程，是否維護股東利益等，進行了嚴格有效的監督。

本監事會認真審閱並同意董事會擬提呈予本次股東週年大會的董事會報告、經審核的財務報表以及股息派發方案，認為本公司董事會成員、行政總裁及其他高級管理人員，嚴格遵守誠信原則，工作克勤盡職，真誠地以公司最大利益為出發點行使職權，能夠按照公司章程開展各項工作，運作較為規範，內部控制制度日趨完善。本公司與關連企業交易嚴格按符合本公司股東整體利益之條款及公平合理價格執行。

\* For identification purpose only

\* 僅供識別

# Report of the Supervisory Committee

## 監事會報告

Up till now, none of the Directors, chief executive officer and senior management staff had been found to have abused their authority, damaged the interests of the Company or infringed upon the interests of its Shareholders and employees. None of them was found to be in breach of any laws and regulations or the Articles of Association.

The Supervisory Committee is satisfied with the achievement and cost-effectiveness of the Company in 2018 and has great confidence in the future prospect of the Company.

By Order of the Supervisory Committee  
**Yantai North Andre Juice Co., Ltd.\***  
**Dai Li Ying**

22 March 2019

本監事會至今未發現董事、行政總裁及高級管理人員濫用職權，損害公司利益及侵犯本公司股東和本公司員工權益之行為，亦未發現上述人員有違反法律、法規或公司章程的行為。

本監事會對本公司二零一八年年度各項工作和取得的經濟效益表示滿意，對公司未來的發展前景充滿信心。

承監事會命  
**烟台北方安德利果汁股份有限公司**  
**戴利英**

二零一九年三月二十二日

\* For identification purpose only

\* 僅供識別

# Auditors' Report

## 審計報告

KPMG Huazhen Shen Zi No.1901141

畢馬威華振審字第1901141號

Shareholders of Yantai North Andre Juice Company Limited:

烟台北方安德利果汁股份有限公司全體股東：

### Opinion

We have audited the accompanying financial statements of Yantai North Andre Juice Company Limited (“Andre”), which comprise the consolidated and company balance sheets as at 31 December 2018, the consolidated and company income statements, the consolidated and company cash flow statements, the consolidated and company statements of changes in shareholders’ equity for the year then ended, and notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the consolidated and company financial position of Andre as at 31 December 2018, and the consolidated and company financial performance and cash flows of Andre for the year then ended in accordance with Accounting Standards for Business Enterprises issued by the Ministry of Finance of the People’s Republic of China.

### Basis for Opinion

We conducted our audit in accordance with China Standards on Auditing for Certified Public Accountants (“CSAs”). Our responsibilities under those standards are further described in the *Auditor’s Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of Andre in accordance with the China Code of Ethics for Certified Public Accountants (“the Code”), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### 審計意見

我們審計了後附的烟台北方安德利果汁股份有限公司(以下簡稱「安德利公司」)財務報表，包括2018年12月31日的合併及母公司資產負債表，2018年度的合併及母公司利潤表、合併及母公司現金流量表、合併及母公司股東權益變動表以及相關財務報表附註。

我們認為，後附的財務報表在所有重大方面按照中華人民共和國財政部頒佈的企業會計準則(以下簡稱「企業會計準則」)的規定編製，公允反映了安德利公司2018年12月31日的合併及母公司財務狀況以及2018年度的合併及母公司經營成果和現金流量。

### 形成審計意見的基礎

我們按照中國註冊會計師審計準則(以下簡稱「審計準則」)的規定執行了審計工作。審計報告的「註冊會計師對財務報表審計的責任」部分進一步闡述了我們在這些準則下的責任。按照中國註冊會計師職業道德守則，我們獨立于安德利公司，並履行了職業道德方面的其他責任。我們相信，我們獲取的審計證據是充分、適當的，為發表審計意見提供了基礎。



# Auditors' Report

## 審計報告

### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Loss allowances for trade receivables

For the year ended 31 December 2018

Refer to Note V.2 to the consolidated financial statements and the accounting policies in Note III.8 to the significant accounting policies and accounting estimates.

#### The Key Audit Matter

As at 31 December 2018, the Andre and its subsidiaries' ("Andre Group") gross trade receivables amounted to RMB178,541,401, against which a loss allowance of RMB8,028,504 was recorded. The Andre Group's trade receivables mainly arose from sales of condensed fruit juice and related products.

Management measures the loss allowance at an amount equal to lifetime expected credit loss based on estimated loss rates for the receivables. The estimated loss rates take into account the ageing of trade receivable balances, the repayment history of Andre Group's customers, current market conditions, customer-specific conditions, and forward-looking information. Such assessment involves significant management judgement and estimation.

#### How the matter was addressed in our audit

Our audit procedures to assess the loss allowance for trade receivables included the following:

- obtaining an understanding of and assessing the design, implementation and operating effectiveness of key internal controls relating to credit control, debt collection and estimating the credit loss allowance;
- evaluating the Andre Group's policy for estimating the credit loss allowance with reference to the requirements of the prevailing accounting standards;
- assessing whether items were correctly categorised in the trade receivables ageing report by comparing individual items therein with sales invoices and other relevant underlying documentation (including the acknowledgement of receipt of goods or bill of lading), on a sample basis;

### 關鍵審計事項

關鍵審計事項是我們根據職業判斷，認為對本年度財務報表審計最為重要的事項。這些事項的應對以對財務報表整體進行審計並形成審計意見為背景，我們不對這些事項單獨發表意見。

#### 應收賬款壞賬準備

相關會計期間：2018年度

請參閱財務報表附註「三、公司重要會計政策、會計估計」8所述的會計政策及財務報表附註「五、合併財務報表項目註釋」2。

#### 關鍵審計事項

於2018年12月31日，安德利公司及下屬子公司（以下簡稱「安德利集團」）應收賬款總額為人民幣178,541,401元，已計提的應收賬款壞賬準備為人民幣8,028,504元。安德利集團的應收賬款主要來自濃縮果汁及相關產品的銷售業務。

管理層基於應收賬款的預期損失率，按照相當於整個存續期內預期信用損失的金額計量應收賬款壞賬準備。預期損失率考慮應收賬款賬齡、客戶的回收歷史、當前市場情況、客戶特定情況和前瞻性信息。該評估涉及重大的管理層判斷和估計。

#### 在審計中如何應對該事項

與評價應收賬款壞賬準備相關的審計程序中包括以下程序：

- 瞭解與信用風險控制、款項回收及預期信用損失估計相關的關鍵財務報告內部控制，並評價其設計和運行有效性；
- 按照相關會計準則的要求，評價安德利集團估計信用損失準備的會計政策；
- 從應收賬款賬齡分析報告中選取測試項目，核對至銷售發票及其他相關的支持性文件（如客戶簽收單或提單），以評價賬齡分析報告中的賬齡區間劃分的準確性；

### Impairment of trade receivables (continued)

For the year ended 31 December 2018

Refer to Note V.2 to the consolidated financial statements and the accounting policies in Note III.8 to the significant accounting policies and accounting estimates.

### 應收賬款壞賬準備(續)

相關會計期間：2018年度

請參閱財務報表附註「三、公司重要會計政策、會計估計」8所述的會計政策及財務報表附註「五、合併財務報表項目註釋」2。

#### The Key Audit Matter

We identified the loss allowance for trade receivables as a key audit matter because determining the level of the loss allowance requires the exercise of significant management judgement which is inherently subjective.

#### How the matter was addressed in our audit

- obtaining an understanding of the key parameters and assumptions of the expected credit loss model adopted by the management, including the judgement of segmentation of the accounts receivable based on credit risk characteristics of customers and the historical default data in management's estimated loss rates;
- assessing the reasonableness of management's loss allowance estimates by examining the information used by management to form such judgements, including testing the accuracy of the historical default data and evaluating whether the historical loss rates are appropriately adjusted based on current economic conditions and forward-looking information;
- inspecting the accuracy of the calculation of the loss allowance as at 31 December 2018 based on the Andre Group's credit loss allowance policies; and
- inspecting, on a sample basis, cash receipts from debtors subsequent to the reporting date relating to trade receivable balances as at 31 December 2018.

#### 關鍵審計事項

由於壞賬準備的確定涉及重大的管理層判斷，且其存在固有不確定性，我們將應收賬款壞賬準備識別為關鍵審計事項。

#### 在審計中如何應對該事項

- 瞭解管理層預期信用損失模型中所運用的關鍵參數及假設，包括管理層基於客戶信用風險特徵對應收賬款是否進行分組的判斷、以及管理層預期損失率中包含的歷史違約數據等；
- 通過檢查管理層用於做出判斷的信息，包括測試歷史違約數據的準確性，評估歷史違約率是否考慮並適當根據當前經濟狀況及前瞻性信息進行調整，評價管理層對於壞賬準備估計的合理性；
- 基於安德利集團信用損失準備計提的會計政策檢查于2018年12月31日壞賬準備計算的準確性；及
- 選取樣本，檢查於2018年12月31日應收賬款的期後回款。

# Auditors' Report

## 審計報告

### Other Information

Andre's management is responsible for the other information. The other information comprises all the information included in 2018 annual report of Andre, other than the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the Accounting Standards for Business Enterprises, and for the design, implementation and maintenance of such internal control necessary to enable that the financial statements are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing Andre's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate Andre or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing Andre's financial reporting process.

### 其他信息

安德利公司管理層對其他信息負責。其他信息包括安德利公司2018年度報告中涵蓋的信息，但不包括財務報表和我們的審計報告。

我們對財務報表發表的審計意見不涵蓋其他信息，我們也不對其他信息發表任何形式的鑒證結論。

結合我們對財務報表的審計，我們的責任是閱讀其他信息，在此過程中，考慮其他信息是否與財務報表或我們在審計過程中瞭解到的情況存在重大不一致或者似乎存在重大錯報。

基於我們已執行的工作，如果我們確定其他信息存在重大錯報，我們應當報告該事實。在這方面，我們無任何事項需要報告。

### 管理層和治理層對財務報表的責任

管理層負責按照企業會計準則的規定編製財務報表，使其實現公允反映，並設計、執行和維護必要的內部控制，以使財務報表不存在由於舞弊或錯誤導致的重大錯報。

在編製財務報表時，管理層負責評估安德利公司的持續經營能力，披露與持續經營相關的事項(如適用)，並運用持續經營假設，除非安德利公司計劃進行清算、終止運營或別無其他現實的選擇。

治理層負責監督安德利公司的財務報告過程。

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with CSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with CSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- (1) Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- (2) Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Andre's internal control.
- (3) Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

### 註冊會計師對財務報表審計的責任

我們的目標是對財務報表整體是否不存在由於舞弊或錯誤導致的重大錯報獲取合理保證，並出具包含審計意見的審計報告。合理保證是高水平的保證，但並不能保證按照審計準則執行的審計在某一重大錯報存在時總能發現。錯報可能由於舞弊或錯誤導致，如果合理預期錯報單獨或匯總起來可能影響財務報表使用者依據財務報表作出的經濟決策，則通常認為錯報是重大的。

在按照審計準則執行審計工作的過程中，我們運用職業判斷，並保持職業懷疑。同時，我們也執行以下工作：

- (1) 識別和評估由於舞弊或錯誤導致的財務報表重大錯報風險，設計和實施審計程序以應對這些風險，並獲取充分、適當的審計證據，作為發表審計意見的基礎。由於舞弊可能涉及串通、偽造、故意遺漏、虛假陳述或凌駕於內部控制之上，未能發現由於舞弊導致的重大錯報的風險高於未能發現由於錯誤導致的重大錯報的風險。
- (2) 瞭解與審計相關的內部控制，以設計恰當的審計程序，但目的並非對內部控制的有效性發表意見。
- (3) 評價管理層選用會計政策的恰當性和作出會計估計及相關披露的合理性。

# Auditors' Report

## 審計報告

- (4) Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on Andre's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause Andre to cease to continue as a going concern.
- (5) Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- (6) Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within Andre Group to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.

- (4) 對管理層使用持續經營假設的恰當性得出結論。同時，根據獲取的審計證據，就可能導致對安德利公司持續經營能力產生重大疑慮的事項或情況是否存在重大不確定性得出結論。如果我們得出結論認為存在重大不確定性，審計準則要求我們在審計報告中提請報表使用者注意財務報表中的相關披露；如果披露不充分，我們應當發表非無保留意見。我們的結論基於截至審計報告日可獲得的信息。然而，未來的事項或情況可能導致安德利公司不能持續經營。
- (5) 評價財務報表的總體列報、結構和內容(包括披露)，並評價財務報表是否公允反映相關交易和事項。
- (6) 就安德利集團中實體或業務活動的財務信息獲取充分、適當的審計證據，以對財務報表發表審計意見。我們負責指導、監督和執行集團審計，並對審計意見承擔全部責任。

我們與治理層就計劃的審計範圍、時間安排和重大審計發現等事項進行溝通，包括溝通我們在審計中識別出的值得關注的內部控制缺陷。

我們還就已遵守與獨立性相關的職業道德要求向治理層提供聲明，並與治理層溝通可能被合理認為影響我們獨立性的所有關係和其他事項，以及相關的防範措施(如適用)。

# Auditors' Report

## 審計報告

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **KPMG Huazhen LLP**

*Certified Public Accountants*

Registered in the People's Republic of China

### **Ye Qing (Engagement Partner)**

### **Lau Kin Chun**

Beijing, China

22 March 2019

從與治理層溝通的事項中，我們確定哪些事項對本年度財務報表審計最為重要，因而構成關鍵審計事項。我們在審計報告中描述這些事項，除非法律法規禁止公開披露這些事項，或在極少數情形下，如果合理預期在審計報告中溝通某事項造成的負面後果超過在公眾利益方面產生的益處，我們確定不應在審計報告中溝通該事項。

### **畢馬威華振會計師事務所(特殊普通合伙)**

*中國註冊會計師*

### **葉青(項目合夥人)**

### **劉健俊**

中國北京

2019年3月22日



# Consolidated Balance Sheet

## 合併資產負債表

As at 31 December 2018

(Expressed in Renminbi Yuan)

2018年12月31日

(金額單位：人民幣元)

				<b>31 December 2018 2018年 12月31日</b>	31 December 2017 2017年 12月31日	1 January 2017 2017年 1月1日
		Note	附註			
<b>ASSETS</b>	<b>資產</b>					
Current assets:	流動資產：					
Cash at bank and on hand	貨幣資金	V.1	五、1	<b>378,686,607</b>	79,398,474	110,178,784
Financial assets at fair value through profit or loss	以公允價值計量且其變動計入當期損益的金融資產			-	-	7,833,191
Bills and accounts receivable	應收票據及應收賬款	V.2	五、2	<b>176,632,385</b>	201,557,912	161,523,484
Prepayments	預付款項	V.3	五、3	<b>2,756,252</b>	3,081,104	3,564,813
Other receivables	其他應收款	V.4	五、4	<b>728,620</b>	42,047,494	750,309
Inventories	存貨	V.5	五、5	<b>494,326,530</b>	771,009,840	817,753,361
Other current assets	其他流動資產	V.6	五、6	<b>28,843,320</b>	51,348,620	84,553,872
Total current assets	流動資產合計			<b>1,081,973,714</b>	1,148,443,444	1,186,157,814
Non-current assets:	非流動資產：					
Available-for-sale financial assets	可供出售金融資產			-	-	21,314,443
Fixed assets	固定資產	V.7	五、7	<b>738,005,022</b>	738,422,507	833,083,021
Construction in progress	在建工程	V.8	五、8	<b>6,263,653</b>	121,660	113,342
Intangible assets	無形資產	V.9	五、9	<b>89,629,235</b>	89,228,391	110,131,782
Goodwill	商譽	V.10	五、10	<b>5,586,976</b>	5,586,976	5,586,976
Total non-current assets	非流動資產合計			<b>839,484,886</b>	833,359,534	970,229,564
Total assets	資產總計			<b>1,921,458,600</b>	1,981,802,978	2,156,387,378

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。

# Consolidated Balance Sheet

## 合併資產負債表

As at 31 December 2018  
(Expressed in Renminbi Yuan)

2018年12月31日  
(金額單位：人民幣元)

				<b>31 December 2018 2018年 12月31日</b>	31 December 2017 2017年 12月31日	1 January 2017 2017年 1月1日
	Note	附註				
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			<b>負債和股東權益</b>			
Current liabilities:			流動負債：			
Short-term loans	V.13	五、13	短期借款	<b>50,000,000</b>	170,000,000	340,000,000
Bills and accounts payable	V.14	五、14	應付票據及應付賬款	<b>38,189,494</b>	86,369,615	65,327,226
Advance payments received			預收款項	-	2,399,933	1,220,270
Contract liabilities	V.15	五、15	合同負債	<b>3,916,109</b>	-	-
Employee benefits payable	V.16	五、16	應付職工薪酬	<b>20,939,844</b>	21,275,667	21,574,064
Taxes payable	V.17	五、17	應交稅費	<b>9,772,668</b>	11,003,249	31,596,332
Other payables	V.18	五、18	其他應付款	<b>17,949,193</b>	12,445,942	41,509,865
Total current liabilities			流動負債合計	<b>140,767,308</b>	303,494,406	501,227,757
Non-current liabilities:			非流動負債：			
Long-term payables			長期應付款	<b>1,687,458</b>	840,584	803,552
Deferred income			遞延收益	-	-	3,127,500
Total non-current liabilities			非流動負債合計	<b>1,687,458</b>	840,584	3,931,052
Total liabilities			負債合計	<b>142,454,766</b>	304,334,990	505,158,809

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。

# Consolidated Balance Sheet

## 合併資產負債表

As at 31 December 2018

(Expressed in Renminbi Yuan)

2018年12月31日

(金額單位：人民幣元)

				<b>31 December</b>	31 December	1 January
				<b>2018</b>	2017	2017
				<b>2018年</b>	2017年	2017年
		Note	附註	<b>12月31日</b>	12月31日	1月1日
<b>LIABILITIES AND SHAREHOLDERS' EQUITY (cont'd)</b>	<b>負債和股東權益(續)</b>					
Shareholders' equity:	股東權益：					
Share capital	股本	V.19	五、19	<b>358,000,000</b>	358,000,000	368,000,000
Capital reserve	資本公積	V.20	五、20	<b>17,291,715</b>	17,291,715	47,035,755
Other comprehensive income	其他綜合收益	V.21	五、21	-	-	2,041,764
Surplus reserve	盈餘公積	V.22	五、22	<b>107,581,973</b>	107,111,132	105,794,859
Retained earnings	未分配利潤	V.23	五、23	<b>1,296,130,146</b>	1,195,065,141	1,128,356,191
Total shareholders' equity	股東權益合計			<b><u>1,779,003,834</u></b>	<u>1,677,467,988</u>	<u>1,651,228,569</u>
Total liabilities and shareholders' equity	負債和股東權益總計			<b><u>1,921,458,600</u></b>	<u>1,981,802,978</u>	<u>2,156,387,378</u>

Approved and authorised for issue by the board of directors on 22 March 2019.

此財務報表已於2019年3月22日獲董事會批准。

Legal Representative: Wang An  
 法定代表人：王安

Chief Financial Officer: Wang Yan Hui  
 主管會計工作負責人：王艷輝

Chief Accountant: Li Lei  
 會計機構負責人：李磊

(Company stamp)  
 (公司蓋章)

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。

# Company Balance Sheet

## 母公司資產負債表

As at 31 December 2018  
(Expressed in Renminbi Yuan)

2018年12月31日  
(金額單位：人民幣元)

				<b>31 December</b>	31 December	1 January
				<b>2018</b>	2017	2017
				<b>2018年</b>	2017年	2017年
		Note	附註	<b>12月31日</b>	12月31日	1月1日
<b>ASSETS</b>	<b>資產</b>					
Current assets:	流動資產：					
Cash at bank and on hand	貨幣資金	XV.1	十五、1	<b>300,983,157</b>	57,533,223	84,468,206
Bills and accounts receivable	應收票據及應收賬款	XV.2	十五、2	<b>157,017,600</b>	127,623,475	137,488,971
Prepayments	預付款項	XV.3	十五、3	<b>28,477</b>	594,527	503,997
Other receivables	其他應收款	XV.4	十五、4	<b>144,994,128</b>	278,952,992	394,493,654
Inventories	存貨	XV.5	十五、5	<b>100,656,824</b>	131,916,525	130,249,238
Other current assets	其他流動資產	XV.6	十五、6	<b>26,349,155</b>	41,289,336	73,526,044
Total current assets	流動資產合計			<b>730,029,341</b>	637,910,078	820,730,110
Non-current assets:	非流動資產：					
Available-for-sale financial assets	可供出售金融資產			-	-	21,314,443
Long-term equity investments	長期股權投資	XV.7	十五、7	<b>430,594,744</b>	434,907,677	570,402,700
Fixed assets	固定資產	XV.8	十五、8	<b>146,023,213</b>	166,825,696	152,884,171
Intangible assets	無形資產	XV.9	十五、9	<b>30,279,883</b>	31,274,167	32,268,451
Total non-current assets	非流動資產合計			<b>606,897,840</b>	633,007,540	776,869,765
Total assets	資產總計			<b>1,336,927,181</b>	1,270,917,618	1,597,599,875

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。

# Company Balance Sheet

## 母公司資產負債表

As at 31 December 2018

(Expressed in Renminbi Yuan)

2018年12月31日

(金額單位：人民幣元)

				<b>31 December</b>	31 December	1 January
				<b>2018</b>	2017	2017
				<b>2018年</b>	2017年	2017年
	Note	附註		<b>12月31日</b>	12月31日	1月1日
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>						
			<b>負債和股東權益</b>			
Current liabilities:			流動負債：			
Short-term loans			短期借款	50,000,000	170,000,000	340,000,000
Bills and accounts payable	XV.11	十五、11	應付票據及應付賬款	17,768,081	35,588,166	224,580,978
Advance payments received	XV.12	十五、12	預收款項	-	1,520,786	923,749
Contract liabilities			合同負債	1,948,734	-	-
Employee benefits payable	XV.13	十五、13	應付職工薪酬	3,367,283	2,674,709	2,927,239
Taxes payable	XV.14	十五、14	應交稅費	293,347	233,581	273,788
Other payables			其他應付款	445,499,574	211,758,618	132,204,281
Total current liabilities			流動負債合計	<u>518,877,019</u>	<u>421,775,860</u>	<u>700,910,035</u>
Non-current liabilities:			非流動負債：			
Deferred income			遞延收益	-	-	525,000
Total non-current liabilities			非流動負債合計	<u>-</u>	<u>-</u>	<u>525,000</u>
Total liabilities			負債合計	<u>518,877,019</u>	<u>421,775,860</u>	<u>701,435,035</u>

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。

# Company Balance Sheet

## 母公司資產負債表

As at 31 December 2018  
(Expressed in Renminbi Yuan)  
2018年12月31日  
(金額單位：人民幣元)

				<b>31 December</b>	31 December	1 January
				<b>2018</b>	2017	2017
				<b>2018年</b>	2017年	2017年
		Note	附註	<b>12月31日</b>	12月31日	1月1日
<b>LIABILITIES AND SHAREHOLDERS' EQUITY (cont'd)</b>	<b>負債和股東權益(續)</b>					
Shareholders' equity:	股東權益：					
Share capital	股本	V.19	五、19	<b>358,000,000</b>	358,000,000	368,000,000
Capital reserve	資本公積	XV.15	十五、15	<b>43,534,413</b>	43,534,413	73,278,453
Other comprehensive income	其他綜合收益			-	-	2,041,764
Surplus reserve	盈餘公積	XV.16	十五、16	<b>107,581,973</b>	107,111,132	105,794,859
Retained earnings	未分配利潤			<b>308,933,776</b>	340,496,213	347,049,764
Total shareholders' equity	股東權益合計			<b>818,050,162</b>	849,141,758	896,164,840
Total liabilities and shareholders' equity	負債和股東權益總計			<b>1,336,927,181</b>	1,270,917,618	1,597,599,875

Approved and authorised for issue by the board of directors on 22 March 2019.  
此財務報表已於2019年3月22日獲董事會批准。

Legal Representative: Wang An  
法定代表人：王安

Chief Financial Officer: Wang Yan Hui  
主管會計工作負責人：王艷輝

Chief Accountant: Li Lei  
會計機構負責人：李磊

(Company stamp)  
(公司蓋章)

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。



# Consolidated Income Statement

## 合併利潤表

For the year ended 31 December 2018

(Expressed in Renminbi Yuan)

2018年度

(金額單位：人民幣元)

		Note	附註	2018 2018年	2017 2017年
I Operating income	一、營業收入	V.24	五、24	<b>1,067,584,808</b>	901,041,170
II Less: Operating costs	二、減：營業成本	V.24	五、24	<b>776,593,703</b>	619,321,258
Taxes and surcharges	稅金及附加	V.25	五、25	<b>15,366,547</b>	15,550,682
Selling and distribution expenses	銷售費用	V.26	五、26	<b>91,211,827</b>	69,877,455
General and administrative expenses	管理費用	V.27	五、27	<b>61,467,938</b>	53,084,441
Research and development expenses	研發費用			<b>2,153,292</b>	1,855,651
Financial expenses	財務費用	V.28	五、28	<b>(15,638,419)</b>	20,936,758
Including: Interest expenses	其中：利息費用			<b>1,026,756</b>	7,524,714
Interest income	利息收入			<b>162,730</b>	425,062
Impairment losses	資產減值損失	V.29	五、29	<b>2,412,779</b>	36,916,073
Credit losses	信用減值損失	V.30	五、30	<b>2,962,242</b>	-
Add: Other income	加：其他收益	V.31(2)	五、31(2)	<b>2,313,133</b>	1,474,788
Investment income	投資收益	V.32	五、32	<b>7,384,819</b>	2,802,323
Gains from changes in fair value	公允價值變動損益	V.33	五、33	-	79,304
Gains/(losses) from asset disposals	資產處置損益			<b>222,456</b>	(1,522,774)
III Operating profit	三、營業利潤	V.40	五、40	<b>140,975,307</b>	86,332,493
Add: Non-operating income	加：營業外收入	V.34	五、34	<b>7,888</b>	514,069
Less: Non-operating expenses	減：營業外支出	V.35	五、35	<b>3,509,795</b>	285,696
IV Profit before taxation	四、利潤總額			<b>137,473,400</b>	86,560,866
Less: Income tax expenses	減：所得稅費用	V.36	五、36	<b>137,554</b>	135,643
V Net profit for the year and net profit attributable to shareholders of the Company	五、淨利潤及歸屬於母公司股東的淨利潤			<b>137,335,846</b>	86,425,223
VI Other comprehensive income, net of tax	六、其他綜合收益的稅後淨額	V.21	五、21	-	(2,041,764)
VII Total comprehensive income for the year and total comprehensive income attributable to shareholders of the Company	七、綜合收益總額及歸屬於母公司股東的綜合收益總額			<b>137,335,846</b>	84,383,459

The notes on pages 101 to 284 form part of these financial statements. Details of dividends payable to shareholders' of the Company attributable to the net profit for the year are set out in note XIII.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。就歸屬於母公司股東的淨利潤，應付予本公司股東的股利詳情，已載於附註十三。

# Consolidated Income Statement

## 合併利潤表

For the year ended 31 December 2018

(Expressed in Renminbi Yuan)

2018年度

(金額單位：人民幣元)

				2018	2017
		Note	附註	2018年	2017年
VIII Earnings per share:	八、每股收益：				
(1) Basic earnings per share	(一)基本每股收益	V.39	五、39	<b>0.384</b>	0.238
				<u>0.384</u>	<u>0.238</u>
(2) Diluted earnings per share	(二)稀釋每股收益	V.39	五、39	<b>0.384</b>	0.238
				<u>0.384</u>	<u>0.238</u>

Approved and authorised for issue by the board of directors on 22 March 2019.

此財務報表已於2019年3月22日獲董事會批准。

Legal Representative: Wang An  
 法定代表人：\_\_\_\_\_王安\_\_\_\_\_

Chief Financial Officer: Wang Yan Hui  
 主管會計工作負責人：\_\_\_\_\_王艷輝\_\_\_\_\_

Chief Accountant: Li Lei  
 會計機構負責人：\_\_\_\_\_李磊\_\_\_\_\_

(Company stamp)  
 (公司蓋章)

The notes on pages 101 to 284 form part of these financial statements. Details of dividends payable to shareholders' of the Company attributable to the net profit for the year are set out in note XIII.

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# Company Income Statement

## 母公司利潤表

For the year ended 31 December 2018

(Expressed in Renminbi Yuan)

2018年度

(金額單位：人民幣元)

		Note	附註	2018 2018年	2017 2017年
I Operating income	一、營業收入	XV.17	十五、17	<b>621,421,261</b>	576,704,076
II Less: Operating costs	二、減：營業成本	XV.17	十五、17	<b>555,872,508</b>	503,741,936
Taxes and surcharges	税金及附加			<b>3,540,473</b>	2,724,943
Selling and distribution expenses	銷售費用			<b>45,471,919</b>	35,797,439
General and administrative expenses	管理費用			<b>20,253,528</b>	14,357,510
Research and development expenses	研發費用			<b>2,153,292</b>	1,610,144
Financial expenses	財務費用	XV.18	十五、18	<b>(9,317,666)</b>	18,267,418
Including: Interest expenses	其中：利息費用			<b>989,723</b>	7,487,681
Interest income	利息收入			<b>133,550</b>	401,328
Impairment losses	資產減值損失			<b>5,066,052</b>	31,196,465
Credit losses	信用減值損失			<b>2,962,242</b>	-
Add: Other income	加：其他收益			<b>2,071,000</b>	721,000
Investment income	投資收益	XV.19	十五、19	<b>7,318,644</b>	43,061,008
Gains/(losses) from asset disposal	資產處置損益			<b>181,894</b>	(16,788)
III Operating profit	三、營業利潤			<b>4,990,451</b>	12,773,441
Add: Non-operating income	加：營業外收入			<b>160</b>	489,281
Less: Non-operating expenses	減：營業外支出			<b>282,207</b>	100,000
IV Profit before income tax	四、利潤總額			<b>4,708,404</b>	13,162,722
Less: Income tax expenses	減：所得稅費用	XV.20	十五、20	<b>-</b>	-
V Net profit for the year	五、淨利潤			<b>4,708,404</b>	13,162,722
VI Other comprehensive income, net of tax	六、其他綜合收益的稅後淨額			<b>-</b>	(2,041,764)
VII Total comprehensive income for the year	七、綜合收益總額			<b>4,708,404</b>	11,120,958

Approved and authorised for issue by the board of directors on 22 March 2019.

此財務報表已於2019年3月22日獲董事會批准。

Legal Representative: Wang An  
 法定代表人：王安

Chief Financial Officer: Wang Yan Hui  
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(Company stamp)  
 (公司蓋章)

The notes on pages 101 to 284 form part of these financial statements. Details of dividends payable to shareholders' of the Company attributable to the net profit for the year are set out in note XIII.

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# Consolidated Cash Flow Statement

## 合併現金流量表

For the year ended 31 December 2018

(Expressed in Renminbi Yuan)

2018年度

(金額單位：人民幣元)

				2018	2017
		Note	附註	2018年	2017年
I	Cash flows from operating activities:				
	Proceeds from sale of goods and rendering of services			1,201,175,061	944,227,142
	Refund of taxes			91,155,828	79,667,181
	Proceeds from other operating activities	V.41(1)	五、41(1)	8,657,160	7,626,658
	Sub-total of cash inflows			<u>1,300,988,049</u>	<u>1,031,520,981</u>
	Payments for goods and services			(628,381,886)	(685,924,723)
	Payments to and for employees			(56,551,050)	(54,678,498)
	Payments of various taxes			(43,565,824)	(46,858,895)
	Payments for other operating activities	V.41(2)	五、41(2)	(124,925,040)	(108,302,828)
	Sub-total of cash outflows			<u>(853,423,800)</u>	<u>(895,764,944)</u>
	Net cash inflow from operating activities	V.42(1)	五、42(1)	<u>447,564,249</u>	<u>135,756,037</u>
II	Cash flows from investing activities:				
	Proceeds from disposal of financial assets			4,310,671,400	1,989,604,982
	Investment returns received			7,384,819	5,718,800
	Net proceeds from disposal of fixed assets			494,599	23,536
	Net proceeds from disposal of equity interests of a subsidiary	V.42(2)	五、42(2)	40,280,000	44,444,699
	Proceeds from other investing activities	V.41(3)	五、41(3)	162,730	425,062
	Sub-total of cash inflows			<u>4,358,993,548</u>	<u>2,040,217,079</u>
	Payments for acquisition of financial Assets			(4,310,671,400)	(1,936,292,488)
	Payments for acquisition of fixed assets, construction in progress and intangible assets			(46,960,544)	(12,288,219)
	Sub-total of cash outflows			<u>(4,357,631,944)</u>	<u>(1,948,580,707)</u>
	Net cash inflow from investing Activities			<u>1,361,604</u>	<u>91,636,372</u>

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。

# Consolidated Cash Flow Statement

## 合併現金流量表

For the year ended 31 December 2018

(Expressed in Renminbi Yuan)

2018年度

(金額單位：人民幣元)

	Note	附註	2018 2018年	2017 2017年
III Cash flows from financing activities:		三、籌資活動產生的現金流量：		
Proceeds from borrowings		取得借款收到的現金	<b>70,900,000</b>	272,800,000
Proceeds from other financing activities		收到其他與籌資活動有關的現金	<b>1,825,000</b>	350,000
Sub-total of cash inflows		籌資活動現金流入小計	<b>72,725,000</b>	273,150,000
Repayments of borrowings		償還借款支付的現金	<b>(190,090,159)</b>	(459,193,660)
Payments for dividends		分配股利支付的現金	<b>(35,800,000)</b>	(18,400,000)
Payments for interest		償付利息支付的現金	<b>(1,916,518)</b>	(7,560,000)
Payments for purchase of own shares		回購公司股份支付的現金	<b>-</b>	(39,744,040)
Sub-total of cash outflows		籌資活動現金流出小計	<b>(227,806,677)</b>	(524,897,700)
Net cash outflow from financing activities		籌資活動產生的現金流量淨額	<b>(155,081,677)</b>	(251,747,700)
IV Effect of foreign currency exchange rate changes on cash and cash equivalents		四、匯率變動對現金及現金等價物的影響	<b>5,443,957</b>	(6,425,019)
V Net increase / (decrease) in cash and cash equivalents		五、現金及現金等價物淨增加／(減少)額	<b>299,288,133</b>	(30,780,310)
Add: Cash and cash equivalents at the beginning of the year	V.42(1)	加：年初現金及現金等價物餘額	<b>79,398,474</b>	110,178,784
VI Cash and cash equivalents at the end of the year	V.42(3)	六、年末現金及現金等價物餘額	<b>378,686,607</b>	79,398,474

Approved and authorised for issue by the board of directors on 22 March 2019.

此財務報表已於2019年3月22日獲董事會批准。

Legal Representative: Wang An  
 法定代表人：王安

Chief Financial Officer: Wang Yan Hui  
 主管會計工作負責人：王艷輝

Chief Accountant: Li Lei  
 會計機構負責人：李磊

(Company stamp)  
 (公司蓋章)

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。

# Company Cash Flow Statement

## 母公司現金流量表

For the year ended 31 December 2018

(Expressed in Renminbi Yuan)

2018年度

(金額單位：人民幣元)

	Note	附註	2018 2018年	2017 2017年
I Cash flows from operating activities:		一、經營活動產生的現金流量：		
Proceeds from sale of goods		銷售商品收到的現金	604,287,773	586,370,397
Refund of taxes		收到的稅費返還	64,780,225	56,767,103
Proceeds from other operating activities		收到其他與經營活動有關的現金	12,022,574	12,834,582
Sub-total of cash inflows		經營活動現金流入小計	681,090,572	655,972,082
Payments for goods and services		購買商品、接受勞務支付的現金	(340,844,329)	(650,033,559)
Payments to and for employees		支付給職工以及為職工 支付的現金	(15,623,795)	(15,180,335)
Payments of various taxes		支付的各项稅費	(3,373,319)	(2,765,149)
Payments for other operating activities		支付其他與經營活動有關的現金	(63,454,461)	(51,597,928)
Sub-total of cash outflows		經營活動現金流出小計	(423,295,904)	(719,576,971)
Net cash outflow from operating activities		經營活動產生的現金流量淨額	257,794,668	(63,604,889)
	XV.21 (1)	十五、21(1)		
II Cash flows from investing activities:		二、投資活動產生的現金流量：		
Proceeds from disposal of financial assets		收回金融資產收到的現金	4,282,671,400	1,496,220,000
Investment returns received		取得投資收益所收到的現金	35,318,644	94,227,278
Net proceeds from disposal of fixed assets		處置固定資產所收回的現金淨額	262,590	-
Net proceeds from disposal of equity interests of a subsidiary		處置子公司股權收到的現金淨額	19,080,000	44,520,000
Proceeds from other investing activities		收到其他與投資活動有關的現金	85,871,419	121,723,763
Sub-total of cash inflows		投資活動現金流入小計	4,423,204,053	1,756,691,041
Payments for acquisition of financial assets		購買金融資產支付的現金	(4,282,671,400)	(1,450,820,000)
Payments for acquisition of fixed assets		購建固定資產所支付的現金	(2,486,266)	(11,924,503)
Sub-total of cash outflows		投資活動現金流出小計	(4,285,157,666)	(1,462,744,503)
Net cash inflow from investing activities		投資活動產生的現金流量淨額	138,046,387	293,946,538

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。

# Company Cash Flow Statement

## 母公司現金流量表

For the year ended 31 December 2018

(Expressed in Renminbi Yuan)

2018年度

(金額單位：人民幣元)

		Note	附註	2018 2018年	2017 2017年
III Cash flows from financing activities:	三、籌資活動產生的現金流量：				
Proceeds from borrowings	取得借款收到的現金			50,000,000	272,800,000
Proceeds from other financing activities	收到的其他與籌資活動有關的現金			1,825,000	-
Sub-total of cash inflows	籌資活動現金流入小計			51,825,000	272,800,000
Repayments of borrowings	償還借款支付的現金			(170,000,000)	(459,193,660)
Payments for dividends	分配股利支付的現金			(35,800,000)	(18,400,000)
Payments for interest	償付利息支付的現金			(1,566,518)	(7,560,000)
Payments for purchase of own shares	回購公司股份支付的現金			-	(39,744,040)
Sub-total of cash outflows	籌資活動現金流出小計			(207,366,518)	(524,897,700)
Net cash outflow from financing activities	籌資活動產生的現金流量淨額			(155,541,518)	(252,097,700)
IV Effect of foreign currency exchange rate changes on cash and cash equivalents	四、匯率變動對現金及現金等價物的影響			3,150,397	(5,178,932)
V Net increase/(decrease) in cash and cash equivalents	五、現金及現金等價物淨增加/(減少)額	XV.21 (2)	十五、21(2)	243,449,934	(26,934,983)
Add: Cash and cash equivalents at the beginning of the year	加：年初現金及現金等價物餘額			57,533,223	84,468,206
VI Cash and cash equivalents at the end of the year	六、年末現金及現金等價物餘額	XV.21 (3)	十五、21(3)	300,983,157	57,533,223

Approved and authorised for issue by the board of directors on 22 March 2019.

此財務報表已於2019年3月22日獲董事會批准。

Legal Representative: Wang An  
 法定代表人：王安

Chief Financial Officer: Wang Yan Hui  
 主管會計工作負責人：王艷輝

Chief Accountant: Li Lei  
 會計機構負責人：李磊

(Company stamp)  
 (公司蓋章)

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。



# Consolidated Statement of Changes in Shareholders' Equity

## 合併股東權益變動表

For the year ended 31 December 2018

(Expressed in Renminbi Yuan)

2018年度

(金額單位：人民幣元)

				Share capital	Capital reserve	Other comprehensive income	Surplus reserve	Retained earnings	Total
		Note	附註	股本	資本 公積	其他 綜合收益	盈餘 公積	未分配 利潤	合計
Balance at 1 January 2017	2017年1月1日餘額			368,000,000	47,035,755	2,041,764	105,794,859	1,128,356,191	1,651,228,569
Changes in equity for the year	本年增減變動金額								
1. Total comprehensive income	1. 綜合收益總額			-	-	(2,041,764)	-	86,425,223	84,383,459
2. Appropriation of profits	2. 利潤分配								
- Appropriation for surplus reserve	- 提取盈餘公積	V.23	五、23	-	-	-	1,316,273	(1,316,273)	-
- Distributions to shareholders	- 對股東的分配			-	-	-	-	(18,400,000)	(18,400,000)
3. Purchase of own shares	3. 股票回購	V.19	五、19	(10,000,000)	(29,744,040)	-	-	-	(39,744,040)
Balance at 31 December 2017	2017年12月31日餘額			<u>358,000,000</u>	<u>17,291,715</u>	<u>-</u>	<u>107,111,132</u>	<u>1,195,065,141</u>	<u>1,677,467,988</u>
Balance at 1 January 2018	2018年1月1日餘額			<b>358,000,000</b>	<b>17,291,715</b>	<b>-</b>	<b>107,111,132</b>	<b>1,195,065,141</b>	<b>1,677,467,988</b>
Changes in equity for the year	本年增減變動金額								
1. Total comprehensive income	1. 綜合收益總額			-	-	-	-	137,335,846	137,335,846
2. Appropriation of profits	2. 利潤分配								
- Appropriation for surplus reserve	- 提取盈餘公積	V.23	五、23	-	-	-	470,841	(470,841)	-
- Distributions to shareholders	- 對股東的分配			-	-	-	-	(35,800,000)	(35,800,000)
Balance at 31 December 2018	2018年12月31日餘額			<u>358,000,000</u>	<u>17,291,715</u>	<u>-</u>	<u>107,581,973</u>	<u>1,296,130,146</u>	<u>1,779,003,834</u>

Approved and authorised for issue by the board of directors on 22 March 2019.

此財務報表已於2019年3月22日獲董事會批准。

Legal Representative: Wang An  
 法定代表人：王 安

Chief Financial Officer: Wang Yan Hui  
 主管會計工作負責人：王 艷 輝

Chief Accountant: Li Lei  
 會計機構負責人：李 磊

(Company stamp)  
 (公司蓋章)

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。

# Company Statement of Changes in Shareholders' Equity

## 母公司股東權益變動表

For the year ended 31 December 2018

(Expressed in Renminbi Yuan)

2018年度

(金額單位：人民幣元)

				Share capital	Capital reserve	Other comprehensive income	Surplus reserve	Retained earnings	Total
		Note	附註	股本	資本 公積	其他 綜合收益	盈餘 公積	未分配 利潤	合計
Balance at 1 January 2017	2017年1月1日餘額			368,000,000	73,278,453	2,041,764	105,794,859	347,049,764	896,164,840
Changes in equity for the year	本年增減變動金額								
1. Total comprehensive income	1. 綜合收益總額			-	-	(2,041,764)	-	13,162,722	11,120,958
2. Appropriation of profits	2. 利潤分配								
- Appropriation for surplus reserve	- 提取盈餘公積	V.23	五、23	-	-	-	1,316,273	(1,316,273)	-
- Distributions to shareholders	- 對股東的分配			-	-	-	-	(18,400,000)	(18,400,000)
3. Purchase of own shares	3. 股票回購	V.19	五、19	(10,000,000)	(29,744,040)	-	-	-	(39,744,040)
Balance at 31 December 2017	2017年12月31日餘額			<u>358,000,000</u>	<u>43,534,413</u>	<u>-</u>	<u>107,111,132</u>	<u>340,496,213</u>	<u>849,141,758</u>
Balance at 1 January 2018	2018年1月1日餘額			<b>358,000,000</b>	<b>43,534,413</b>	<b>-</b>	<b>107,111,132</b>	<b>340,496,213</b>	<b>849,141,758</b>
Changes in equity for the year	本年增減變動金額								
1. Total comprehensive income	1. 綜合收益總額			-	-	-	-	4,708,404	4,708,404
2. Appropriation of profits	2. 利潤分配								
- Appropriation for surplus reserve	- 提取盈餘公積	V.23	五、23	-	-	-	470,841	(470,841)	-
- Distributions to shareholders	- 對股東的分配			-	-	-	-	(35,800,000)	(35,800,000)
Balance at 31 December 2018	2018年12月31日餘額			<u>358,000,000</u>	<u>43,534,413</u>	<u>-</u>	<u>107,581,973</u>	<u>308,933,776</u>	<u>818,050,162</u>

Approved and authorised for issue by the board of directors on 22 March 2019.

此財務報表已於2019年3月22日獲董事會批准。

Legal Representative: Wang An  
 法定代表人：王安

Chief Financial Officer: Wang Yan Hui  
 主管會計工作負責人：王艷輝

Chief Accountant: Li Lei  
 會計機構負責人：李磊

(Company stamp)  
 (公司蓋章)

The notes on pages 101 to 284 form part of these financial statements.

刊載於第101頁至第284頁的財務報表附註為本財務報表的組成部分。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### I Company status

Yantai North Andre Juice Company Limited (the “Company”), was named Yantai North Andre Juice Company Limited which was established in Yantai on 30 March 1996. Headquarter of the Company is located in Yantai, Shandong Province.

The principal activities of the Company and its subsidiaries (the “Group”) are in the manufacture and sale of condensed juice, pulp, apple essence, pomace and related products. For information about the subsidiaries of the Company, refer to Note VII.

### II Basis of preparation

The financial statements have been prepared on the going concern basis.

### III Significant accounting policies and accounting estimates

Accounting policies for the recognition and measurement of provisions for receivables, recognition of cost of inventories, depreciation of fixed assets, amortisation of intangible assets, and revenue recognition and measurement of the Group are adopted according to the specific characteristics of the Company’s operations. Please refer to the relevant notes on accounting policies.

#### 1 Statement of compliance

The financial statements have been prepared in accordance with the requirements of Accounting Standards for Business Enterprises issued by the Ministry of Finance (MOF) of the People’s Republic of China (PRC) and present truly and completely the consolidated financial position and financial position of the Company as at 31 December 2018, and the consolidated and the Company’s financial performance and the consolidated and the Company’s cash flows for the year ended 31 December 2018.

### 一 公司基本情況

烟台北方安德利果汁股份有限公司(以下簡稱「本公司」)原為烟台北方安德利果汁有限公司，原公司是於1996年3月30日在烟台成立，總部位於山東省烟台市。

本公司及子公司(以下簡稱「本集團」)主要從事生產銷售各種果蔬汁、果漿、蘋果香精、生物飼料及相關產品。本公司子公司的相關信息參見附註七。

### 二 財務報表的編製基礎

本公司以持續經營為基礎編製財務報表。

### 三 公司重要會計政策、會計估計

本集團應收款項壞賬準備的確認和計量、發出存貨的計量、固定資產的折舊、無形資產的攤銷以及收入的確認和計量的相關會計政策是根據本集團相關業務經營特點制定的，具體政策參見相關附註。

#### 1 遵循企業會計準則的聲明

本財務報表符合中華人民共和國財政部(以下簡稱「財政部」)頒佈的企業會計準則的要求，真實、完整地反映了本公司2018年12月31日的合併財務狀況和財務狀況、2018年度的合併經營成果和經營成果及合併現金流量和現金流量。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 2 Accounting period

The accounting period is from 1 January to 31 December.

#### 3 Functional currency

The Company's functional currency is Renminbi and these financial statements are presented in Renminbi. Functional currency is determined by the Company and its subsidiaries on the basis of the currency in which major income and costs are denominated and settled. Some of the Company's subsidiaries have functional currencies that are different from the Company's functional currency. Their financial statements have been translated based on the accounting policy set out in Note III.7.

#### 4 Accounting treatments for business combinations involving entities under common control and not under common control

##### (1) Business combinations involving entities under common control

A business combination involving entities under common control is a business combination in which all of the combining entities are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory. The assets acquired and liabilities assumed are measured based on their carrying amounts in the consolidated financial statements of the ultimate controlling party at the combination date. The difference between the carrying amount of the net assets acquired and the consideration paid for the combination (or the total par value of shares issued) is adjusted against share premium in the capital reserve, with any excess adjusted against retained earnings. Any costs directly attributable to the combination are recognised in profit or loss when incurred. The combination date is the date on which one combining entity obtains control of other combining entities.

### 三 公司重要會計政策、會計估計 (續)

#### 2 會計期間

會計年度自公曆1月1日起至12月31日止。

#### 3 記賬本位幣

本公司的記賬本位幣為人民幣，編製財務報表採用的貨幣為人民幣。本公司及子公司選定記賬本位幣的依據是主要業務收支的計價和結算幣種。本公司的部分子公司採用本公司記賬本位幣以外的貨幣作為記賬本位幣，在編製本財務報表時，這些子公司的外幣財務報表按照附註三、7進行了折算。

#### 4 同一控制下和非同一控制下企業合併的會計處理方法

##### (1) 同一控制下的企業合併

參與合併的企業在合併前後均受同一方或相同的多方最終控制且該控制並非暫時性的，為同一控制下的企業合併。合併方在企業合併中取得的資產和負債，按照合併日在最終控制方合併財務報表中的賬面價值計量。取得的淨資產賬面價值與支付的合併對價賬面價值(或發行股份面值總額)的差額，調整資本公積中的股本溢價；資本公積中的股本溢價不足沖減的，調整留存收益。為進行企業合併發生的直接相關費用，於發生時計入當期損益。合併日為合併方實際取得對被合併方控制權的日期。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 4 Accounting treatments for business combinations involving entities under common control and not under common control (cont'd)

##### (2) Business combinations involving entities not under common control

A business combination involving entities not under common control is a business combination in which all of the combining entities are not ultimately controlled by the same party or parties both before and after the business combination. Where (1) the aggregate of the acquisition-date fair value of assets transferred (including the acquirer's previously held equity interest in the acquiree), liabilities incurred or assumed, and equity securities issued by the acquirer, in exchange for control of the acquiree, exceeds (2) the acquirer's interest in the acquisition-date fair value of the acquiree's identifiable net assets, the difference is recognised as goodwill (see Note III.15). If (1) is less than (2), the difference is recognised in profit or loss for the current period. The costs of issuing equity or debt securities as a part of the consideration for the acquisition are included in the carrying amounts of these equity or debt securities upon initial recognition. Other acquisition-related costs are expensed when incurred. Any difference between the fair value and the carrying amount of the assets transferred as consideration is recognised in profit or loss. The acquiree's identifiable assets, liabilities and contingent liabilities, if the recognition criteria are met, are recognised by the Group at their acquisition-date fair value. The acquisition date is the date on which the acquirer obtains control of the acquiree.

### 三 公司重要會計政策、會計估計 (續)

#### 4 同一控制下和非同一控制下企業合併的會計處理方法(續)

##### (2) 非同一控制下的企業合併

參與合併的各方在合併前後不受同一方或相同的多方最終控制的，為非同一控制下的企業合併。本集團作為購買方，為取得被購買方控制權而付出的資產(包括購買日之前所持有的被購買方的股權)、發生或承擔的負債以及發行的權益性證券在購買日的公允價值之和，減去合併中取得的被購買方可辨認淨資產於購買日公允價值份額的差額，如為正數則確認為商譽(參見附註三、15)；如為負數則計入當期損益。本集團將作為合併對價發行的權益性證券或債務性證券的交易費用，計入權益性證券或債務性證券的初始確認金額。本集團為進行企業合併發生的其他各項直接費用計入當期損益。付出資產的公允價值與其賬面價值的差額，計入當期損益。本集團在購買日按公允價值確認所取得的被購買方符合確認條件的各項可辨認資產、負債及或有負債。購買日是指購買方實際取得對被購買方控制權的日期。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 5 Consolidated financial statements

##### (1) General principles

The scope of consolidated financial statements is based on control and the consolidated financial statements comprise the Company and its subsidiaries. Control exists when the investor has all of following: power over the investee; exposure, or rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered. The financial position, financial performance and cash flows of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

When the accounting period or accounting policies of a subsidiary are different from those of the Company, the Company makes necessary adjustments to the financial statements of the subsidiary based on the Company's own accounting period or accounting policies. Intra-group balances and transactions, and any unrealised profit or loss arising from intra-group transactions, are eliminated when preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains, unless they represent impairment losses that are recognised in the financial statements.

### 三 公司重要會計政策、會計估計 (續)

#### 5 合併財務報表的編製方法

##### (1) 總體原則

合併財務報表的合併範圍以控制為基礎予以確定，包括本公司及本公司控制的子公司。控制，是指本集團擁有對被投資方的權力，通過參與被投資方的相關活動而享有可變回報，並且有能力運用對被投資方的權力影響其回報金額。在判斷本集團是否擁有對被投資方的權力時，本集團僅考慮與被投資方相關的實質性權利(包括本集團自身所享有的及其他方所享有的實質性權利)。子公司的財務狀況、經營成果和現金流量由控制開始日起至控制結束日止包含於合併財務報表中。

當子公司所採用的會計期間或會計政策與本公司不一致時，合併時已按照本公司的會計期間或會計政策對子公司財務報表進行必要的調整。合併時所有集團內部交易及餘額，包括未實現內部交易損益均已抵銷。集團內部交易發生的未實現損失，有證據表明該損失是相關資產減值損失的，則全額確認該損失。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 5 Consolidated financial statements (cont'd)

##### (2) Subsidiaries acquired through a business combination

Where a subsidiary was acquired during the reporting period, through a business combination involving entities under common control, the financial statements of the subsidiary are included in the consolidated financial statements based on the carrying amounts of the assets and liabilities of the subsidiary in the financial statements of the ultimate controlling party as if the combination had occurred at the date that the ultimate controlling party first obtained control. The opening balances and the comparative figures of the consolidated financial statements are also restated.

Where a subsidiary was acquired during the reporting period, through a business combination involving entities not under common control, the identifiable assets and liabilities of the acquired subsidiaries are included in the scope of consolidation from the date that control commences, based on the fair value of those identifiable assets and liabilities at the acquisition date.

##### (3) Disposal of subsidiaries

When the Group loses control over a subsidiary, any resulting disposal gains or losses are recognised as investment income for the current period. The remaining equity interests is re-measured at its fair value at the date when control is lost. Any resulting gains or losses are also recognised as investment income for the current period.

### 三 公司重要會計政策、會計估計 (續)

#### 5 合併財務報表的編製方法(續)

##### (2) 合併取得子公司

對於通過同一控制下企業合併取得的子公司，在編製合併當期財務報表時，以被合併子公司的各項資產、負債在最終控制方財務報表中的賬面價值為基礎，視同被合併子公司在本公司最終控制方對其開始實施控制時納入本公司合併範圍，並對合併財務報表的期初數以及前期比較報表進行相應調整。

對於通過非同一控制下企業合併取得的子公司，在編製合併當期財務報表時，以購買日確定的被購買子公司各項可辨認資產、負債的公允價值為基礎自購買日起將被購買子公司納入本公司合併範圍。

##### (3) 處置子公司

本集團喪失對原有子公司控制權時，由此產生的任何處置收益或損失，計入喪失控制權當期的投資收益，對於剩餘股權投資，本集團按照其在喪失控制權日的公允價值進行重新計量，由此產生的任何收益或損失，也計入喪失控制權當期的投資收益。



# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 6 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, deposits that can be readily withdrawn on demand, and short-term, highly liquid investments that are readily convertible into known amounts of cash and are subject to an insignificant risk of change in value.

#### 7 Foreign currency transactions and translation of foreign currency financial statements

When the Group receives capital in foreign currencies from investors, the capital is translated to Renminbi at the spot exchange rate at the date of the receipt. Other foreign currency transactions are, on initial recognition, translated to Renminbi at the spot exchange rates on the dates of the transactions.

Monetary items denominated in foreign currencies are translated to Renminbi at the spot exchange rate at the balance sheet date. The resulting exchange differences are generally recognised in profit or loss, unless they arise from the re-translation of the principal and interest of specific borrowings for the construction of qualifying assets (see Note III.13). Non-monetary items that are measured at historical cost in foreign currencies are translated to Renminbi using the exchange rate at the transaction date. Non-monetary items that are measured at fair value in foreign currencies are translated using the exchange rate at the date the fair value is determined. The resulting exchange differences are recognised in profit or loss, except for the differences arising from the re-translation of available-for-sale financial assets, which are recognised in other comprehensive income.

### 三 公司重要會計政策、會計估計 (續)

#### 6 現金及現金等價物的確定標準

現金和現金等價物包括庫存現金、可以隨時用於支付的存款以及持有期限短、流動性強、易於轉換為已知金額現金、價值變動風險很小的投資。

#### 7 外幣業務和外幣報表折算

本集團收到投資者以外幣投入資本時按當日即期匯率折合為人民幣，其他外幣交易在初始確認時按交易發生日的即期匯率折合為人民幣。

於資產負債表日，外幣貨幣性項目採用該日的即期匯率折算。除與購建符合資本化條件資產有關的專門借款本金和利息的匯兌差額(參見附註三、13)外，其他匯兌差額計入當期損益。以歷史成本計量的外幣非貨幣性項目，仍採用交易發生日的即期匯率折算。以公允價值計量的外幣非貨幣性項目，採用公允價值確定日的即期匯率折算，由此產生的匯兌差額，屬於可供出售金融資產的外幣非貨幣性項目的差額，計入其他綜合收益；其他差額計入當期損益。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 7 Foreign currency transactions and translation of foreign currency financial statements (cont'd)

Assets and liabilities of foreign operation are translated to Renminbi at the spot exchange rate at the balance sheet date. Equity items, excluding “retained earnings”, are translated to Renminbi at the spot exchange rates at the transaction dates. Income and expenses of foreign operation are translated to Renminbi at the spot exchange rates at the transaction dates. The resulting translation differences are recognised in other comprehensive income. The translation differences accumulated in shareholders' equity with respect to a foreign operation are transferred to profit or loss in the period when the foreign operation is disposed.

#### 8 Financial instruments

Financial instruments include cash at bank and on hand, investments in equity securities other than those classified as long-term equity investment (see Note III.10), receivables, payables, loans and borrowings and share capital.

Upon the adoption of CAS No.22, Financial Instruments: Recognition and Measurement (Revised), CAS No.23, Transfer of Financial Assets (Revised), CAS No.24, Hedge Accounting (Revised) and CAS No.37, Presentation and Disclosures of Financial Instruments (Revised) on 1 January 2018, the Group has adjusted the cumulative effect of financial instrument that were exist at 1 January 2018 to the opening balance of retained earnings and the amount of other relevant items in the financial statements at 1 January 2018, and comparative information has not been restated. As a result, the accounting policies of financial instruments are different before and after 1 January 2018. The details are as below:

### 三 公司重要會計政策、會計估計 (續)

#### 7 外幣業務和外幣報表折算(續)

對境外經營的財務報表進行折算時，資產負債表中的資產和負債項目，採用資產負債表日的即期匯率折算，股東權益項目除「未分配利潤」項目外，其他項目採用發生時的即期匯率折算。利潤表中的收入和費用項目，採用交易發生日的即期匯率折算。按照上述折算產生的外幣財務報表折算差額，在其他綜合收益中列示。處置境外經營時，相關的外幣財務報表折算差額自股東權益轉入處置當期損益。

#### 8 金融工具

本集團的金融工具包括貨幣資金、除長期股權投資(參見附註三、10)以外的股權投資、應收款項、應付款項、借款及股本等。

根據自2018年1月1日起開始施行的《企業會計準則第22號—金融工具確認與計量》、《企業會計準則第23號—金融資產轉移》、《企業會計準則第24號—套期會計》、《企業會計準則第37號—金融工具列報》的規定，本集團對2018年1月1日存在的金融工具採用累計影響法處理；對2018年1月1日之前存在的金融工具未根據上述準則進行追溯調整。所以，本集團2018年1月1日之前和2018年1月1日之後的金融工具的會計政策有所區別，具體列示如下：

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

Before 1 January 2018

- (1) Recognition and measurement of financial assets and financial liabilities

A financial asset or financial liability is recognised in the balance sheet when the Group becomes a party to the contractual provisions of a financial instrument.

The Group classifies financial assets and liabilities into different categories at initial recognition based on the purpose of acquiring assets or assuming liabilities: financial assets and financial liabilities at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets and other financial liabilities.

Financial assets and financial liabilities are measured initially at fair value. For financial assets and financial liabilities at fair value through profit or loss, any related directly attributable transaction costs are charged to profit or loss; for other categories of financial assets and financial liabilities, any related directly attributable transaction costs are included in their initial costs. Subsequent to initial recognition, financial assets and liabilities are measured as follows:

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

2018年1月1日之前實施

- (1) 金融資產及金融負債的確認和計量

金融資產和金融負債在本集團成為相關金融工具合同條款的一方時，於資產負債表內確認。

本集團在初始確認時按取得資產或承擔負債的目的，把金融資產和金融負債分為不同類別：以公允價值計量且其變動計入當期損益的金融資產和金融負債、貸款及應收款項、持有至到期投資、可供出售金融資產和其他金融負債。

在初始確認時，金融資產及金融負債均以公允價值計量。對於以公允價值計量且其變動計入當期損益的金融資產或金融負債，相關交易費用直接計入當期損益；對於其他類別的金融資產或金融負債，相關交易費用計入初始確認金額。初始確認後，金融資產和金融負債的後續計量如下：

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

Before 1 January 2018 (cont'd)

##### (1) Recognition and measurement of financial assets and financial liabilities (cont'd)

- Financial assets at fair value through profit or loss (Including financial assets held for trading)

A financial asset or financial liability is classified as at fair value through profit or loss if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term or if it is a derivative.

Subsequent to initial recognition, financial assets at fair value through profit or loss are measured at fair value, and changes therein are recognised in profit or loss.

- Receivables  
Receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Subsequent to initial recognition, receivables are measured at amortised cost using the effective interest method.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

2018年1月1日之前實施(續)

##### (1) 金融資產及金融負債的確認和計量(續)

- 以公允價值計量且其變動計入當期損益的金融資產 (包括交易性金融資產)

本集團持有為了近期内出售或回購的金融資產和金融負債及衍生工具屬於此類。

初始確認後，以公允價值計量且其變動計入當期損益的金融資產以公允價值計量，公允價值變動形成的利得或損失計入當期損益。

- 應收款項  
應收款項是指在活躍市場中沒有報價、回收金額固定或可確定的非衍生金融資產。

初始確認後，應收款項以實際利率法按攤餘成本計量。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

Before 1 January 2018 (cont'd)

##### (1) Recognition and measurement of financial assets and financial liabilities (cont'd)

###### – Available-for-sale financial assets

Available-for-sale financial assets include non-derivative financial assets that are designated upon initial recognition as available for sale and other financial assets which do not fall into any of the above categories.

Available-for-sale investments in equity instruments whose fair value cannot be measured reliably are measured at cost subsequent to initial recognition. Other available-for-sale financial assets are measured at fair value subsequent to initial recognition and changes therein are recognised in other comprehensive income, except for impairment losses and foreign exchange gains and losses from monetary financial assets which are recognised directly in profit or loss. When an investment is derecognised, the gain or loss accumulated in other comprehensive income is reclassified to profit or loss. Dividend income is recognised in profit or loss when the investee approves the dividends. Interest is recognised in profit or loss using the effective interest method (see Note III.19(3)).

###### – Other financial liabilities

Financial liabilities other than the financial liabilities at fair value through profit or loss are classified as other financial liabilities. Other financial liabilities are measured at amortised cost using the effective interest method.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

2018年1月1日之前實施(續)

##### (1) 金融資產及金融負債的確認和計量(續)

###### – 可供出售金融資產

本集團將在初始確認時即被指定為可供出售的非衍生金融資產以及沒有歸類到其他類別的金融資產分類為可供出售金融資產。

對公允價值不能可靠計量的可供出售權益工具投資，初始確認後按成本計量；其他可供出售金融資產，初始確認後以公允價值計量，公允價值變動形成的利得或損失，除減值損失和外幣貨幣性金融資產形成的匯兌差額計入當期損益外，其他利得或損失計入其他綜合收益，在可供出售金融資產終止確認時轉出，計入當期損益。可供出售權益工具投資的現金股利，在被投資單位宣告發放股利時計入當期損益。按實際利率法計算的可供出售金融資產的利息，計入當期損益(參見附註三、19(3))。

###### – 其他金融負債

其他金融負債是指除以公允價值計量且其變動計入當期損益的金融負債以外的金融負債。其他金融負債於初始確認後採用實際利率法按攤餘成本計量。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

Before 1 January 2018 (cont'd)

##### (2) Presentation of financial assets and financial liabilities

Financial assets and financial liabilities are generally presented separately in the balance sheet, and are not offset. However, a financial asset and a financial liability are offset and the net amount is presented in the balance sheet when both of the following conditions are satisfied:

- the Group currently has a legally enforceable right to set off the recognised amounts;
- the Group intends either to settle on a net basis, or to realise the financial asset and settle the financial liability simultaneously.

##### (3) Derecognition of financial assets and financial liabilities

A financial asset is derecognised if the Group's contractual rights to the cash flows from the financial asset expire or if the Group transfers substantially all the risks and rewards of ownership of the financial asset to another party.

Where a transfer of a financial asset in its entirety meets the criteria for derecognition, the difference between the two amounts below is recognised in profit or loss:

- the carrying amount of the financial asset transferred;
- the sum of the consideration received from the transfer and any cumulative gain or loss that has been recognised directly in shareholders' equity.

The Group derecognises a financial liability (or part of it) only when its contractual obligation (or part of it) is discharged or cancelled or expires.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

2018年1月1日之前實施(續)

##### (2) 金融資產及金融負債的列報

金融資產和金融負債在資產負債表內分別列示，沒有相互抵銷。但是，同時滿足下列條件的，以相互抵銷後的淨額在資產負債表內列示：

- 本集團具有抵銷已確認金額的法定權利，且該種法定權利是當前可執行的；
- 本集團計劃以淨額結算，或同時變現該金融資產和清償該金融負債。

##### (3) 金融資產和金融負債的終止確認

當收取某項金融資產的現金流量的合同權利終止或將所有權上幾乎所有的風險和報酬轉移時，本集團終止確認該金融資產。

金融資產整體轉移滿足終止確認條件的，本集團將下列兩項金額的差額計入當期損益：

- 所轉移金融資產的賬面價值；
- 因轉移而收到的對價，與原直接計入股東權益的公允價值變動累計額之和。

金融負債的現時義務全部或部分已經解除的，本集團終止確認該金融負債或其一部分。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

Before 1 January 2018 (cont'd)

##### (4) Impairment of financial assets

The carrying amounts of financial assets (other than those at fair value through profit or loss) are reviewed at each balance sheet date to determine whether there is objective evidence of impairment. If any such evidence exists, an impairment loss is recognised.

Objective evidence that a financial asset is impaired includes but is not limited to:

- (a) significant financial difficulty of the issuer or obligor;
- (b) a breach of contract by the borrower, such as a default or delinquency in interest or principal payments;
- (c) it becoming probable that the borrower will enter bankruptcy or other financial reorganization;
- (d) the disappearance of an active market for that financial asset because of financial difficulties faced by the issuer;
- (e) significant changes with an adverse effect that have taken place in the technological, market, economic or legal environment in which the issuer operates, indicating that the cost of an investment in an equity instrument may not be recovered by the investor;
- (f) a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

2018年1月1日之前實施(續)

##### (4) 金融資產的減值

本集團在資產負債表日對以公允價值計量且其變動計入當期損益的金融資產以外的金融資產的賬面價值進行檢查，有客觀證據表明該金融資產發生減值的，計提減值準備。

金融資產發生減值的客觀證據，包括但不限於：

- (a) 發行方或債務人發生嚴重財務困難；
- (b) 債務人違反了合同條款，如償付利息或本金發生違約或逾期等；
- (c) 債務人很可能倒閉或進行其他財務重組；
- (d) 因發行方發生重大財務困難，該金融資產無法在活躍市場繼續交易；
- (e) 權益工具發行方經營所處的技術、市場、經濟或法律環境等發生重大不利變化，使權益工具投資人可能無法收回投資成本；
- (f) 權益工具投資的公允價值發生嚴重或非暫時性下跌等。



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

Before 1 January 2018 (cont'd)

##### (4) Impairment of financial assets (cont'd)

The impairment of accounts receivable is measured as follows:

Receivables are assessed for impairment on an individual basis and on a collective group basis as follows.

Where impairment is assessed on an individual basis, an impairment loss in respect of a receivable is calculated as the excess of its carrying amount over the present value of the estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the original effective interest rate. Impairment losses are recognised in profit or loss.

The assessment is made collectively where receivables share similar credit risk characteristics (including those not having been individually assessed as impaired), based on their historical loss experiences, and adjusted by the observable factors reflecting current economic conditions.

If, after an impairment loss has been recognised on receivables, there is a recovery in the value of the financial asset which can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss. A reversal of an impairment loss will not result in the asset's carrying amount exceeding what the amortised cost would have been had no impairment loss been recognised in prior years at the date the impairment is reversed.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

2018年1月1日之前實施(續)

##### (4) 金融資產的減值(續)

應收款項減值的方法如下：

應收款項按下述原則運用個別方式和組合方式評估減值損失。

運用個別方式評估時，當應收款項的預計未來現金流量(不包括尚未發生的未來信用損失)按原實際利率折現的現值低於其賬面價值時，本集團將該應收款項的賬面價值減記至該現值，減記的金額確認為資產減值損失，計入當期損益。

當運用組合方式評估應收款項的減值損失時，減值損失金額是根據具有類似信用風險特徵的應收款項(包括以個別方式評估未發生減值的應收款項)的以往損失經驗，並根據反映當前經濟狀況的可觀察數據進行調整確定的。

在應收款項確認減值損失後，如有客觀證據表明該金融資產價值已恢復，且客觀上與確認該損失後發生的事項有關，本集團將原確認的減值損失予以轉回，計入當期損益。該轉回後的賬面價值不超過假定不計提減值準備情況下該金融資產在轉回日的攤餘成本。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

Before 1 January 2018 (cont'd)

##### (4) Impairment of financial assets (cont'd)

The impairment of other financial assets is measured as follows:

##### – Available-for-sale financial assets

Available-for-sale financial assets are assessed for impairment on an individual basis. When an available-for-sale financial asset is impaired, the cumulative loss arising from a decline in fair value that has been recognised directly in shareholders' equity is reclassified to profit or loss even though the financial asset has not been derecognised.

If, after an impairment loss has been recognised on an available-for-sale debt instrument, the fair value of the debt instrument increases in a subsequent period and the increase can be objectively related to an event occurring after the impairment loss was recognised, the impairment loss is reversed through profit or loss. An impairment loss recognised for an investment in an equity instrument classified as available-for-sale is not reversed through profit or loss. The impairment loss on an investment in an unquoted equity instrument whose fair value cannot be reliably measured is not reversed.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

2018年1月1日之前實施(續)

##### (4) 金融資產的減值(續)

其他金融資產的減值方法如下：

##### – 可供出售金融資產

可供出售金融資產運用個別方式評估減值損失。可供出售金融資產發生減值時，即使該金融資產沒有終止確認，本集團將原直接計入股東權益的因公允價值下降形成的累計損失從股東權益轉出，計入當期損益。

對於已確認減值損失的可供出售債務工具，在隨後的會計期間公允價值已上升且客觀上與確認原減值損失後發生的事項有關的，本集團將原確認的減值損失予以轉回，計入當期損益。可供出售權益工具投資發生的減值損失，不通過損益轉回。但是，在活躍市場中沒有報價且其公允價值不能可靠計量的權益工具投資，不得轉回。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

Before 1 January 2018 (cont'd)

##### (5) Equity instrument

The consideration received from the issuance of equity instruments net of transaction costs is recognised in shareholders' equity. Consideration and transaction costs paid by the Company for repurchasing self-issued equity instruments are deducted from shareholders' equity.

When the Company repurchases its own shares, those shares are treated as treasury shares. All expenditure relating to the repurchase is recorded in the cost of the treasury shares, with the transaction recording in the share register. Treasury shares are excluded from profit distributions and are presented as a deduction under shareholders' equity in the balance sheet.

When treasury shares are cancelled, the share capital should be reduced to the extent of the total par value of the treasury shares cancelled. Where the cost of the treasury shares cancelled exceeds the total par value, the excess is deducted from capital reserve (share premium), surplus reserve and retained earnings sequentially. If the cost of treasury shares cancelled is less than the total par value, the difference is credited to the capital reserve (share premium).

When treasury shares are disposed of, any excess of proceeds above cost is recognised in capital reserve (share premium); otherwise, the shortfall is deducted against capital reserve (share premium), surplus reserve and retained earnings sequentially.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

2018年1月1日之前實施(續)

##### (5) 權益工具

本公司發行權益工具收到的對價扣除交易費用後，計入股東權益。回購本公司權益工具支付的對價和交易費用，減少股東權益。

回購本公司股份時，回購的股份作為庫存股管理，回購股份的全部支出轉為庫存股成本，同時進行備查登記。庫存股不參與利潤分配，在資產負債表中作為股東權益的備抵項目列示。

庫存股註銷時，按註銷股票面值總額減少股本，庫存股成本超過面值總額的部分，應依次沖減資本公積(股本溢價)、盈餘公積和未分配利潤；庫存股成本低於面值總額的，低於面值總額的部分增加資本公積(股本溢價)。

庫存股轉讓時，轉讓收入高於庫存股成本的部分，增加資本公積(股本溢價)；低於庫存股成本的部分，依次沖減資本公積(股本溢價)、盈餘公積、未分配利潤。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018

(1) Recognition and initial measurement of financial assets and financial liabilities

A financial asset or financial liability is recognised in the balance sheet when the Group becomes a party to the contractual provisions of a financial instrument.

A financial assets (unless it is a trade receivable without a significant financing component) and financial liabilities is measured initially at fair value. For financial assets and financial liabilities at fair value through profit or loss, any related directly attributable transaction costs are charged to profit or loss; for other categories of financial assets and financial liabilities, any related directly attributable transaction costs are included in their initial costs. A trade receivable without a significant financing component is initially measured at the transaction price according to Note III.19.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施

(1) 金融資產及金融負債的確認和初始計量

金融資產和金融負債在本集團成為相關金融工具合同條款的一方時，於資產負債表內確認。

除不具有重大融資成分的應收賬款外，在初始確認時，金融資產及金融負債均以公允價值計量。對於以公允價值計量且其變動計入當期損益的金融資產或金融負債，相關交易費用直接計入當期損益；對於其他類別的金融資產或金融負債，相關交易費用計入初始確認金額。對於不具有重大融資成分的應收賬款，本集團按照根據附註三、19的會計政策確定的交易價格進行初始計量。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

(2) Classification and subsequent measurement of financial assets

(a) Classification of financial assets

The classification of financial assets is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. On initial recognition, a financial asset is classified as measured at amortised cost, at fair value through other comprehensive income ("FVOCI"), or at fair value through profit or loss ("FVTPL").

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

(2) 金融資產的分類和後續計量

(a) 本集團金融資產的分類

本集團通常根據管理金融資產的業務模式和金融資產的合同現金流量特徵，在初始確認時將金融資產分為不同類別：以攤餘成本計量的金融資產、以公允價值計量且其變動計入其他綜合收益的金融資產及以公允價值計量且其變動計入當期損益的金融資產。

除非本集團改變管理金融資產的業務模式，在此情形下，所有受影響的相關金融資產在業務模式發生變更後的首個報告期間的第一天進行重分類，否則金融資產在初始確認後不得進行重分類。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

(2) Classification and subsequent measurement of financial assets (cont'd)

(a) Classification of financial assets (cont'd)

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

(2) 金融資產的分類和後續計量 (續)

(a) 本集團金融資產的分類 (續)

本集團將同時符合下列條件且未被指定為以公允價值計量且其變動計入當期損益的金融資產，分類為以攤餘成本計量的金融資產：

- 本集團管理該金融資產的業務模式是以收取合同現金流量為目標；
- 該金融資產的合同條款規定，在特定日期產生的現金流量，僅為對本金和以未償付本金金額為基礎的利息的支付。

本集團將同時符合下列條件且未被指定為以公允價值計量且其變動計入當期損益的金融資產，分類為以公允價值計量且其變動計入其他綜合收益的金融資產：

- 本集團管理該金融資產的業務模式既以收取合同現金流量為目標又以出售該金融資產為目標；
- 該金融資產的合同條款規定，在特定日期產生的現金流量，僅為對本金和以未償付本金金額為基礎的利息的支付。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

(2) Classification and subsequent measurement of financial assets (cont'd)

(a) Classification of financial assets (cont'd)

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in other comprehensive income. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

(2) 金融資產的分類和後續計量 (續)

(a) 本集團金融資產的分類 (續)

對於非交易性權益工具投資，本集團可在初始確認時將其不可撤銷地指定為以公允價值計量且其變動計入其他綜合收益的金融資產。該指定在單項投資的基礎上作出，且相關投資從發行者的角度符合權益工具的定義。

除上述以攤餘成本計量和以公允價值計量且其變動計入其他綜合收益的金融資產外，本集團將其餘所有的金融資產分類為以公允價值計量且其變動計入當期損益的金融資產。在初始確認時，如果能夠消除或顯著減少會計錯配，本集團可以將本應以攤餘成本計量或以公允價值計量且其變動計入其他綜合收益的金融資產不可撤銷地指定為以公允價值計量且其變動計入當期損益的金融資產。



# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

(2) Classification and subsequent measurement of financial assets (cont'd)

(a) Classification of financial assets (cont'd)

The business model refers to how the Group manages its financial assets in order to generate cash flows. That is, the Group's business model determines whether cash flows will result from collecting contractual cash flows, selling financial assets or both. The Group determines the business model for managing the financial assets according to the facts and based on the specific business objective for managing the financial assets determined by the Group's key management personnel.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as a profit margin. The Group also assesses whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

(2) 金融資產的分類和後續計量 (續)

(a) 本集團金融資產的分類 (續)

管理金融資產的業務模式，是指本集團如何管理金融資產以產生現金流量。業務模式決定本集團所管理金融資產現金流量的來源是收取合同現金流量、出售金融資產還是兩者兼有。本集團以客觀事實為依據、以關鍵管理人員決定的對金融資產進行管理的特定業務目標為基礎，確定管理金融資產的業務模式。

本集團對金融資產的合同現金流量特徵進行評估，以確定相關金融資產在特定日期產生的合同現金流量是否僅為對本金和以未償付本金金額為基礎的利息的支付。其中，本金是指金融資產在初始確認時的公允價值；利息包括對貨幣時間價值、與特定時期未償付本金金額相關的信用風險、以及其他基本借貸風險、成本和利潤的對價。此外，本集團對可能導致金融資產合同現金流量的時間分佈或金額發生變更的合同條款進行評估，以確定其是否滿足上述合同現金流量特徵的要求。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

(2) Classification and subsequent measurement of financial assets (cont'd)

(b) Subsequent measurement of financial assets

- Financial assets at FVTPL

These financial assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss unless the financial assets are part of a hedging relationship.

- Financial assets at amortised cost

These assets are subsequently measured at amortised cost using the effective interest method. A gain or loss on a financial asset that is measured at amortised cost and is not part of a hedging relationship shall be recognised in profit or loss when the financial asset is derecognised, through the amortisation process or in order to recognise impairment gains or losses.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

(2) 金融資產的分類和後續計量 (續)

(b) 本集團金融資產的後續計量

- 以公允價值計量且其變動計入當期損益的金融資產

初始確認後，對於該類金融資產以公允價值進行後續計量，產生的利得或損失(包括利息和股利收入)計入當期損益，除非該金融資產屬於套期關係的一部分。

- 以攤餘成本計量的金融資產

初始確認後，對於該類金融資產採用實際利率法以攤餘成本計量。以攤餘成本計量且不屬於任何套期關係的一部分的金融資產所產生的利得或損失，在終止確認、按照實際利率法攤銷或確認減值時，計入當期損益。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

(2) Classification and subsequent measurement of financial assets (cont'd)

(b) Subsequent measurement of financial assets (cont'd)

- Debt investments at FVOCI

These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, impairment and foreign exchange gains and losses are recognised in profit or loss. Other net gains and losses are recognised in other comprehensive income. On derecognition, gains and losses accumulated in other comprehensive income are reclassified to profit or loss.

- Equity investments at FVOCI

These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss. Other net gains and losses are recognised in other comprehensive income. On derecognition, gains and losses accumulated in other comprehensive income are reclassified to retained earnings.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

(2) 金融資產的分類和後續計量(續)

(b) 本集團金融資產的後續計量(續)

- 以公允價值計量且其變動計入其他綜合收益的債權投資

初始確認後，對於該類金融資產以公允價值進行後續計量。採用實際利率法計算的利息、減值損失或利得及匯兌損益計入當期損益，其他利得或損失計入其他綜合收益。終止確認時，將之前計入其他綜合收益的累計利得或損失從其他綜合收益中轉出，計入當期損益。

- 以公允價值計量且其變動計入其他綜合收益的權益工具投資

初始確認後，對於該類金融資產以公允價值進行後續計量。股利收入計入損益，其他利得或損失計入其他綜合收益。終止確認時，將之前計入其他綜合收益的累計利得或損失從其他綜合收益中轉出，計入留存收益。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

##### (3) Classification and subsequent measurement of financial liabilities

Financial liabilities are classified as measured at FVTPL or amortised cost.

##### – Financial liabilities at FVTPL

A financial liability is classified as at FVTPL if it is classified as held-for-trading (including derivative financial liability) or it is designated as such on initial recognition.

Financial liabilities at FVTPL are subsequently measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss, unless the financial liabilities are part of a hedging relationship.

##### – Financial liabilities at amortised cost

Other financial liabilities are subsequently measured at amortised cost using the effective interest method.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

##### (3) 金融負債的分類和後續計量

本集團將金融負債分類為以公允價值計量且其變動計入當期損益的金融負債及以攤餘成本計量的金融負債。

– 以公允價值計量且其變動計入當期損益的金融負債  
該類金融負債包括交易性金融負債(含屬於金融負債的衍生工具)和指定為以公允價值計量且其變動計入當期損益的金融負債。

初始確認後，對於該類金融負債以公允價值進行後續計量，除與套期會計有關外，產生的利得或損失(包括利息費用)計入當期損益。

– 以攤餘成本計量的金融負債

初始確認後，對其他金融負債採用實際利率法以攤餘成本計量。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

##### (4) Offsetting

Financial assets and financial liabilities are generally presented separately in the balance sheet, and are not offset. However, a financial asset and a financial liability are offset and the net amount is presented in the balance sheet when both of the following conditions are satisfied:

- the Group currently has a legally enforceable right to set off the recognised amounts;
- the Group intends either to settle on a net basis, or to realise the financial asset and settle the financial liability simultaneously.

##### (5) Derecognition of financial assets and financial liabilities

Financial asset is derecognised when one of the following conditions is met:

- the Group's contractual rights to the cash flows from the financial asset expire;
- the financial asset has been transferred and the Group transfers substantially all of the risks and rewards of ownership of the financial asset; or
- the financial asset has been transferred, although the Group neither transfers nor retains substantially all of the risks and rewards of ownership of the financial asset, it does not retain control over the transferred asset.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

##### (4) 抵銷

金融資產和金融負債在資產負債表內分別列示，沒有相互抵銷。但是，同時滿足下列條件的，以相互抵銷後的淨額在資產負債表內列示：

- 本集團具有抵銷已確認金額的法定權利，且該種法定權利是當前可執行的；
- 本集團計劃以淨額結算，或同時變現該金融資產和清償該金融負債。

##### (5) 金融資產和金融負債的終止確認

滿足下列條件之一時，本集團終止確認該金融資產：

- 收取該金融資產現金流量的合同權利終止；
- 該金融資產已轉移，且本集團將金融資產所有權上幾乎所有的風險和報酬轉移給轉入方；
- 該金融資產已轉移，雖然本集團既沒有轉移也沒有保留金融資產所有權上幾乎所有的風險和報酬，但是未保留對該金融資產的控制。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

##### (5) Derecognition of financial assets and financial liabilities (cont'd)

Where a transfer of a financial asset in its entirety meets the criteria for derecognition, the difference between the two amounts below is recognised in profit or loss:

- the carrying amount of the financial asset transferred measured at the date of derecognition;
- the sum of the consideration received from the transfer and, when the transferred financial asset is a debt investment at FVOCI, any cumulative gain or loss that has been recognised directly in other comprehensive income for the part derecognised.

The Group derecognises a financial liability (or part of it) only when its contractual obligation (or part of it) is extinguished.

##### (6) Impairment

The Group recognises loss allowances for expected credit loss (ECL) on:

- financial assets measured at amortised cost; and
- contract assets.

Financial assets measured at fair value, including debt investments at FVPL, are not subject to the ECL assessment.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

##### (5) 金融資產和金融負債的終止確認(續)

金融資產轉移整體滿足終止確認條件的，本集團將下列兩項金額的差額計入當期損益：

- 被轉移金融資產在終止確認日的賬面價值；
- 因轉移金融資產而收到的對價，與原直接計入其他綜合收益的公允價值變動累計額中對應終止確認部分的金額(涉及轉移的金融資產為以公允價值計量且其變動計入其他綜合收益的債權投資)之和。

金融負債(或其一部分)的現時義務已經解除的，本集團終止確認該金融負債(或該部分金融負債)。

##### (6) 減值

本集團以預期信用損失為基礎，對下列項目進行減值會計處理並確認損失準備：

- 以攤餘成本計量的金融資產；及
- 合同資產。

本集團持有的其他以公允價值計量的金融資產不適用預期信用損失模型，包括以公允價值計量且其變動計入當期損益的債權工具投資。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

##### (6) Impairment (cont'd)

Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive).

The maximum period considered when estimating ECLs is the maximum contractual period (including extension options) over which the group is exposed to credit risk.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the balance sheet date (or a shorter period if the expected life of the instrument is less than 12 months).

Loss allowances for trade receivables and contract assets are always measured at an amount equal to lifetime ECL. ECLs on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors and an assessment of both the current and forecast general economic conditions at the balance sheet date.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

##### (6) 減值(續)

預期信用損失的計量

預期信用損失，是指以發生違約的風險為權重的金融工具信用損失的加權平均值。信用損失，是指本集團按照原實際利率折現的、根據合同應收的所有合同現金流量與預期收取的所有現金流量之間的差額，即全部現金短缺的現值。

在計量預期信用損失時，本集團需考慮的最長期限為企業面臨信用風險的最長合同期限(包括考慮續約選擇權)。

整個存續期預期信用損失，是指因金融工具整個預計存續期內所有可能發生的違約事件而導致的預期信用損失。

未來12個月內預期信用損失，是指因資產負債表日後12個月內(若金融工具的預計存續期少於12個月，則為預計存續期)可能發生的金融工具違約事件而導致的預期信用損失，是整個存續期預期信用損失的一部分。

對於應收賬款和合同資產，本集團始終按照相當於整個存續期內預期信用損失的金額計量其損失準備。本集團基於歷史信用損失經驗、使用準備矩陣計算上述金融資產的預期信用損失，相關歷史經驗根據資產負債表日借款人的特定因素、以及對當前狀況和未來經濟狀況預測的評估進行調整。



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

##### (6) Impairment (cont'd)

Measurement of ECLs (cont'd)

Except for trade receivables and contract assets, the Group measures loss allowance at an amount equal to 12-month ECL for the following financial instruments, and at an amount equal to lifetime ECL for all other financial instruments.

- If the financial instrument is determined to have low credit risk at the balance sheet date;
- If the credit risk on a financial instrument has not increased significantly since initial recognition.

Financial instruments that have low credit risk

The credit risk on a financial instrument is considered low if the financial instrument has a low risk of default, the borrower has a strong capacity to meet its contractual cash flow obligations in the near term and adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfill its contractual cash flow obligations.

The credit risk on fixed deposit which deposit in commercial bank with higher bank's credit rating is considered low.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

##### (6) 減值(續)

預期信用損失的計量(續)

除應收賬款和合同資產外，本集團對滿足下列情形的金融工具按照相當於未來12個月內預期信用損失的金額計量其損失準備，對其他金融工具按照相當於整個存續期內預期信用損失的金額計量其損失準備：

- 該金融工具在資產負債表日只具有較低的信用風險；或
- 該金融工具的信用風險自初始確認後並未顯著增加。

具有較低的信用風險

如果金融工具的違約風險較低，借款人在短期內履行其合同現金流量義務的能力很強，並且即便較長時期內經濟形勢和經營環境存在不利變化但未必一定降低借款人履行其合同現金流量義務的能力，該金融工具被視為具有較低的信用風險。

本集團認為在具有較高信用評級的商業銀行的定期存款具有低信用風險。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

##### (6) Impairment (cont'd)

Significant increases in credit risk

In assessing whether the credit risk of a financial instrument has increased significantly since initial recognition, the Group compares the risk of default occurring on the financial instrument assessed at the balance sheet date with that assessed at the date of initial recognition.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECL, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort, including forward-looking information. In particular, the following information is taken into account:

- failure to make payments of principal or interest on their contractually due dates;
- an actual or expected significant deterioration in a financial instrument's external or internal credit rating (if available);
- an actual or expected significant deterioration in the operating results of the debtor; and
- existing or forecast changes in the technological, market, economic or legal environment that have a significant adverse effect on the debtor's ability to meet its obligation to the Group.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

##### (6) 減值(續)

信用風險顯著增加

本集團通過比較金融工具在資產負債表日發生違約的風險與在初始確認日發生違約的風險，以確定金融工具預計存續期內發生違約風險的相對變化，以評估金融工具的信用風險自初始確認後是否已顯著增加。

在確定信用風險自初始確認後是否顯著增加時，本集團考慮無須付出不必要的額外成本或努力即可獲得的合理且有依據的信息，包括前瞻性信息。本集團考慮的信息包括：

- 債務人未能按合同到期日支付本金和利息的情況；
- 已發生的或預期的金融工具的外部或內部信用評級(如有)的嚴重惡化；
- 已發生的或預期的債務人經營成果的嚴重惡化；
- 現存的或預期的技術、市場、經濟或法律環境變化，並將對債務人對本集團的還款能力產生重大不利影響。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

##### (6) Impairment (cont'd)

Significant increases in credit risk (cont'd)

Depending on the nature of the financial instruments, the assessment of a significant increase in credit risk is performed on either an individual basis or a collective basis. When the assessment is performed on a collective basis, the financial instruments are grouped based on shared credit risk characteristics, such as past due status and credit risk ratings.

The Group assumes that the credit risk on a financial asset has increased significantly if it is more than 1 day past due.

The Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or
- the financial asset is more than 60 days past due.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

##### (6) 減值(續)

信用風險顯著增加(續)

根據金融工具的性質，本集團以單項金融工具或金融工具組合為基礎評估信用風險是否顯著增加。以金融工具組合為基礎進行評估時，本集團可基於共同信用風險特徵對金融工具進行分類，例如逾期信息和信用風險評級。

如果逾期超過1日，本集團確定金融工具的信用風險已經顯著增加。

本集團認為金融資產在下列情況下發生違約：

- 借款人不大可能全額支付其對本集團的欠款，該評估不考慮本集團採取例如變現抵押品(如果持有)等追索行動；或
- 金融資產逾期超過60天。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

##### (6) Impairment (cont'd)

Credit-impaired financial assets

At each balance sheet date, the Group assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- for economic or contractual reasons relating to the borrower's financial difficulty, the Group having granted to the borrower a concession that would not otherwise consider;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

##### (6) 減值(續)

已發生信用減值的金融資產

本集團在資產負債表日評估以攤餘成本計量的金融資產是否已發生信用減值。當對金融資產預期未來現金流量具有不利影響的一項或多項事件發生時，該金融資產成為已發生信用減值的金融資產。金融資產已發生信用減值的證據包括下列可觀察信息：

- 發行方或債務人發生重大財務困難；
- 債務人違反合同，如償付利息或本金違約或逾期等；
- 本集團出於與債務人財務困難有關的經濟或合同考慮，給予債務人在任何其他情況下都不會做出的讓步；
- 債務人很可能破產或進行其他財務重組；
- 發行方或債務人財務困難導致該金融資產的活躍市場消失。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

##### (6) Impairment (cont'd)

Presentation of allowance for ECL

ECLs are remeasured at each balance sheet date to reflect changes in the financial instrument's credit risk since initial recognition. Any change in the ECL amount is recognised as an impairment gain or loss in profit or loss. The Group recognises an impairment gain or loss for financial assets carried at amortised cost with a corresponding adjustment to their carrying amount through a loss allowance account.

Write-off

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. A write-off constitutes a derecognition event. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

Subsequent recoveries of an asset that was previously written off are recognised as a reversal of impairment in profit or loss in the period in which the recovery occurs.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

##### (6) 減值(續)

預期信用損失準備的列報

為反映金融工具的信用風險自初始確認後的變化，本集團在每個資產負債表日重新計量預期信用損失，由此形成的損失準備的增加或轉回金額，應當作為減值損失或利得計入當期損益。對於以攤餘成本計量的金融資產，損失準備抵減該金融資產在資產負債表中列示的賬面價值。

核銷

如果本集團不再合理預期金融資產合同現金流量能夠全部或部分收回，則直接減記該金融資產的賬面餘額。這種減記構成相關金融資產的終止確認。這種情況通常發生在本集團確定債務人沒有資產或收入來源可產生足夠的現金流量以償還將被減記的金額。但是，被減記的金融資產仍可能受到本集團催收到期款項相關執行活動的影響。

已減記的金融資產以後又收回的，作為減值損失的轉回計入收回當期的損益。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 8 Financial instruments (cont'd)

After 1 January 2018 (cont'd)

##### (7) Equity instrument

The consideration received from the issuance of equity instruments net of transaction costs is recognised in shareholders' equity. Consideration and transaction costs paid by the Company for repurchasing self-issued equity instruments are deducted from shareholders' equity.

When the Company repurchases its own shares, those shares are treated as treasury shares. All expenditure relating to the repurchase is recorded in the cost of the treasury shares, with the transaction recording in the share register. Treasury shares are excluded from profit distributions and are presented as a deduction under shareholders' equity in the balance sheet.

When treasury shares are cancelled, the share capital should be reduced to the extent of the total par value of the treasury shares cancelled. Where the cost of the treasury shares cancelled exceeds the total par value, the excess is deducted from capital reserve (share premium), surplus reserve and retained earnings sequentially. If the cost of treasury shares cancelled is less than the total par value, the difference is credited to the capital reserve (share premium).

When treasury shares are disposed of, any excess of proceeds above cost is recognised in capital reserve (share premium); otherwise, the shortfall is deducted against capital reserve (share premium), surplus reserve and retained earnings sequentially.

### 三 公司重要會計政策、會計估計 (續)

#### 8 金融工具(續)

自2018年1月1日開始實施(續)

##### (7) 權益工具

本公司發行權益工具收到的對價扣除交易費用後，計入股東權益。回購本公司權益工具支付的對價和交易費用，減少股東權益。

回購本公司股份時，回購的股份作為庫存股管理，回購股份的全部支出轉為庫存股成本，同時進行備查登記。庫存股不參與利潤分配，在資產負債表中作為股東權益的備抵項目列示。

庫存股註銷時，按註銷股票面值總額減少股本，庫存股成本超過面值總額的部分，應依次沖減資本公積(股本溢價)、盈餘公積和未分配利潤；庫存股成本低於面值總額的，低於面值總額的部分增加資本公積(股本溢價)。

庫存股轉讓時，轉讓收入高於庫存股成本的部分，增加資本公積(股本溢價)；低於庫存股成本的部分，依次沖減資本公積(股本溢價)、盈餘公積、未分配利潤。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 9 Inventories

##### (1) Classification and cost

Inventories include raw materials, work in progress, semi-finished goods and finished goods.

Inventories are initially measured at cost. Cost of inventories comprises all costs of purchase, costs of conversion and other expenditure incurred in bringing the inventories to their present location and condition. In addition to the purchase cost of raw materials, work in progress and finished goods include direct labor costs and an appropriate allocation of production overheads.

##### (2) Measurement method of cost of inventories

Cost of inventories recognised is calculated using the weighted average method.

Consumables including low-value consumables and packaging materials are charged to profit or loss upon receipt. The amortisation charge is included in the cost of the related assets or recognised in profit or loss for the current period.

### 三 公司重要會計政策、會計估計 (續)

#### 9 存貨

##### (1) 存貨的分類和成本

存貨包括原材料、在產品、半成品和產成品。

存貨按成本進行初始計量。存貨成本包括採購成本、加工成本和使存貨達到目前場所和狀態所發生的其他支出。除原材料採購成本外，在產品及產成品還包括直接人工和按照適當比例分配的生產製造費用。

##### (2) 發出存貨的計價方法

發出存貨的實際成本採用加權平均法計量。

低值易耗品及包裝物等周轉材料採用一次轉銷進行攤銷，計入相關資產的成本或者當期損益。



# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 9 Inventories (cont'd)

(3) *Basis for determining the net realisable value and method for provision for obsolete inventories*

At the balance sheet date, inventories are carried at the lower of cost and net realisable value.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale and relevant taxes. The net realisable value of materials held for use in the production is measured based on the net realisable value of the finished goods in which they will be incorporated. The net realisable value of the inventory held to satisfy sales or service contracts is measured based on the contract price, to the extent of the quantities specified in sales contracts, and the excess portion of inventories is measured based on general selling prices.

Any excess of the cost over the net realisable value of each item of inventories is recognised as a provision for obsolete inventories, and is recognised in profit or loss.

### 三 公司重要會計政策、會計估計 (續)

#### 9 存貨(續)

(3) *存貨可變現淨值的確定依據及存貨跌價準備的計提方法*

於資產負債表日，存貨按照成本與可變現淨值孰低計量。

可變現淨值，是指在日常活動中，存貨的估計售價減去至完工時估計將要發生的成本、估計的銷售費用以及相關稅費後的金額。為生產而持有的原材料，其可變現淨值根據其生產的產成品的可變現淨值為基礎確定。為執行銷售合同或者勞務合同而持有的存貨，其可變現淨值以合同價格為基礎計算。當持有存貨的數量多於相關合同訂購數量的，超出部分的存貨的可變現淨值以一般銷售價格為基礎計算。

按單個存貨項目計算的成本高於其可變現淨值的差額，計提存貨跌價準備，計入當期損益。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 9 Inventories (cont'd)

##### (4) Inventory count system

The Group maintains a perpetual inventory system.

#### 10 Long-term equity investments

##### (1) Investment cost of long-term equity investments

##### (a) Long-term equity investments acquired through a business combination

- The initial cost of a long-term equity investment acquired through a business combination involving entities under common control is the Company's share of the carrying amount of the subsidiary's equity in the consolidated financial statements of the ultimate controlling party at the combination date. The difference between the initial investment cost and the carrying amount of the consideration given is adjusted to the share premium in the capital reserve, with any excess adjusted to retained earnings.
  
- For a long-term equity investment obtained through a business combination not involving entities under common control, the initial cost comprises the aggregate of the fair value of assets transferred, liabilities incurred or assumed, and equity securities issued by the Company, in exchange for control of the acquiree.

### 三 公司重要會計政策、會計估計 (續)

#### 9 存貨(續)

##### (4) 存貨的盤存制度

本集團存貨盤存制度為永續盤存制。

#### 10 長期股權投資

##### (1) 長期股權投資投資成本確定

##### (a) 通過企業合併形成的長期股權投資

- 對於同一控制下的企業合併形成的對子公司的長期股權投資，本公司按照合併日取得的被合併方所有者權益在最終控制方合併財務報表中的賬面價值的份額作為長期股權投資的初始投資成本。長期股權投資初始投資成本與支付對價賬面價值之間的差額，調整資本公積中的股本溢價；資本公積中的股本溢價不足沖減時，調整留存收益。
  
- 對於非同一控制下企業合併形成的對子公司的長期股權投資，本公司按照購買日取得對被購買方的控制權而付出的資產、發生或承擔的負債以及發行的權益性證券的公允價值，作為該投資的初始投資成本。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 10 Long-term equity investments (cont'd)

(1) *Investment cost of long-term equity investments (cont'd)*

(b) Long-term equity investments acquired other than through a business combination

- A long-term equity investment acquired other than through a business combination is initially recognised at the amount of cash paid if the Group acquires the investment by cash, or at the fair value of the equity securities issued if an investment is acquired by issuing equity securities.

(2) *Subsequent measurement of long-term equity investment*

In the Company's separate financial statements, long-term equity investments in subsidiaries are accounted for using the cost method for subsequent measurement. Except for cash dividends or profit distributions declared but not yet distributed that have been included in the price or consideration paid in obtaining the investments, the Company recognises its share of the cash dividends or profit distributions declared by the investee as investment income for the current period.

The investments in subsidiaries are stated in the balance sheet at cost less accumulated impairment losses.

### 三 公司重要會計政策、會計估計 (續)

#### 10 長期股權投資(續)

(1) 長期股權投資投資成本確定(續)

(b) 其他方式取得的長期股權投資

- 對於通過企業合併以外的其他方式取得的長期股權投資，在初始確認時，對於以支付現金取得的長期股權投資，本集團按照實際支付的購買價款作為初始投資成本；對於發行權益性證券取得的長期股權投資，本集團按照發行權益性證券的公允價值作為初始投資成本。

(2) 長期股權投資後續計量及損益確認方法

在本公司個別財務報表中，本公司採用成本法對子公司的長期股權投資進行後續計量，對被投資單位宣告分派的現金股利或利潤由本公司享有的部分確認為當期投資收益，但取得投資時實際支付的價款或對價中包含的已宣告但尚未發放的現金股利或利潤除外。

對於子公司的投資按照成本減去減值準備後在資產負債表內列示。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 10 Long-term equity investments (cont'd)

##### (2) Subsequent measurement of long-term equity investment (cont'd)

For the impairment of the investments in subsidiaries, refer to Note III.16.

In the Group's consolidated financial statements, long-term equity investments in subsidiaries are accounted for in accordance with the policies described in Note III.5.

#### 11 Fixed assets

##### (1) Recognition of fixed assets

Fixed assets represent the tangible assets held by the Group for use in production of goods, for rental or for administrative purposes with useful lives over one accounting year.

The cost of a purchased fixed asset comprises the purchase price, related taxes, and any directly attributable expenditure for bringing the asset to working condition for its intended use. The cost of self-constructed assets is measured in accordance with the policy set out in Note III.12.

Where the parts of an item of fixed assets have different useful lives or provide benefits to the Group in a different pattern, thus necessitating use of different depreciation rates or methods, each part is recognised as a separate fixed asset.

### 三 公司重要會計政策、會計估計 (續)

#### 10 長期股權投資(續)

##### (2) 長期股權投資後續計量及損益確認方法(續)

對子公司投資的減值測試方法及減值準備計提方法參見附註三、16。

在本集團合併財務報表中，對子公司的長期股權投資按附註三、5進行處理。

#### 11 固定資產

##### (1) 固定資產確認條件

固定資產指本集團為生產商品、出租或經營管理而持有的，使用壽命超過一個會計年度的有形資產。

外購固定資產的初始成本包括購買價款、相關稅費以及使該資產達到預定可使用狀態前所發生的可歸屬於該項資產的支出。自行建造固定資產按附註三、12確定初始成本。

對於構成固定資產的各組成部分，如果各自具有不同使用壽命或者以不同方式為本集團提供經濟利益，適用不同折舊率或折舊方法的，本集團分別將各組成部分確認為單項固定資產。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 11 Fixed assets (cont'd)

##### (1) Recognition of fixed assets (cont'd)

Any subsequent costs including the cost of replacing part of an item of fixed assets are recognised as assets when it is probable that the economic benefits associated with the costs will flow to the Group, and the carrying amount of the replaced part is derecognised. The costs of the day-to-day maintenance of fixed assets are recognised in profit or loss as incurred.

Fixed assets are stated in the balance sheet at cost less accumulated depreciation and impairment losses.

### 三 公司重要會計政策、會計估計 (續)

#### 11 固定資產(續)

##### (1) 固定資產確認條件(續)

對於固定資產的後續支出，包括與更換固定資產某組成部分相關的支出，在與支出相關的經濟利益很可能流入本集團時資本化計入固定資產成本，同時將被替換部分的賬面價值扣除；與固定資產日常維護相關的支出在發生時計入當期損益。

固定資產以成本減累計折舊及減值準備後在資產負債表內列示。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 11 Fixed assets (cont'd)

##### (2) Depreciation of fixed assets

The cost of fixed asset, less its estimated residual value and accumulated impairment losses, is depreciated using the straight-line method over its estimated useful life, unless the fixed asset is classified as held-for-sale.

The estimated useful lives, residual value rates and depreciation rates of each class of fixed assets are as follows:

Class	類別	Estimated useful life (years) 使用壽命 (年)	Residual value rate (%) 殘值率 (%)	Depreciation rate (%) 年折舊率 (%)
Plant and buildings	房屋及建築物	35-40 years 35-40年	10%	2.25-2.57%
Machinery and equipment	機器設備	20 years 20年	10%	4.50%
Office and other equipment	辦公設備及其他設備	5 years 5年	10%	18.00%
Motor vehicles	運輸工具	5 years 5年	10%	18.00%

Useful lives, estimated residual value and depreciation methods are reviewed at least at each year-end.

### 三 公司重要會計政策、會計估計 (續)

#### 11 固定資產(續)

##### (2) 固定資產的折舊方法

本集團將固定資產的成本扣除預計殘值和累計減值準備後在其使用壽命內按年限平均法計提折舊，除非固定資產符合持有待售的條件。

各類固定資產的使用壽命、殘值率和年折舊率分別為：

本集團至少在每年年度終了對固定資產的使用壽命、預計淨殘值和折舊方法進行覆核。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 11 Fixed assets (cont'd)

(3) For the impairment of the fixed assets, refer to Note III.16.

(4) Disposal of fixed assets

The carrying amount of a fixed asset is derecognised:

- when the fixed asset is holding for disposal; or
- when no future economic benefit is expected to be generated from its use or disposal.

Gains or losses arising from the retirement or disposal of an item of fixed asset are determined as the difference between the net disposal proceeds and the carrying amount of the item, and are recognised in profit or loss on the date of retirement or disposal.

#### 12 Construction in progress

The cost of self-constructed assets includes the cost of materials, direct labour, capitalised borrowing costs (see Note III.13), and any other costs directly attributable to bringing the asset to working condition for its intended use.

A self-constructed asset is classified as construction in progress and transferred to fixed asset when it is ready for its intended use. No depreciation is provided against construction in progress.

Construction in progress is stated in the balance sheet at cost less accumulated impairment losses (see Note III.16).

### 三 公司重要會計政策、會計估計 (續)

#### 11 固定資產(續)

(3) 減值測試方法及減值準備計提方法參見附註三、16。

(4) 固定資產處置

固定資產滿足下述條件之一時，本集團會予以終止確認：

- 固定資產處於處置狀態；
- 該固定資產預期通過使用或處置不能產生經濟利益。

報廢或處置固定資產項目所產生的損益為處置所得款項淨額與項目賬面金額之間的差額，並於報廢或處置日在損益中確認。

#### 12 在建工程

自行建造的固定資產的成本包括工程用物資、直接人工、符合資本化條件的借款費用(參見附註三、13)和使該項資產達到預定可使用狀態前所發生的必要支出。

自行建造的固定資產於達到預定可使用狀態時轉入固定資產，此前列於在建工程，且不計提折舊。

在建工程以成本減減值準備(參見附註三、16)在資產負債表內列示。



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 13 Borrowing costs

Borrowing costs incurred directly attributable to the acquisition and construction of a qualifying asset are capitalised as part of the cost of the asset. Other borrowing costs are recognised as financial expenses when incurred.

During the capitalisation period, the amount of interest (including amortisation of any discount or premium on borrowing) to be capitalised in each accounting period is determined as follows:

- Where funds are borrowed specifically for the acquisition and construction of a qualifying asset, the amount of interest to be capitalised is the interest expense calculated using effective interest rates during the period less any interest income earned from depositing the borrowed funds or any investment income on the temporary investment of those funds before being used on the asset.
- To the extent that the Group borrows funds generally and uses them for the acquisition and construction of a qualifying asset, the amount of borrowing costs eligible for capitalisation is determined by applying a capitalisation rate to the weighted average of the excess amounts of cumulative expenditure on the asset over the above amounts of specific borrowings. The capitalisation rate is the weighted average of the interest rates applicable to the general-purpose borrowings.

### 三 公司重要會計政策、會計估計 (續)

#### 13 借款費用

本集團發生的可直接歸屬於符合資本化條件的資產的購建的借款費用，予以資本化並計入相關資產的成本，其他借款費用均於發生當期確認為財務費用。

在資本化期間內，本集團按照下列方法確定每一會計期間的利息資本化金額(包括折價或溢價的攤銷):

- 對於為購建符合資本化條件的資產而借入的專門借款，本集團以專門借款按實際利率計算的當期利息費用，減去將尚未動用的借款資金存入銀行取得的利息收入或進行暫時性投資取得的投資收益後的金額確定專門借款應予資本化的利息金額。
- 對於為購建符合資本化條件的資產而佔用的一般借款，本集團根據累計資產支出超過專門借款部分的資產支出的加權平均數乘以所佔用一般借款的資本化率，計算確定一般借款應予資本化的利息金額。資本化率是根據一般借款加權平均的實際利率計算確定。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 13 Borrowing costs (cont'd)

The effective interest rate is determined as the rate that exactly discounts estimated future cash flow through the expected life of the borrowing or, when appropriate, a shorter period to the initially recognised amount of the borrowings.

During the capitalisation period, exchange differences related to the principal and interest on a specific-purpose borrowing denominated in foreign currency are capitalised as part of the cost of the qualifying asset. The exchange differences related to the principal and interest on foreign currency borrowings other than a specific-purpose borrowing are recognised as a financial expense when incurred.

The capitalisation period is the period from the date of commencement of capitalisation of borrowing costs to the date of cessation of capitalisation, excluding any period over which capitalisation is suspended. Capitalisation of borrowing costs commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities of acquisition and construction that are necessary to prepare the asset for its intended use are in progress, and ceases when the assets become ready for their intended use. Capitalisation of borrowing costs is suspended when the acquisition and construction activities are interrupted abnormally for a period of more than three months.

### 三 公司重要會計政策、會計估計 (續)

#### 13 借款費用(續)

本集團確定借款的實際利率時，是將借款在預期存續期間或適用的更短期間內的未來現金流量，折現為該借款初始確認時確定的金額所使用的利率。

在資本化期間內，外幣專門借款本金及其利息的匯兌差額，予以資本化，計入符合資本化條件的資產的成本。而除外幣專門借款之外的其他外幣借款本金及其利息所產生的匯兌差額作為財務費用，計入當期損益。

資本化期間是指本集團從借款費用開始資本化時點到停止資本化時點的期間，借款費用暫停資本化的期間不包括在內。當資本支出和借款費用已經發生及為使資產達到預定可使用狀態所必要的購建活動已經開始時，借款費用開始資本化。當購建符合資本化條件的資產達到預定可使用狀態時，借款費用停止資本化。對於符合資本化條件的資產在購建過程中發生非正常中斷、且中斷時間連續超過3個月的，本集團暫停借款費用的資本化。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 14 Intangible assets

Intangible assets are stated in the balance sheet at cost less accumulated amortisation (where the estimated useful life is finite) and impairment losses (see Note III.16). For an intangible asset with finite useful life, its cost less estimated residual value and accumulated impairment losses is amortised using the straight-line method over its estimated useful life, unless the intangible asset is classified as held for sale.

The amortisation period for intangible assets is as follows:

Item	Amortisation period (years)
Land use right	35 – 50 years

An intangible asset is regarded as having an indefinite useful life and is not amortised when there is no foreseeable limit to the period over which the asset is expected to generate economic benefits for the Group. At the balance sheet date, the Group does not have any intangible assets with indefinite useful life.

Expenditure on an internal research and development project is classified into expenditure incurred during the research phase and expenditure incurred during the development phase.

Expenditure during the research phase is expensed when incurred. Expenditure during the development phase is capitalised if development costs can be measured reliably, the product or process is technically and commercially feasible, and the Group intends to and has sufficient resources to complete the development. Capitalised development costs are stated in the balance sheet at cost less impairment losses (see Note III.16). Other development expenditure is recognised as an expense in the period in which it is incurred.

### 三 公司重要會計政策、會計估計 (續)

#### 14 無形資產

無形資產以成本減累計攤銷(僅限於使用壽命有限的無形資產)及減值準備(參見附註三、16)後在資產負債表內列示。對於使用壽命有限的無形資產，本集團將無形資產的成本扣除預計淨殘值和累計減值準備後按直線法在預計使用壽命期內攤銷，除非該無形資產符合持有待售的條件。

無形資產的攤銷年限為：

項目	攤銷年限(年)
土地使用權	35 - 50年

本集團將無法預見未來經濟利益期限的無形資產視為使用壽命不確定的無形資產，並對這類無形資產不予攤銷。截至資產負債表日，本集團沒有使用壽命不確定的無形資產。

本集團內部研究開發項目的支出分為研究階段支出和開發階段支出。

研究階段的支出，於發生時計入當期損益。開發階段的支出，如果開發形成的某項產品或工序等在技術和商業上可行，而且本集團有充足的資源和意向完成開發工作，並且開發階段支出能夠可靠計量，則開發階段的支出便會予以資本化。資本化開發支出按成本減減值準備(參見附註三、16)在資產負債表內列示。其他開發費用則在其產生的期間內確認為費用。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 15 Goodwill

The initial cost of goodwill represents the excess of cost of acquisition over the acquirer's interest in the fair value of the identifiable net assets of the acquiree under a business combination not involving entities under common control.

Goodwill is not amortised and is stated in the balance sheet at cost less accumulated impairment losses (see Note III.16). On disposal of an asset group or a set of asset groups, any attributable goodwill is written off and included in the calculation of the profit or loss on disposal.

#### 16 Impairment of assets other than inventories and financial assets

The carrying amounts of the following assets are reviewed at each balance sheet date based on internal and external sources of information to determine whether there is any indication of impairment:

- fixed assets
- construction in progress
- intangible assets
- long-term equity investments
- goodwill

If any indication exists, the recoverable amount of the asset is estimated. In addition, the Group estimates the recoverable amounts of goodwill at each year-end, irrespective of whether there is any indication of impairment. Goodwill is allocated to each asset group or set of asset groups, which is expected to benefit from the synergies of the combination for the purpose of impairment testing.

### 三 公司重要會計政策、會計估計 (續)

#### 15 商譽

因非同一控制下企業合併形成的商譽，其初始成本是合併成本大於合併中取得的被購買方可辨認淨資產公允價值份額的差額。

本集團對商譽不攤銷，以成本減累計減值準備(參見附註三、16)在資產負債表內列示。商譽在其相關資產組或資產組組合處置時予以轉出，計入當期損益。

#### 16 除存貨及金融資產外的其他資產減值

本集團在資產負債表日根據內部及外部信息以確定下列資產是否存在減值的跡象，包括：

- 固定資產
- 在建工程
- 無形資產
- 長期股權投資
- 商譽

本集團對存在減值跡象的資產進行減值測試，估計資產的可收回金額。此外，無論是否存在減值跡象，本集團於每年年度終了對商譽估計其可收回金額。本集團依據相關資產組或者資產組組合能夠從企業合併的協同效應中的受益情況分攤商譽賬面價值，並在此基礎上進行商譽減值測試。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 16 Impairment of assets other than inventories and financial assets (cont'd)

The recoverable amount of an asset (or asset group, set of asset groups) is the higher of its fair value (see Note III.17) less costs to sell and its present value of expected future cash flows.

An asset group is composed of assets directly related to cash-generation and is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or asset groups.

The present value of expected future cash flows of an asset is determined by discounting the future cash flows, estimated to be derived from continuing use of the asset and from its ultimate disposal, to their present value using an appropriate pre-tax discount rate.

An impairment loss is recognised in profit or loss when the recoverable amount of an asset is less than its carrying amount. A provision for impairment of the asset is recognised accordingly. Impairment losses related to an asset group or a set of asset groups are allocated first to reduce the carrying amount of any goodwill allocated to the asset group or set of asset groups, and then to reduce the carrying amount of the other assets in the asset group or set of asset groups on a pro rata basis. However, such allocation would not reduce the carrying amount of an asset below the highest of its fair value less costs to sell (if measurable), its present value of expected future cash flows (if determinable) and zero.

Once an impairment loss is recognised, it is not reversed in a subsequent period.

### 三 公司重要會計政策、會計估計 (續)

#### 16 除存貨及金融資產外的其他資產減值(續)

可收回金額是指資產(或資產組、資產組組合，下同)的公允價值(參見附註三、17)減去處置費用後的淨額與資產預計未來現金流量的現值兩者之間較高者。

資產組由創造現金流入相關的資產組成，是可以認定的最小資產組合，其產生的現金流入基本上獨立於其他資產或者資產組。

資產預計未來現金流量的現值，按照資產在持續使用過程中 and 最終處置時所產生的預計未來現金流量，選擇恰當的稅前折現率對其進行折現後的金額加以確定。

可收回金額的估計結果表明，資產的可收回金額低於其賬面價值的，資產的賬面價值會減記至可收回金額，減記的金額確認為資產減值損失，計入當期損益，同時計提相應的資產減值準備。與資產組或者資產組組合相關的減值損失，先抵減分攤至該資產組或者資產組組合中商譽的賬面價值，再根據資產組或者資產組組合中除商譽之外的其他各項資產的賬面價值所佔比重，按比例抵減其他各項資產的賬面價值，但抵減後的各資產的賬面價值不得低於該資產的公允價值減去處置費用後的淨額(如可確定的)、該資產預計未來現金流量的現值(如可確定的)和零三者之中最高者。

資產減值損失一經確認，在以後會計期間不會轉回。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 17 Fair value measurement

Unless otherwise specified, the Group measures fair value as follows:

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

When measuring fair value, the Group takes into account the characteristics of the particular asset or liability (including the condition and location of the asset and restrictions, if any, on the sale or use of the asset) that market participants would consider when pricing the asset or liability at the measurement date, and uses valuation techniques that are appropriate in the circumstances and for which sufficient data and other information are available to measure fair value. Valuation techniques mainly include the market approach, the income approach and the cost approach.

### 三 公司重要會計政策、會計估計 (續)

#### 17 公允價值的計量

除特別聲明外，本集團按下述原則計量公允價值：

公允價值是指市場參與者在計量日發生的有序交易中，出售一項資產所能收到或者轉移一項負債所需支付的價格。

本集團估計公允價值時，考慮市場參與者在計量日對相關資產或負債進行定價時考慮的特徵(包括資產狀況及所在位置、對資產出售或者使用的限制等)，並採用在當前情況下適用並且有足夠可利用數據和其他信息支持的估值技術。使用的估值技術主要包括市場法、收益法和成本法。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 18 Provisions

A provision is recognised for an obligation related to a contingency if the Group has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

A provision is initially measured at the best estimate of the expenditure required to settle the related present obligation. Where the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows. Factors pertaining to a contingency such as the risks, uncertainties and time value of money are taken into account as a whole in reaching the best estimate. Where there is a continuous range of possible outcomes for the expenditure required, and each possible outcome in that range is as likely as any other, the best estimate is the mid-point of that range. In other cases, the best estimate is determined according to the following circumstances:

- Where the contingency involves a single item, the best estimate is the most likely outcome.
- Where the contingency involves a large population of items, the best estimate is determined by weighting all possible outcomes by their associated probabilities.

The Group reviews the carrying amount of a provision at the balance sheet date and adjusts the carrying amount to the current best estimate.

### 三 公司重要會計政策、會計估計 (續)

#### 18 預計負債

如果與或有事項相關的義務是本集團承擔的現時義務，且該義務的履行很可能會導致經濟利益流出本集團，以及有關金額能夠可靠地計量，則本集團會確認預計負債。

預計負債按照履行相關現時義務所需支出的最佳估計數進行初始計量。對於貨幣時間價值影響重大的，預計負債以預計未來現金流量折現後的金額確定。在確定最佳估計數時，本集團綜合考慮了與或有事項有關的風險、不確定性和貨幣時間價值等因素。所需支出存在一個連續範圍，且該範圍內各種結果發生的可能性相同的，最佳估計數按照該範圍內的中間值確定；在其他情況下，最佳估計數分別按下列情況處理：

- 或有事項涉及單個項目的，按照最可能發生金額確定。
- 或有事項涉及多個項目的，按照各種可能結果及相關概率計算確定。

本集團在資產負債表日對預計負債的賬面價值進行覆核，並按照當前最佳估計數對該賬面價值進行調整。



# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 19 Revenue recognition

The accounting policies of revenue recognition are different before and after 1 January 2018. The details are as below:

##### *Before 1 January 2018*

Revenue is the gross inflow of economic benefits arising in the course of the Group's ordinary activities when the inflows result in increase in shareholders' equity, other than increase relating to contributions from shareholders. Revenue is recognised in profit or loss when it is probable that the economic benefits will flow to the Group, the revenue and costs can be measured reliably and the following conditions are met.

##### (1) Sale of goods

Revenue is recognised when the general conditions stated above and the following conditions are satisfied:

- Significant risks and rewards of ownership of goods have been transferred to the buyer;
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold.

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable under the sales contract or agreement.

### 三 公司重要會計政策、會計估計 (續)

#### 19 收入

本集團2018年1月1日之前和2018年1月1日之後的收入的會計政策有所區別，具體列示如下：

##### *2018年1月1日之前實施*

收入是本集團在日常活動中形成的、會導致股東權益增加且與股東投入資本無關的經濟利益的總流入。收入在其金額及相關成本能夠可靠計量、相關的經濟利益很可能流入本集團並且同時滿足以下不同類型收入的其他確認條件時，予以確認。

##### (1) 銷售商品收入

當同時滿足上述收入的一般確認條件以及下述條件時，本集團確認銷售商品收入：

- 本集團將商品所有權上的主要風險和報酬已轉移給購貨方；
- 本集團既沒有保留通常與所有權相聯繫的繼續管理權，也沒有對已售出的商品實施有效控制。

本集團按已收或應收的合同或協議價款的公允價值確定銷售商品收入金額。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 19 Revenue recognition

Before 1 January 2018 (cont'd)

##### (2) Rendering of services

Revenue is measured at the fair value of the consideration received or receivable under the contract or agreement.

Where the outcome of a transaction involving the rendering of services can be estimated reliably, revenue is recognised by reference to the stage of completion based on the proportion of services performed to date to the total services to be performed.

Where the outcome cannot be estimated reliably, revenues are recognised to the extent of the costs incurred that are expected to be recoverable, and an equivalent amount is charged to profit or loss as service cost; otherwise, the costs incurred are recognised in profit or loss and no service revenue is recognised.

##### (3) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable effective interest rate.

According to CAS No.14, Revenue (Revised) (the “new revenue standard”) on 1 January 2018, the Group has applied the new revenue standard from 1 January 2018. The details are as below:

### 三 公司重要會計政策、會計估計 (續)

#### 19 收入

2018年1月1日之前實施(續)

##### (2) 提供勞務收入

本集團按已收或應收的合同或協議價款的公允價值確定提供勞務收入金額。

在資產負債表日，勞務交易的結果能夠可靠估計的，根據完工百分比法確認提供勞務收入，提供勞務交易的完工進度根據已經提供的勞務占應提供勞務總量的比例確定。

勞務交易的結果不能可靠估計的，如果已經發生的勞務成本預計能夠得到補償的，則按照已經發生的勞務成本金額確認提供勞務收入，並按相同金額結轉勞務成本；如果已經發生的勞務成本預計不能夠得到補償的，則將已經發生的勞務成本計入當期損益，不確認提供勞務收入。

##### (3) 利息收入

利息收入是按借出貨幣資金的時間和實際利率計算確定的。

根據自2018年1月1日起開始施行的《企業會計準則第14號—收入》(「新收入準則」)的規定，本集團自2018年1月1日開始實施新收入準則，具體列示如下：

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 19 Revenue recognition (cont'd)

After 1 January 2018

Revenue is the gross inflow of economic benefits arising in the course of the Group's ordinary activities when the inflows result in increase in shareholders' equity, other than increase relating to contributions from shareholders.

Revenue is recognised when the Group satisfies the performance obligation in the contract by transferring the control over relevant goods or services to the customers.

Where a contract has two or more performance obligations, the Group determines the stand-alone selling price at contract inception of the distinct good or service underlying each performance obligation in the contract and allocates the transaction price in proportion to those stand-alone selling prices. The Group recognises as revenue the amount of the transaction price that is allocated to each performance obligation.

### 三 公司重要會計政策、會計估計 (續)

#### 19 收入(續)

自2018年1月1日開始實施

收入是本集團在日常活動中形成的、會導致股東權益增加且與股東投入資本無關的經濟利益的總流入。

本集團在履行了合同中的履約義務，即在客戶取得相關商品或服務的控制權時，確認收入。

合同中包含兩項或多項履約義務的，本集團在合同開始日，按照各單項履約義務所承諾商品或服務的單獨售價的相對比例，將交易價格分攤至各單項履約義務，按照分攤至各單項履約義務的交易價格計量收入。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 19 Revenue recognition (cont'd)

*After 1 January 2018 (cont'd)*

The transaction price is the amount of consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties. The Group recognises the transaction price only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur when the uncertainty associated with the variable consideration is subsequently resolved. The consideration which the Group expects to refund to the customer is recognised as refund liabilities and excluded from transaction price. Where the contract contains a significant financing component, the Group recognises the transaction price at an amount that reflects the price that a customer would have paid for the promised goods or services if the customer had paid cash for those goods or services when (or as) they transfer to the customer. The difference between the amount of promised consideration and the cash selling price is amortised using an effective interest method over the contract term. The Group does not adjust the consideration for any effects of a significant financing component if it expects, at contract inception, that the period between when the Group transfers a promised good or service to a customer and when the customer pays for that good or service will be one year or less.

### 三 公司重要會計政策、會計估計 (續)

#### 19 收入(續)

*自2018年1月1日開始實施(續)*

交易價格是本集團因向客戶轉讓商品或服務而預期有權收取的對價金額，不包括代第三方收取的款項。本集團確認的交易價格不超過在相關不確定性消除時累計已確認收入極可能不會發生重大轉回的金額。預期將退還給客戶的款項作為退貨負債，不計入交易價格。合同中存在重大融資成分的，本集團按照假定客戶在取得商品或服務控制權時即以現金支付的應付金額確定交易價格。該交易價格與合同對價之間的差額，在合同期間內採用實際利率法攤銷。合同開始日，本集團預計客戶取得商品或服務控制權與客戶支付價款間隔不超過一年的，不考慮合同中存在的重大融資成分。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 19 Revenue recognition (cont'd)

After 1 January 2018 (cont'd)

The Group satisfies a performance obligation over time if one of the following criteria is met; or otherwise, a performance obligation is satisfied at a point in time:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the customer can control the asset created or enhanced during the Group's performance; or
- the Group's performance does not create an asset with an alternative use to it and the Group has an enforceable right to payment for performance completed to date.

For performance obligation satisfied over time, the Group recognises revenue over time by measuring the progress towards complete satisfaction of that performance obligation. When the outcome of that performance obligation cannot be measured reasonably, but the Group expects to recover the costs incurred in satisfying the performance obligation, the Group recognises revenue only to the extent of the costs incurred until such time that it can reasonably measure the outcome of the performance obligation.

### 三 公司重要會計政策、會計估計 (續)

#### 19 收入(續)

自2018年1月1日開始實施(續)

滿足下列條件之一時，本集團屬於在某一段時間內履行履約義務，否則，屬於在某一時點履行履約義務：

- 客戶在本集團履約的同時即取得並消耗本集團履約所帶來的經濟利益；
- 客戶能夠控制本集團履約過程中在建的商品；
- 本集團履約過程中所產出的商品具有不可替代用途，且本集團在整個合同期間內有權就累計至今已完成的履約部分收取款項。

對於在某一時段內履行的履約義務，本集團在該段時間內按照履約進度確認收入。履約進度不能合理確定時，本集團已經發生的成本預計能夠得到補償的，按照已經發生的成本金額確認收入，直到履約進度能夠合理確定為止。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 19 Revenue recognition (cont'd)

After 1 January 2018 (cont'd)

For performance obligation satisfied at a point in time, the Group recognises revenue at the point in time at which the customer obtains control of relevant goods or services. To determine whether a customer has obtained control of goods or services, the Group considers the following indicators:

- the Group has a present right to payment for the goods or services;
- the Group has transferred physical possession of the goods to the customer;
- the Group has transferred the legal title of the goods or the significant risks and rewards of ownership of the goods to the customer; and
- the customer has accepted the goods or services.

A contract asset is the Group's right to consideration in exchange for goods or services that it has transferred to a customer when that right is conditional on something other than the passage of time. The Group recognises loss allowances for expected credit loss on contract assets (see Note III.8(6)). Accounts receivable is the Group's right to consideration that is unconditional (only the passage of time is required). A contract liability is the Group's obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

### 三 公司重要會計政策、會計估計 (續)

#### 19 收入(續)

自2018年1月1日開始實施(續)

對於在某一時點履行的履約義務，本集團在客戶取得相關商品或服務控制權時點確認收入。在判斷客戶是否已取得商品或服務控制權時，本集團會考慮下列跡象：

- 本集團就該商品或服務享有現時收款權利；
- 本集團已將該商品的實物轉移給客戶；
- 本集團已將該商品的法定所有權或所有權上的主要風險和報酬轉移給客戶；
- 客戶已接受該商品或服務等。

本集團已向客戶轉讓商品或服務而有權收取對價的權利(且該權利取決於時間流逝之外的其他因素)作為合同資產列示，合同資產以預期信用損失為基礎計提減值(參見附註三、8(6))。本集團擁有的、無條件(僅取決於時間流逝)向客戶收取對價的權利作為應收款項列示。本集團已收或應收客戶對價而應向客戶轉讓商品或服務的義務作為合同負債列示。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 19 Revenue recognition (cont'd)

After 1 January 2018 (cont'd)

The following is the description of accounting policies regarding revenue from the Group's principal activities:

Sales are recognised when control of the products has transferred to the customers, being when the products are delivered to the customers, and there is no unfulfilled obligation that could affect the customers' acceptance of the product. Delivery occurs when the products have been shipped to the specific location (included shipping port, designated delivery point within or without China etc.), the risk of obsolescence and loss have been transferred to the customer, and the customer has accepted the products in accordance with the sales contract.

If the customers perform quality inspection when they use the products and pay the consideration at that time, the products are delivered to the customers when the customers use the products.

### 三 公司重要會計政策、會計估計 (續)

#### 19 收入(續)

自2018年1月1日開始實施(續)

與本集團取得收入的主要活動相關的具體會計政策描述如下：

當產品的控制權轉移至客戶時(即產品交付於客戶)，且並無未履行的責任可能會影響客戶接收產品時，即會確認銷售。依據與客戶簽訂之銷售合同所規定的產品交付條款，產品在運抵特定地點(包括裝運港指定船上、境內外指定交貨點等)、貨損風險已轉移於客戶，且客戶已根據銷售合同接收產品，即視為已交付。

根據銷售合同之約定在客戶使用產品時進行質量驗收，並根據實際使用產品數量進行貨款支付的銷售業務，本集團於客戶使用產品時，視為已交付。



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 20 Contract costs

Contract costs are either the incremental costs of obtaining a contract with a customer or the costs to fulfil a contract with a customer.

Incremental costs of obtaining a contract are those costs that the Group incurs to obtain a contract with a customer that it would not have incurred if the contract had not been obtained e.g. an incremental sales commission. The Group recognises as an asset the incremental costs of obtaining a contract with a customer if it expects to recover those costs. Other costs of obtaining a contract are expensed when incurred.

If the costs to fulfil a contract with a customer are not within the scope of inventories or other accounting standards, the Group recognises an asset from the costs incurred to fulfil a contract only if those costs meet all of the following criteria:

- the costs relate directly to an existing contract or to a specifically identifiable anticipated contract, including direct labour, direct materials, allocations of overheads (or similar costs), costs that are explicitly chargeable to the customer and other costs that are incurred only because the Group entered into the contract.
- the costs generate or enhance resources of the Group that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and
- the costs are expected to be recovered.

### 三 公司重要會計政策、會計估計 (續)

#### 20 合同成本

合同成本包括為取得合同發生的增量成本及合同履約成本。

為取得合同發生的增量成本是指本集團不取得合同就不會發生的成本(如銷售佣金等)。該成本預期能夠收回的，本集團將其作為合同取得成本確認為一項資產。本集團為取得合同發生的、除預期能夠收回的增量成本之外的其他支出於發生時計入當期損益。

為履行合同發生的成本，不屬於存貨等其他企業會計準則規範範圍且同時滿足下列條件的，本集團將其作為合同履約成本確認為一項資產：

- 該成本與一份當前或預期取得的合同直接相關，包括直接人工、直接材料、製造費用(或類似費用)、明確由客戶承擔的成本以及僅因該合同而發生的其他成本；
- 該成本增加了本集團未來用於履行履約義務的資源；
- 該成本預期能夠收回。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 20 Contract costs (cont'd)

Assets recognised for the incremental costs of obtaining a contract and assets recognised for the costs to fulfil a contract (the “assets related to contract costs”) are amortised on a systematic basis that is consistent with the transfer to the customer of the goods or services to which the assets relate and recognised in profit or loss for the current period. The Group recognises the incremental costs of obtaining a contract as an expense when incurred if the amortisation period of the asset that the entity otherwise would have recognised is one year or less.

The Group recognises an impairment loss in profit or loss to the extent that the carrying amount of an asset related to contract costs exceeds:

- remaining amount of consideration that the Group expects to receive in exchange for the goods or services to which the asset relates; less
- the costs that relate directly to providing those goods or services that have not yet been recognised as expenses.

#### 21 Employee benefits

##### (1) Short-term employee benefits

Employee wages or salaries, bonuses, social security contributions such as medical insurance, work injury insurance, maternity insurance and housing fund, measured at the amount incurred or occurred at the applicable benchmarks and rates, are recognised as a liability as the employee provides services, with a corresponding charge to profit or loss or included in the cost of assets where appropriate.

### 三 公司重要會計政策、會計估計 (續)

#### 20 合同成本(續)

合同取得成本確認的資產和合同履約成本確認的資產(以下簡稱「與合同成本有關的資產」)採用與該資產相關的商品或服務收入確認相同的基礎進行攤銷，計入當期損益。攤銷期限不超過一年則在發生時計入當期損益。

當與合同成本有關的資產的賬面價值高於下列兩項的差額時，本集團對超出部分計提減值準備，並確認為資產減值損失：

- 本集團因轉讓與該資產相關的商品或服務預期能夠取得的剩餘對價；
- 為轉讓該相關商品或服務估計將要發生的成本。

#### 21 職工薪酬

##### (1) 短期薪酬

本集團在職工提供服務的會計期間，將實際發生或按規定的基準和比例計提的職工工資、獎金、醫療保險費、工傷保險費和生育保險費等社會保險費和住房公積金，確認為負債，並計入當期損益或相關資產成本。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 21 Employee benefits (cont'd)

(2) *Post-employment benefits – defined contribution plans*  
Pursuant to the relevant laws and regulations of the People's Republic of China, the Group participated in a defined contribution basic pension insurance plan in the social insurance system established and managed by government organisations. The Group makes contributions to basic pension insurance plans based on the applicable benchmarks and rates stipulated by the government. Basic pension insurance contributions payable are recognised as a liability as the employee provides services, with a corresponding charge to profit or loss or included in the cost of assets where appropriate.

#### (3) *Termination benefits*

When the Group terminates the employment with employees before the employment contracts expire, or provides compensation under an offer to encourage employees to accept voluntary redundancy, a provision is recognised with a corresponding expense in profit or loss at the earlier of the following dates:

- When the Group cannot unilaterally withdraw the offer of termination remuneration because of an employee termination plan or a curtailment proposal;
- When the Group has a formal detailed restructuring plan involving the payment of termination benefits and has raised a valid expectation in those affected that it will carry out the restructuring by starting to implement that plan or announcing its main features to those affected by it.

### 三 公司重要會計政策、會計估計 (續)

#### 21 職工薪酬(續)

#### (2) 離職後福利－設定提存計劃

本集團所參與的設定提存計劃是按照中國有關法規要求，本集團職工參加的由政府機構設立管理的社會保障體系中的基本養老保險。基本養老保險的繳費金額按國家規定的基準和比例計算。本集團在職工提供服務的會計期間，將應繳存的金額確認為負債，並計入當期損益或相關資產成本。

#### (3) 辭退福利

本集團在職工勞動合同到期之前解除與職工的勞動關係，或者為鼓勵職工自願接受裁減而提出給予補償的建議，在下列兩者孰早日，確認辭退福利產生的負債，同時計入當期損益：

- 本集團不能單方面撤回因解除勞動關係計劃或裁減建議所提供的辭退福利時；
- 本集團有詳細、正式的涉及支付辭退福利的重組計劃；並且，該重組計劃已開始實施，或已向受其影響的各方通告了該計劃的主要內容，從而使各方形成了對本集團將實施重組的合理預期時。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 22 Government grants

Government grants are non-reciprocal transfers of monetary or non-monetary assets from the government to the Group except for capital contributions from the government in the capacity as an investor in the Group.

A government grant is recognised when there is reasonable assurance that the grant will be received and that the Group will comply with the conditions attaching to the grant.

If a government grant is in the form of a transfer of a monetary asset, it is measured at the amount received or receivable. If a government grant is in the form of a transfer of a non-monetary asset, it is measured at fair value.

Government grants related to assets are grants whose primary condition is that the Group qualifying for them should purchase, construct or otherwise acquire long-term assets. Government grants related to income are grants other than those related to assets.

Pursuant to the Accounting Standards for revised Accounting Standards for Business Enterprises No. 16 – Government Grants (“CAS 16 (2017)”) which came into effect on 12 June 2017, Government grants that exist on 1 January 2017 shall be dealt with by the Group according to the prospective application method, and government grants that are newly added from 1 January 2017 to the date of effectiveness of these Standards shall be adjusted according to these Standards. Therefore, the difference between the Group’s accounting policies about government grants before 1 January 2017 and after 1 January 2017 is as follows:

### 三 公司重要會計政策、會計估計 (續)

#### 22 政府補助

政府補助是本集團從政府無償取得的貨幣性資產或非貨幣性資產，但不包括政府以投資者身份向本集團投入的資本。

政府補助在能夠滿足政府補助所附條件，並能夠收到時，予以確認。

政府補助為貨幣性資產的，按照收到或應收的金額計量。政府補助為非貨幣性資產的，按照公允價值計量。

本集團取得的、用於購建或以其他方式形成長期資產的政府補助作為與資產相關的政府補助。本集團取得的與資產相關之外的其他政府補助作為與收益相關的政府補助。

根據自2017年6月12日起開始施行的《企業會計準則第16號—政府補助》(以下簡稱「準則16號(2017)」)的規定，本集團對2017年1月1日存在的政府補助採用未來適用法處理；對2017年1月1日至準則16號(2017)施行日之間新增的政府補助根據上述準則進行調整。所以，本集團2017年1月1日之前和2017年1月1日之後的政府補助的會計政策有所區別，具體列示如下：

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 22 Government grants (cont'd)

Grants related to assets shall be recognized as deferred income in the balance sheet by the Group before 1 January 2017, and evenly amortized to profit or loss over the useful life of the related assets. A grant that compensates the Group for expenses to be incurred in the future is recognised initially as deferred income, and released to profit or loss in the periods in which the expenses are recognised. A grant that compensates the Group for expenses already incurred is recognised in profit or loss immediately.

Grants related to assets shall be used to offset the book value of relevant assets by the Group after 1 January 2017. A grant that compensates the Group for expenses to be incurred in the future is recognised initially as deferred income, and released to the other income or non-operating income in the periods in which the expenses are recognised. A grant that compensates the Group for expenses already incurred is recognised in profit or loss, or recorded in the other income or non-operating income.

### 三 公司重要會計政策、會計估計 (續)

#### 22 政府補助(續)

2017年1月1日之前，與資產相關的政府補助，本集團將其確認為遞延收益，並在相關資產使用壽命內平均分配，計入當期損益。與收益相關的政府補助，如果用於補償本集團以後期間的相關費用或損失的，本集團將其確認為遞延收益，並在確認相關費用的期間，計入當期損益；如果用於補償本集團已發生的相關費用或損失的，則直接計入當期損益。

2017年1月1日之後，與資產相關的政府補助，本集團將其沖減相關資產的賬面價值。與收益相關的政府補助，如果用於補償本集團以後期間的相關成本費用或損失的，本集團將其確認為遞延收益，並在確認相關成本費用或損失的期間，計入其他收益或營業外收入；如果用於補償本集團已發生的相關成本費用或損失的，則直接計入其他收益或營業外收入。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 22 Government grants (cont'd)

Where the Group obtains an interest subsidy for policy-related preferential loans, the accounting treatment is as follows:

- Where the government appropriates an interest subsidy to the lending bank, allowing the latter to provide loans to an enterprise at a preferential interest rate, recognizing the loan amount received as the book-entry value of such loans, and calculating the relevant loan expenses according to the loan principal and the preferential interest rate;
- Where the government directly appropriates an interest subsidy to the Group, the Group shall use the interest subsidy to offset relevant loan expenses.

#### 23 Income tax

Current tax and deferred tax are recognised in profit or loss except to the extent that they relate to a business combination or items recognised directly in equity (including other comprehensive income).

Current tax is the expected tax payable calculated at the applicable tax rate on taxable income for the year, plus any adjustment to tax payable in respect of previous years.

### 三 公司重要會計政策、會計估計 (續)

#### 22 政府補助(續)

本集團取得政策性優惠貸款貼息的會計處理方法為：

- 財政將貼息資金撥付給貸款銀行，由貸款銀行以政策性優惠利率向公司提供貸款的，以實際收到的借款金額作為借款的入賬價值，按照借款本金和該政策性優惠利率計算相關借款費用。
- 財政將貼息資金直接撥付給本集團的，將對應的貼息沖減相關借款費用。

#### 23 所得稅

除因企業合併和直接計入所有者權益(包括其他綜合收益)的交易或者事項產生的所得稅外，本集團將當期所得稅和遞延所得稅計入當期損益。

當期所得稅是按本年度應稅所得額，根據稅法規定的稅率計算的預期應交所得稅，加上以往年度應付所得稅的調整。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 23 Income tax (cont'd)

At the balance sheet date, current tax assets and liabilities are offset only if the Group has a legally enforceable right to set them off and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Deferred tax assets and deferred tax liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases, which include the deductible losses and tax credits carried forward to subsequent periods. Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which deductible temporary differences can be utilised.

Deferred tax is not recognised for the temporary differences arising from the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting profit nor taxable profit (or deductible loss). Deferred tax is not recognised for taxable temporary differences arising from the initial recognition of goodwill.

At the balance sheet date, deferred tax is measured based on the tax consequences that would follow from the expected manner of recovery or settlement of the carrying amount of the assets and liabilities, using tax rates enacted at the reporting date that are expected to be applied in the period when the asset is recovered or the liability is settled.

### 三 公司重要會計政策、會計估計 (續)

#### 23 所得稅(續)

資產負債表日，如果本集團擁有以淨額結算的法定權利並且意圖以淨額結算或取得資產、清償負債同時進行時，那麼當期所得稅資產及當期所得稅負債以抵銷後的淨額列示。

遞延所得稅資產與遞延所得稅負債分別根據可抵扣暫時性差異和應納稅暫時性差異確定。暫時性差異是指資產或負債的賬面價值與其計稅基礎之間的差額，包括能夠結轉以後年度的可抵扣虧損和稅款抵減。遞延所得稅資產的確認以很可能取得用來抵扣可抵扣暫時性差異的應納稅所得額為限。

如果不屬於企業合併交易且交易發生時既不影響會計利潤也不影響應納稅所得額(或可抵扣虧損)，則該項交易中產生的暫時性差異不會產生遞延所得稅。商譽的初始確認導致的暫時性差異也不產生相關的遞延所得稅。

資產負債表日，本集團根據遞延所得稅資產和負債的預期收回或結算方式，依據已頒佈的稅法規定，按照預期收回該資產或清償該負債期間的適用稅率計量該遞延所得稅資產和負債的賬面金額。



# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 23 Income tax (cont'd)

The carrying amount of a deferred tax asset is reviewed at each balance sheet date, and is reduced to the extent that it is no longer probable that the related tax benefits will be utilised. Such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

At the balance sheet date, deferred tax assets and deferred tax liabilities are offset if all of the following conditions are met:

- the taxable entity has a legally enforceable right to offset current tax liabilities and current tax assets;
- different taxable entities which intend either to settle the current tax liabilities and current tax assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or deferred tax assets are expected to be settled or recovered.

#### 24 Operating leases and finance leases

A lease is classified as either a finance lease or an operating lease. A finance lease is a lease that transfers substantially all the risks and rewards incidental to ownership of a leased asset to the lessee, irrespective of whether the legal title to the asset is eventually transferred. An operating lease is a lease other than a finance lease.

### 三 公司重要會計政策、會計估計 (續)

#### 23 所得稅(續)

資產負債表日，本集團對遞延所得稅資產的賬面價值進行覆核。如果未來期間很可能無法獲得足夠的應納稅所得額用以抵扣遞延所得稅資產的利益，則減記遞延所得稅資產的賬面價值。在很可能獲得足夠的應納稅所得額時，減記的金額予以轉回。

資產負債表日，遞延所得稅資產及遞延所得稅負債在同時滿足以下條件時以抵銷後的淨額列示：

- 納稅主體擁有以淨額結算當期所得稅資產及當期所得稅負債的法定權利；
- 遞延所得稅資產及遞延所得稅負債是與同一稅收徵管部門對同一納稅主體徵收的所得稅相關或者是對不同的納稅主體相關，但在未來每一具有重要性的遞延所得稅資產及負債轉回的期間內，涉及的納稅主體意圖以淨額結算當期所得稅資產和負債或是同時取得資產、清償負債。

#### 24 經營租賃

租賃分為融資租賃和經營租賃。融資租賃是指無論所有權最終是否轉移但實質上轉移了與資產所有權有關的全部風險和報酬的租賃。經營租賃是指除融資租賃以外的其他租賃。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 24 Operating leases and finance leases (cont'd)

##### (1) Operating lease charges

Rental payments under operating leases are recognised as part of the cost of another related asset or as expenses on a straight-line basis over the lease term.

##### (2) Assets leased out under operating leases

Fixed assets leased out under operating leases, are depreciated in accordance with the Group's depreciation policies described in Note III.11(2). Impairment losses are recognised in accordance with the accounting policy described in Note III.16. Income derived from operating leases is recognised in profit or loss using the straight-line method over the lease term. If initial direct costs incurred in respect of the assets leased out are material, the costs are initially capitalised and subsequently amortised in profit or loss over the lease term on the same basis as the lease income. Otherwise, the costs are charged to profit or loss immediately.

#### 25 Profit distributions

Dividends or profit distributions proposed in the profit appropriation plan, which will be approved after the balance sheet date, are not recognised as a liability at the balance sheet date but are disclosed in the notes separately.

#### 26 Related parties

If a party has the power to control, jointly control or exercise significant influence over another party, or vice versa, or where two or more parties are subject to common control or joint control from another party, they are considered to be related parties. Related parties may be individuals or enterprises. Enterprises with which the Company is under common control only from the State and that have no other related party relationships are not regarded as related parties.

### 三 公司重要會計政策、會計估計 (續)

#### 24 經營租賃(續)

##### (1) 經營租賃租入資產

經營租賃租入資產的租金費用在租賃期內按直線法確認為相關資產成本或費用。

##### (2) 經營租賃租出資產

經營租賃租出的固定資產按附註三、11(2)所述的折舊政策計提折舊，按附註三、16所述的會計政策計提減值準備。經營租賃的租金收入在租賃期內按直線法確認為收入。經營租賃租出資產發生的初始直接費用，金額較大時予以資本化，在整個租賃期內按照與確認租金收入相同的基礎分期計入當期損益；金額較小時，直接計入當期損益。

#### 25 股利分配

資產負債表日後，經審議批准的利潤分配方案中擬分配的股利或利潤，不確認為資產負債表日的負債，在附註中單獨披露。

#### 26 關聯方

一方控制、共同控制另一方或對另一方施加重大影響，以及兩方或兩方以上同受一方控制、共同控制的，構成關聯方。關聯方可為個人或企業。僅僅同受國家控制而不存在其他關聯方關係的企業，不構成關聯方。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 27 Segment reporting

Reportable segments are identified based on operating segments which are determined based on the structure of the Group's internal organisation, management requirements and internal reporting system after taking the materiality principle into account. Two or more operating segments may be aggregated into a single operating segment if the segments have the similar economic characteristics and are same or similar in respect of the nature of each segment's products and services, the nature of production processes, the types or classes of customers for the products and services, the methods used to distribute the products or provide the services, and the nature of the regulatory environment.

Inter-segment revenues are measured on the basis of the actual transaction prices for such transactions for segment reporting. Segment accounting policies are consistent with those for the consolidated financial statements.

#### 28 Significant accounting estimates and judgments

The preparation of the financial statements requires management to make estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates as well as underlying assumptions and uncertainties involved are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

### 三 公司重要會計政策、會計估計 (續)

#### 27 分部報告

本集團以內部組織結構、管理要求、內部報告制度為依據確定經營分部。如果兩個或多個經營分部存在相似經濟特徵且同時在各單項產品或勞務的性質、生產過程的性質、產品或勞務的客戶類型、銷售產品或提供勞務的方式、生產產品及提供勞務受法律及行政法規的影響等方面具有相同或相似性的，可以合併為一個經營分部。本集團以經營分部為基礎考慮重要性原則後確定報告分部。

本集團在編製分部報告時，分部間交易收入按實際交易價格為基礎計量。編製分部報告所採用的會計政策與編製本集團財務報表所採用的會計政策一致。

#### 28 主要會計估計及判斷

編製財務報表時，本集團管理層需要運用估計和假設，這些估計和假設會對會計政策的應用及資產、負債、收入及費用的金額產生影響。實際情況可能與這些估計不同。本集團管理層對估計涉及的關鍵假設和不確定因素的判斷進行持續評估，會計估計變更的影響在變更當期和未來期間予以確認。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 28 Significant accounting estimates and judgments (cont'd)

Note V.10 and Note VIII contain information about the assumptions and their risk factors relating to impairment of goodwill and fair value of financial instruments. Other key sources of estimation uncertainty are as follows:

– *Impairment of receivables*

Before 1 January 2018, receivables that are measured at amortised cost are reviewed at each balance sheet date to determine whether there is objective evidence of impairment. If any such evidence exists, an impairment loss is recognised. Objective evidence of impairment includes observable data that comes to the attention of the Group about loss events such as a significant decline in the estimated future cash flows of an individual debtor or the portfolio of debtors, and significant changes in the financial environment that have an adverse effect on the debtor. If there is objective evidence of a recovery in the value of receivables which can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed.

After 1 January 2018, the Group measures loss allowances for trade receivables at an amount equal to lifetime ECLs, which is calculated using a provision matrix. Expected loss rates are based on actual loss experience over the past 3 years. These rates are adjusted to reflect differences between economic conditions during the period over which the historic data has been collected, current conditions and the Group's view of economic conditions over the expected lives of the receivables. Therefore, where the expectations are different from the original estimates, such differences will impact the carrying value of receivables and loss for the impairment of receivables recognised in the period in which such estimates have been changed.

### 三 公司重要會計政策、會計估計 (續)

#### 28 主要會計估計及判斷(續)

除附註五、10和附註八載有關於商譽減值和金融工具公允價值的假設和風險因素的數據外，其他主要估計金額的不確定因素如下：

– *應收款項減值*

於2018年1月1日之前，本集團在資產負債表日審閱按攤餘成本計量的應收款項，以評估是否出現減值情況，並在出現減值情況時評估減值損失的具體金額。減值的客觀證據包括顯示個別或組合應收款項預計未來現金流量出現大幅下降的可觀察數據、顯示個別或組合應收款項中債務人的財務狀況出現重大負面變動的可觀察數據等事項。如果有證據表明該應收款項價值已恢復，且客觀上與確認該損失後發生的事項有關，則將原確認的減值損失予以轉回。

於2018年1月1日之後，本集團按照相當於整個存續期內預期信用損失的金額計量應收賬款的減值準備，並以逾期天數與違約損失率對照表為基礎計算其預期信用損失。違約損失率基於過去三年的實際信用損失經驗計算，並根據歷史數據收集期間的經濟狀況、當前的經濟狀況與本集團所認為的預計存續期內的經濟狀況三者之間的差異進行調整。所以，識別應收賬款減值需運用判斷和估計。如預期與原本估計存在差異，該差異將影響與有關估計變動的期間確認的應收賬款賬面價值及應收賬款減值準備。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 28 Significant accounting estimates and judgments (cont'd)

- *Provision for impairment of inventories*

As described in Note III.9, the net realisable value of inventories is under management's regular review, and as a result, provision for impairment of inventories is recognised for the excess of inventories' carrying amounts over their net realisable values. When making estimates of net realisable value, the Group takes into consideration the use of inventories and other information available to form the underlying assumptions, including the inventories' market prices and the Group's historical operating costs. The actual selling price, the costs of completion and the costs necessary to make the sale and related taxes may vary based on changes in market conditions and product saleability, manufacturing technology and the actual use of the inventories, resulting in changes in the provision for impairment of inventories. The net profit or loss may then be affected in the period when the impairment of inventories is adjusted.
  
- *Impairment of assets other than inventories and financial assets*

As described in Note III.16, assets other than inventories and financial assets are reviewed at each balance sheet date to determine whether the carrying amount exceeds the recoverable amount of the assets. If any such indication exists, an impairment loss is recognised.

### 三 公司重要會計政策、會計估計 (續)

#### 28 主要會計估計及判斷(續)

- *存貨跌價準備*

如附註三、9所述，本集團定期估計存貨的可變現淨值，並對存貨成本高於可變現淨值的差額確認存貨跌價損失。本集團在估計存貨的可變現淨值時，考慮持有存貨的目的，並以可得到的資料作為估計的基礎，其中包括存貨的市場價格及本集團過往的營運成本。存貨的實際售價、完工成本及銷售費用和稅金可能隨市場銷售狀況、生產技術工藝或存貨的實際用途等的改變而發生變化，因此存貨跌價準備的金額可能會隨上述原因而發生變化。對存貨跌價準備的調整將影響估計變更當期的損益。
  
- *除存貨及金融資產外的其他資產減值*

如附註三、16所述，本集團在資產負債表日對除存貨及金融資產外的其他資產進行減值評估，以確定資產可收回金額是否下跌至低於其賬面價值。如果情況顯示除存貨及金融資產外的其他資產的賬面價值可能無法全部收回，有關資產便會視為已減值，並相應確認減值損失。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 28 Significant accounting estimates and judgments (cont'd)

- *Impairment of assets other than inventories and financial assets (cont'd)*

The recoverable amount of an asset (or an asset group) is the greater of its fair value less costs to sell and its present value of expected future cash flows. When a market price of the asset (or the asset group) cannot be obtained reliably, the fair value of the asset cannot be estimated reliably, the recoverable amount is calculated based on the present value of estimated future cash flows. In assessing the present value of estimated future cash flows, significant judgements are exercised to estimate the asset's production, selling price, related operating expenses and discount rate to calculate the present value. All relevant materials which can be obtained are used for estimation of the recoverable amount, including the estimation of the production, selling price and related operating expenses based on reasonable and supportable assumptions.

- *Depreciation and amortisation of assets such as fixed assets and intangible assets*

As described in Notes III. 11 and 14, assets such as fixed assets and intangible assets are depreciated and amortised over their useful lives after taking into account residual value. The estimated useful lives of the assets are regularly reviewed to determine the depreciation and amortisation costs charged in each reporting period. The useful lives of the assets are determined based on historical experience of similar assets and estimated technical changes. If there have been significant changes in the factors used to determine the depreciation or amortisation, the rate of depreciation or amortisation is revised prospectively.

### 三 公司重要會計政策、會計估計 (續)

#### 28 主要會計估計及判斷(續)

- *除存貨及金融資產外的其他資產減值(續)*

可收回金額是資產(或資產組)的公允價值減去處置費用後的淨額與資產(或資產組)預計未來現金流量的現值兩者之間的較高者。當本集團不能可靠獲得資產(或資產組)的公開市價，且不能可靠估計資產的公允價值時，本集團將預計未來現金流量的現值作為可收回金額。在預計未來現金流量現值時，需要對該資產(或資產組)生產產品的產量、售價、相關經營成本以及計算現值時使用的折現率等作出重大判斷。本集團在估計可收回金額時會採用所有能夠獲得的相關資料，包括根據合理和可支持的假設所作出有關產量、售價和相關經營成本的預測。

- *固定資產、無形資產等資產的折舊和攤銷*

如附註三、11和14所述，本集團對固定資產和無形資產等資產在考慮其殘值後，在使用壽命內計提折舊和攤銷。本集團定期審閱相關資產的使用壽命，以決定將計入每個報告期的折舊和攤銷費用數額。資產使用壽命是本集團根據對同類資產的已往經驗並結合預期的技術改變而確定。如果以前的估計發生重大變化，則會在未來期間對折舊和攤銷費用進行調整。



# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 28 Significant accounting estimates and judgments (cont'd)

##### – Income tax

The Group is subject to income taxes in numerous jurisdictions. There are many transactions and events for which the ultimate tax determination is uncertain during the ordinary course of business. Significant judgment is required from the Group in determining the provision for income taxes in each of these jurisdictions. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

#### 29 Changes in significant accounting policies and accounting estimates

##### *Changes in accounting policies*

##### (a) Description of and reasons for changes in accounting policies

The MOF issued the following revised accounting standards and interpretations in 2017 and 2018:

- CAS No.14 – Revenue (Revised) (the “new revenue standard”)
- CAS No.22 – Financial Instruments: Recognition and Measurement (Revised), CAS No.23 – Transfer of Financial Assets (Revised), CAS No.24 – Hedge Accounting (Revised) and CAS No.37 – Presentation and Disclosures of Financial Instruments (Revised) (collectively the “new financial instruments standards”)

### 三 公司重要會計政策、會計估計 (續)

#### 28 主要會計估計及判斷(續)

##### – 所得稅

本集團在多個地區繳納企業所得稅。在正常的經營活動中，很多交易和事項的最終稅務處理都存在不確定性。在計提各個地區的所得稅費用時，本集團需要作出重大判斷。如果這些稅務事項的最終確定結果與最初入賬的金額存在差異，該差異將對作出上述最終認定期間的所得稅費用和遞延所得稅的金額產生影響。

#### 29 主要會計政策、會計估計的變更

##### 會計政策變更

##### (a) 變更的內容及原因

財政部於2017年及2018年頒佈了以下企業會計準則修訂及解釋：

- 《企業會計準則第14號－收入(修訂)》(「新收入準則」)
- 《企業會計準則第22號－金融工具確認和計量(修訂)》、《企業會計準則第23號－金融資產轉移(修訂)》、《企業會計準則第24號－套期會計(修訂)》及《企業會計準則第37號－金融工具列報(修訂)》(統稱「新金融工具準則」)



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

- (a) Description of and reasons for changes in accounting policies (cont'd)
- Notice on Revision of the 2018 Illustrative Financial Statements (Caikuai [2018] No.15)

The Group has applied the above revised accounting standards and interpretations from 1 January 2018 and adjusted the related accounting policies.

In addition, in accordance with the Notice of the Ministry of Finance and the State Administration of Taxation on the Pilot Implementation of Measures for Assessment and Deduction of Input Value-added Tax (VAT) on Agricultural Products in Certain Industries, the input VAT of pilot taxpayers who use agricultural products purchased as raw materials in their production is deductible in accordance with the assessment and deduction method, instead of deducting in accordance with VAT deduction vouchers. In order to simplify cost calculation and better reflect the impact of input VAT deduction on the financial statements, the Group has used the method of assessment and deduction to deduct input VAT from the operating costs during the current period, instead of deducting it from production costs from 1 January 2018 onward.

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更(續)*

- (a) 變更的內容及原因(續)

- 《關於修訂印發2018年度一般企業財務報表格式的通知》(財會[2018] 15號)

本集團自2018年1月1日起執行上述企業會計準則修訂及解釋，對會計政策相關內容進行調整。

另外，按照財政部、國家稅務總局《關於在部分行業試行農產品增值稅進項稅額核定扣除辦法的通知》，試點納稅人以購進農產品為原料生產貨物的，不再憑增值稅扣稅憑證抵扣增值稅進項稅額，而是採用核定扣除的方法。為簡化成本計算以及更好的反映進項稅抵扣額對財務報表的影響，本集團自2018年1月1日起，將原核定扣除的增值稅進項稅抵減生產成本的方法，改為抵減當期營業成本。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

(b) Major impact of changes in accounting policies

(i) New revenue standard

The new revenue standard replaces CAS No.14 – Revenue and CAS No.15 – Construction Contracts issued by the MOF in 2006 (the “old revenue standard”).

Under old revenue standard, the Group recognised revenue when the risks and rewards had passed to the customers. The Group’s revenue from sales of goods was recognised when the following conditions were met: the significant risks and rewards of ownership of the goods had been transferred to the customer, the amount of revenue and related costs could be reliably measured, the relevant economic benefits would probably flow to the Group and the Group retained neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold. Revenue from rendering of services and revenue from construction contracts were recognised by reference to the stage of completion of the transaction at the balance sheet date.

Under new revenue standard, revenue is recognised when the customer obtains control of the promised goods or services in the contract:

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更(續)*

(b) 變更的主要影響

(i) 新收入準則

新收入準則取代了財政部於2006年頒佈的《企業會計準則第14號－收入》及《企業會計準則第15號－建造合同》(統稱「原收入準則」)。

在原收入準則下，本集團以風險報酬轉移作為收入確認時點的判斷標準。本集團銷售商品收入在同時滿足下列條件時予以確認，即：商品所有權上的主要風險和報酬已轉移給購貨方，收入的金額及相關成本能夠可靠計量，相關的經濟利益很可能流入本集團，本集團既沒有保留通常與所有權相聯繫的繼續管理權，也沒有對已售出的商品實施有效控制。提供勞務收入按照資產負債表日的完工百分比法進行確認。

在新收入準則下，本集團以控制權轉移作為收入確認時點的判斷標準：

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

(b) Major impact of changes in accounting policies (cont'd)

(i) New revenue standard (cont'd)

- Revenue is recognised when the Group satisfies the performance obligation in the contract by transferring the control over relevant goods or services to the customers. The Group satisfies a performance obligation over time if certain criteria is met; or otherwise, a performance obligation is satisfied at a point in time. Where a contract has two or more performance obligations, the Group determines the stand-alone selling price at contract inception of the distinct good or service underlying each performance obligation in the contract and allocates the transaction price in proportion to those stand-alone selling prices. The Group recognises as revenue the amount of the transaction price that is allocated to each performance obligation. The transaction price is the amount of consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties. The Group recognises the transaction price only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur when the uncertainty associated with the variable consideration is subsequently resolved. Where the contract contains a significant financing component, the Group recognises the transaction price at an amount that reflects the price that a customer would have paid for the promised goods or services if the customer had paid cash for those goods or services when (or as) they transfer to the customer. The difference between the amount of promised consideration and the cash selling price is amortised using an effective interest method over the contract term.

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更(續)*

(b) 變更的主要影響(續)

(i) 新收入準則(續)

- 本集團在履行了合同中的履約義務，即在客戶取得相關商品或服務的控制權時，確認收入。在滿足一定條件時，本集團屬於在某一段時間內履行履約義務，否則，屬於在某一時點履行履約義務。合同中包含兩項或多項履約義務的，本集團在合同開始日，按照各單項履約義務所承諾商品或服務的單獨售價的相對比例，將交易價格分攤至各單項履約義務，按照分攤至各單項履約義務的交易價格計量收入。交易價格是本集團因向客戶轉讓商品或服務而預期有權收取的對價金額，不包括代第三方收取的款項。本集團確認的交易價格不超過在相關不確定性消除時累計已確認收入極可能不會發生重大轉回的金額。合同中存在重大融資成分的，本集團按照假定客戶在取得商品或服務控制權時即以現金支付的應付金額確定交易價格。該交易價格與合同對價之間的差額，在合同期間內採用實際利率法攤銷。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

(b) Major impact of changes in accounting policies (cont'd)

(i) New revenue standard (cont'd)

- The Group have adjusted the relevant accounting policies in accordance with the specific provisions on specific matters or transactions under new revenue standard, such as contract costs, advance receipts, etc.
  
- Under new revenue standard, the Group presents a contract asset or a contract liability in the balance sheet based on the relationship between the Group's performance and the customer's payment. At the same time, the Group provides more disclosures on revenue and related information based on the disclosure requirements under new revenue standard, such as relevant accounting policies, information of contracts with customers, etc.

There are no significant cumulative effects of initial application of new revenue standard. As a result, the Group has not recognised the adjustment to the opening balance of retained earnings and the amount of other relevant items in the financial statement at 1 January 2018, and comparative information has not been restated.

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更(續)*

(b) 變更的主要影響(續)

(i) 新收入準則(續)

- 本集團依據新收入準則有關特定事項或交易的具體規定調整了相關會計政策。例如：合同成本、預收款等。
  
- 本集團依據新收入準則的規定，根據履行履約義務與客戶付款之間的關係在資產負債表中列示合同資產或合同負債。同時，本集團依據新收入準則對與收入相關的信息披露要求提供更多披露，例如相關會計政策、與客戶合同相關的信息等。

由於本集團評估首次執行新收入準則無重大的累計影響數，所以未調整2018年年初留存收益及財務報表其他相關項目金額，亦未對比較財務報表數據進行調整。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

(b) Major impact of changes in accounting policies (cont'd)

(ii) New financial instruments standards

The new financial instruments standards revise CAS No.22 – Financial instruments: Recognition and measurement, CAS No.23 – Transfer of Financial assets and CAS No.24 – Hedging issued by the MOF in 2006 and CAS No.37 – Presentation and Disclosures of Financial Instruments (collecting the “old financial instruments standards”).

The new financial instruments standards contain three principal classification categories for financial assets: measured at amortised cost, FVOCI and FVTPL. The classification of financial assets under the new financial instruments standards is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. The new financial instruments standards cancel the previous categories of held to maturity investments, loans and receivables and available for sale financial assets under the old financial instruments standards. Under the new financial instruments standards, derivatives embedded in contracts where the host is a financial asset are never separated. Instead, the hybrid financial instrument as a whole is assessed for classification.

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更(續)*

(b) 變更的主要影響(續)

(ii) 新金融工具準則

新金融工具準則修訂了財政部於2006年頒佈的《企業會計準則第22號—金融工具確認和計量》、《企業會計準則第23號—金融資產轉移》和《企業會計準則第24號—套期保值》以及財政部於2014年修訂的《企業會計準則第37號—金融工具列報》(統稱「原金融工具準則」)。

新金融工具準則將金融資產劃分為三個基本分類：(1)以攤餘成本計量的金融資產；(2)以公允價值計量且其變動計入其他綜合收益的金融資產；及(3)以公允價值計量且其變動計入當期損益的金融資產。在新金融工具準則下，金融資產的分類是基於本集團管理金融資產的業務模式及該資產的合同現金流量特徵而確定。新金融工具準則取消了原金融工具準則中規定的持有至到期投資、貸款和應收款項及可供出售金融資產三個分類類別。根據新金融工具準則，嵌入衍生工具不再從金融資產的主合同中分拆出來，而是將混合金融工具整體適用關於金融資產分類的相關規定。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

(b) Major impact of changes in accounting policies (cont'd)

(ii) New financial instruments standards (cont'd)

The adoption of new financial instruments standards have not had a significant effect on the Group's accounting policies for financial liabilities.

The Group did not designate or de-designate any financial asset or financial liability at FVPL at 1 January 2018.

The new financial instruments standards replace the "incurred loss" model in the old financial instruments standards with the ECL model. The ECL model requires an ongoing measurement of credit risk associated with a financial asset and therefore recognises ECLs earlier than under the "incurred loss" accounting model in the old financial instruments standards.

The Group applies the new ECL model to financial assets measured at amortised cost; not apply to investments in equity instruments.

There are no significant cumulative effects of initial application of new financial instruments standards. As a result, the Group has not recognised the adjustment to the opening balance of retained earnings and the amount of other relevant items in the financial statement at 1 January 2018, and comparative information has not been restated.

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更 (續)*

(b) 變更的主要影響 (續)

(ii) 新金融工具準則 (續)

採用新金融工具準則對本集團金融負債的會計政策並無重大影響。

2018年1月1日，本集團沒有將任何金融資產或金融負債指定為以公允價值計量且其變動計入當期損益的金融資產或金融負債，也沒有撤銷之前的指定。

新金融工具準則以「預期信用損失」模型替代了原金融工具準則中的「已發生損失」模型。「預期信用損失」模型要求持續評估金融資產的信用風險，因此在新金融工具準則下，本集團信用損失的確認時點早於原金融工具準則。

「預期信用損失」模型適用於以攤餘成本計量的金融資產，不適用於權益工具投資。

由於本集團評估首次執行新金融工具準則無重大的累計影響數，所以未調整2018年年初留存收益及財務報表其他相關項目金額，亦未對比較財務報表數據進行調整。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

(b) Major impact of changes in accounting policies (cont'd)

(iii) Changes in cost carry forward method of assessment and deduction of input VAT

The assessment and deduction of input VAT is applicable to Baishui Andre Juice Co., Ltd. and Yongji Andre Juice Co., Ltd., subsidiaries of the Group since January 2014 and December 2014, respectively. Upon the use of the assessment and deduction of input VAT is approved by the local tax bureau, the raw materials are recorded in accordance with the VAT inclusive cost incurred at the time the agriculture products are purchased. Before 1 January 2018, the Group calculated and allocated the inventory cost based on raw material costs for which the approved input VAT amount was excluded. This accounting treatment would have impact on the operating cost for the relevant years and inventory at the end of the relevant reporting period. From 1 January 2018 onward, in order to simplify cost calculation, the Group directly deducted the approved deductible input VAT amount from the operating costs for the current period.

The Group has adjusted relevant items in the comparative financial statements retrospectively. For the impact on comparative financial statements, refer to Note III.29(d).

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更(續)*

(b) 變更的主要影響(續)

(iii) 核定扣除進項稅結轉成本方法變更

本集團之子公司白水安德利果蔬汁有限公司和永濟安德利果蔬汁有限公司分別自2014年1月和2014年12月適用農產品增值稅進項稅額核定扣除。在經當地稅務機關批准採用核定扣除的方法進行農產品採購進項稅抵扣的，在購入農產品時，按照含稅金額確認原材料入賬價值。取得稅務機關批准進項稅核定扣除額時，在2018年1月1日之前，將該核定扣除額抵減用於生產的農產品原材料成本後進行成本計算和結轉，該處理會影響當期營業成本和期末存貨。在2018年1月1日之後，為簡化成本計算，本集團將進項稅核定扣除額直接抵減當期營業成本。

本集團採用追溯調整法對比較財務報表的相關項目進行了調整。修訂對比較財務報表的影響，請參見附註三、29(d)。



# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

(b) Major impact of changes in accounting policies (cont'd)

(iv) Presentation of financial statements

The Group has prepared financial statements for the year ended 31 December 2018 in accordance with the presentation format of the financial statements specified in Caikuai [2018] No.15. The Group has applied the new presentation requirements retrospectively.

The following table provide the effect of adjustments:

Affected assets and liabilities items in the consolidated balance sheet and company balance sheet as at 31 December 2017:

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更(續)*

(b) 變更的主要影響(續)

(iv) 財務報表列報

本集團根據財會[2018] 15號規定的財務報表格式編製2018年度財務報表，並採用追溯調整法變更了相關財務報表列報。

相關列報調整影響如下：

2017年12月31日受影響的合併資產負債表和母公司資產負債表項目：

		The Group 本集團		
		Before adjustments 調整前	Adjustments 調整數	After adjustments 調整後
Bills receivable	應收票據	9,003,656	(9,003,656)	-
Accounts receivable	應收賬款	192,554,256	(192,554,256)	-
Bills and accounts receivable	應收票據及 應收賬款	-	201,557,912	201,557,912
Interest payable	應付利息	643,783	(643,783)	-
Other payables	其他應付款	11,802,159	643,783	12,445,942
Total	合計			-

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

### 三 公司重要會計政策、會計估計 (續)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

#### 29 主要會計政策、會計估計的變更 (續)

Changes in accounting policies (cont'd)

會計政策變更(續)

(b) Major impact of changes in accounting policies (cont'd)

(b) 變更的主要影響(續)

(iv) Presentation of financial statements (cont'd)

(iv) 財務報表列報(續)

		<b>The Company</b> 本公司		
		<b>Before</b> adjustments 調整前	<b>Adjustments</b> 調整數	<b>After</b> adjustments 調整後
Bills receivable	應收票據	6,026,975	(6,026,975)	-
Accounts receivable	應收賬款	121,596,500	(121,596,500)	-
Bills and accounts receivable	應收票據及 應收賬款	-	127,623,475	127,623,475
Dividends receivable	應收股利	53,699,658	(53,699,658)	-
Other receivables	其他應收款	225,253,334	53,699,658	278,952,992
Interest payable	應付利息	643,783	(643,783)	-
Other payables	其他應付款	211,114,835	643,783	211,758,618
Total	合計		-	

Affected income and expenses items in the consolidated income statement and company income statement for the year ended 31 December 2017:

2017年度受影響的合併利潤表和母公司利潤表項目：

		<b>The Group</b> 本集團		
		<b>Before</b> adjustment 調整前	<b>Adjustment</b> 調整數	<b>After</b> adjustment 調整後
General and administrative expenses	管理費用	54,940,092	(1,855,651)	53,084,441
Research and development expenses	研發費用	-	1,855,651	1,855,651
Total	合計		-	

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

(b) Major impact of changes in accounting policies (cont'd)

(iv) Presentation of financial statements (cont'd)

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更 (續)*

(b) 變更的主要影響 (續)

(iv) 財務報表列報 (續)

		The Company		
		本公司		
		Before adjustment	Adjustment	After adjustment
		調整前	調整數	調整後
General and administrative expenses	管理費用	15,967,654	(1,610,144)	14,357,510
Research and development expenses	研發費用	–	1,610,144	1,610,144
Total	合計		–	

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

(c) Based on the Group's comparative financial statements which had been retrospectively adjusted in accordance with Caikuai [2018] No.15 and changes in cost carry forward method of assessment and deduction of input VAT (Note III.29(b)(iii)-(iv)), the changes of accounting policy in Note III.29(b)(i)-(ii) which are not applied retrospectively have the following impact on the consolidated balance sheet and company balance sheet as at 1 January 2018:

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更 (續)*

(c) 本集團以按照財會[2018] 15號規定以及核定扣除進項稅結轉成本方法變更追溯調整(附註三、29(b)(iii)-(iv))後的比較財務報表為基礎，對上述附註三、29(b)(i)-(ii)中不追溯調整的會計政策變更對2018年1月1日合併資產負債表及母公司資產負債表各項目的影響匯總如下：

		The Group 本集團			
Carrying amount at 1 January 2018 before adjustment 調整前 2018年 1月1日 賬面金額	Reclassification 重分類	Remeasurement 重新計量		Carrying amount at 1 January 2018 after adjustment 調整後 2018年 1月1日 賬面金額	
		Effect of new revenue standard 新收入 準則影響	Effect of new financial instruments standards 新金融工具 準則影響		Effect of new revenue standard 新收入 準則影響
<b>Liabilities:</b>	<b>負債：</b>				
Advance payments received	預收款項	2,399,933	(2,399,933)	-	-
Contract liabilities	合同負債	-	2,399,933	-	-
				-	2,399,933

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

Changes in accounting policies (cont'd)

(c) Based on the Group's comparative financial statements which had been retrospectively adjusted in accordance with Caikuai [2018] No.15 and changes in cost carry forward method of assessment and deduction of input VAT (Note III.29(b)(iii)-(iv)), the changes of accounting policy in Note III.29(b)(i)-(ii) which are not applied retrospectively have the following impact on the consolidated balance sheet and company balance sheet as at 1 January 2018: (cont'd)

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

會計政策變更(續)

(c) 本集團以按照財會[2018] 15號規定以及核定扣除進項稅結轉成本方法變更追溯調整(附註三、29(b)(iii)-(iv))後的比較財務報表為基礎，對上述附註三、29(b)(i)-(ii)中不追溯調整的會計政策變更對2018年1月1日合併資產負債表及母公司資產負債表各項目的影響匯總如下:(續)

		The Company 本公司			
Carrying amount at 1 January 2018 before adjustment 調整前 2018年 1月1日 賬面金額	Reclassification 重分類	Remeasurement 重新計量		Carrying amount at 1 January 2018 after adjustment 調整後 2018年 1月1日 賬面金額	
		Effect of new revenue standard 新收入 準則影響	Effect of new financial instruments standards 新金融工具 準則影響		
<b>Liabilities:</b>	<b>負債：</b>				
Advance payments received	預收款項	1,520,786	(1,520,786)	-	
Contract liabilities	合同負債	-	1,520,786	-	

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

(d) Impact of changes in accounting policies on comparative financial statements

(i) The effects on the consolidated income statement for the year ended 31 December 2017 and the effect on the shareholders' equity at the beginning and end of 2017 are analysed as follows:

Shareholders' equity at the beginning of 2017	2017年年初股東權益
Net profit for the year ended 31 December 2017	2017年度淨利潤
Shareholders' equity at the end of 2017	2017年年末股東權益

(ii) Affected assets and liabilities items in the consolidated balance sheet as at 31 December 2017 are analysed as follows:

Inventories	存貨
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### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更 (續)*

(d) 變更對比較財務報表的影響

(i) 上述會計政策變更對本集團2017年度淨利潤及2017年年初及年末股東權益的影響匯總如下：

The Group 本集團		
Before adjustment 調整前	Adjustment 調整數	After adjustment 調整後
1,625,691,180	25,537,389	1,651,228,569
95,966,858	(9,541,635)	86,425,223
<u>1,661,472,234</u>	<u>15,995,754</u>	<u>1,677,467,988</u>

(ii) 上述會計政策變更對本集團2017年12月31日合併資產負債表中的資產項目的影響匯總如下：

The Group 本集團		
Before adjustment 調整前	Adjustment 調整數	After adjustment 調整後
755,014,086	15,995,754	771,009,840
<u>755,014,086</u>	<u>15,995,754</u>	<u>771,009,840</u>

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### III Significant accounting policies and accounting estimates (cont'd)

#### 29 Changes in significant accounting policies and accounting estimates (cont'd)

*Changes in accounting policies (cont'd)*

(d) Impact of changes in accounting policies on comparative financial statements (cont'd)

(iii) Affected income and expenses items in the consolidated income statement for the year ended 31 December 2017 are analysed as follows:

Operating costs	營業成本
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The adoption of above accounting standards have not had an effect on the Company's income statement for the year ended 31 December 2017 and balance sheet as at 31 December 2017.

### 三 公司重要會計政策、會計估計 (續)

#### 29 主要會計政策、會計估計的變更 (續)

*會計政策變更 (續)*

(d) 變更對比較財務報表的影響 (續)

(iii) 上述會計政策變更對本集團2017年度的合併利潤表中的收入費用項目的影響匯總如下：

The Group 本集團		
Before adjustment 調整前	Adjustment 調整數	After adjustment 調整後
609,779,623	9,541,635	619,321,258

上述會計政策變更對本公司2017年度的利潤表以及截至2017年12月31日的資產負債表無影響。



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### IV Taxation

### 四 稅項

#### 1 Main types of taxes and corresponding tax rates

#### 1 主要稅種及稅率

Tax type 稅種	Tax basis 計稅依據	Tax rate 稅率
Value-added tax (VAT) 增值稅	Output VAT is calculated on product sales and taxable services revenue, based on tax laws. The remaining balance of output VAT, after subtracting the deductible input VAT of the period, is VAT payable 按稅法規定計算的銷售貨物和應稅勞務收入為基礎計算銷項稅額，在扣除當期允許抵扣的進項稅額後，差額部分為應交增值稅	10%, 11%, 13%, 16%, 17%
City maintenance and construction tax 城市維護建設稅	Based on VAT paid 按應交增值稅計征	1%, 5%, 7%
Enterprise income tax 企業所得稅	Based on taxable profits 按應納稅所得額計征	15%, 25%

Note: According to the Notice on Policies Related to the Consolidation of VAT Rates (Cai Shui [2017] No.32), VAT rates of 13% was canceled from 1 July 2017. From that day, the taxable business which applied to VAT rate of 13% was changed to 11%.

註：根據《關於簡並增值稅稅率有關政策的通告》(財稅[2017] 32號)，自2017年7月1日起，簡並增值稅稅率結構，取消13%的增值稅稅率。本集團原適用13%稅率的應稅業務，稅率變更為11%。

According to the Notice of the Ministry of Finance and the State Administration of Taxation on the Adjustment of the VAT Rate (Cai Shui [2018] No.32), the taxable business with VAT rates of 17% and 11% were changed to 16% and 10% respectively from 1 May 2018.

根據《財政部、國家稅務總局關於調整增值稅稅率的通知》(財稅[2018] 32號)，自2018年5月1日起，納稅人發生增值稅應稅業務，將增值稅稅率由17%和11%分別調整為16%、10%。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### IV Taxation (cont'd)

#### 2 Tax preferential benefit

The Company and other domestic subsidiaries are subject to income tax rate 25% in 2018 (2017: 25%) except for the following subsidiaries and the overseas subsidiaries of the Company which were taxed at the local applicable income tax rates.

(a) According to implementing the Western Development Program about taxation preferential policy issued by Ministry of Finance, State Administration of Taxation, General Administration of Customs (Cai Shui No.202[2001]), notice of the State Administration of Taxation on specific opinions for implementing taxation policies for the Great Development of the Western Regions (Guo Shui Fa No.47[2002]), notice of State Council on implementation of transitional enterprise income tax incentives (Guo Fa No.39[2007]), the Law of the PRC on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, notice of Ministry of Finance, State Administration of Taxation, General Administration of Customs on implementation of Western Development Program about taxation policy (Cai Shui No.58[2011]), the income tax rate is 15% for Baishui Andre Juice Co., Ltd. from 2011 to 2020 and 15% for Anyue Andre Lemon Industry Technology Co., Ltd. from 2017 to 2020.

(b) During 2018, the produce and sale of fruit juice by Yantai North Andre Juice Co., Ltd. And the produce and sale of fruit juice and bio-stuff by Baishui Andre Juice Co., Ltd., Xuzhou Andre Juice Co., Ltd., Yantai Longkou Andre Juice Co., Ltd., Dalian Andre Juice Co., Ltd., Yongji Andre Juice Co., Ltd., Liqun Yitong Juice Co., Ltd, and Anyue Andre Lemon Industry Technology Co., Ltd. are exempt from the PRC income tax.

### 四 稅項(續)

#### 2 稅收優惠

除下述享受稅收優惠的子公司外，本公司及境內各子公司本年度適用的所得稅稅率為25% (2017：25%)，本公司的境外子公司按當地適用稅率繳納所得稅。

(a) 根據《財政部、國家稅務總局、海關總署關於西部大開發稅收優惠政策問題的通知》(財稅[2001] 202號)、《國家稅務總局關於落實西部大開發有關稅收政策具體實施意見的通知》(國稅發[2002] 47號)、國務院《關於實施企業所得稅過渡優惠政策的通知》(國發[2007] 39號)、《中華人民共和國企業所得稅法》(以下簡稱「企業所得稅法」)及其實施條例以及《財政部、國家稅務總局、海關總署關於深入實施西部大開發戰略有關稅收政策問題的通知》(財稅[2011] 58號)的規定，白水安德利果蔬汁有限公司自2011年至2020年止期間減按15%稅率計算繳納企業所得稅；安岳安德利檸檬產業科技有限公司自2017年至2020年止期間減按15%稅率計算繳納企業所得稅。

(b) 2018年度，烟台北方安德利果汁股份有限公司生產及銷售的原漿果汁，子公司白水安德利果蔬汁有限公司、徐州安德利果蔬汁有限公司、烟台龍口安德利果汁飲料有限公司、大連安德利果蔬汁有限公司、永濟安德利果蔬汁有限公司、禮泉億通果蔬汁有限公司、安岳安德利檸檬產業科技有限公司生產及銷售的原漿果汁、果渣，享受免徵所得稅的優惠政策。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements

### 五 合併財務報表項目註釋

#### 1 Cash at bank and on hand

Item	項目	2018 2018年	2017 2017年
Cash on hand	庫存現金	102,994	127,396
Deposits with banks	銀行存款	378,583,613	79,271,078
Total	合計	378,686,607	79,398,474

As at 31 December 2018 and 31 December 2017, there are no bank deposits with restrictions placed on the Group's ownership.

於2018年12月31日及2017年12月31日，本集團無所有權受到限制的銀行存款。

#### 2 Bills and accounts receivable

Item	項目	Notes 註	2018 2018年	2017 2017年
Bills receivable	應收票據	(1)	6,119,488	9,003,656
Accounts receivable	應收賬款	(2)	170,512,897	192,554,256
Total	合計		176,632,385	201,557,912

##### (1) Bills receivable

Classification of bills receivable

Item	種類	2018 2018年	2017 2017年
Bank acceptance bills	銀行承兌匯票	6,119,488	9,003,656

All of the above bills receivable were due within one year, and were not pledged.

上述應收票據均為一年內到期，且未被質押。

The carrying amount of undue bills receivable that have been endorsed and derecognized are RMB4,328,596. As at 31 December 2018, the remaining maturities of the derecognized bills ranged from 1 to 4 months.

於2018年12月31日，已背書並已終止確認的未到期應收票據的賬面金額為人民幣4,328,596元。於2018年12月31日，終止確認票據剩餘期限為1至4個月。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

#### 2 Bills and accounts receivable (cont'd)

##### (1) Bills receivable (cont'd)

Classification of bills receivable (cont'd)

According to the Bill Law of the People's Republic of China, if the acceptance banks of bills receivable that are discounted or endorsed by the Group refuse to pay the bills, the bills holders has recourse to the Group. The Board of Directors believe that the Group had substantially transferred almost all the risks and rewards of those bills which have been endorsed and derecognized. Therefore, the Group derecognized these bills in full.

As at 31 December 2017, there are no undue bills receivable (with resource) that have been endorsed and derecognized.

##### (2) Accounts receivable

(a) Accounts receivable by customer type are as follows:

Customer type	客戶類別	2018 2018年	2017 2017年
Third Parties	第三方	<b>170,568,056</b>	190,711,288
Related Parties	關聯方	<b>7,973,345</b>	6,909,230
Sub-total	小計	<b>178,541,401</b>	197,620,518
Less: Provision for bad and doubtful debts	減：壞賬準備	<b>8,028,504</b>	5,066,262
Total	合計	<b>170,512,897</b>	192,554,256

### 五 合併財務報表項目註釋(續)

#### 2 應收票據及應收賬款(續)

##### (1) 應收票據(續)

應收票據分類(續)

根據中華人民共和國票據法，如本集團貼現或背書的應收票據的承兌銀行拒絕付款，持票人對本集團擁有追索權。董事會認為，對於終止確認的已背書票據，本集團已實質上轉移了該等票據幾乎所有的風險和報酬，因此，本集團全額終止確認這些票據。

於2017年12月31日，本集團無已背書或貼現轉讓(附追索權轉讓)尚未到期的應收票據。

##### (2) 應收賬款

(a) 應收賬款按客戶類別分析如下：

	2018 2018年	2017 2017年
	<b>170,568,056</b>	190,711,288
	<b>7,973,345</b>	6,909,230
	<b>178,541,401</b>	197,620,518
	<b>8,028,504</b>	5,066,262
	<b>170,512,897</b>	192,554,256

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 2 Bills and accounts receivable (cont'd)

(2) Accounts receivable (cont'd)

(b) The ageing analysis of accounts receivable is as follows:

Ageing	賬齡	2018 2018年	2017 2017年
Within 6 months (inclusive)	6個月以內(含6個月)	133,249,902	182,193,438
Over 6 months but within 1 year (inclusive)	6個月至1年(含1年)	45,288,886	15,407,438
Over 1 year but within 2 years (inclusive)	1年至2年(含2年)	2,613	19,642
Sub-total	小計	178,541,401	197,620,518
Less: Provision for bad and doubtful debts	減：壞賬準備	8,028,504	5,066,262
Total	合計	170,512,897	192,554,256

The ageing is counted starting from the date when accounts receivable are recognised.

賬齡自應收賬款確認日起開始計算。

#### 3 Prepayments

(1) Prepayments by type are as follows:

Type	類別	2018 2018年	2017 2017年
Third Parties	第三方	2,756,252	3,081,104
Less: Provision for bad and doubtful debts	減：壞賬準備	-	-
Total	合計	2,756,252	3,081,104

#### 3 預付款項

(1) 預付款項按類別列示如下：

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 3 Prepayments(cont'd)

(2) The ageing analysis of prepayments is as follows:

Ageing	賬齡	2018 2018年		2017 2017年	
		Amount 金額	Percentage (%) 比例(%)	Amount 金額	Percentage (%) 比例(%)
Within 1 year (inclusive)	1年以內(含1年)	<u>2,756,252</u>	<u>100%</u>	<u>3,081,104</u>	<u>100%</u>

The ageing is counted starting from the date when prepayments are recognised.

#### 3 預付款項(續)

(2) 預付款項按賬齡列示如下：

賬齡自預付款項確認日起開始計算。

#### 4 Other receivables

Item	項目
Others	其他

(1) Others

(a) Other receivables by client are as follows:

Type	類別	2018 2018年	2017 2017年
Related parties	關聯方	-	801,363
Third parties	第三方	<u>728,620</u>	<u>41,246,131</u>
Sub-total	小計	<u>728,620</u>	<u>42,047,494</u>
Less: Provision for bad and doubtful debts	減：壞賬準備	<u>-</u>	<u>-</u>
Total	合計	<u>728,620</u>	<u>42,047,494</u>

#### 4 其他應收款

Notes	2018 2018年	2017 2017年
(1)	<u>728,620</u>	<u>42,047,494</u>

(1) 其他

(a) 按客戶類別分析如下：

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 4 Other receivables (cont'd)

(a) Other receivables by client are as follows: (cont'd)

As at 31 December 2017, the balance of the Group's other receivables comprises mainly outstanding consideration relating to the disposal of 100% shares of Binzhou Andre Juice Co., Ltd., which amounted to RMB40,280,000. According to the share transfer agreement, the receivables were settled in February 2018 and June 2018 respectively.

(b) The ageing analysis of other receivables is as follows:

Ageing	賬齡	2018 2018年	2017 2017年
Within 1 year (inclusive)	1年以內(含1年)	706,252	41,924,494
Over 1 year but within 2 years (inclusive)	1年至2年(含2年)	22,368	123,000
Over 2 year but within 3 years (inclusive)	2年至3年(含3年)	-	-
Sub-total	小計	728,620	42,047,494
Less: Provision for bad and doubtful debts	減：壞賬準備	-	-
Total	合計	728,620	42,047,494

The ageing is counted starting from the date when other receivables are recognised.

#### 4 其他應收款(續)

(a) 按客戶類別分析如下：(續)

於2017年12月31日，本集團的其他應收款餘額主要為出售所持有的濱州安德利果汁飲料有限公司100%股權的應收款人民幣40,280,000元。款項已根據股權轉讓協議規定分別於2018年2月和2018年6月收回。

(b) 按賬齡分析如下：

賬齡自其他應收款確認日起開始計算。



# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

#### 4 Other receivables (cont'd)

(c) Written-off of provision for bad and doubtful debts during the year:

		<b>2018</b>	2017
		<b>2018年</b>	2017年
Balance at the beginning of the year	年初餘額	-	4,132,565
Written-off during the year	本年核銷	-	<u>(4,132,565)</u>
Balance at the end of the year	年末餘額	<u>-</u>	<u>-</u>

#### 5 Inventories

(1) Inventories by category are as follows:

		<b>2018</b>			2017		
		<b>2018年</b>			2017年		
Item	存貨種類	<b>Book value</b>	<b>Provision for impairment of inventories</b>	<b>Carrying amount</b>	Book value	Provision for impairment of inventories	Carrying amount
		<b>賬面餘額</b>	<b>跌價準備</b>	<b>賬面價值</b>	賬面餘額	跌價準備	賬面價值
Raw materials and packaging materials	原材料及包裝物	<b>28,754,267</b>	-	<b>28,754,267</b>	32,033,062	-	32,033,062
Finished goods	產成品	<b>470,537,493</b>	<b>(4,965,230)</b>	<b>465,572,263</b>	742,649,394	(3,672,616)	738,976,778
Total	合計	<b><u>499,291,760</u></b>	<b><u>(4,965,230)</u></b>	<b><u>494,326,530</u></b>	<u>774,682,456</u>	<u>(3,672,616)</u>	<u>771,009,840</u>

As at 31 December 2018 and 31 December 2017, no inventories were pledged as securities by the Group.

於2018年12月31日及2017年12月31日，本集團沒有用於擔保的存貨。

### 五 合併財務報表項目註釋(續)

#### 4 其他應收款(續)

(c) 核銷的壞賬準備情況：

	<b>2018</b>	2017
	<b>2018年</b>	2017年
Balance at the beginning of the year	-	4,132,565
Written-off during the year	-	<u>(4,132,565)</u>
Balance at the end of the year	<u>-</u>	<u>-</u>

#### 5 存貨

(1) 存貨分類

	<b>2018</b>			2017		
	<b>2018年</b>			2017年		
Item	<b>Book value</b>	<b>Provision for impairment of inventories</b>	<b>Carrying amount</b>	Book value	Provision for impairment of inventories	Carrying amount
	<b>賬面餘額</b>	<b>跌價準備</b>	<b>賬面價值</b>	賬面餘額	跌價準備	賬面價值
Raw materials and packaging materials	<b>28,754,267</b>	-	<b>28,754,267</b>	32,033,062	-	32,033,062
Finished goods	<b>470,537,493</b>	<b>(4,965,230)</b>	<b>465,572,263</b>	742,649,394	(3,672,616)	738,976,778
Total	<b><u>499,291,760</u></b>	<b><u>(4,965,230)</u></b>	<b><u>494,326,530</u></b>	<u>774,682,456</u>	<u>(3,672,616)</u>	<u>771,009,840</u>

於2018年12月31日及2017年12月31日，本集團沒有用於擔保的存貨。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 5 Inventories (cont'd)

(2) An analysis of the movements of inventories for the year is as follows:

#### 5 存貨(續)

(2) 存貨本年變動情況分析如下：

2018		2018年			
Item	存貨種類	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加額	Reductions during the year 本年減少額	Balance at the end of the year 年末餘額
Raw materials and packaging materials	原材料及包裝物	32,033,062	450,791,359	454,070,154	28,754,267
Finished goods	產成品	742,649,394	537,835,617	809,947,518	470,537,493
Sub-total	小計	774,682,456	988,626,976	1,264,017,672	499,291,760
Less: Provision for impairment of inventories	減：存貨跌價準備	3,672,616	2,505,468	1,212,854	4,965,230
Total	合計	771,009,840	986,121,508	1,262,804,818	494,326,530
2017		2017年			
Item	存貨種類	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加額	Reductions during the year 本年減少額	Balance at the end of the year 年末餘額
Raw materials and packaging materials	原材料及包裝物	30,827,020	509,482,901	508,276,859	32,033,062
Finished goods	產成品	787,157,399	603,855,566	648,363,571	742,649,394
Sub-total	小計	817,984,419	1,113,338,467	1,156,640,430	774,682,456
Less: Provision for impairment of inventories	減：存貨跌價準備	231,058	3,441,558	-	3,672,616
Total	合計	817,753,361	1,109,896,909	1,156,640,430	771,009,840

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 5 Inventories (cont'd)

(3) Provision for impairment of inventories

2018

Item	存貨種類	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Written back during the year 本年減少金額		Balance at the end of the year 年末餘額
				Reversals 轉回	Written-off 轉銷	
Finished goods	產成品	3,672,616	2,505,468	(92,689)	(1,120,165)	4,965,230

2017

Item	存貨種類	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Written back during the year 本年減少金額		Balance at the end of the year 年末餘額
				Reversals 轉回	Written-off 轉銷	
Finished goods	產成品	231,058	3,441,558	-	-	3,672,616

#### 5 存貨(續)

(3) 存貨跌價準備

2018年

Item	存貨種類	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Written back during the year 本年減少金額		Balance at the end of the year 年末餘額
				Reversals 轉回	Written-off 轉銷	
Finished goods	產成品	3,672,616	2,505,468	(92,689)	(1,120,165)	4,965,230

2017年

Item	存貨種類	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Written back during the year 本年減少金額		Balance at the end of the year 年末餘額
				Reversals 轉回	Written-off 轉銷	
Finished goods	產成品	231,058	3,441,558	-	-	3,672,616

The Group recognized provision for impairment of inventories after determination of the net realisable value of its finished goods with reference to the current market price and the actual sales of its finished goods.

The estimated selling price used to determine the net realisable value of inventories varies depending on whether a sales contract has been concluded. Where a contract has been concluded, the estimated selling price of inventories is recognised based on the contract amount, otherwise, it is determined based on the average contract price of recently concluded contracts and the market selling price of similar products.

本集團按照目前市場價格狀況和產成品實際銷售情況，對產成品可變現淨值進行測試後，對其計提了存貨跌價準備。

計算存貨可變現淨值時所採用的估計售價區分已簽訂銷售合同和未簽訂銷售合同，已簽訂合同部分按照實際合同金額確認估計售價，未簽訂合同部分結合近期一般銷售價格確定估計售價。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 6 Other current assets

#### 6 其他流動資產

Item	種類	2018	2017
		2018年	2017年
Input VAT recoverable	待抵扣增值稅進項稅	28,741,897	51,194,764
Prepaid income tax	預繳所得稅	101,423	153,856
Total	合計	28,843,320	51,348,620

#### 7 Fixed assets

##### (1) Fixed assets

#### 7 固定資產

##### (1) 固定資產情況

Item	項目	Plant & buildings	Machinery & equipment	Office & other equipment	Motor vehicles	Total
		房屋及建築物	機器設備	辦公設備及其他設備	運輸工具	合計
Cost	原值					
At 1 January 2017	2017年1月1日	577,658,735	895,880,433	22,200,618	9,900,403	1,505,640,189
Additions during the year	本年增加					
- Purchases	- 購置	225,167	9,451,587	990,397	4,937	10,672,088
- Transfers from construction in progress	- 在建工程轉入	3,537,478	1,251,283	-	-	4,788,761
Reductions during the year	本年減少					
- Disposals or retirement	- 處置或報廢	-	(2,542,086)	(133,469)	(131,892)	(2,807,447)
- Offset government grants against the book value	- 政府補助沖減原值	-	(3,127,500)	-	-	(3,127,500)
- Disposal of subsidiaries	- 處置子公司	(41,582,273)	(4,512,241)	(741,182)	(715,000)	(47,550,696)
At 31 December 2017	2017年12月31日	539,839,107	896,401,476	22,316,364	9,058,448	1,467,615,395
At 1 January 2018	2018年1月1日	539,839,107	896,401,476	22,316,364	9,058,448	1,467,615,395
Additions during the year	本年增加					
- Purchases	- 購置	15,788,067	6,031,579	2,119,988	1,406,449	25,346,083
- Transfers from construction in progress	- 在建工程轉入	2,660,881	28,105,590	572,486	191,551	31,530,508
Reductions during the year	本年減少					
- Disposals or retirement	- 處置或報廢	(85,235)	(4,931,098)	(548,359)	(1,046,700)	(6,611,392)
- Transfers to construction in progress	- 轉入在建工程	-	(50,216,973)	(42,288)	-	(50,259,261)
- Offset government grants against the book value	- 政府補助沖減原值	-	(600,000)	-	-	(600,000)
- Other deductions	- 其他減少	-	(196,719)	(58,875)	-	(255,594)
At 31 December 2018	2018年12月31日	558,202,820	874,593,855	24,359,316	9,609,748	1,466,765,739

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 7 Fixed assets (cont'd)

(1) Fixed assets (cont'd)

#### 7 固定資產(續)

(1) 固定資產情況(續)

Item	項目	Plant & buildings 房屋及 建築物	Machinery & equipment 機器設備	Office & other equipment 辦公設備 及其他設備	Motor vehicles 運輸工具	Total 合計
Accumulated depreciation	累計折舊					
At 1 January 2017	2017年1月1日	(145,893,706)	(501,034,024)	(17,216,221)	(7,932,430)	(672,076,381)
Charge for the year	本年計提	(12,522,421)	(27,421,744)	(1,099,768)	(221,218)	(41,265,151)
Reductions during the year	本年減少					
- Disposals or retirement	- 處置或報廢	-	1,023,534	118,904	118,703	1,261,141
- Disposal of subsidiaries	- 處置子公司	12,420,396	1,766,316	480,756	639,122	15,306,590
At 31 December 2017	2017年12月31日	(145,995,731)	(525,665,918)	(17,716,329)	(7,395,823)	(696,773,801)
At 1 January 2018	2018年1月1日	(145,995,731)	(525,665,918)	(17,716,329)	(7,395,823)	(696,773,801)
Charge for the year	本年計提	(10,242,675)	(29,198,381)	(1,251,732)	(350,546)	(41,043,334)
Reductions during the year	本年減少					
- Disposals or retirement	- 處置或報廢	76,712	2,342,393	477,280	935,465	3,831,850
- Transfers to construction in progress	- 轉入在建工程	-	37,489,353	30,148	-	37,519,501
- Other deductions	- 其他減少	-	97,627	26,527	-	124,154
At 31 December 2018	2018年12月31日	(156,161,694)	(514,934,926)	(18,434,106)	(6,810,904)	(696,341,630)
Provision for impairment	減值準備					
At 1 January 2017	2017年1月1日	-	(480,787)	-	-	(480,787)
Charge for the year	本年計提	(16,731,276)	(15,207,024)	-	-	(31,938,300)
At 31 December 2017	2017年12月31日	(16,731,276)	(15,687,811)	-	-	(32,419,087)
At 1 January 2018	2018年1月1日	(16,731,276)	(15,687,811)	-	-	(32,419,087)
Charge for the year	本年計提	-	-	-	-	-
At 31 December 2018	2018年12月31日	(16,731,276)	(15,687,811)	-	-	(32,419,087)
Carrying amounts	賬面價值					
At 31 December 2018	2018年12月31日	385,309,850	343,971,118	5,925,210	2,798,844	738,005,022
At 31 December 2017	2017年12月31日	377,112,100	355,047,747	4,600,035	1,662,625	738,422,507

As at 31 December 2018 and 31 December 2017, there are no fixed assets with restrictions placed on the Group's ownership.

於2018年12月31日及2017年12月31日，本集團無所有權受到限制的固定資產。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 7 Fixed assets (cont'd)

##### (1) Fixed assets (cont'd)

As at 31 December 2018, the carrying amount of the Group's fixed assets includes the property and land ownership which were purchased in USA in 2018.

##### (2) Temporarily idle fixed assets

As at 31 December 2018 and 31 December 2017, the Group's temporarily idle fixed assets are as follows:

#### 31 December 2018

Item	項目	Cost 賬面原值	Accumulated depreciation 累計折舊	Provision for impairment 減值準備	Carrying amount 賬面價值
Lemon processing line, accessory equipment and building	檸檬加工生產線、附屬設備及廠房	114,750,644	(25,517,306)	(31,938,300)	57,295,038
Preserved fruit production line	果脯生產線	1,249,834	(644,064)	(480,787)	124,983
Total	合計	116,000,478	(26,161,370)	(32,419,087)	57,420,021

#### 31 December 2017

Item	項目	Cost 賬面原值	Accumulated depreciation 累計折舊	Provision for impairment 減值準備	Carrying amount 賬面價值
Lemon processing line, accessory equipment and building	檸檬加工生產線、附屬設備及廠房	115,633,195	(23,387,795)	(31,938,300)	60,307,100
Preserved fruit production line	果脯生產線	1,249,834	(644,064)	(480,787)	124,983
Total	合計	116,883,029	(24,031,859)	(32,419,087)	60,432,083

#### 7 固定資產(續)

##### (1) 固定資產情況(續)

於2018年12月31日，固定資產賬面價值中包含本集團於2018年度在美國購買的房產及其土地所有權。

##### (2) 暫時閒置的固定資產情況

於2018年12月31日及2017年12月31日，本集團以下固定資產暫時閒置。

#### 2018年12月31日

#### 2017年12月31日

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

#### 7 Fixed assets (cont'd)

##### (2) Temporarily idle fixed assets (cont'd)

At 31 December 2018 and 31 December 2017, the Group assessed that the lemon production machinery and equipment of Anyue Andre Lemon Industry Technology Co., Ltd. exists indications of impairment. For the asset groups with identified indications of impairment, the management compares the carrying amount of each asset group with its recoverable amount to determine the amount of the impairment. The recoverable amount of an asset group is the higher of its fair value less costs to sell and its present value of expected future cash flows. For the reason that the Group can not reliably estimate the present value of expected future cash flow of relevant asset group, the Group determines the recoverable amount of the asset group in accordance with its fair value less costs to sell.

At the end of 31 December 2018 and 31 December 2017, the Group evaluates the recoverable amount of the asset group and reduces the carrying amount to its recoverable amount and recognises an impairment loss of RMB31,938,300 in 2017. No impairment loss of asset is required in 2018. The recoverable amount is determined by the amount of fair value less costs to sell of the asset group. The fair value is calculated using the cost method with reference to the full cost to re-establish the same or similar assets at the current price valuation date, after deducting the physical devaluation, functional devaluation and economic devaluation.

### 五 合併財務報表項目註釋(續)

#### 7 固定資產(續)

##### (2) 暫時閒置的固定資產情況(續)

於2018年12月31日及2017年12月31日，本集團評估安岳安德利檸檬產業科技有限公司的檸檬加工生產線及其附屬設備、廠房存在減值跡象，對於已識別存在減值跡象的資產組，管理層將每個資產組的賬面價值與其可收回金額進行比較，以確定減值準備金額。可收回金額是採用資產組的預計未來現金流量的現值與資產組的公允價值減去處置費用後的淨額兩者之間較高者確定。由於本集團無法可靠估計相關資產組的預計未來現金流量的現值。本集團最終確定以資產組的公允價值減去處置費用後的淨額為其可收回金額。

於2018年12月31日及2017年12月31日，本集團對這些資產組的可收回金額作出評估並根據評估結果將這些資產組的賬面價值減少至其可收回金額，於2017年度計提資產減值損失人民幣31,938,300元，於2018年度無需再計提資產減值損失。估計可收回金額是基於這些資產組的公允價值減去處置費用。該公允價值是利用成本法，參照以評估基準日的現時價格重新購建相同或相似資產的全部成本減實體性貶值、功能性貶值以及經濟性貶值。



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 7 Fixed assets (cont'd)

##### (3) Fixed assets acquired under finance leases

As at 31 December 2018 and 31 December 2017, no fixed assets were acquired under finance leases.

##### (4) Fixed assets leased out under operating leases

As at 31 December 2018, the carrying value of the fixed assets leased out by the Group under operating leases was RMB20,017,501 (2017: RMB23,254,119), which include two office buildings, several commercial stores and an apartment building located in Muping Economic Development Zone, Yantai.

##### (5) Fixed assets pending certificates of ownership

As at 31 December 2018 and 31 December 2017, the Group's fixed assets with pending certificates of ownership is as follows:

#### 7 固定資產(續)

##### (3) 通過融資租賃租入的固定資產情況

於2018年12月31日及2017年12月31日，本集團無融資租賃租入的固定資產。

##### (4) 通過經營租賃租出的固定資產

於2018年12月31日，本集團通過經營租賃租出的固定資產賬面價值為人民幣20,017,501元(2017年：人民幣23,254,119元)，主要是位於烟台市牟平經濟開發區的兩處辦公樓，若干處商業網點及一處公寓樓。

##### (5) 未辦妥產權證書的固定資產情況

於2018年12月31日及2017年12月31日，本集團以下固定資產未辦妥產權證書：

Item 項目	31 December 2018 2018年12月31日	31 December 2017 2017年12月31日	Reason why certificates of ownership are pending 未辦妥產權證書原因
	Carrying amount 賬面價值	Carrying amount 賬面價值	
Buildings of Liquan Yitong Juice Co.,Ltd. 禮泉億通果蔬汁有限公司廠區房屋	50,062,960	51,331,130	The certificates have not been dealt with due to historical reasons 歷史遺留原因，尚未辦理
Fresh fruit workshop of Anyue Andre Lemon Industry Technology Co., Ltd. 安岳安德利檸檬產業科技有限公司 鮮果車間	5,114,980	5,243,453	The certificates have not been dealt with due to the acceptance standard have not been met 未達到驗收合格標準，尚未辦理

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 8 Construction in progress

(1) Construction in progress

#### 8 在建工程

(1) 在建工程情況

Project	項目	2018 2018年			2017 2017年		
		Book value 賬面餘額	Provision for impairment 減值準備	Carrying amount 賬面價值	Book value 賬面餘額	Provision for impairment 減值準備	Carrying amount 賬面價值
Plant renovation of Yongji Production line	永濟工廠改造工程 白水工廠生產線	5,403,653	-	5,403,653	-	-	-
renovation of Baishui	改造工程	700,000	-	700,000	-	-	-
Boiler installation of Longkou	龍口工廠鍋爐 改造工程	160,000	-	160,000	-	-	-
Boiler online monitoring project	鍋爐在線監測 項目	-	-	-	120,000	-	120,000
Others	其他	-	-	-	1,660	-	1,660
Total	合計	<u>6,263,653</u>	<u>-</u>	<u>6,263,653</u>	<u>121,660</u>	<u>-</u>	<u>121,660</u>

As at 31 December 2018 and 31 December 2017, no interest was capitalized in construction in progress of the Group.

於2018年12月31日及2017年12月31日，本集團的在建工程無利息資本化。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 8 Construction in progress (cont'd)

(2) Movements of major construction projects in progress during the year

#### 8 在建工程(續)

(2) 重大在建工程項目變動情況

2018

2018年

Project	項目	Budget	At 1 January 2018	Transfers from fixed assets	Additions during the year	Transfers to fixed assets	At 31 December 2018	Percentage of actual cost to budget (%)	Project process	Sources of funds
Plant renovation of Yongji	永濟工廠改造工程	37,455,332	-	12,739,760	21,542,319	(28,878,426)	5,403,653	92%	92%	Self-funded 自有資金
Boiler installation of Liquan	禮泉工廠鍋爐安裝工程	2,220,690	-	-	2,220,690	(2,220,690)	-	100%	100%	Self-funded 自有資金
Total	合計	39,676,022	-	12,739,760	23,763,009	(31,099,116)	5,403,653			

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 9 Intangible assets

#### 9 無形資產

Item	項目	Land use right 土地使用權
Cost	賬面原值	
At 1 January 2017	2017年1月1日	134,032,445
Disposals during the year	本年減少	
– Disposals of subsidiary	– 處置子公司	<u>(20,395,501)</u>
At 31 December 2017	2017年12月31日	<u>113,636,944</u>
At 1 January 2018	2018年1月1日	113,636,944
Additions during the year	本年增加	
– Purchases	– 購置	<u>2,901,039</u>
At 31 December 2018	2018年12月31日	<u>116,537,983</u>
Accumulated amortization	累計攤銷	
At 1 January 2017	2017年1月1日	(23,900,663)
Charge for the year	本年計提	(3,167,902)
Disposals of subsidiary	處置子公司	<u>2,660,012</u>
At 31 December 2017	2017年12月31日	<u>(24,408,553)</u>
At 1 January 2018	2018年1月1日	(24,408,553)
Charge for the year	本年計提	<u>(2,500,195)</u>
At 31 December 2018	2018年12月31日	<u>(26,908,748)</u>
Carrying amounts	賬面價值	
At 31 December 2018	2018年12月31日	<u>89,629,235</u>
At 31 December 2017	2017年12月31日	<u>89,228,391</u>

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

#### 9 Intangible assets (cont'd)

As at 31 December 2018 and 31 December 2017, all of the Group's land use rights are on medium-term lease.

As at 31 December 2018 and 31 December 2017, no interest was capitalized in intangible assets of the Group.

As at 31 December 2018 and 31 December 2017, the Group has no intangible assets used as mortgage for bank loans.

As at 31 December 2018 and 31 December 2017, the Group did not have land use rights which pending certificates of ownership.

#### 10 Goodwill

##### (1) Changes in goodwill

Name of investee	被投資單位名稱	Note	Balance at 1 January 2018 2018年1月1日	Additions during the year 本年增加	Balance at 31 December 2018 2018年12月31日
Book value	賬面原值				
Anyue Andre Lemon Industry Technology Co., Ltd.	安岳安德利檸檬產業 科技有限公司	(a)	3,066,599	-	3,066,599
Yongji Andre Juice Co., Ltd.	永濟安德利果蔬汁 有限公司	(b)	4,566,293	-	4,566,293
Yantai Longkou Andre Juice Co., Ltd.	烟台龍口安德利果汁 飲料有限公司	(c)	1,020,683	-	1,020,683
Sub-total	小計		8,653,575	-	8,653,575
Provision for impairment	減值準備				
Anyue Andre Lemon Industry Technology Co., Ltd.	安岳安德利檸檬產業 科技有限公司		(3,066,599)	-	(3,066,599)
Sub-total	小計		(3,066,599)	-	(3,066,599)
Carrying amount	賬面價值		5,586,976	-	5,586,976

### 五 合併財務報表項目註釋(續)

#### 9 無形資產(續)

於2018年12月31日及2017年12月31日，本集團所有土地使用權為中期租約。

於2018年12月31日及2017年12月31日，本集團無形資產賬面價值中無資本化的借款利息。

於2018年12月31日及2017年12月31日，本集團無抵押的無形資產。

於2018年12月31日及2017年12月31日，本集團無未辦妥產權證書的土地使用權情況。

#### 10 商譽

##### (1) 商譽變動情況

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

#### 10 Goodwill (cont'd)

##### (1) Changes in goodwill (cont'd)

Name of investee	被投資單位名稱	Note	Balance at 1 January 2017 2017年1月1日	Additions during the year 本年增加	Balance at 31 December 2017 2017年12月31日
Book value	賬面原值				
Anyue Andre Lemon Industry Technology Co., Ltd.	安岳安德利檸檬產業 科技有限公司	(a)	3,066,599	-	3,066,599
Yongji Andre Juice Co., Ltd.	永濟安德利果蔬汁 有限公司	(b)	4,566,293	-	4,566,293
Yantai Longkou Andre Juice Co., Ltd.	烟台龍口安德利果 汁飲料有限公司	(c)	1,020,683	-	1,020,683
Sub-total	小計		8,653,575	-	8,653,575
Provision for impairment	減值準備				
Anyue Andre Lemon Industry Technology Co., Ltd.	安岳安德利檸檬產業 科技有限公司		(3,066,599)	-	(3,066,599)
Sub-total	小計		(3,066,599)	-	(3,066,599)
Carrying amount	賬面價值		5,586,976	-	5,586,976

(a) The Group acquired the equity interest of Anyue Andre Lemon Industry Technology Co., Ltd. at an aggregated cash consideration of RMB52,120,000 in 2014. The goodwill represents the excess of the cost of the acquisition over the Group's interests in the fair value of the identifiable assets and liabilities of Anyue Andre Lemon Industry Technology Co., Ltd.

(a) 於2014年度，本集團支付人民幣52,120,000元收購成本收購了安岳安德利檸檬產業科技有限公司的權益，收購成本超過按比例獲得的安岳安德利檸檬產業科技有限公司可辨認資產、負債公允價值的差額為與安岳安德利檸檬產業科技有限公司相關的商譽。

### 五 合併財務報表項目註釋(續)

#### 10 商譽(續)

##### (1) 商譽變動情況(續)

Balance at 1 January 2017 2017年1月1日	Additions during the year 本年增加	Balance at 31 December 2017 2017年12月31日
8,653,575	-	8,653,575
(3,066,599)	-	(3,066,599)
(3,066,599)	-	(3,066,599)
5,586,976	-	5,586,976

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 10 Goodwill (cont'd)

##### (1) Changes in goodwill (cont'd)

(b) The Group acquired the equity interest of Yongji Andre Juice Co., Ltd. at an aggregated cash consideration of RMB56,201,585 in 2011. The goodwill represents the excess of the cost of the acquisition over the Group's interests in the fair value of the identifiable assets and liabilities of Yongji Andre Juice Co., Ltd.

(c) The Group acquired the equity interest of Yantai Longkou Andre Juice Co., Ltd. at an aggregated cash consideration of RMB32,035,810 in 2003. The goodwill represents the excess of the cost of the acquisition over the Group's interests in the fair value of the identifiable assets and liabilities of Yantai Longkou Andre Juice Co., Ltd.

##### (2) Provision for impairment of goodwill

The Group's asset groups which the goodwill recognised are Anyue Andre Lemon Industry Technology Co., Ltd., Yongji Andre Juice Co., Ltd. and Yantai Longkou Andre Juice Co., Ltd.

#### 10 商譽(續)

##### (1) 商譽變動情況(續)

(b) 於2011年度，本集團支付人民幣56,201,585元收購成本收購了永濟安德利果蔬汁有限公司的權益，收購成本超過按比例獲得的永濟安德利果蔬汁有限公司可辨認資產、負債公允價值的差額為與永濟安德利果蔬汁有限公司相關的商譽。

(c) 於2003年度，本集團支付人民幣32,035,810元收購成本收購了烟台龍口安德利果汁飲料有限公司的權益，收購成本超過按比例獲得的烟台龍口安德利果汁飲料有限公司可辨認資產、負債公允價值的差額為與烟台龍口安德利果汁飲料有限公司相關的商譽。

##### (2) 商譽減值準備

本集團認定與上述商譽相關的資產組組合為安岳安德利檸檬產業科技有限公司、永濟安德利果蔬汁有限公司及烟台龍口安德利果汁飲料有限公司。



# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

#### 10 Goodwill (cont'd)

##### (2) Provision for impairment of goodwill (cont'd)

The recoverable amounts of Anyue Andre Lemon Industry Technology Co., Ltd., Yongji Andre Juice Co., Ltd. and Yantai Longkou Andre Juice Co., Ltd. are determined based on the present value of expected future cash flows. The present value of expected future cash flows was projected based on the next five-year financial forecast approved by management and a pre-tax discount rate of 10.86% (2017: 10.52%). The cash flows beyond the five-year forecast period were assumed to be stable.

Key assumptions used in estimating the present value of expected future cash flows of Anyue Andre Lemon Industry Technology Co., Ltd., Yongji Andre Juice Co., Ltd. and Yantai Longkou Andre Juice Co., Ltd. include the budgeted gross margin based on past performance and expectations on market development, and stable sales volume, which were determined by management based on past performance.

### 五 合併財務報表項目註釋(續)

#### 10 商譽(續)

##### (2) 商譽減值準備(續)

安岳安德利檸檬產業科技有限公司、永濟安德利果蔬汁有限公司及烟台龍口安德利果汁飲料有限公司的可收回金額以預計未來現金流量現值的方法確定。本集團根據管理層批准的最近未來5年財務預算和10.86% (2017年：10.52%) 稅前折現率預計該資產組的未來現金流量現值。超過5年財務預算之後年份的現金流量均假設保持穩定。

對安岳安德利檸檬產業科技有限公司、永濟安德利果蔬汁有限公司及烟台龍口安德利果汁飲料有限公司預計未來現金流量現值的計算採用了根據歷史經驗及對市場發展預測的預算毛利率和銷售數量保持穩定作為關鍵假設。管理層根據預算年度之前的歷史情況確定這些假設。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 11 Deferred tax assets

(1) Details of unrecognised deferred tax assets

Item	項目	2018 2018年	2017 2017年
Deductible tax losses	可抵扣虧損	<b>42,953,152</b>	52,171,875

(2) In accordance with the accounting policy set out in Note III.23, the Group has not recognised deferred tax assets in respect of cumulative tax losses of RMB42,953,152 (2017: RMB52,171,875) as it is not probable that future taxable profits against which the losses can be utilised will be available to the Group. The deductible tax losses can be deducted from future taxable income within 5 years from the year when such losses were incurred under current tax laws.

(3) Expiration of deductible tax losses for unrecognised deferred tax assets

Year	年份	2018 2018年	2017 2017年
2018	2018年	-	5,494,795
2019	2019年	<b>576,342</b>	576,342
2020	2020年	<b>11,844</b>	11,844
2021	2021年	-	-
2022	2022年	<b>41,567,922</b>	46,088,894
2023	2023年	<b>797,044</b>	-
Total	合計	<b>42,953,152</b>	52,171,875

#### 11 遞延所得稅資產

(1) 未確認遞延所得稅資產明細

Item	項目	2018 2018年	2017 2017年
Deductible tax losses	可抵扣虧損	<b>42,953,152</b>	52,171,875

(2) 按照附註三、23所載的會計政策，由於本集團不是很可能獲得可用於抵扣有關虧損的未來應稅利潤，因此本集團尚未就人民幣42,953,152元(2017年：人民幣52,171,875元)的累積可抵扣虧損確認遞延所得稅資產。根據現行稅法，這些可抵扣虧損自發生年度起，可以在不超過5年的期間內抵扣未來應稅利潤。

(3) 未確認遞延所得稅資產的可抵扣虧損的到期情況

Year	年份	2018 2018年	2017 2017年
2018	2018年	-	5,494,795
2019	2019年	<b>576,342</b>	576,342
2020	2020年	<b>11,844</b>	11,844
2021	2021年	-	-
2022	2022年	<b>41,567,922</b>	46,088,894
2023	2023年	<b>797,044</b>	-
Total	合計	<b>42,953,152</b>	52,171,875

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

#### 12 Assets with restricted ownership or right of use

As at 31 December 2018 and 31 December 2017, there are no assets with restrictions placed on the Group's ownership.

#### 13 Short-term loans

As at 31 December 2018 and 31 December 2017, the Group did not have short-term loans past due.

Information for guaranteed loans is set out in Note X.6.

Information for credit loans is set out in Note X.6.

Information for credit loans is set out in Note X.6.

Information for credit loans is set out in Note X.6.

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Information for credit loans is set out in Note X.6.

### 五 合併財務報表項目註釋(續)

#### 12 所有權或使用權受到限制的資產

於2018年12月31日及2017年12月31日，本集團無所有權受到限制的資產。

#### 13 短期借款

於2018年12月31日及2017年12月31日，本集團無已到期未償還的短期借款。

有關保證借款的信息，參見附註十、6。

有關保證借款的信息，參見附註十、6。

有關保證借款的信息，參見附註十、6。

有關保證借款的信息，參見附註十、6。

有關保證借款的信息，參見附註十、6。

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有關保證借款的信息，參見附註十、6。

有關保證借款的信息，參見附註十、6。

有關保證借款的信息，參見附註十、6。

有關保證借款的信息，參見附註十、6。

有關保證借款的信息，參見附註十、6。

有關保證借款的信息，參見附註十、6。

Item	項目	2018 2018年		
		Annual interest rate 年利率	Currency 幣種	RMB 人民幣金額
Guaranteed loans	保證借款	4.44%	RMB人民幣	20,000,000
Guaranteed loans	保證借款	4.35%	RMB人民幣	30,000,000
Total	合計			<u>50,000,000</u>
2017 2017年				
Item	項目	Annual interest rate 年利率	Currency 幣種	RMB 人民幣金額
Credit loans	信用借款	4.35%	RMB人民幣	100,000,000
Guaranteed loans	保證借款	4.35%	RMB人民幣	30,000,000
Guaranteed loans	保證借款	4.39%	RMB人民幣	<u>40,000,000</u>
Total	合計			<u>170,000,000</u>

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 14 Bills and accounts payable

(1) Accounts payable by supplier type are as follows:

Supplier type	供應商類別	2018 2018年	2017 2017年
Third parties	應付第三方	38,174,800	83,277,765
Related parties	應付關聯方	14,694	3,091,850
Total	合計	38,189,494	86,369,615

(2) The ageing analysis of accounts payable, based on the date of receipt of goods, is as follows:

Ageing	賬齡	2018 2018年	2017 2017年
Within 1 year(inclusive)	1年以內(含1年)	35,095,445	81,583,480
Over 1 year	1年以上	3,094,049	4,786,135
Total	合計	38,189,494	86,369,615

#### 15 Contract liabilities

The contract liabilities mainly represent advance payments received from the customers according to sales contracts with the amounts equivalent to 20% to 100% of the considerations. The contract liabilities are recognized as revenue after the Group satisfies its performance obligations to the customers.

#### 14 應付票據及應付賬款

(1) 應付賬款按供應商類別列示如下：

(2) 應付賬款按收貨日期呈列的賬齡分析如下：

#### 15 合同負債

合同負債主要涉及本集團從特定客戶的銷售合同中收取的預收款。該預收款在合同簽訂時收取，金額為合同對價的20%~100%。該合同的相關收入將在本集團履行履約義務後確認。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 16 Employee benefits payable

(1) Details of employee benefits payable:

		At 1 January 2018 2018年 1月1日	Accrued during the year 本年增加	Decreased during the year 本年減少	At 31 December 2018 2018年 12月31日
Short-term employee benefits	短期薪酬	21,065,744	51,817,247	51,943,147	20,939,844
Post-employment benefits – defined contribution plans	離職後福利 – 設定提存計劃	209,923	4,397,980	4,607,903	–
Total	合計	<u>21,275,667</u>	<u>56,215,227</u>	<u>56,551,050</u>	<u>20,939,844</u>

#### 16 應付職工薪酬

(1) 應付職工薪酬列示：

		At 1 January 2017 2017年 1月1日	Accrued during the year 本年增加	Decreased during the year 本年減少	At 31 December 2017 2017年 12月31日
Short-term employee benefits	短期薪酬	21,574,064	50,488,482	50,996,802	21,065,744
Post-employment benefits – defined contribution plans	離職後福利 – 設定提存計劃	–	4,306,647	4,096,724	209,923
Total	合計	<u>21,574,064</u>	<u>54,795,129</u>	<u>55,093,526</u>	<u>21,275,667</u>

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 16 Employee benefits payable (cont'd)

(2) Short-term employee benefits

#### 16 應付職工薪酬(續)

(2) 短期薪酬

		At 1 January 2018 2018 年1月1日	Accrued during the year 本年增加	Decreased during the year 本年減少	At 31 December 2018 2018年 12月31日
Salaries, bonuses, allowances and subsidies	工資、獎金、津貼和補貼	9,865,194	48,596,493	47,898,409	10,563,278
Staff bonus and welfare fund	職工獎勵及福利基金	10,727,074	-	355,680	10,371,394
Social insurance	社會保險費				
Medical insurance	醫療保險費	78,581	1,646,303	1,724,884	-
Work-related injury insurance	工傷保險費	12,124	254,001	266,125	-
Maternity insurance	生育保險費	5,613	235,186	240,799	-
Housing fund	住房公積金	377,158	720,129	1,097,287	-
Labour union fee and staffs' education fee	工會經費和職工教育經費	-	365,135	359,963	5,172
Total	合計	<u>21,065,744</u>	<u>51,817,247</u>	<u>51,943,147</u>	<u>20,939,844</u>

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 16 Employee benefits payable (cont'd)

(2) Short-term employee benefits (cont'd)

		At 1 January 2017 2017年 1月1日	Accrued during the year 本年增加	Decreased during the year 本年減少	At 31 December 2017 2017年 12月31日
Salaries, bonuses, allowances and subsidies	工資、獎金、津貼和補貼	9,991,335	47,500,137	47,626,278	9,865,194
Staff bonus and welfare fund	職工獎勵及福利基金	11,582,729	-	855,655	10,727,074
Social insurance	社會保險費				
Medical insurance	醫療保險費	-	1,612,114	1,533,533	78,581
Work-related injury insurance	工傷保險費	-	248,726	236,602	12,124
Maternity insurance	生育保險費	-	115,151	109,538	5,613
Housing fund	住房公積金	-	789,459	412,301	377,158
Labour union fee and staffs' education fee	工會經費和職工教育經費	-	222,895	222,895	-
<b>Total</b>	<b>合計</b>	<b>21,574,064</b>	<b>50,488,482</b>	<b>50,996,802</b>	<b>21,065,744</b>

#### 16 應付職工薪酬(續)

(2) 短期薪酬(續)

(3) Post-employment benefits – defined contribution plans

(3) 離職後福利—設定提存計劃

		At 1 January 2018 2018年 1月1日	Accrued during the year 本年增加	Decreased during the year 本年減少	At 31 December 2018 2018年 12月31日
Basic pension insurance	基本養老保險	202,064	4,233,350	4,435,414	-
Unemployment insurance	失業保險費	7,859	164,630	172,489	-
<b>Total</b>	<b>合計</b>	<b>209,923</b>	<b>4,397,980</b>	<b>4,607,903</b>	<b>-</b>



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 16 Employee benefits payable (cont'd)

(3) Post-employment benefits – defined contribution plans (cont'd)

		At 1 January 2017 2017年 1月1日	Accrued during the year 本年增加	Decreased during the year 本年減少	At 31 December 2017 2017年 12月31日
Basic pension insurance	基本養老保險	–	4,145,436	3,943,372	202,064
Unemployment insurance	失業保險費	–	161,211	153,352	7,859
Total	合計	–	4,306,647	4,096,724	209,923

#### 16 應付職工薪酬(續)

(3) 離職後福利 – 設定提存計劃(續)

As at 31 December 2018 and 31 December 2017, the Group did not have payment in arrears in the balance of employee benefits payable.

於2018年12月31日及2017年12月31日，本集團應付職工薪酬中無拖欠性質的款項。

As stipulated by the regulations of the PRC, the Group participates in various defined contribution retirement plans organised by municipal governments for its staff. The Group is required to make contributions to the retirement plans at certain percentage or certain amount of the salaries, bonuses and certain allowances of its staff of last year. The relevant local government authorities are responsible for the entire pension obligations payables to retired employees. The Group has no other material obligation for the payment of pension benefits associated with these plans beyond the annual contributions described above.

根據中國有關條例，本集團為其職工參與由地方政府安排之僱員固定供款退休計劃。本集團須就退休計劃按職工薪酬之特定百分比或特定金額作出供款。相關地方政府機關負責應付退休僱員的全部退休責任。本集團除上述年度供款以外，毋須就這些計劃承擔其他任何有關支付退休金之重大責任。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 17 Taxes payable

Item	項目	2018 2018年	2017 2017年
Value-added tax	增值稅	5,981,963	8,792,448
Land use tax	土地使用稅	597,506	595,590
Property tax	房產稅	515,534	552,970
Others	其他	2,677,665	1,062,241
Total	合計	9,772,668	11,003,249

#### 17 應交稅費

#### 18 Other payables

Item	項目	Notes 註	2018 2018年	2017 2017年
Interest payable	應付利息	(1)	66,990	643,783
Other	其他	(2)	17,882,203	11,802,159
Total	合計		17,949,193	12,445,942

#### 18 其他應付款

##### (1) Interest payable

There is no significant overdue interest payable as at 31 December 2018 and 31 December 2017.

##### (1) 應付利息

於2018年12月31日及2017年12月31日，本集團無重要的已逾期未支付的利息。

##### (2) Others

##### (2) 其他

Item	類別	2018 2018年	2017 2017年
Third party	第三方	17,882,203	11,802,159

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 19 Share capital

#### 19 股本

		Balance at the beginning of the year 年初餘額	Changes during the year(+/-) 本年變動增減				Balance at the end of the year 年末餘額
			Issue of new shares 發行新股	Share consolidation 股份合併	Purchase of own shares 回購股份	Sub-total 小計	
<b>2018</b>	<b>2018年</b>						
Total number of shares	股份總數	358,000,000	-	-	-	-	358,000,000
Amount (RMB)	人民幣金額	358,000,000	-	-	-	-	358,000,000
2017	2017年						
Total number of shares	股份總數	368,000,000	-	-	(10,000,000)	(10,000,000)	358,000,000
Amount (RMB)	人民幣金額	368,000,000	-	-	(10,000,000)	(10,000,000)	358,000,000

Pursuant to resolutions passed at the annual general meeting and the class meetings of the holders of the H shares and Promoter shares of the Company on 25 May 2017 as well as approvals from relevant government authorities, the Company repurchased a total of 10,000,000 H shares with a par value of RMB1.00 each on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") at prices ranging from HKD4.34 to HKD5.33 per H share, for a total consideration of HKD45,793,341 (equivalent to RMB39,744,040) (including the consideration for shares repurchase, stamp tax and commission) from 5 June 2017 to 23 June 2017. The repurchased shares had been cancelled and deregistered, and the Company's issued share capital was reduced by the amount equivalent to the par value of the repurchased shares. Excess of the repurchase price over the par value of the repurchased shares were charged against the capital reserve. After the capital reduction, the total number of shares was changed from 368,000,000 shares to 358,000,000 shares with a par value of RMB1.00 each and the Company's registered capital was changed to RMB358,000,000.

根據於2017年5月25日召開的股東週年大會及本公司之H股與發起人股持有人的類別股東大會通過之決議案及有關政府機關之批准，自2017年6月5日至6月23日止，本公司於香港聯合交易所有限公司回購10,000,000股每股人民幣1.00元面值之H股，每H股之回購價為4.34至5.33港元，總回購價為45,793,341港元(相等於人民幣39,744,040元)(包括回購股票對價、印花稅及佣金等)。所回購股份已註銷，本公司已發行股本按該等股份的面值相應消減，回購價格超過股本的部分沖減了資本公積。減資後，本公司股份總數由368,000,000股減至358,000,000股，每股面值人民幣1.00元，註冊資本相應變更為人民幣358,000,000元。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 20 Capital reserve

#### 20 資本公積

2018

2018年

Item	項目	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Reductions during the year 本年減少	Balance at the end of the year 年末餘額
Share premium	股本溢價	17,281,789	-	-	17,281,789
Foreign currency translation difference	外幣股本折算差額	9,926	-	-	9,926
Total	合計	17,291,715	-	-	17,291,715

2017

2017年

Item	項目	Note	附註	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Reductions during the year 本年減少	Balance at the end of the year 年末餘額
Share premium	股本溢價	V.19	五、19	47,025,829	-	29,744,040	17,281,789
Foreign currency translation difference	外幣股本折算差額			9,926	-	-	9,926
Total	合計			47,035,755	-	29,744,040	17,291,715

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 21 Other comprehensive income

#### 21 其他綜合收益

Item	項目	Balance at the beginning of the year attributable to shareholders of the Company 歸屬於母公司股東的其他綜合收益年初餘額	Movements during the year 2018 2018年發生額			Net-of-tax amount attributable to shareholders of the Company 稅後歸屬於母公司	Balance at the end of the year attributable to shareholders of the Company 歸屬於母公司股東的其他綜合收益年末餘額
			Before-tax amount 本年所得稅前發生額	Less: Transfer to profit or loss 減：前期計入 其他綜合收益當期轉入損益	Less: Income tax expense 減：所得稅費用		
Items that may be reclassified to profit or loss	以後將重分類進損益的其他綜合收益	-	-	-	-	-	
Including: gain or loss arising from changes in fair value of available-for-sale financial assets	其中：可供出售金融資產公允價值變動損益	-	-	-	-	-	
Item	項目	Balance at the beginning of the year attributable to shareholders of the Company 歸屬於母公司股東的其他綜合收益年初餘額	Movements during the year 2017 2017年發生額			Net-of-tax amount attributable to shareholders of the Company 稅後歸屬於母公司	Balance at the end of the year attributable to shareholders of the Company 歸屬於母公司股東的其他綜合收益年末餘額
			Before-tax amount 本年所得稅前發生額	Less: Transfer to profit or loss 減：前期計入 其他綜合收益當期轉入損益	Less: Income tax expense 減：所得稅費用		
Items that may be reclassified to profit or loss	以後將重分類進損益的其他綜合收益	2,041,764	-	2,041,764	(2,041,764)	-	
Including: gain or loss arising from changes in fair value of available-for-sale financial assets	其中：可供出售金融資產公允價值變動損益	2,041,764	-	2,041,764	(2,041,764)	-	

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 22 Surplus reserve 2018

#### 22 盈餘公積 2018年

Item	項目	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Balance at the end of the year 年末餘額
Statutory surplus reserve	法定盈餘公積	<u>107,111,132</u>	<u>470,841</u>	<u>107,581,973</u>

2017

2017年

Item	項目	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Balance at the end of the year 年末餘額
Statutory surplus reserve	法定盈餘公積	<u>105,794,859</u>	<u>1,316,273</u>	<u>107,111,132</u>

Pursuant to the requirements of the Company Law in the People's Republic of China, appropriations to statutory surplus reserve were made at 10% of after tax profit until such reserve reaches 50% of the registered capital.

根據《中華人民共和國公司法》第167條，中國大陸各公司分配當年稅後利潤時，應當提取利潤的10%列入公司法定盈餘公積。公司法定公積金累計額為註冊資本的50%時，可以不再提取。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 23 Retained earnings

#### 23 未分配利潤

Item	項目	Note	Amount 金額	Appropriation or distribution rate 提取或分配比例
At 1 January 2017	2017年1月1日		1,128,356,191	
Add: Net profits for the year attributable to shareholders of the Company	加：本年歸屬於母公司股東的淨利潤		86,425,223	
Less: Appropriation for statutory surplus reserve	減：提取盈餘公積		1,316,273	10%
Dividends payable to ordinary shares	應付普通股股利	(1)	18,400,000	
At 31 December 2017	2017年12月31日	(2)	<u>1,195,065,141</u>	
At 1 January 2018	2018年1月1日		<b>1,195,065,141</b>	
Add: Net profits for the year attributable to shareholders of the Company	加：本年歸屬於母公司股東的淨利潤		<b>137,335,846</b>	
Less: Appropriation for statutory surplus reserve	減：提取盈餘公積		<b>470,841</b>	10%
Dividends payable to ordinary shares	應付普通股股利	(1)	<u><b>35,800,000</b></u>	
At 31 December 2018	2018年12月31日	(2)	<u><b>1,296,130,146</b></u>	

As at 31 December 2018, the distributable reserve of the Company amounted to RMB308,933,776 (2017: RMB340,496,213).

於2018年12月31日，本公司可分派予本公司股東之儲備金額為人民幣308,933,776元(2017年：人民幣340,496,213元)。

(1) *Distribution of dividends of ordinary shares declared during the year*

Pursuant to the resolution passed at the annual general meeting on 26 June 2018, a dividend payable to ordinary shareholders of the Company of RMB0.1 per share, totalling RMB35,800,000, was approved.

(1) *分配普通股股利*

根據2018年6月26日股東大會的批准，本公司向普通股股東派發現金股利，每股0.1元，共計35,800,000元。

Pursuant to the resolution passed at the annual general meeting on 25 May 2017, a dividend payable to ordinary shareholders of the Company of RMB0.05 per share, totalling RMB18,400,000, was approved.

根據2017年5月25日股東大會的批准，本公司向普通股股東派發現金股利，每股0.05元，共計18,400,000元。



# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

#### 23 Retained earnings (cont'd)

##### (2) Retained earnings at the end of the year

Surplus reserve made by the subsidiaries in 2018 and attributable to the Company is RMB13,131,073 (2017: RMB18,473,388).

As at 31 December 2018, the consolidated retained earnings attributable to the Company included appropriation to surplus reserves made by the Company's subsidiaries amounting to RMB142,281,559 (31 December 2017: RMB129,150,486).

#### 24 Operating income and operating costs

Item	項目	2018 2018年		2017 2017年	
		Income 收入	Cost 成本	Income 收入	Cost 成本
Principal businesses	主營業務	1,061,840,781	774,565,008	895,293,024	617,189,273
Other businesses	其他業務	5,744,027	2,028,695	5,748,146	2,131,985
Total	合計	1,067,584,808	776,593,703	901,041,170	619,321,258

Operating income generated from principal businesses represents primarily the sales of condensed juice and related products. Operating income generated from other businesses represents primarily the sales of raw materials, rental income and others.

For information about the group's operating income broken down by the location of clients, refer to Note XIV.

### 五 合併財務報表項目註釋(續)

#### 23 未分配利潤(續)

##### (2) 年末未分配利潤的說明

子公司本年提取的歸屬於母公司的盈餘公積為人民幣13,131,073元(2017年:人民幣18,473,388元)。

於2018年12月31日,本集團歸屬於母公司的未分配利潤中包含了本公司的子公司提取的盈餘公積人民幣142,281,559元(2017年12月31日:人民幣129,150,486元)。

#### 24 營業收入、營業成本

主營業務收入系指本集團的濃縮果汁及相關產品的銷售收入。其他業務收入主要指銷售原材料收入、租金收入等。

本集團營業收入按客戶地區類別分解後的信息,參見附註十四。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 25 Taxes and surcharges

#### 25 税金及附加

Item	項目	2018 2018年	2017 2017年
Urban maintenance and construction tax	城市維護建設稅	3,161,961	3,298,129
Education surcharges	教育費附加	3,218,510	3,028,253
Property tax	房產稅	3,579,418	3,605,517
Land use tax	土地使用稅	3,870,430	4,671,804
Others	其他	1,536,228	946,979
Total	合計	15,366,547	15,550,682

#### 26 Selling and distribution expenses

#### 26 銷售費用

Item	項目	2018 2018年	2017 2017年
Freight charges	運費	61,148,344	47,980,070
Payroll and welfare	工資福利	1,520,959	1,507,745
Others	其他	28,542,524	20,389,640
Total	合計	91,211,827	69,877,455

#### 27 General and administrative expenses

#### 27 管理費用

Item	項目	2018 2018年	2017 2017年
Payroll and welfare	工資福利	21,972,380	21,663,691
Depreciation and amortisation expenses	折舊費和攤銷費	6,257,385	7,221,826
Repair and motor vehicle expenses	維修費和車輛費用	679,494	708,235
Auditors' remuneration	審計師酬金		
– Statutory audit services	– 法定審計費	1,480,000	1,480,000
– Other services	– 其他服務費	2,360,000	1,680,000
Other consulting services fees	其他諮詢服務費	3,393,624	2,173,023
Others	其他	25,325,055	18,157,666
Total	合計	61,467,938	53,084,441

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 28 Financial expenses

#### 28 財務費用

Item	項目	2018 2018年	2017 2017年
Interest expenses arising from borrowings	貸款的利息支出	1,026,756	7,524,714
Government grants – interest subsidy	政府補助－貼息	(1,825,000)	(350,000)
Government grants – interest subsidy refunded	政府補助－貼息 退回	350,000	–
Interest income from deposits	存款的利息收入	(162,730)	(425,062)
Net exchange (gains)/losses	淨匯兌(收益)/損失	(15,502,375)	13,678,002
Other financial expenses	其他財務費用	474,930	509,104
Total	合計	<b>(15,638,419)</b>	20,936,758

In 2018, Yantai Finance Bureau and Forestry Bureau appropriated interest subsidy of RMB1,825,000 to the Group, which offsetted against financial expenses.

於2018年度，烟台市牟平區財政廳、林業廳撥付給本集團林業貸款中央財政貼息資金1,825,000元，相應沖減財務費用。

In 2017, Anyue Economic and Technological Information Bureau directly appropriated interest subsidy of RMB350,000 to the Group, which offsetted against financial expenses. In 2018, the interest subsidy was refunded for the reason of not complying with the relevant regulations of the subsidy policy.

於2017年度，安岳縣經濟科技信息局直接撥付給本集團工業企業貸款貼息350,000元，相應沖減財務費用。於2018年度，由於該貸款貼息不符合補助政策的相關規定，予以退回。

#### 29 Impairment losses

#### 29 資產減值損失

Item	項目	2018 2018年	2017 2017年
Fixed assets	固定資產	–	31,938,300
Inventories	存貨	2,412,779	3,441,558
Accounts receivable	應收賬款	–	1,536,215
Total	合計	<b>2,412,779</b>	36,916,073

#### 30 Credit losses

#### 30 信用減值損失

Item	項目	2018 2018年	2017 2017年
Accounts receivable	應收賬款	<b>2,962,242</b>	–

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 31 Government grants

##### (1) Government grants related to assets

The government grants related to assets of the Group are as follows:

##### (a) Effect on assets

Item	補助項目	2018 2018年	2017 2017年
Offset against book value of fixed assets	沖減固定資產賬面價值		
Subsidy for a research and development project	研發項目補助	600,000	—
Grant for production line modification	生產線改造補助	—	3,127,500
Total	合計	600,000	3,127,500

##### (b) Effect on deferred income 2017

Item	補助項目	Balance at the beginning of the year 遞延收益 年初餘額	Additions 本年新增 補助金額	Offset against book value of fixed assets 沖減資產 賬面價值	Others 其他變動	Balance at the end of the year 遞延收益 年末餘額
Grant for production line modification	生產線改造補助	3,127,500	—	(3,127,500)	—	—

#### 31 政府補助

##### (1) 與資產相關的政府補助

本集團與資產相關的政府補助如下：

##### (a) 對資產項目的影響

Item	補助項目	2018 2018年	2017 2017年
Offset against book value of fixed assets	沖減固定資產賬面價值		
Subsidy for a research and development project	研發項目補助	600,000	—
Grant for production line modification	生產線改造補助	—	3,127,500
Total	合計	600,000	3,127,500

##### (b) 對遞延收益的影響 2017年

Item	補助項目	Balance at the beginning of the year 遞延收益 年初餘額	Additions 本年新增 補助金額	Offset against book value of fixed assets 沖減資產 賬面價值	Others 其他變動	Balance at the end of the year 遞延收益 年末餘額
Grant for production line modification	生產線改造補助	3,127,500	—	(3,127,500)	—	—

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

#### 31 Government grants (cont'd)

##### (2) Government grant related to income

The government grants related to income of the Group are as follows:

Item	補助項目	2018 2018年	2017 2017年
Research and development subsidies	研發補助	1,603,000	75,000
Foreign trade subsidies	外經貿補助	601,500	156,520
Tax reward	納稅獎勵金	20,000	646,000
Industrial development fund	工業發展資金	50,000	351,200
Others	其他	38,633	246,068
Total	合計	2,313,133	1,474,788

In 2018, the Group received grants totaling RMB2,313,133 from various government authorities, which is directly included in other income. The Group used the interest subsidy to offset against financial expenses. For the information of interest subsidy, refer to Note V.28.

In 2017, the Group received grants totaling RMB1,474,788 from various government authorities, which is directly included in other income. The Group used the interest subsidy to offset against financial expenses. For the information of interest subsidy, refer to Note V.28.

### 五 合併財務報表項目註釋(續)

#### 31 政府補助(續)

##### (2) 與收益相關的政府補助

本集團與收益相關的政府補助如下：

	2018 2018年	2017 2017年
研發補助	1,603,000	75,000
外經貿補助	601,500	156,520
納稅獎勵金	20,000	646,000
工業發展資金	50,000	351,200
其他	38,633	246,068
合計	2,313,133	1,474,788

於2018年度，本集團收到多個政府部門補貼共計2,313,133元，計入其他收益。本集團取得的財政貼息沖減財務費用，參見附註五、28。

於2017年度，本集團收到多個政府部門補貼共計1,474,788元，計入其他收益。本集團取得的財政貼息沖減財務費用，參見附註五、28。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 32 Investment income

*Investment income by item*

#### 32 投資收益

*投資收益分項目情況*

Item	項目	2018 2018年	2017 2017年
Losses from disposal of a subsidiary	處置子公司產生的損失	-	(2,916,477)
Investment income from disposal of financial assets measured at fair value through profit or loss	處置以公允價值計量且其變動計入當期損益的金融資產取得的投資收益	-	2,347,734
Including: financial assets held for trading	其中：交易性金融資產	-	2,347,734
Investment income from disposal of available-for-sale financial assets	處置可供出售金融資產取得的投資收益	-	3,371,066
Including: transfers from other comprehensive income	其中：其他綜合收益轉入	-	2,041,764
Investment income from disposal of financial assets held for trading	處置交易性金融資產取得的投資收益	<b>6,231,559</b>	-
Investment income from disposal of debt investments	處置債權投資取得的投資收益	<b>1,153,260</b>	-
Total	合計	<b>7,384,819</b>	2,802,323

#### 33 Gains from changes in fair value

#### 33 公允價值變動損益

Item	項目	2018 2018年	2017 2017年
Financial assets at fair value through profit or loss	以公允價值計量且其變動計入當期損益的金融資產	-	79,304
Including: the amount which transfers to investment income due to derecognition	其中：因終止確認而轉出至投資收益的金額	-	79,304

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 34 Non-operating income

Non-operating income by item is as follows:

Item	項目	Note	附註	2018 2018年	2017 2017年
Others	其他			<u>7,888</u>	<u>514,069</u>

#### 35 Non-operating expenses

Item	項目	2018 2018年	2017 2017年
Losses from scrapping of fixed assets	固定資產報廢損失	2,507,399	–
Donations	捐贈支出	894,977	–
Fine and penalty	罰沒款項	20,000	100,000
Others	其他	<u>87,419</u>	<u>185,696</u>
Total	合計	<u>3,509,795</u>	<u>285,696</u>

#### 36 Income tax expenses

Item	項目	2018 2018年	2017 2017年
Current tax expenses for the year estimated in accordance with the tax law and regulations	按稅法及相關規定計算的 當年所得稅	12,570	82,670
Difference between tax fillings and assessments	匯算清繳差異	<u>124,984</u>	<u>52,973</u>
Total	合計	<u>137,554</u>	<u>135,643</u>

#### 34 營業外收入

營業外收入分項目情況如下：

2018 2018年	2017 2017年
<u>7,888</u>	<u>514,069</u>

#### 35 營業外支出

2018 2018年	2017 2017年
2,507,399	–
894,977	–
20,000	100,000
<u>87,419</u>	<u>185,696</u>
<u>3,509,795</u>	<u>285,696</u>

#### 36 所得稅費用

2018 2018年	2017 2017年
12,570	82,670
<u>124,984</u>	<u>52,973</u>
<u>137,554</u>	<u>135,643</u>



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 36 Income tax expenses (cont'd)

Reconciliation between income tax expenses and accounting profit is as follows:

#### 36 所得稅費用(續)

所得稅費用與會計利潤的關係如下：

Item	項目	2018 2018年	2017 2017年
Profit before taxation	稅前利潤	137,473,400	86,560,866
Expected income tax expenses at tax rate of 25%	按稅率25%計算的預期 所得稅	34,368,350	21,640,217
Effect of non-taxable income	免稅所得	(34,658,905)	(46,679,666)
Effect of different tax rates applied by certain subsidiaries	子公司適用不同稅率的影響	276,946	10,393,803
Effect of unrecognised deferred tax asset for deductible losses for the current year	本年度未確認遞延所得稅 資產的可抵扣虧損影響	119,557	11,522,224
Effect of utilised deductible losses for which no deferred tax asset was recognised in previous years	使用前期未確認遞延 所得稅資產的可抵扣 虧損的影響	(1,378,804)	(981,756)
Difference between tax fillings and assessments	匯算清繳差異	124,984	52,973
Effect of non-deductible costs, expenses and losses	不可抵扣的成本、費用和 損失的影響	1,285,426	4,187,848
Income tax expenses	本年所得稅費用	137,554	135,643

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 37 Directors' and supervisors' emoluments

Details of directors' and supervisors' emoluments are as follows:

#### 37 董事及監事酬金

董事及監事酬金之詳情如下：

Name	姓名	Directors' and supervisors' fees		Salaries, allowances and benefits in kind		Retirement scheme contributions		Total	
		董事及監事袍金		基本薪金、津貼及其他福利		退休福利計劃供款		合計	
		2018	2017	2018	2017	2018	2017	2018	2017
		RMB	RMB	RMB	RMB	RMB	RMB	RMB	RMB
		人民幣	人民幣	人民幣	人民幣	人民幣	人民幣	人民幣	人民幣
Executive Directors:	執行董事：								
Wang An	王安	50,000	50,000	34,606	17,067	-	1,186	84,606	68,253
Zhang Hui	張輝	50,000	50,000	406,392	271,468	15,274	14,132	471,666	335,600
Wang Yanhui	王懿輝	50,000	50,000	143,888	120,432	15,274	14,132	209,162	184,564
Non-executive Directors:	非執行董事：								
Liu Tsung-yi	劉宗宜	50,000	50,000	-	-	-	-	50,000	50,000
Independent non-executive Directors:	獨立非執行董事：								
Li Tongning	李同寧	50,000	50,000	-	-	-	-	50,000	50,000
Jiang Hongqi	姜洪奇	50,000	50,000	-	-	-	-	50,000	50,000
Li Wei	李偉	50,000	50,000	-	-	-	-	50,000	50,000
Supervisors:	監事：								
Wang Chuntang	王春堂*	15,000	30,000	-	-	-	-	15,000	30,000
Dai Liying	戴利英	30,000	30,000	163,865	118,557	15,274	14,132	209,139	162,689
Wang Zhiwu	王志武	30,000	30,000	167,655	147,426	15,274	14,132	212,929	191,558
Wang Kun*	王坤*	15,000	-	192,677	124,430	15,274	13,359	222,951	137,789
Total	合計	440,000	440,000	1,109,083	799,380	76,370	71,073	1,625,453	1,310,453

\* On 26 June 2018, Mr. Wang Chuntang resigned and Mr. Wang Kun was appointed as supervisor of the Company.

\* 於2018年6月26日，王春堂辭任本公司監事，王坤被委任為本公司監事。

For the year ended 31 December 2018 and 31 December 2017, no emoluments were paid to the directors or supervisors as an inducement to join or upon joining the Company or as compensation for loss of office.

截至2018年12月31日及2017年12月31日止年度，本公司並未向董事及監事支付任何酬金以作為吸引其加入本公司的獎勵或離職補償。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 38 Individuals with the highest emoluments

For the year ended 31 December 2018, of the five individuals with the highest emoluments, five (2017: four) are executive directors or supervisors whose emoluments are disclosed in Note V.37 above. The aggregate of the emoluments in respect of the other one individual in 2017 was as follows:

		<b>2018</b>	2017
		<b>2018年</b>	2017年
Salaries and other emoluments	薪金及其他酬金	-	155,765
Retirement scheme contributions	退休福利計劃供款	-	20,171
		<hr/>	<hr/>
Total	合計	-	175,936
		<hr/> <hr/>	<hr/> <hr/>

The emoluments of the one individual with the highest emoluments in 2017 was within the following band:

		<b>2018</b>	2017
		<b>2018年</b>	2017年
		<b>Number of</b>	Number of
		<b>individuals</b>	individuals
		<b>人數</b>	人數
HKD Nil-HKD1,000,000	港幣零元—港幣1,000,000元	-	1
		<hr/> <hr/>	<hr/> <hr/>

#### 38 最高薪人士

截至2018年12月31日止年度，五位最高薪人士中，五人(2017年：四人)為執行董事或監事，其酬金已於附註五、37中予以披露。2017年其他一人之薪酬如下所示：

2017年該最高薪人士的薪酬在以下範圍之內：

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 39 Basic earnings per share and diluted earnings per share

##### (1) Basic earnings per share

Basic earnings per share is calculated by dividing consolidated net profit attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding:

Consolidated net profit attributable to ordinary shareholders of the Company	歸屬於本公司普通股股東的合併淨利潤
--	-------------------

Weighted average number of ordinary shares outstanding	本公司發行在外普通股的加權平均數
--	------------------

Basic earnings per share (RMB/share)	基本每股收益 (人民幣元/股)
--------------------------------------	-----------------

Diluted earnings per share (RMB/share)	稀釋每股收益 (人民幣元/股)
--	-----------------

The Group had no dilutive potential ordinary shares during the reporting period.

##### (2) Weighted average number of ordinary shares is calculated as follows:

Issued ordinary shares at the beginning of the year	年初已發行普通股股數
---	------------

Effect of repurchase of own shares	回購股份的影響
------------------------------------	---------

Weighted average number of ordinary shares at the end of the year	年末普通股的加權平均數
---	-------------

#### 39 基本每股收益和稀釋每股收益的計算過程

##### (1) 基本每股收益

基本每股收益以歸屬於本公司普通股股東的合併淨利潤除以本公司發行在外普通股的加權平均數計算：

	2018 2018年	2017 2017年
Consolidated net profit attributable to ordinary shareholders of the Company	<u>137,335,846</u>	<u>86,425,223</u>

Weighted average number of ordinary shares outstanding	<u>358,000,000</u>	<u>362,379,110</u>
--	--------------------	--------------------

Basic earnings per share (RMB/share)	<u>0.384</u>	<u>0.238</u>
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Diluted earnings per share (RMB/share)	<u>0.384</u>	<u>0.238</u>
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本集團所列示的年度內均不具有稀釋性的潛在普通股。

##### (2) 普通股的加權平均數計算過程如下：

	2018 2018年	2017 2017年
Issued ordinary shares at the beginning of the year	358,000,000	368,000,000
Effect of repurchase of own shares	-	(5,620,890)

Weighted average number of ordinary shares at the end of the year	<u>358,000,000</u>	<u>362,379,110</u>
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# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 40 Supplement to income statement

Expenses are analysed by their nature:

Item	項目	2018 2018年	2017 2017年
Operating income	營業收入	1,067,584,808	901,041,170
Less: Changes in inventories of finished goods	減：產成品的存貨變動	272,111,901	44,508,005
Raw materials and packaging materials used	耗用的原材料及包裝物	454,070,154	508,276,859
Employee benefits expenses	職工薪酬費用	56,215,227	54,795,129
Depreciation and amortisation expenses	折舊和攤銷費用	43,543,529	44,433,053
Financial expenses	財務費用	(15,638,419)	20,936,758
Impairment losses	資產減值損失	2,412,779	36,916,073
Credit losses	信用減值損失	2,962,242	-
Other expenses	其他費用	120,852,496	107,676,441
Add: Other income	加：其他收益	2,313,133	1,474,788
Investment income	投資收益	7,384,819	2,802,323
Gains from changes in fair value	公允價值變動損益	-	79,304
Gains/(losses) from asset disposals	資產處置損益	222,456	(1,522,774)
Operating profit	營業利潤	140,975,307	86,332,493

#### 40 利潤表補充資料

對利潤表中的費用按性質分類：

#### 41 Explanatory notes to items in the cash flow statement

(1) Proceeds relating to other operating activities:

		2018 2018年	2017 2017年
Proceeds from the lease of buildings and the sales of raw materials	房屋租賃及銷售原材料等收到的現金	5,744,027	5,748,146
Receipts of government grants and others	政府補助等收到的現金	2,913,133	1,878,512
Total	合計	8,657,160	7,626,658

#### 41 現金流量表項目註釋

(1) 收到其他與經營活動有關的現金

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

#### 41 Explanatory notes to items in the cash flow statement (cont'd)

(2) Payments relating to other operating activities:

Payments for period expenses      支付的各項期間費用

(3) Proceeds relating to other investing activities:

Receipts of interest income on deposits      收到的存款利息收入

### 五 合併財務報表項目註釋(續)

#### 41 現金流量表項目註釋(續)

(2) 支付其他與經營活動有關的現金

2018 2018年	2017 2017年
<b>124,925,040</b>	108,302,828

(3) 收到其他與投資活動有關的現金

2018 2018年	2017 2017年
<b>162,730</b>	425,062

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 42 Supplementary information on cash flow statement

##### (1) Supplement to cash flow statement

- a. Reconciliation of net profit to cash flows from operating activities:

Item	項目	2018 2018年	2017 2017年
Net profit	淨利潤	137,335,846	86,425,223
Add: Depreciation of fixed assets	加：固定資產折舊	41,043,334	41,265,151
Amortisation of intangible assets	無形資產攤銷	2,500,195	3,167,902
Impairment losses	資產減值損失	2,412,779	36,916,073
Credit losses	信用減值損失	2,962,242	-
(Gains)/losses from disposal of fixed assets	處置固定資產的(收益)/損失	(222,456)	1,522,774
Losses from scrapping of fixed assets	固定資產報廢損失	2,507,399	-
Financial expenses	財務費用	(6,054,931)	13,174,671
Investment income	投資收益	(7,384,819)	(2,802,323)
Gains from changes in fair value	公允價值變動收益	-	(79,304)
Decrease in gross inventories	存貨的減少	274,401,969	42,007,230
Decrease/(increase) in operating receivables	經營性應收項目的減少/(增加)	45,517,280	(88,280,459)
(Decrease)/increase in operating payables	經營性應付項目的(減少)/增加	(47,454,589)	2,439,099
Net cash inflow from operating activities	經營活動產生的現金流量淨額	447,564,249	135,756,037

- b. Change in cash and cash equivalents:

Item	項目	2018 2018年	2017 2017年
Cash and cash equivalents at the end of the year	現金及現金等價物的年末餘額	378,686,607	79,398,474
Less: Cash and cash equivalents at the beginning of the year	減：現金及現金等價物的年初餘額	79,398,474	110,178,784
Net increase/(decrease) in cash and cash equivalents	現金及現金等價物淨增加/(減少)額	299,288,133	(30,780,310)

#### 42 現金流量表相關情況

##### (1) 現金流量表補充資料

- a. 將淨利潤調節為經營活動現金流量：

- b. 現金及現金等價物淨變動情況：



# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### V Notes to the consolidated financial statements (cont'd)

### 五 合併財務報表項目註釋(續)

#### 42 Supplementary information on cash flow statement (cont'd)

(2) Information on disposal of a subsidiary during the year:

		<b>2018</b>	2017
		<b>2018年</b>	2017年
Consideration for disposal of a subsidiary	處置子公司的對價	-	84,800,000
Cash or cash equivalents received for disposal of the subsidiary	處置子公司收到的現金和現金等價物	<b>40,280,000</b>	44,520,000
Less: Cash or cash equivalents held by the subsidiary	減：子公司持有的現金和現金等價物	-	75,301
Net cash received for the disposal of a subsidiary	處置子公司支付的現金淨額	<b>40,280,000</b>	44,444,699

#### 42 現金流量表相關情況(續)

(2) 處置子公司的相關信息

(3) Details of cash and cash equivalents

Item	項目	<b>2018</b>	2017
		<b>2018年</b>	2017年
Cash at bank and on hand	現金	<b>378,686,607</b>	79,398,474
Including: Cash on hand	其中：庫存現金	<b>102,994</b>	127,396
Bank deposits available on demand	可隨時用於支付的銀行存款	<b>378,583,613</b>	79,271,078
Closing balance of cash and cash equivalents	年末現金及現金等價物餘額	<b>378,686,607</b>	79,398,474

(3) 現金和現金等價物的構成

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VI Change of consolidation scope

### 六 合併範圍的變更

#### Disposal of subsidiaries

Disposal of investments in subsidiaries through a single transaction resulting in loss of control

#### 處置子公司

單次處置對子公司投資即喪失控制權

Entity name	Shareholding being disposed	Shareholding being disposed (%)	Disposal method	Date of losing control	Basis for determining date of losing control	Difference between consideration received and the related share of net assets in consolidated financial statements	Investment income or loss transferred from other comprehensive income related to previous equity investments in subsidiaries
單位名稱	股權處置價款	股權處置比例 (%)	股權處置方式	喪失控制權的時點	喪失控制權 時點的確定依據	處置價款與處置 投資對應的合併 財務報表層面享 有該子公司淨資 產份額的差額	與原子公司股權 投資相關的其他 綜合收益轉入投 資損益的金額
Binzhou Andre Juice Co., Ltd. 濱州安德利果汁飲料有限公司	84,800,000	100%	Transfer 轉讓	21 December 2017 2017年12月21日	Industrial and commercial registration of changes 工商變更	(2,916,477)	-

On 21 December 2017, the Group disposed 100% equity interest in Binzhou Andre Juice Co., Ltd. for a total consideration of RMB84,800,000. Upon completion of the disposal, Binzhou Andre Juice Co., Ltd. ceased to be a subsidiary of the Group.

於2017年12月21日，本集團以總對價84,800,000元出售所持有的濱州安德利果汁飲料有限公司100%股權。於出售完成後，濱州安德利果汁飲料有限公司不再作為本集團之子公司。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VII Interests in other entities

#### Interests in subsidiaries

(1) Subsidiaries acquired through establishment or investment

Full name	Type	Place of Registration and operation	Business nature	Registered-capital	Business scope	Year-end actual investment	Closing balance of other items that in substance form		Group share-holding voting rights		Consolidated (Y/N)	Organisation code
							net investment in a subsidiary	percentage (%)	percentage (%)	percentage (%)		
全稱	類型	註冊地及營業地點	業務性質	註冊資本	經營範圍	年末實際出資額	實質上構成對子公司淨投資的其他項目餘額	集團持股比例 (%)	集團表決權比例 (%)	是否合並報表	組織機構代碼	
Baishui Andre Juice Co., Ltd.	Company Limited (Sino-foreign joint venture)	Shaanxi, PRC	Manufacture and sale of condensed juice	USD17,125,000	Manufacture of juice, fruit and vegetable beverage, and related products, and iron packaging; and sale of own products	USD17,125,000	-	100%	100%	Y	73266447-8	
白水安德利果蔬有限公司	有限責任公司 (中外合資)	中國陝西省	濃縮果汁生產及銷售	17,125,000美元	生產果蔬汁濃縮汁、果蔬汁飲料及其副產品和鐵製品包裝物，銷售自產產品。	17,125,000美元	-	100%	100%	是	73266447-8	
Yantai Longkou Andre Juice Co., Ltd.	Company Limited (Sino-foreign joint venture)	Shandong, PRC	Manufacture and sale of condensed juice	USD12,235,000	Manufacture of juice and sale of own products	USD12,235,000	-	100%	100%	Y	73722971-5	
烟台龍口安德利果汁飲料有限公司	有限責任公司 (中外合資)	中國山東省	濃縮果汁生產及銷售	12,235,000美元	生產果蔬汁，並銷售自產產品。	12,235,000美元	-	100%	100%	是	73722971-5	
Xuzhou Andre Juice Co., Ltd.	Company Limited (Sino-foreign joint venture)	Jiangsu, PRC	Manufacture and sale of condensed juice	USD10,000,000	Manufacture of juice, fruit and vegetable beverage, and related products; sale of own products; and manufacture of iron barrel for juice outer packaging	USD10,000,000	-	100%	100%	Y	74313425-3	
徐州安德利果蔬有限公司	有限責任公司 (中外合資)	中國江蘇省	濃縮果汁生產及銷售	10,000,000美元	生產果蔬汁、飲料及其副產品，銷售自產產品，製作果蔬汁外包裝鐵桶。	10,000,000美元	-	100%	100%	是	74313425-3	

### 七 在其他主體中的權益

#### 在子公司中的權益

(1) 通過設立或投資等方式取得的子公司

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VII Interests in other entities (cont'd)

### 七 在其他主體中的權益(續)

#### Interests in subsidiaries (cont'd)

#### 在子公司中的權益(續)

(1) Subsidiaries acquired through establishment or investment (cont'd)

(1) 通過設立或投資等方式取得的子公司(續)

Full name	Type	Place of Registration and operation	Business nature	Registered-capital	Business scope	Year-end actual investment	Closing balance		Consolidated	Organisation	
							net investment in a subsidiary	of other items that in substance form			Group share-holding percentage (%)
全稱	類型	註冊地及營業地點	業務性質	註冊資本	經營範圍	年末實際出資額	實質上構成對子公司淨投資的其他項目餘額	集團持股比例 (%)	集團表決權比例 (%)	是否合並報表	組織機構代碼
Andre Juice Co., Ltd.	Company Limited	British Virgin Islands	Investment holding	USD50,000	Investment holding	USD1	-	100%	100%	Y	-
安德利果汁有限公司	有限責任公司	英屬維爾京群島	投資控股	50,000美元	投資控股。	1美元	-	100%	100%	是	-
North Andre Juice (USA) Inc.	Company Limited	The United States of America	Sale of condensed juice	USD1,900,000	Sale of condensed juice	USD1,900,000	-	100%	100%	Y	-
北方安德利果汁(美國)股份有限公司	有限責任公司	美國	濃縮果汁銷售	1,900,000美元	濃縮果汁銷售。	1,900,000美元	-	100%	100%	是	-
Dalian Andre Juice Co., Ltd.	Company Limited	Liaoning, PRC	Manufacture and sale of condensed juice	RMB80,000,000	Manufacture and sale of all kinds of fruit and vegetable beverage; biological comprehensive utilization of apple essence, vegetable and pomace; and purchase of agricultural and sideline products (excluding grain); and manufacture of iron packaging; imports and exports of goods and technology.	RMB80,000,000	-	100%	100%	Y	95994248-7
大連安德利果蔬汁有限公司	有限責任公司	中國遼寧省	濃縮果汁生產及銷售	80,000,000人民幣元	生產銷售各種果蔬汁飲料，蘋果香精、蔬菜、果渣的生物綜合利用，農副產品(不含糧食)收購，製作罐裝包裝品，貨物及技術進出口業務。	80,000,000人民幣元	-	100%	100%	是	95994248-7

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VII Interests in other entities (cont'd)

### 七 在其他主體中的權益(續)

#### Interests in subsidiaries (cont'd)

(1) Subsidiaries acquired through establishment or investment (cont'd)

#### 在子公司中的權益(續)

(1) 通過設立或投資等方式取得的子公司(續)

Full name	Type	Place of Registration and operation	Business nature	Registered-capital	Business scope	Year-end actual investment	Closing balance of other items that in substance form		Group share-holding percentage (%)	Group voting rights percentage (%)	Consolidated (Y/N)	Organisation code
							net investment in a subsidiary	Closing balance of other items that in substance form				
全稱	類型	註冊地及營業地點	業務性質	註冊資本	經營範圍	年末實際出資額	實質上構成對子公司淨投資的其他項目餘額	集團持股比例 (%)	集團表決權比例 (%)	是否合並報表	組織機構代碼	
*Binzhou Andre Juice Co., Ltd.	Company Limited (Sino-foreign joint venture)	Shandong, PRC	Manufacture and sale of condensed juice	USD12,100,000	Manufacture of beverage, high natural apple essence, and iron packaging; biological comprehensive utilization of pomace, and other extended products; winter jujube storage; sale of own products.	USD12,100,000	-	100%	100%	Y	75175733-8	
*濱州安德利果汁飲料有限公司	有限責任公司 (中外合資)	中國山東省	濃縮果汁生產及銷售	12,100,000美元	生產飲料、高倍天然蘋果香精，鐵質包裝品、果渣的生物綜合利用及其他延伸產品，冬棗儲藏，銷售本公司產品。	12,100,000美元	-	100%	100%	是	75175733-8	
Yantai Andre Juice Co., Ltd.	Company Limited (Sino-foreign joint venture)	Shandong, PRC	Manufacture and sale of fruit pulp	USD4,832,000	Manufacture and processing of all kinds of fruit pulp and related products, and sale of own products; wholesale and import and export of juice and pulp	USD4,832,000	-	100%	100%	Y	73066788-6	
烟台安德利果汁飲料有限公司	有限責任公司 (中外合資)	中國山東省	果漿生產及銷售	4,832,000美元	生產、加工各種水果果漿及其副產品，並銷售自產產品，從事濃縮果汁、果漿的批發和進出口業務。	4,832,000美元	-	100%	100%	是	73066788-6	

\* Binzhou Andre Juice Co., Ltd was disposed in December 2017, and was not included in the scope of consolidated financial statements since then.

\* 濱州安德利果汁飲料有限公司於2017年12月處置，處置後不再納入合併範圍。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VII Interests in other entities (cont'd)

### 七 在其他主體中的權益(續)

#### Interests in subsidiaries (cont'd)

#### 在子公司中的權益(續)

(2) Subsidiaries acquired through business combinations not under common control

(2) 非同一控制下企業合併取得的子公司

Full name	Type	Place of Registration and operation	Business nature	Registered capital	Business scope	Year-end actual investment	Closing balance of other items that in substance form		Group share-holding voting rights		Consolidated (Y/N)	Organisation code
							net investment in a subsidiary	percentage	percentage	percentage		
全稱	類型	註冊地及營業地點	業務性質	註冊資本	經營範圍	年末實際出資額	實質上構成對子公司淨投資的其他項目餘額	集團持股比例	集團表決權比例	是否合並報表	組織機構代碼	
Yongji Andre Juice Co., Ltd.	Company Limited (Sino-foreign joint venture)	Shanxi, PRC	Production and sale of condensed juice	USD12,960,000	Manufacture and sale of fruit and vegetable juice and beverage, high natural apple essence, and biological comprehensive utilization of pomace	USD12,960,000	-	100%	100%	Y	79638415-X	
永濟安德利果汁有限公司	有限責任公司 (中外合資)	中國山西省	濃縮果汁生產及銷售	12,960,000美元	生產、銷售各類果蔬汁、飲料，高倍天然蘋果香精、果渣的生物綜合利用。	12,960,000美元	-	100%	100%	是	79638415-X	
Anyue Andre Lemon Industry Technology Co., Ltd.	Company Limited	Sichuan, PRC	Production and sale of condensed juice	RMB50,000,000	Manufacture and sale of lemon juice, orange juice, lemon oil, orange oil, lemon essence, orange essence and pomace	RMB50,000,000	-	100%	100%	Y	56971595-9	
安岳安德利檸檬產業科技有限公司	有限責任公司	中國四川省	濃縮果汁生產及銷售	50,000,000人民幣元	製造銷售檸檬汁、橙汁、檸檬油、橙油、檸檬香精、橙香精、果渣等。	50,000,000人民幣元	-	100%	100%	是	56971595-9	
Liquan Yitong Juice Co., Ltd.	Company Limited	Shaanxi, PRC	Production and sale of condensed juice	RMB100,000,000	Manufacture and sale of fruit and vegetable juice and beverage	RMB100,000,000	-	100%	100%	Y	58696275-9	
禮泉德通果蔬汁有限公司	有限責任公司	中國陝西省	濃縮果汁生產及銷售	100,000,000人民幣元	生產、銷售各類果蔬汁、飲料。	100,000,000人民幣元	-	100%	100%	是	58696275-9	

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VIII Risk related to financial instruments

The Group has exposure to the following risks from its use of financial instruments in the normal course of the Group's operations, which mainly include:

- Credit risk
- Liquidity risk
- Interest rate risk
- Foreign currency risk
- Other price risk

The following mainly presents information about the Group's exposure to each of the above risks and their sources, their changes during the year, and the Group's objectives, policies and processes for measuring and managing risks, and their changes during the year.

The Group aims to seek the appropriate balance between the risks and benefits from its use of financial instruments and to mitigate the adverse effects that the risks of financial instruments have on the Group's financial performance. Based on such objectives, the Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The internal audit department of the Group undertakes both regular and ad-hoc reviews of risk management controls and procedures.

#### (1) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Group's credit risk is primarily attributable to cash at bank and receivables, etc. Exposure to these credit risks are monitored by management on an ongoing basis.

### 八 與金融工具相關的風險

本集團在日常活動中面臨各種金融工具的風險，主要包括：

- 信用風險
- 流動性風險
- 利率風險
- 匯率風險
- 其他價格風險

下文主要論述上述風險敞口及其形成原因以及在本年發生的變化、風險管理目標、政策和程序以及計量風險的方法及其在本年發生的變化等。

本集團從事風險管理的目標是在風險和收益之間取得適當的平衡，力求降低金融風險對本集團財務業績的不利影響。基於該風險管理目標，本集團已制定風險管理政策以辨別和分析本集團所面臨的風險，設定適當的風險可接受水平並設計相應的內部控制程序，以監控本集團的風險水平。本集團會定期審閱這些風險管理政策及有關內部控制系統，以適應市場情況或本集團經營活動的改變。本集團的內部審計部門也定期或隨機檢查內部控制系統的執行是否符合風險管理政策。

#### (1) 信用風險

信用風險，是指金融工具的一方不能履行義務，造成另一方發生財務損失的風險。本集團的信用風險主要來自貨幣資金和應收賬款等。管理層會持續監控這些信用風險的敞口。



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VIII Risk related to financial instruments (cont'd)

#### (1) Credit risk (cont'd)

The Group generally invests only in securities (excluding long-term strategic investments) and trust products with active markets and trades in good credit. In view of this, the management of the group does not expect that the counterparty will not perform its obligations.

The cash at bank of the Group is mainly held with well-known financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Group.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the balance sheet. The Group does not provide any other guarantees which would expose the Group to credit risk.

#### *Accounts receivable*

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer rather than the industry, country or area in which the customers operate and therefore significant concentrations of credit risk arise primarily when the Group has significant exposure to individual customers. At the balance sheet date, 26% (31 December 2017: 55%) of the total accounts receivable were due from the five largest customers of the Group. In addition, the debtors of the Group that are neither past due nor impaired mainly relate to a wide range of customers for whom there was no recent history of default.

### 八 與金融工具相關的風險(續)

#### (1) 信用風險(續)

本集團一般只會投資於有活躍市場的證券(長遠戰略投資除外)和信託理財產品，而且交易對方的信用狀況良好。鑒於此，本集團管理層並不預期交易對方會無法履行義務。

本集團除現金以外的貨幣資金主要存放於信用良好的金融機構，管理層認為其不存在重大的信用風險，預期不會因為對方違約而給本集團造成損失。

本集團所承受的最大信用風險敞口為資產負債表中每項金融資產的賬面金額。本集團沒有提供任何可能令本集團承受信用風險的擔保。

#### *應收賬款*

本集團信用風險主要是受每個客戶自身特性的影響，而不是客戶所在的行業或國家和地區。因此重大信用風險集中的情況主要源自本集團存在對個別客戶的重大應收賬款。於2018年12月31日及2017年12月31日，本集團的前五大客戶的應收賬款佔本集團應收賬款總額分別為26%、55%；此外，本集團未逾期也未減值的應收賬款主要是與近期並無違約記錄的眾多客戶有關的。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VIII Risk related to financial instruments (cont'd)

#### (1) Credit risk (cont'd)

##### *Accounts receivable (cont'd)*

In respect of receivables, the risk management committee of the Group has established a credit policy under which individual credit evaluations are performed on all customers to determine the credit limit and terms applicable to the customers. These evaluations focus on the customers' financial position, the external ratings of the customers and their bank credit records where available. Due dates of receivables vary from 15-240 days from the day of issue. Debtors with balances that past due are requested to settle all outstanding balances before any further credit is granted. Normally, the Group does not obtain collateral from customers.

##### (a) Credit risk exposure and expected credit loss assessment

The group measures loss allowances for trade receivables at an amount equal to lifetime ECLs, which is calculated using a provision matrix. As the group's historical credit loss experience does not indicate significantly different loss patterns for different customer segments, the loss allowance based on past due status is not further distinguished between the group's different customer bases.

### 八 與金融工具相關的風險(續)

#### (1) 信用風險(續)

##### *應收賬款(續)*

對於應收賬款，本集團風險管理委員會已根據實際情況制定了信用政策，對客戶進行信用評估以確定除銷額度與信用期限。信用評估主要根據客戶的財務狀況、外部評級及銀行信用記錄(如有可能)。有關的應收賬款自出具賬單日起15 - 240天到期。應收賬款逾期的債務人會被要求先清償所有未償還餘額，才可以獲得進一步的信用額度。在一般情況下，本集團不會要求客戶提供抵押品。

##### (a) 信用風險敞口及預期信用損失評估

本集團始終按照相當於整個存續期內預期信用損失的金額計量應收賬款的減值準備，並以逾期天數與違約損失率對照表為基礎計算其預期信用損失。根據本集團的歷史經驗，不同細分客戶群體發生損失的情況沒有顯著差異，因此在根據逾期信息計算減值準備時未進一步區分不同的客戶群體。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VIII Risk related to financial instruments (cont'd)

#### (1) Credit risk (cont'd)

Accounts receivable (cont'd)

##### (a) Credit risk exposure and expected credit loss assessment (cont'd)

The following table provides information about the group's exposure to credit risk and ECLs for trade receivables as at 31 December 2018:

			Year-end gross carrying amount 年末 賬面餘額	Year-end loss allowance 年末 減值準備
		Expected loss rate 違約損失率		
31 December 2018	截至2018年12月31日			
Current (not past due)	未逾期	0.81%	144,034,492	1,162,479
1-30 days past due	逾期30天內	6%	21,427,783	1,285,667
31-60 days past due	逾期31到60天	26%	10,133,469	2,634,702
More than 61 days past due	逾期61天以上	100.00%	2,945,657	2,945,656
Total	合計		<u>178,541,401</u>	<u>8,028,504</u>

Expected loss rates are based on actual loss experience. These rates are adjusted to reflect differences between economic conditions during the period over which the historic data has been collected, current conditions and the group's view of economic conditions over the expected lives of the receivables.

違約損失率基於過去的實際信用損失經驗計算，並根據歷史數據收集期間的經濟狀況、當前的經濟狀況與本集團所認為的預計存續期內的經濟狀況三者之間的差異進行調整。

### 八 與金融工具相關的風險(續)

#### (1) 信用風險(續)

應收賬款(續)

##### (a) 信用風險敞口及預期信用損失評估(續)

下表列示了在2018年12月31日，本集團應收賬款的信用風險敞口及預期信用損失的相關信息：

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VIII Risk related to financial instruments (cont'd)

#### (1) Credit risk (cont'd)

Accounts receivable (cont'd)

(b) Movement in the loss allowance account is as follows:

		<b>31 December 2018 2018年 12月31日</b>	31 December 2017 2017年 12月31日
Ageing	賬齡		
Balance under the original financial instruments standards	原金融工具準則下的餘額	<b>5,066,262</b>	2,553,740
Impact on initial application of the new financial instrument standards	首次執行新金融工具準則的調整金額	—	—
Adjusted balance at the beginning of the year	調整後的年初餘額	<b>5,066,262</b>	2,553,740
Reversals during the year which was written-off in previous years	以前年度核銷本年轉回	—	976,307
Written-off during the year	本年核銷	—	—
Reversals during the year	本年轉回	—	(976,307)
Additions during the year	本年計提	<b>2,962,242</b>	2,512,522
Balance at the end of the year	合計	<b>8,028,504</b>	5,066,262

#### (2) Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulty in meeting obligations that are settled by delivering cash or another financial asset. The Company and its individual subsidiaries are responsible for their own cash management, including short term investment of cash surpluses and the raising of loans to cover expected cash demands, subject to approval by the Company's board when the borrowings exceed certain predetermined levels of authority. The Group's policy is to regularly monitor its liquidity requirements and its compliance with lending covenants, to ensure that it maintains sufficient reserves of cash, readily realisable marketable securities and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term.

### 八 與金融工具相關的風險(續)

#### (1) 信用風險(續)

應收賬款(續)

(b) 減值準備的變動：

	<b>31 December 2018 2018年 12月31日</b>	31 December 2017 2017年 12月31日
Adjusted balance at the beginning of the year	<b>5,066,262</b>	2,553,740
Reversals during the year which was written-off in previous years	—	976,307
Written-off during the year	—	—
Reversals during the year	—	(976,307)
Additions during the year	<b>2,962,242</b>	2,512,522
Balance at the end of the year	<b>8,028,504</b>	5,066,262

#### (2) 流動性風險

流動性風險，是指企業在履行以交付現金或其他金融資產的方式結算的義務時發生資金短缺的風險。本公司及各子公司負責自身的現金管理工作，包括現金盈餘的短期投資和籌措貸款以應付預計現金需求(如果借款額超過某些預設授權上限，便需獲得本公司董事會的批准)。本集團的政策是定期監控短期和長期的流動資金需求，以及是否符合借款協議的規定，以確保維持充裕的現金儲備和可供隨時變現的有價證券，同時獲得主要金融機構承諾提供足夠的備用資金，以滿足短期和較長期的流動資金需求。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VIII Risk related to financial instruments (cont'd)

### 八 與金融工具相關的風險(續)

#### (2) Liquidity risk (cont'd)

The following tables set out the remaining contractual maturities at the balance sheet date of the Group's financial liabilities, which are based on contractual cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the balance sheet date) and the earliest date the Group can be required to pay:

#### (2) 流動性風險(續)

本集團於資產負債表日的金融負債按未折現的合同現金流量(包括按合同利率(如果是浮動利率則按12月31日的現行利率)計算的利息)的剩餘合約期限，以及被要求支付的最早日期如下：

		2018 Contractual undiscounted cash flow 2018年未折現的合同現金流量				Total	Carrying amount at balance sheet date 資產負債表賬面價值
Item	項目	Within 1 year or on demand 1年內或實時償還	More than 1 year but less than 2 years 1年至2年	More than 2 years but less than 5 years 2年至5年	More than 5 years 5年以上		
Financial liabilities	金融負債						
Short-term loans	短期借款	50,884,065	-	-	-	50,884,065	50,000,000
Bills and accounts payable	應付票據及應付賬款	38,189,494	-	-	-	38,189,494	38,189,494
Other payables	其他應付款	17,882,203	-	-	-	17,882,203	17,882,203
Long-term payables	長期應付款	90,000	90,000	629,840	1,111,000	1,920,840	1,687,458
Total	合計	107,045,762	90,000	629,840	1,111,000	108,876,602	107,759,155

		2017 Contractual undiscounted cash flow 2017年未折現的合同現金流量				Total	Carrying amount at balance sheet date 資產負債表賬面價值
Item	項目	Within 1 year or on demand 1年內或實時償還	More than 1 year but less than 2 years 1年至2年	More than 2 years but less than 5 years 2年至5年	More than 5 years 5年以上		
Financial liabilities	金融負債						
Short-term loans	短期借款	172,284,427	-	-	-	172,284,427	170,000,000
Bills and accounts payable	應付票據及應付賬款	86,369,615	-	-	-	86,369,615	86,369,615
Other payables	其他應付款	11,802,159	-	-	-	11,802,159	11,802,159
Long-term payables	長期應付款	-	-	-	1,111,000	1,111,000	840,584
Total	合計	270,456,201	-	-	1,111,000	271,567,201	269,012,358

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VIII Risk related to financial instruments (cont'd)

#### (3) Interest rate risk

Interest-bearing financial instruments at variable rates and at fixed rates expose the Group to cash flow interest rate risk and fair value interest risk, respectively. The Group determines the appropriate weightings of the fixed and floating rate interest-bearing instruments based on the current market conditions and performs regular reviews and monitoring to achieve an appropriate mix of fixed and floating rate exposure. The Group does not enter into financial derivatives to hedge interest rate risk.

(a) As at 31 December, the Group held the following interest-bearing financial instruments:

#### Fixed rate instruments:

Item	項目	2018 2018年		2017 2017年	
		Effective interest rate 實際利率	Amount 金額	Effective interest rate 實際利率	Amount 金額
Financial liabilities	金融負債				
- Short-term loans	- 短期借款	4.35% ~ 4.44%	(50,000,000)	4.35% ~ 4.39%	(170,000,000)
Total	合計		(50,000,000)		(170,000,000)

#### Variable rate instruments:

Item	項目	2018 2018年		2017 2017年	
		Effective interest rate 年利率	Amount 金額	Effective interest rate 年利率	Amount 金額
Financial assets	金融資產				
- Cash at bank	- 銀行存款	0.01% ~ 0.30%	378,583,613	0.01% ~ 0.30%	79,271,078

### 八 與金融工具相關的風險(續)

#### (3) 利率風險

固定利率和浮動利率的帶息金融工具分別使本集團面臨公允價值利率風險及現金流量利率風險。本集團根據市場環境來決定固定利率與浮動利率工具的比例，並通過定期審閱與監察維持適當的固定和浮動利率工具組合。本集團並未以衍生金融工具對沖利率風險。

(a) 本集團於12月31日持有的計息金融工具如下：

#### 固定利率金融工具：

	2018 2018年		2017 2017年	
	Effective interest rate 實際利率	Amount 金額	Effective interest rate 實際利率	Amount 金額
Financial liabilities				
- Short-term loans	4.35% ~ 4.44%	(50,000,000)	4.35% ~ 4.39%	(170,000,000)
Total		(50,000,000)		(170,000,000)

#### 浮動利率金融工具：

	2018 2018年		2017 2017年	
	Effective interest rate 年利率	Amount 金額	Effective interest rate 年利率	Amount 金額
Financial assets				
- Cash at bank	0.01% ~ 0.30%	378,583,613	0.01% ~ 0.30%	79,271,078

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VIII Risk related to financial instruments (cont'd)

#### (3) Interest rate risk (cont'd)

##### (b) Sensitivity analysis

As at 31 December 2018, it is estimated that a general increase of 50 basis points in interest rates, with all other variables held constant, would increase the Group's equity and net profit by RMB1,419,689 (2017: RMB297,267).

The sensitivity analysis above indicates the instantaneous change in the net profit and equity that would arise assuming that the change in interest rates had occurred at the balance sheet date and had been applied to re-measure those financial instruments held by the Group which expose the Group to fair value interest rate risk at the balance sheet date. In respect of the exposure to cash flow interest rate risk arising from floating rate non-derivative instruments held by the Group at the balance sheet date, the impact on the net profit and equity is estimated as an annualised impact on interest expense or income of such a change in interest rates. The analysis is performed on the same basis for the previous year.

#### (4) Foreign currency risk

In respect of cash at bank and on hand, accounts receivable and payable, short-term loans and other assets and liabilities denominated in foreign currencies other than the functional currency, the Group ensures that its net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term imbalances.

### 八 與金融工具相關的風險(續)

#### (3) 利率風險(續)

##### (b) 敏感性分析

於2018年12月31日，在其他變量不變的情況下，假定利率上升50個基點將會導致本集團股東權益和淨利潤增加人民幣1,419,689元(2017年：增加人民幣297,267元)。

對於資產負債表日持有的使本集團面臨公允價值利率風險的金融工具，上述敏感性分析中的淨利潤及股東權益的影響是假設在資產負債表日利率發生變動，按照新利率對上述金融工具進行重新計量後的影響。對於資產負債表日持有的、使本集團面臨現金流量利率風險的浮動利率非衍生工具，上述敏感性分析中的淨利潤及股東權益的影響是上述利率變動對按年度估算的利息費用或收入的影響。上一年度的分析基於同樣的假設和方法。

#### (4) 匯率風險

對於不是以記賬本位幣計價的貨幣資金、應收款項和應付款項、短期借款等外幣資產和負債，如果出現短期的失衡情況，本集團會在必要時按市場匯率買賣外幣，以確保將淨風險敞口維持在可接受的水平。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VIII Risk related to financial instruments (cont'd)

#### (4) Foreign currency risk (cont'd)

(a) As at 31 December, the Group's exposure to currency risk arising from recognised assets or liabilities denominated in foreign currencies is presented in the following tables. For presentation purposes, the amounts of the exposure are shown in Renminbi, translated using the spot rate at the balance sheet date. Differences resulting from the translation of foreign currency financial statements and the description of other exposure items that are excluded.

### 八 與金融工具相關的風險(續)

#### (4) 匯率風險(續)

(a) 本集團於12月31日的各外幣資產負債項目匯率風險敞口如下。出於列報考慮，風險敞口金額以人民幣列示，以資產負債表日即期匯率折算。外幣報表折算差額未包括在內。

Item	項目	2018 2018年		2017 2017年	
		Balance at foreign currency 外幣餘額	Balance at RMB equivalent 折算 人民幣餘額	Balance at foreign currency 外幣餘額	Balance at RMB equivalent 折算 人民幣餘額
Cash at bank and on hand	貨幣資金				
USD	美元	28,372,585	194,726,723	4,571,418	29,870,561
HKD	港幣	851,421	746,015	372,819	311,639
Bills and accounts receivable	應收票據及應收賬款				
USD	美元	22,999,288	157,848,717	26,585,660	173,716,019
Bills and accounts payable	應付票據及應付賬款				
USD	美元	(1,054,866)	(7,239,756)	(745,120)	(4,868,766)
Net balance sheet exposure	資產負債表敞口淨額				
USD	美元	50,317,007	345,335,684	30,411,958	198,717,814
HKD	港幣	851,421	746,015	372,819	311,639



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VIII Risk related to financial instruments (cont'd)

### 八 與金融工具相關的風險(續)

#### (4) Foreign currency risk (cont'd)

(b) The following are the exchange rates for Renminbi against foreign currencies applied by the Group:

		Average rate 平均匯率		Reporting date mid-spot rate 報告日中間匯率	
		2018 2018年	2017 2017年	2018 2018年	2017 2017年
HKD	港幣	<b>0.8561</b>	0.8652	<b>0.8762</b>	0.8359
USD	美元	<b>6.6987</b>	6.7356	<b>6.8632</b>	6.5342

#### (c) Sensitivity analysis

Assuming all other risk variables remained constant, a 5% strengthening of the Renminbi against the US dollar and Hong Kong dollar at 31 December would have decreased the Group's equity and net profit by the amount shown below, whose effect is in Renminbi and translated using the spot rate at the year-end date.

#### (4) 匯率風險(續)

(b) 本集團適用的人民幣對外幣的匯率分析如下：

#### (c) 敏感性分析

假定除匯率以外的其他風險變量不變，本集團於12月31日人民幣對美元和港幣的匯率變動使人民幣升值5%將導致股東權益和淨利潤的減少情況如下。此影響按資產負債表日即期匯率折算為人民幣列示。

			Equity 股東權益	Net profit 淨利潤
As at 31 December 2018	2018年12月31日			
USD	美元		<b>12,950,088</b>	<b>12,950,088</b>
HKD	港幣		<b>27,976</b>	<b>27,976</b>
Total	合計		<b>12,978,064</b>	<b>12,978,064</b>
As at 31 December 2017	2017年12月31日			
USD	美元	7,451,918	7,451,918	7,451,918
HKD	港幣	11,686	11,686	11,686
Total	合計	7,463,604	7,463,604	7,463,604

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### VIII Risk related to financial instruments (cont'd)

#### (4) Foreign currency risk (cont'd)

##### (c) Sensitivity analysis (cont'd)

A 5% weakening of the Renminbi against the US dollar and Hong Kong dollar at 31 December would have had the equal but opposite effect to the amounts shown above, on the basis that all other variables remained constant.

The sensitivity analysis above assumes that the change in foreign exchange rates had been applied to re-measure those financial instruments held by the Group which expose the Group to foreign currency risk at the balance sheet date. The analysis excludes differences that would result from the translation of foreign currency financial statements. The analysis is performed on the same basis for the previous year.

#### (5) Other price risks

Other price risks include commodity price risk.

### 八 與金融工具相關的風險(續)

#### (4) 匯率風險(續)

##### (c) 敏感性分析(續)

於12月31日，在假定其他變量保持不變的前提下，人民幣對美元和港幣的匯率變動使人民幣貶值5%將導致股東權益和損益的變化和上表列示的金額相同但方向相反。

上述敏感性分析是假設資產負債表日匯率發生變動，以變動後的匯率對資產負債表日本集團持有的、面臨匯率風險的金融工具進行重新計量得出的。上述分析不包括外幣報表折算差異。上一年度的分析基於同樣的假設和方法。

#### (5) 其他價格風險

其他價格風險包括商品價格風險。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### IX Fair value disclosure

The following information presents the fair value information and the fair value hierarchy, at the end of the current reporting period, of the Group's assets and liabilities which are measured at fair value at each balance sheet date on a recurring or non-recurring basis. The level in which fair value measurement is categorised is determined by the level of the fair value hierarchy of the lowest level input that is significant to the entire fair value measurement. The levels are defined as follows:

Level 1 inputs: unadjusted quoted prices in active markets that are observable at the measurement date for identical assets or liabilities;

Level 2 inputs: inputs other than Level 1 inputs that are either directly or indirectly observable for underlying assets or liabilities;

Level 3 inputs: inputs that are unobservable for underlying assets or liabilities.

#### 1 Fair value of assets and liabilities measured at fair value at the end of the year

As at 31 December 2018 and 31 December 2017, there is no financial assets and liabilities measured at fair value.

#### 2 Fair values of financial assets and liabilities not measured at fair value

All financial instruments are carried at amounts not materially different from their fair value as at 31 December 2018 and 31 December 2017 on the Group's ownership.

### 九 公允價值的披露

以下為本集團在每個資產負債表日持續和非持續以公允價值計量的資產和負債於本報告期末的公允價值信息及其公允價值計量的層次。公允價值計量結果所屬層次取決於對公允價值計量整體而言具有重要意義的最低層次的輸入值。三個層次輸入值的定義如下：

第一層次輸入值：在計量日能夠取得的相同資產或負債在活躍市場上未經調整的報價；

第二層次輸入值：除第一層次輸入值外相關資產或負債直接或間接可觀察的輸入值；

第三層次輸入值：相關資產或負債的不可觀察輸入值。

#### 1 公允價值計量

於2018年12月31日及2017年12月31日，本集團不持有以公允價值計量的金融工具。

#### 2 其他金融工具的公允價值(年末非以公允價值計量的項目)

於2018年12月31日及2017年12月31日，本集團各項金融資產和金融負債的賬面價值與公允價值之間無重大差異。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### X Related parties and related party transactions

### 十 關聯方及關聯交易

#### 1 Ultimate holding party of the Company

The ultimate holding party of the Company are Mr. Wang An and Ms. Wang Meng.

#### 1 本公司的最終控制方情況

本公司的最終控制方為自然人王安先生和王萌女士。

#### 2 Information about the subsidiaries of the Company

For information about the subsidiaries of the Company, refer to Note VII.

#### 2 本公司的子公司情況

本公司的子公司有關信息參見附註七。

#### 3 Information on other related parties

#### 3 其他關聯方情況

##### Name of other related parties

##### 其他關聯方名稱

Shandong Andre Group Co., Ltd.

山東安德利集團有限公司

President Enterprises (China) Investment Co., Ltd.

統一企業(中國)投資有限公司

Guangzhou President Enterprises Co., Ltd.

廣州統一企業有限公司

Chengdu President Enterprises Food Co., Ltd.

成都統一企業食品有限公司

Yantai Andre Yangma Resort Co., Ltd.

烟台養馬島安德利度假村有限公司

Yantai Andre Real Estate Development Co., Ltd.

烟台安德利房地產開發有限公司

Yantai Andre Property Management Co., Ltd.

烟台安德利物業管理有限公司

Yantai Andre Pectin Co., Ltd.

烟台安德利果膠股份有限公司

Yantai Hengtong Heat Co., Ltd.

烟台亨通熱電有限公司

Liquan Yitong Heat Co., Ltd.

禮泉億通熱力有限公司

Yantai Yitong Heat Co., Ltd.

烟台億通熱電有限公司

Yantai Hengda Cement Co., Ltd.

烟台亨達水泥有限公司

Yantai Hengli Contrete LLC.

烟台亨力混凝土有限責任公司

Yantai Xiping Jian'an Co., Ltd.

烟台新平建安工程有限公司

Yantai Xingan Investment Centre (Limited Partnership)

烟台興安投資中心(有限合夥)

Donghua Fruit Industry Co., Ltd.

Donghua Fruit Industry Co., Ltd.

China Pingan Investment Holdings Limited

##### Related party relationship

##### 關聯關係

An entity which has significant influence over the Group (i)

對本集團實施重大影響的企業(i)

An entity which has significant influence over the Group (i)

對本集團實施重大影響的企業(i)

A subsidiary of the President Enterprises (China) Investment Co., Ltd.

統一企業股份有限公司的子公司

A subsidiary of the President Enterprises (China) Investment Co., Ltd.

統一企業股份有限公司的子公司

Under control of the same ultimate holding company

同受最終控制方控制的企業

Under control of the same ultimate holding company

同受最終控制方控制的企業

Under control of the same ultimate holding company

同受最終控制方控制的企業

Under control of the same ultimate holding company

同受最終控制方控制的企業

Under control of the same ultimate holding company

同受最終控制方控制的企業

Under control of the same ultimate holding company

同受最終控制方控制的企業

Under control of the same ultimate holding company

同受最終控制方控制的企業

Under control of the same ultimate holding company

同受最終控制方控制的企業

Under significant influence of the same ultimate holding company

受最終控制方重大影響的企業

Under control of a close family member of the Company's key

management personnel

最終控制方關係密切的家庭成員控制的企業

Under control of the Company's key management personnel

本集團關鍵管理人員控制的企業

Under control of the same ultimate holding company

同受最終控制方控制的企業

Under control of the same ultimate holding company

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### X Related parties and related party transactions (cont'd)

### 十 關聯方及關聯交易(續)

#### 3 Information on other related parties (cont'd)

#### 3 其他關聯方情況(續)

##### Name of other related parties 其他關聯方名稱

##### Related party relationship 關聯關係

China Pingan Investment Holdings Limited

同受最終控制方控制的企業

Yantai Andre holiday Hotel Plaza Limited

Under control of the same ultimate holding company

烟台安德利度假酒店有限公司

同受最終控制方控制的企業

Yantai Andre construction and Installation Engineering Company Limited

Under control of the same ultimate holding company

烟台安德利建築安裝工程有限公司

同受最終控制方控制的企業

Kunlong Spring Resort Ltd

Under control of the same ultimate holding company

烟台崑龍溫泉有限公司

同受最終控制方控制的企業

Mitsui & Co., Ltd.

Own more than 5% of the shares of the Company

Mitsui & Co., Ltd.

持有本公司5%以上股份的企業(ii)

Mitsui Foods Inc.

Under the control of Mitsui & Co., Ltd

Mitsui Foods Inc.

受Mitsui & Co., Ltd.控制的企業(ii)

Bussan Food Materials Co., Ltd.

Under the control of Mitsui & Co., Ltd

Bussan Food Materials Co., Ltd.

受Mitsui & Co., Ltd.控制的企業(ii)

(i) Shandong Andre Group Co., Ltd. and President Enterprises (China) Investment Co., Ltd. exercised their significant influence over the Company through their representation on the board of directors of the Company.

(i) 山東安德利集團有限公司和統一企業(中國)投資有限公司通過股東會及其於本公司董事會的代表行使有效表決權，從而對本公司實施重大影響。

(ii) Mitsui & Co., Ltd. owns more than 5% of the shares of the Company. Mitsui Foods Inc. and Bussan Food Materials Co., Ltd. are the subsidiaries of Mitsui & Co., Ltd. These entities are regarded as related parties in accordance with the Measures for the Administration of Information Disclosure of Listed Companies promulgated by the China Securities Regulatory Commission.

(ii) Mitsui & Co., Ltd. (三井物產株式會社)持有本公司5%以上股份，Mitsui Foods Inc.和Bussan Food Materials Co., Ltd.分別為其控股子公司。根據中國證監會頒佈的《上市公司信息披露管理辦法》，將其認定為關聯方。

#### 4 Transactions with related parties

For the year ended 31 December 2018, the Group entered into transactions with related parties as set out as follows. Apart from the items disclosed in the Report of the Directors under the section "Connected Transactions", all the material related party transactions disclosed below did not constitute non-exempt connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules.

#### 4 關聯交易情況

截至2018年12月31日止年度，本集團與關聯方進行如下附註中載列之交易。除披露於董事會報告內「關連交易」一節外，所有下述披露之重大關聯方交易不會構成按上市規則第14A章界定為不獲豁免關連交易或持續關連交易。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### X Related parties and related party transactions (cont'd)

### 十 關聯方及關聯交易(續)

#### 4 Transactions with related parties (cont'd)

##### (1) Related party transactions

#### 4 關聯交易情況(續)

##### (1) 關聯交易

	Note	The Group		The Company	
		2018	2017	2018	2017
	註	2018年	2017年	2018年	2017年
Sales of goods and service	銷售商品及提供勞務	<b>66,762,076</b>	81,488,503	<b>83,284,548</b>	100,131,204
Purchases of goods and service	購買商品及購買勞務	<b>18,436,938</b>	18,735,406	<b>438,889,489</b>	419,242,833
Purchases of assets	購買資產 (i)	-	1,469,935	<b>280,700</b>	14,718,274
Sales of assets	銷售資產	-	-	<b>14,450,213</b>	-
Storage incomes	倉儲費收入	<b>336,600</b>	152,477	<b>336,600</b>	152,477
Rental income	租金收入 (ii)	<b>978,220</b>	765,230	<b>642,220</b>	765,230
Advance money received	收回代墊款項	-	-	<b>86,833,523</b>	128,623,954
Fund received	接收資金	<b>20,000,000</b>	20,000,000	-	20,000,000
Fund returned	償還資金	<b>20,000,000</b>	20,000,000	-	20,000,000
Dividend distribution	股利分配	<b>25,053,600</b>	12,526,800	<b>25,053,600</b>	12,526,800

(i) The purchases of assets mainly represent the amounts paid for purchasing equipments from Yantai Andre Pectin Co. Ltd in 2017.

(ii) Rental income represents the rental generated from leasing part of the Group's office building located at 889 Xincheng Street, Muping District, Yantai to Yantai Andre Pectin Co., Ltd.

(i) 購買資產主要是指於2017年度，烟台安德利果汁飲料有限公司從烟台安德利果膠股份有限公司採購的機器設備。

(ii) 租金收入主要是指本集團將位於烟台市牟平區新城大街889號的辦公樓的部分樓層出租給烟台安德利果膠股份有限公司取得的租金收入。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### X Related parties and related party transactions (cont'd)

### 十 關聯方及關聯交易(續)

#### 4 Transactions with related parties (cont'd)

##### (2) Remuneration of key management personnel

Key management personnel are those persons holding positions with authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, including the Group's directors and supervisors. Remuneration for key management personnel of the Group is as follows:

#### The Group

Item	項目	2018 2018年	2017 2017年
Remuneration of key management personnel	關鍵管理人員報酬	<u>3,331,561</u>	<u>2,846,992</u>

#### The Company

Item	項目	2018 2018年	2017 2017年
Remuneration of key management personnel	關鍵管理人員報酬	<u>2,455,324</u>	<u>1,718,596</u>

For the year ended 31 December 2018 and 31 December 2017, no emoluments were paid to the directors or supervisors as an inducement to join or upon joining the Company or as compensation for loss of office. For the year ended 31 December 2018 and 31 December 2017, no fees or any other emoluments were waived by directors or supervisors.

#### 4 關聯交易情況(續)

##### (2) 關鍵管理人員的薪金

關鍵管理人員是指有權力和責任直接或間接策劃、指導和控制本集團活動的人員，包括本集團的董事及監事。對關鍵管理人員的報酬如下：

#### 本集團

	2018 2018年	2017 2017年
Remuneration of key management personnel	<u>3,331,561</u>	<u>2,846,992</u>

#### 本公司

	2018 2018年	2017 2017年
Remuneration of key management personnel	<u>2,455,324</u>	<u>1,718,596</u>

截至2018年12月31日及2017年12月31日止年度，本集團及本公司並未向董事及監事支付任何酬金以作為吸引其加入本公司的獎勵或離職補償。截至2018年12月31日及2017年12月31日止年度，董事或監事概無放棄袍金或其他酬金。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### X Related parties and related party transactions (cont'd)      十 關聯方及關聯交易(續)

#### 5 Receivables from and payables to related parties

#### 5 關聯方應收應付款項

		The Group 本集團		The Company 本公司	
		31 December 2018 2018年 12月31日	31 December 2017 2017年 12月31日	31 December 2018 2018年 12月31日	31 December 2017 2017年 12月31日
Bills and accounts receivable- accounts receivable	應收票據及應收賬款 — 應收賬款	7,973,345	6,909,230	42,096,010	18,495,485
Other receivable-dividends receivable	其他應收款 — 應收股利	-	-	25,699,658	53,699,658
Other receivables-others	其他應收款—其他	-	801,363	119,058,112	205,891,635
Bills and accounts payable- accounts payable	應付票據及應付賬款 — 應付賬款	14,694	3,091,850	5,244,670	10,584,774
Other payables-others	其他應付款—其他	-	-	441,389,335	207,379,085

#### 6 Guarantee

(1) The Group as a guarantor

#### 6 關聯擔保

(1) 本集團作為被擔保方

		2018 2018年		2017 2017年	
		Amount of guaranty	Guaranty completed (Y/N) 擔保是否已 經履行完畢	Amount of guaranty	Guaranty completed (Y/N) 擔保是否已 經履行完畢
Name of guarantor	擔保方	擔保金額		擔保金額	
Shandong Andre Group Co., Ltd.	山東安德利集團 有限公司	50,000,000	N 否	70,000,000	N 否
Shandong Andre Group Co., Ltd.	山東安德利集團 有限公司	70,000,000	Y 是	210,000,000	Y 是
Total	合計	120,000,000		280,000,000	



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### X Related parties and related party transactions (cont'd)

### 十 關聯方及關聯交易(續)

#### 6 Guarantee (cont'd)

(2) The Company as a guaranteee

#### 6 關聯擔保(續)

(2) 本公司作為被擔保方

Name of guarantor	擔保方	2018	Guaranty completed (Y/N) 擔保是否已 經履行完畢	2017	Guaranty completed (Y/N) 擔保是否已 經履行完畢
		2018年		Amount of guaranty	
Shandong Andre Group Co., Ltd.	山東安德利集團有限公司	50,000,000	N 否	70,000,000	N 否
Shandong Andre Group Co., Ltd.	山東安德利集團有限公司	70,000,000	Y 是	210,000,000	Y 是
Total	合計	120,000,000		280,000,000	

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XI Capital management

The Group's primary objectives when managing capital are to safeguard its ability to continue as a going concern, so that it can continue to provide returns for shareholders, by pricing products and services commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Group defines "capital" as including all components of equity plus any loans from related parties with no fixed terms of repayment, less unaccrued proposed dividends. The balances of related party transactions are not regarded by the Group as capital.

The Group's capital structure is regularly reviewed and managed to achieve an optimal structure and return for shareholders. Factors for the Group's consideration include: its future funding requirements, capital efficiency, actual and expected profitability, expected cash flows, and expected capital expenditure. Adjustments are made to the capital structure in light of changes in economic conditions affecting the Group.

The Group's capital structure is monitored on the basis of an adjusted net debt-to-capital ratio. For this purpose, adjusted net debt is defined as total debt (which includes short-term loans and long-term payables) plus unaccrued proposed dividends, less related-party loans with no fixed repayment terms and cash and cash equivalents.

During 2018, the Group's strategy, which was unchanged from 2017, was to maintain an adjusted net debt-to-capital ratio of no more than 30%. In order to maintain or adjust the ratio, the Group may adjust the amount of dividends paid to shareholders, request new loans, issue new shares, or sell assets to reduce debt.

Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

### 十一 資本管理

本集團資本管理的主要目標是保障本集團的持續經營，能夠通過制定與風險水平相當的產品和服務價格並確保以合理融資成本獲得融資的方式，持續為股東提供回報。

本集團對資本的定義為股東權益加上沒有固定還款期限的關聯方借款並扣除未確認的已提議分配的股利。本集團的資本不包括與關聯方之間的業務往來餘額。

本集團定期覆核和管理自身的資本結構，力求達到最理想的資本結構和股東回報。本集團考慮的因素包括：本集團未來的資金需求、資本效率、現實的及預期的盈利能力、預期的現金流、預期資本支出等。如果經濟狀況發生改變並影響本集團，本集團將會調整資本結構。

本集團通過經調整的淨債務資本率來監管集團的資本結構。經調整的淨債務為總債務(包括短期借款及長期應付款)，加上未確認的已提議分配的股利，扣除沒有固定還款期限的關聯方借款以及現金和現金等價物。

本集團2018年的資本管理戰略與2017年度一致，維持經調整的淨債務資本率不超過30%。為了維持或調整該比例，本集團可能會調整支付給股東的股利金額，增加新的借款，發行新股，或出售資產以減少負債。

本公司或本公司的子公司均無需遵循的外部強制性資本要求。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XII Commitments and Contingencies

### 十二 承諾及或有事項

#### 1 Significant commitments

##### (1) Capital commitments

Item	項目	2018 2018年	2017 2017年
Signed contracts for acquisition of fixed assets being or to be executed	已簽訂的正在或準備履行的固定資產採購合同	<u>1,670,668</u>	<u>120,000</u>

##### (2) Operating lease commitments

As at 31 December 2018 and 31 December 2017, the Group and the Company had no non-cancellable operating leases.

##### (2) 經營租賃承擔

於2018年12月31日及2017年12月31日，本集團及本公司沒有不可撤銷的經營租賃協議。

#### 2 Contingent liabilities arising from outstanding litigations and arbitration and related financial impact

As at 31 December 2018 and 31 December 2017, the Group did not have contingent liabilities arising from outstanding litigations and arbitration.

#### 2 未決訴訟仲裁形成的或有負債及其財務影響

於2018年12月31日及2017年12月31日，本集團沒有未決訴訟仲裁形成的或有負債。

#### 3 Contingent liabilities arising from guarantees provided for other entities and related financial impact

As at 31 December 2018 and 31 December 2017, the Group did not provide guarantees in respect of the bank loans of other companies.

#### 3 為其他單位提供債務擔保形成的或有負債及其財務影響

於2018年12月31日及2017年12月31日，本集團沒有為其他單位提供債務擔保。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XIII Subsequent events

#### Profit appropriation after the balance sheet date

Item

項目

Dividends proposed

擬分配的股利

On 22 March 2019, the Board of Directors proposed the appropriation of a cash dividend of RMB0.10 per share to the Company's shareholders for 2018. The proposal is subject to approval by the shareholders' general meeting. Such cash dividends are not recognised as a liability at the balance sheet date.

### 十三 資產負債表日後事項

#### 資產負債表日後利潤分配情況說明

2018  
2018年

35,800,000

董事會於2019年3月22日提議本公司向股東派發2018年度現金股利，每股派發股利人民幣0.10元。此項提議尚待股東大會批准。於資產負債表日後批准派發的現金股利並未在資產負債表日確認為負債。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XIV Other significant items

#### Segment reporting

The Group is principally operating in a single reportable segment, which is engaged in manufacture and sales of condensed fruit juice and related products, and provision of juice processing services, therefore the Group has not disclose any further information with respect to reportable segment.

The geographical location of the Group's operating income from external customers is set out as follows:

Geographical location	地區	2018 2018年	2017 2017年
China	中國	240,873,341	211,892,298
North America	北美洲	408,497,782	291,847,730
Asia (excluding China)	亞洲(中國以外)	157,120,674	150,091,833
Europe	歐洲	112,841,327	125,585,508
Oceania	大洋洲	51,451,203	32,936,028
Africa	非洲	96,401,274	88,573,670
South America	南美洲	399,207	114,103
Total	合計	<u>1,067,584,808</u>	<u>901,041,170</u>

As at 31 December 2018, the carrying amount of non-current assets located overseas is RMB12,806,254 (31 December 2017: RMB291,871).

For the year ended 31 December 2018 and 31 December 2017, the Group has no customer the operating income from which is over 10% of the Group's total operating income.

### 十四 其他重要事項

#### 分部報告

本集團主要在單一經營分部內經營，即生產銷售濃縮果汁及相關產品，以及提供果汁加工服務，所以本集團沒有披露經營分部信息。

以下是本集團按客戶地區列示的營業收入：

於2018年12月31日，本集團在海外擁有的非流動資產總額為人民幣12,806,254元(2017年：人民幣291,871元)。

2018年度及2017年度，在本集團客戶中，本集團無來源於單一客戶收入佔本集團總收入10%或以上的客戶。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements

### 十五 母公司財務報表主要項目註釋

#### 1 Cash at bank and on hand

Item	項目	2018	2017
		2018年	2017年
Cash on hand	庫存現金	67,204	77,410
Deposits with banks	銀行存款	300,915,953	57,455,813
Total	合計	300,983,157	57,533,223

As at 31 December 2018 and 31 December 2017, there are no cash at bank and on hand with restrictions placed on the Company's ownership.

於2018年12月31日及2017年12月31日，本公司無所有權受到限制的銀行存款。

#### 2 Bills and accounts receivable

Item	項目	Notes 註	2018	2017
			2018年	2017年
Bills receivable	應收票據	(1)	6,119,488	6,026,975
Accounts receivable	應收賬款	(2)	150,898,112	121,596,500
Total	合計		157,017,600	127,623,475

(1) Bills receivable  
Classification of bills receivable

Item	種類	2018	2017
		2018年	2017年
Bank acceptance bills	銀行承兌匯票	6,119,488	6,026,975

All of the above bills receivable were due within one year, and were not pledged.

The carrying amount of undue bills receivable that have been endorsed and derecognized are RMB4,028,596. As at 31 December 2018, the remaining maturities of the derecognized bills ranged from 1 to 4 months.

#### 1 貨幣資金

#### 2 應收票據及應收賬款

(1) 應收票據  
應收票據分類

應收票據均為一年內到期，且未被質押。

於2018年12月31日，已背書並已終止確認的未到期應收票據的賬面金額為人民幣4,028,596元。於2018年12月31日，終止確認票據剩餘期限為1至4個月。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 2 Bills and accounts receivable (cont'd)

##### (1) Bills receivable (cont'd)

Classification of bills receivable (cont'd)

According to the Bill Law of the People's Republic of China, if the acceptance banks of bills receivable that are discounted or endorsed by the Company refuse to pay the bills, the bills holders has recourse to the Company. The Board of Directors believe that the Company had substantially transferred almost all the risks and rewards of those bills which have been endorsed and derecognized. Therefore, the Company derecognized these bills in full.

As at 31 December 2017, there are no undue bills receivable (with resource) that have been endorsed and derecognized.

##### (2) Accounts receivable

(a) Accounts receivable by customer type are as follows:

Customer type	客戶類別	2018 2018年	2017 2017年
Subsidiaries	子公司	41,464,465	17,888,149
Other related parties	其他關聯公司	631,545	607,336
Third parties	第三方	116,830,606	108,167,277
Sub-total	小計	158,926,616	126,662,762
Less: Provision for bad and doubtful debts	減：壞賬準備	8,028,504	5,066,262
Total	合計	150,898,112	121,596,500

#### 2 應收票據及應收賬款(續)

##### (1) 應收票據(續)

應收票據分類(續)

根據中華人民共和國票據法，如本公司貼現或背書的應收票據的承兌銀行拒絕付款，持票人對本公司擁有追索權。董事會認為，對於終止確認的已背書票據，本公司已實質上轉移了該等票據幾乎所有的風險和報酬，因此，本公司全額終止確認這些票據。

於2017年12月31日，本公司無已背書或貼現轉讓(附追索權轉讓)尚未到期的票據。

##### (2) 應收賬款

(a) 應收賬款按客戶類別分析如下：

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

#### 2 Bills and accounts receivable (cont'd)

(2) Accounts receivable (cont'd)

(b) The ageing analysis of accounts receivable is as follows:

Ageing	賬齡	2018 2018年	2017 2017年
Within 6 months (inclusive)	6個月以內(含6個月)	117,492,619	111,254,289
After 6 months but within 1 year (inclusive)	6個月至1年(含1年)	41,431,384	15,405,410
After 1 year but within 2 years (inclusive)	1年至2年(含2年)	2,613	3,063
Sub-total	小計	158,926,616	126,662,762
Less: Provision for bad and doubtful debts	減：壞賬準備	8,028,504	5,066,262
Total	合計	150,898,112	121,596,500

The ageing is counted starting from the date when accounts receivable are recognised.

賬齡自應收賬款確認日起開始計算。

(c) Addition, reversal or written-off of provision for bad and doubtful debts during the year:

(c) 本報告期內各年度計提、轉回或核銷的壞賬準備情況：

		2018 2018年	2017 2017年
Balance under the original financial instruments standard	原金融工具準則下的餘額	5,066,262	2,553,740
Impact on initial application of the new financial instruments standards	首次執行新金融工具準則的調整金額	-	-
Adjusted balance at the beginning of the year	調整後的年初餘額	5,066,262	2,553,740
Reversals during the year which was written-off in previous years	以前年度核銷本年轉回	-	976,307
Written-off during the year	本年核銷	-	-
Reversals during the year	本年轉回	-	(976,307)
Additions during the year	本年計提	2,962,242	2,512,522
Balance at the end of the year	年末餘額	8,028,504	5,066,262



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 3 Prepayments

(1) Prepayments by type are as follows:

Type	類別	2018 2018年	2017 2017年
Third parties	第三方	28,477	594,527
Less: Provision for bad and doubtful debts	減：壞賬準備	-	-
Total	合計	<u>28,477</u>	<u>594,527</u>

(2) The ageing analysis of prepayments is as follows:

Ageing	賬齡	2018 2018年		2017 2017年	
		Amount 金額	Percentage (%) 比例(%)	Amount 金額	Percentage (%) 比例(%)
Within 1 year (inclusive)	1年以內(含1年)	<u>28,477</u>	<u>100%</u>	<u>594,527</u>	<u>100%</u>

The ageing is counted starting from the date when prepayments are recognised.

#### 3 預付款項

(1) 預付款項按類別列示如下：

類別	2018 2018年	2017 2017年
第三方	28,477	594,527
減：壞賬準備	-	-
合計	<u>28,477</u>	<u>594,527</u>

(2) 預付款項按賬齡列示如下：

賬齡	2018 2018年		2017 2017年	
	金額	比例(%)	金額	比例(%)
1年以內(含1年)	<u>28,477</u>	<u>100%</u>	<u>594,527</u>	<u>100%</u>

賬齡自預付款項確認日起開始計算。

#### 4 Other receivables

Item	項目	Notes 註	2018 2018年	2017 2017年
Dividends receivable	應收股利		25,699,658	53,699,658
Others	其他	(1)	<u>119,294,470</u>	<u>225,253,334</u>
Total	合計		<u>144,994,128</u>	<u>278,952,992</u>

#### 4 其他應收款

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

#### 4 Other receivables (cont'd)

##### (1) Others

(a) Other receivables analysis by type are as follows:

Type	類別	2018 2018年	2017 2017年
Subsidiaries	子公司	119,058,112	205,106,730
Related parties	關聯方	—	784,905
Third parties	第三方	236,358	19,361,699
Sub-total	小計	119,294,470	225,253,334
Less: Provision for bad and doubtful debts	減：壞賬準備	—	—
Total	合計	119,294,470	225,253,334

(b) The ageing analysis of other receivables is as follows:

Ageing	賬齡	2018 2018年	2017 2017年
Within 1 year (inclusive)	1年以內(含1年)	119,294,470	225,153,334
After 1 year but within 2 years (inclusive)	1年至2年(含2年)	—	100,000
Sub-total	小計	119,294,470	225,253,334
Less: Provision for bad and doubtful debts	減：壞賬準備	—	—
Total	合計	119,294,470	225,253,334

The ageing is counted starting from the date when other receivables are recognised.

賬齡自其他應收款確認日起開始計算。

### 十五 母公司財務報表主要項目註釋 (續)

#### 4 其他應收款(續)

##### (1) 其他

(a) 按客戶類別分析如下：

	2018 2018年	2017 2017年
Subsidiaries	119,058,112	205,106,730
Related parties	—	784,905
Third parties	236,358	19,361,699
Sub-total	119,294,470	225,253,334
Less: Provision for bad and doubtful debts	—	—
Total	119,294,470	225,253,334

(b) 按賬齡分析如下：

	2018 2018年	2017 2017年
Within 1 year (inclusive)	119,294,470	225,153,334
After 1 year but within 2 years (inclusive)	—	100,000
Sub-total	119,294,470	225,253,334
Less: Provision for bad and doubtful debts	—	—
Total	119,294,470	225,253,334

賬齡自其他應收款確認日起開始計算。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 5 Inventories

(1) Inventories by category are as follows:

Item	存貨種類	2018 2018年			2017 2017年		
		Book value 賬面餘額	Provision for impairment of inventories 跌價準備	Carrying amount 賬面價值	Book value 賬面餘額	Provision for impairment of inventories 跌價準備	Carrying amount 賬面價值
Raw materials and packaging materials	原材料及 包裝物	6,919,067	-	6,919,067	6,497,977	-	6,497,977
Finished goods	產成品	96,528,931	(2,791,174)	93,737,757	127,456,603	(2,038,055)	125,418,548
Total	合計	103,447,998	(2,791,174)	100,656,824	133,954,580	(2,038,055)	131,916,525

As at 31 December 2018 and 31 December 2017, no inventories were pledged as security by the Company.

於2018年12月31日及2017年12月31日，本公司沒有用於擔保的存貨。

(2) An analysis of the movements of inventories for the year is as follows:

(2) 本公司存貨變動情況分析如下：

Item	存貨種類	2018 2018年			
		Balance at the beginning of the year 年初餘額	Additions during the year 本年增加額	Reductions during the year 本年減少額	Balance at the end of the year 年末餘額
Raw materials and packaging materials	原材料及 包裝物	6,497,977	73,521,492	73,100,402	6,919,067
Finished goods	產成品	127,456,603	512,365,226	543,292,898	96,528,931
Sub-total	小計	133,954,580	585,886,718	616,393,300	103,447,998
Less: Provision for impairment of inventories	減：存貨跌價準備	2,038,055	764,492	11,373	2,791,174
Total	合計	131,916,525	585,122,226	616,381,927	100,656,824

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 5 Inventories (cont'd)

(2) An analysis of the movements of inventories for the year is as follows: (cont'd)

2017

Item	存貨種類	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加額	Reductions during the year 本年減少額	Balance at the end of the year 年末餘額
Raw materials and packaging materials	原材料及包裝物	7,425,786	69,610,007	70,537,816	6,497,977
Finished goods	產成品	122,823,452	490,838,580	486,205,429	127,456,603
Sub-total	小計	130,249,238	560,448,587	556,743,245	133,954,580
Less: Provision for impairment of inventories	減：存貨跌價準備	-	2,038,055	-	2,038,055
Total	合計	130,249,238	558,410,532	556,743,245	131,916,525

#### 5 存貨(續)

(2) 本公司存貨變動情況分析如下：(續)

2017年

#### 6 Other current assets

Item	種類	2018 2018年	2017 2017年
Input VAT recoverable	待抵扣增值稅進項稅	26,349,155	41,289,336
Total	合計	26,349,155	41,289,336

#### 6 其他流動資產

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 7 Long-term equity investments

(1) Long-term equity investments by category are as follows:

Item	種類	2018 2018年	2017 2017年
Investments in subsidiaries	對子公司的投資	465,462,159	465,462,159
Less: Provision for impairment	減：減值準備	<u>34,867,415</u>	<u>30,554,482</u>
Total	合計	<u><u>430,594,744</u></u>	<u><u>434,907,677</u></u>

As at 31 December 2018 and 31 December 2017, the Company recognised impairment provisions of RMB34,867,415 and RMB30,554,482, respectively for the long-term equity investment in Anyue Andre Lemon Industry Technology Co., Ltd.

#### 7 長期股權投資

(1) 長期股權投資分類如下：

於2018年12月31日及2017年12月31日，本公司對子公司安岳安德利檸檬產業科技有限公司的長期股權投資計提資產減值準備34,867,415元及30,554,482元。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 7 Long-term equity investments (cont'd)

(2) Movements of long-term equity investments for the year are as follows:

2018

		Book value of long-term equity investment 長期股權投資賬面價值								
Investee	被投資單位	Investment cost	At 1 January	Increase/Decrease	At 31 December	Provision for impairment	Balance of provision for impairment at the end of the year	Shareholding percentage (%)	Voting rights percentage (%)	Cash dividend for the year
		投資成本	1月1日	增減變動	12月31日	本年計提減值準備	年末餘額	在被投資單位持股比例(%)	在被投資單位表決權比例(%)	本年現金紅利
Cost method-subsiaries	成本法—子公司									
Baishui Andre Juice Co., Ltd.	白水安德利果蔬汁有限公司	110,630,130	110,630,130	-	110,630,130	-	-	74.44%	74.44%	-
Yantai Longkou Andre Juice Co., Ltd.	烟台龍口安德利果汁飲料有限公司	80,622,696	80,622,696	-	80,622,696	-	-	74.11%	74.11%	-
Xuzhou Andre Juice Co., Ltd.	徐州安德利果蔬汁有限公司	58,645,418	58,645,418	-	58,645,418	-	-	75%	75%	-
Andre Juice Co., Ltd.	安德利果汁有限公司	8	8	-	8	-	-	100%	100%	-
Dalian Andre Juice Co., Ltd.	大連安德利果蔬汁有限公司	56,000,000	56,000,000	-	56,000,000	-	-	70%	70%	-
Yantai Andre Juice Co., Ltd.	烟台安德利果汁飲料有限公司	30,000,000	30,000,000	-	30,000,000	-	-	75%	75%	-
Yongji Andre Juice Co., Ltd.	永濟安德利果蔬汁有限公司	77,443,907	77,443,907	-	77,443,907	-	-	75%	75%	-
Anyue Andre Lemon Industry Technology Co., Ltd.	安岳安德利檸檬產業科技有限公司	52,120,000	52,120,000	-	52,120,000	4,312,933	34,867,415	100%	100%	-
Total	合計	465,462,159	465,462,159	-	465,462,159	4,312,933	34,867,415			-

#### 7 長期股權投資(續)

(2) 長期股權投資本年變動情況分析如下：

2018年

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 7 Long-term equity investments (cont'd)

(2) Movements of long-term equity investments for the year are as follows: (cont'd)

#### 7 長期股權投資(續)

(2) 長期股權投資本年變動情況分析如下:(續)

2017

2017年

		Book value of long-term equity investment 長期股權投資賬面價值									
Investee	被投資單位	Investment cost	At 1 January	Increase/Decrease	At 31 December	Provision for impairment	Balance of provision for impairment at the end of the year	Shareholding percentage	Voting rights percentage	Cash dividend for the year	
											投資成本
Cost method-subsiaries		成本法-子公司									
Baishui Andre Juice Co., Ltd.	白水安德利果蔬汁有限公司	110,630,130	110,630,130	-	110,630,130	-	-	74.44%	74.44%	-	
Yantai Longkou Andre Juice Co., Ltd.	烟台龍口安德利果汁飲料有限公司	80,622,696	80,622,696	-	80,622,696	-	-	74.11%	74.11%	-	
Xuzhou Andre Juice Co., Ltd.	徐州安德利果蔬汁有限公司	58,645,418	58,645,418	-	58,645,418	-	-	75%	75%	-	
Andre Juice Co., Ltd.	安德利果汁有限公司	8	8	-	8	-	-	100%	100%	-	
Dalian Andre Juice Co., Ltd.	大連安德利果蔬汁有限公司	56,000,000	56,000,000	-	56,000,000	-	-	70%	70%	84,000,000	
Binzhou Andre Juice Co., Ltd.	濱州安德利果汁飲料有限公司	107,893,488	107,893,488	(107,893,488)	-	-	-	-	-	-	
Yantai Andre Juice Co., Ltd.	烟台安德利果汁飲料有限公司	30,000,000	30,000,000	-	30,000,000	-	-	75%	75%	-	
Yongji Andre Juice Co., Ltd.	永濟安德利果蔬汁有限公司	77,443,907	77,443,907	-	77,443,907	-	-	75%	75%	-	
Anyue Andre Lemon Industry Technology Co., Ltd.	安岳安德利檸檬產業科技有限公司	52,120,000	52,120,000	-	52,120,000	(27,601,535)	(30,554,482)	100%	100%	-	
Total	合計	573,355,647	573,355,647	(107,893,488)	465,462,159	(27,601,535)	(30,554,482)			84,000,000	

The detail of the Company's subsidiaries is set out in note VII.1.

本公司子公司的相關信息參見附註七、1。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 8 Fixed assets

##### (1) Details of fixed assets

Item	項目	Plant & buildings 廠房及建築物	Machinery & equipment 機器設備	Office & other equipment 辦公設備及其他設備	Motor vehicles 運輸工具	Total 合計
Cost	原值					
At 1 January 2017	2017年1月1日	121,357,616	136,280,168	5,994,175	3,178,232	266,810,191
Additions during the year	本年增加					
- Purchases	- 購置	-	3,985,235	93,010	-	4,078,245
- Transfers from construction in progress	- 在建工程轉入	3,537,478	-	-	-	3,537,478
- Internal transfer	- 內部調撥	-	53,104,614	537,520	-	53,642,134
Reductions during the year	本年減少					
- Disposals	- 處置	-	(75,000)	(97,220)	(209,773)	(381,993)
- Offset government grants against the book value	- 政府補助沖減原值	-	(525,000)	-	-	(525,000)
At 31 December 2017	2017年12月31日	124,895,094	192,770,017	6,527,485	2,968,459	327,161,055
At 1 January 2018	2018年1月1日	124,895,094	192,770,017	6,527,485	2,968,459	327,161,055
Additions during the year	本年增加					
- Purchases	- 購置	-	-	219,799	1,209,461	1,429,260
- Internal transfer	- 內部調撥	-	672,215	2,795	-	675,010
Reductions during the year	本年減少					
- Disposals	- 處置	-	-	(76,840)	(752,196)	(829,036)
- Internal transfer	- 內部調撥	-	(53,590,879)	(824,699)	-	(54,415,578)
At 31 December 2018	2018年12月31日	124,895,094	139,851,353	5,848,540	3,425,724	274,020,711
Accumulated depreciation	累計折舊					
At 1 January 2017	2017年1月1日	(34,441,382)	(71,343,996)	(4,889,522)	(2,770,333)	(113,445,233)
Additions during the year	本年增加					
- Charge for the year	- 本年計提	(2,482,124)	(5,169,393)	(154,136)	(23,714)	(7,829,367)
- Internal transfer	- 內部調撥	-	(38,500,119)	(423,741)	-	(38,923,860)
Reductions during the year	本年減少					
- Disposals	- 處置	-	67,500	87,592	188,796	343,888
At 31 December 2017	2017年12月31日	(36,923,506)	(114,946,008)	(5,379,807)	(2,605,251)	(159,854,572)
At 1 January 2018	2018年1月1日	(36,923,506)	(114,946,008)	(5,379,807)	(2,605,251)	(159,854,572)
Additions during the year	本年增加					
- Charge for the year	- 本年計提	(2,618,667)	(4,792,735)	(424,160)	(143,764)	(7,979,326)
- Internal transfer	- 內部調撥	-	(391,795)	(2,515)	-	(394,310)
Reductions during the year	本年減少					
- Disposals	- 處置	-	-	69,156	676,976	746,132
- Internal transfer	- 內部調撥	-	39,274,805	690,560	-	39,965,365
At 31 December 2018	2018年12月31日	(39,542,173)	(80,855,733)	(5,046,766)	(2,072,039)	(127,516,711)
Provision for impairment	減值準備					
At 1 January 2018	2018年1月1日	-	(480,787)	-	-	(480,787)
At 31 December 2018	2018年12月31日	-	(480,787)	-	-	(480,787)
Carrying amounts	賬面價值					
At 31 December 2018	2018年12月31日	85,352,921	58,514,833	801,774	1,353,685	146,023,213
At 31 December 2017	2017年12月31日	87,971,588	77,343,222	1,147,678	363,208	166,825,696

#### 8 固定資產

##### (1) 固定資產情況



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 8 Fixed assets (cont'd)

##### (1) Details of fixed assets (cont'd)

As at 31 December 2018 and 31 December 2017, no fixed assets were with restrictions placed on the Company's ownership.

##### (2) Temporarily idle fixed assets

As at 31 December 2018 and 31 December 2017, the Company's temporarily idle fixed assets are as follows:

Item	項目	Cost 賬面原值	Accumulated depreciation 累計折舊	Provision for impairment 減值準備	Carrying amount 賬面價值
Preserved fruit production line	果脯生產線	1,249,834	(644,064)	(480,787)	124,983

##### (3) Fixed assets acquired under finance leases

As at 31 December 2018 and 31 December 2017, no fixed assets were acquired under finance leases.

##### (4) Fixed assets leased out under operating leases

As at 31 December 2018, the carrying value of the fixed assets leased out by the Company under operating leases was RMB14,662,125 (2017: RMB17,751,317), which include office buildings located in Muping Economic Development Zone, Yantai.

##### (5) Fixed assets pending certificates of ownership

As at 31 December 2018 and 31 December 2017, no fixed assets were with pending certificates of ownership.

#### 8 固定資產(續)

##### (1) 固定資產情況(續)

於2018年12月31日及2017年12月31日，本公司無所有權受到限制的固定資產。

##### (2) 暫時閒置的固定資產情況

於2018年12月31日及2017年12月31日，本公司以下固定資產暫時閒置。

##### (3) 通過融資租賃租入的固定資產情況

於2018年12月31日及2017年12月31日，本公司無融資租賃租入的固定資產。

##### (4) 通過經營租賃租出的固定資產

於2018年12月31日，本公司通過經營租賃租出的固定資產賬面價值為人民幣14,662,125元(2017年：人民幣17,751,317元)，主要是位於烟台市牟平經濟開發區的辦公樓。

##### (5) 未辦妥產權證書的固定資產情況

於2018年12月31日及2017年12月31日，本公司無未辦妥產權證書的固定資產情況。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 9 Intangible assets

#### 9 無形資產

Item	項目	Land use rights 土地使用權
Cost	賬面原值	
At 1 January, 31 December 2017 and 31 December 2018	2017年1月1日、12月31日及 2018年12月31日	<b>40,897,232</b>
Accumulated amortization	累計攤銷	
At 1 January 2017	2017年1月1日	(8,628,781)
Charge for the year	本年計提	(994,284)
At 31 December 2017	2017年12月31日	(9,623,065)
At 1 January 2018	2018年1月1日	<b>(9,623,065)</b>
Charge for the year	本年計提	<b>(994,284)</b>
At 31 December 2018	2018年12月31日	<b>(10,617,349)</b>
Carrying amounts	賬面價值	
At 31 December 2018	2018年12月31日	<b>30,279,883</b>
At 31 December 2017	2017年12月31日	31,274,167

As at 31 December 2018 and 31 December 2017, all of the Company's land use rights are on medium-term lease.

於2018年12月31日及2017年12月31日，本公司所有土地使用權為中期租約。

As at 31 December 2018 and 31 December 2017, the Company has no intangible assets used as mortgage for bank loans.

於2018年12月31日及2017年12月31日，本公司沒有抵押的無形資產。

As at 31 December 2018 and 31 December 2017, the Company did not have land use rights with pending certificates of ownership.

於2018年12月31日及2017年12月31日，本公司無未辦妥產權證書的土地使用權情況。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 10 Deferred tax assets

(1) Details of unrecognised deferred tax assets

Item	項目	2018 2018年	2017 2017年
Deductible tax losses	可抵扣虧損	<u>41,567,922</u>	<u>46,088,894</u>

(2) In accordance with the accounting policy set out in Note III.23, the Company has not recognised deferred tax assets in respect of cumulative tax losses of RMB41,567,922 (2017: RMB46,088,894) as it is not probable that future taxable profits against which the losses can be utilised will be available in the Company. The deductible tax losses can be deducted from future taxable income within 5 years from the year when such losses were incurred under current tax law.

#### 10 遞延所得稅資產

(1) 未確認遞延所得稅資產明細

Item	項目	2018 2018年	2017 2017年
Deductible tax losses	可抵扣虧損	<u>41,567,922</u>	<u>46,088,894</u>

(2) 按照附註三、23所載的會計政策，由於本公司不是很可能獲得可用於抵扣有關虧損的未來應稅利潤，因此本公司尚未就人民幣41,567,922元（2017年：人民幣46,088,894元）的累積可抵扣虧損確認遞延所得稅資產。根據現行稅法，這些可抵扣虧損自發生年度起，可以在不超過5年的期間內抵扣未來應稅利潤。

(3) Expiration of deductible tax losses for unrecognized deferred tax assets

Year	年份	2018 2018年	2017 2017年
2022	2022年	<u>41,567,922</u>	<u>46,088,894</u>

(3) 未確認遞延所得稅資產的可抵扣虧損的到期情況

#### 11 Short-term loans

Item	項目	2018 2018年	2017 2017年
Credit loans	信用借款	-	100,000,000
Guaranteed loans	保證借款	<u>50,000,000</u>	<u>70,000,000</u>
Total	合計	<u>50,000,000</u>	<u>170,000,000</u>

As at 31 December 2018 and 31 December 2017, the Company did not have short-term loans past due.

#### 11 短期借款

於2018年12月31日及2017年12月31日，本公司無已到期未償還的借款。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

#### 12 Bills and accounts payable

(1) Accounts payable by supplier type are as follows:

Supplier type	供應商類別	2018 2018年	2017 2017年
Subsidiaries	應付子公司	5,244,670	9,380,053
Related parties	應付其他關聯公司	—	1,204,721
Third parties	應付第三方	12,523,411	25,003,392
Total	合計	17,768,081	35,588,166

(2) The ageing analysis of accounts payable, based on the date of receipt of goods, is as follows:

Ageing	賬齡	2018 2018年	2017 2017年
Within 1 year(inclusive)	1年以內(含1年)	17,117,990	33,050,538
Over 1 year	1年以上	650,091	2,537,628
Total	合計	17,768,081	35,588,166

### 十五 母公司財務報表主要項目註釋 (續)

#### 12 應付票據及應付賬款

(1) 應付賬款按供應商類別列示如下：

	2018 2018年	2017 2017年
Subsidiaries	5,244,670	9,380,053
Related parties	—	1,204,721
Third parties	12,523,411	25,003,392
Total	17,768,081	35,588,166

(2) 應付賬款按收貨日期呈列的賬齡分析如下：

	2018 2018年	2017 2017年
Within 1 year(inclusive)	17,117,990	33,050,538
Over 1 year	650,091	2,537,628
Total	17,768,081	35,588,166

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 13 Employee benefits payable

(1) Employee benefits payable:

		Balance at 1 January 2018 2018年 1月1日餘額	Accrued during the year 本年增加	Decreased during the year 本年減少	Balance at 31 December 2018 2018年 12月31日餘額
Short-term employee benefits	短期薪酬	2,674,709	14,903,010	14,210,436	3,367,283
Post-employment benefits	離職後福利				
– defined contribution plans	– 設定提存計劃	–	1,413,359	1,413,359	–
<b>Total</b>	<b>合計</b>	<b>2,674,709</b>	<b>16,316,369</b>	<b>15,623,795</b>	<b>3,367,283</b>
		Balance at 1 January 2017 2017年 1月1日餘額	Accrued during the year 本年增加	Decreased during the year 本年減少	Balance at 31 December 2017 2017年 12月31日餘額
Short-term employee benefits	短期薪酬	2,927,239	13,518,875	13,771,405	2,674,709
Post-employment benefits	離職後福利				
– defined contribution plans	– 設定提存計劃	–	1,408,930	1,408,930	–
<b>Total</b>	<b>合計</b>	<b>2,927,239</b>	<b>14,927,805</b>	<b>15,180,335</b>	<b>2,674,709</b>

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 13 Employee benefits payable (cont'd)

(2) Short-term employee benefits

#### 13 應付職工薪酬(續)

(2) 短期薪酬

		Balance at 1 January 2018 2018年 1月1日餘額	Accrued during the year 本年增加	Decreased during the year 本年減少	Balance at 31 December 2018 2018年 12月31日餘額
Salaries, bonuses, allowances	工資、獎金、津貼和補貼	1,964,516	13,970,840	13,278,266	2,657,090
Staff bonus and welfare fund	職工獎勵及福利基金	710,193	-	-	710,193
Social insurance	社會保險費				
Medical insurance	醫療保險費	-	529,065	529,065	-
Work-related injury insurance	工傷保險費	-	81,627	81,627	-
Maternity insurance	生育保險費	-	75,581	75,581	-
Housing fund	住房公積金	-	244,277	244,277	-
Labour union fee, staff and workers' education fee	工會經費和職工教育經費	-	1,620	1,620	-
<b>Total</b>	<b>合計</b>	<b>2,674,709</b>	<b>14,903,010</b>	<b>14,210,436</b>	<b>3,367,283</b>
		Balance at 1 January 2017 2017年 1月1日餘額	Accrued during the year 本年增加	Decreased during the year 本年減少	Balance at 31 December 2017 2017年 12月31日餘額
Salaries, bonuses, allowances	工資、獎金、津貼和補貼	2,167,101	12,399,822	12,602,407	1,964,516
Staff bonus and welfare fund	職工獎勵及福利基金	760,138	-	49,945	710,193
Social insurance	社會保險費				
Medical insurance	醫療保險費	-	527,407	527,407	-
Work-related injury insurance	工傷保險費	-	81,371	81,371	-
Maternity insurance	生育保險費	-	37,671	37,671	-
Housing fund	住房公積金	-	249,709	249,709	-
Labour union fee, staff and workers' education fee	工會經費和職工教育經費	-	222,895	222,895	-
<b>Total</b>	<b>合計</b>	<b>2,927,239</b>	<b>13,518,875</b>	<b>13,771,405</b>	<b>2,674,709</b>

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 13 Employee benefits payable (cont'd)

(3) Post-employment benefits – defined contribution plans

#### 13 應付職工薪酬(續)

(3) 離職後福利－設定提存計劃

		Balance at 1 January 2018 2018年 1月1日餘額	Accrued during the year 本年增加	Decreased during the year 本年減少	Balance at 31 December 2018 2018年 12月31日餘額
Basic pension insurance	基本養老保險	-	1,360,453	1,360,453	-
Unemployment insurance	失業保險費	-	52,906	52,906	-
Total	合計	-	1,413,359	1,413,359	-
		Balance at 1 January 2017 2017年 1月1日餘額	Accrued during the year 本年增加	Decreased during the year 本年減少	Balance at 31 December 2017 2017年 12月31日餘額
Basic pension insurance	基本養老保險	-	1,356,189	1,356,189	-
Unemployment insurance	失業保險費	-	52,741	52,741	-
Total	合計	-	1,408,930	1,408,930	-

As at 31 December 2018 and 31 December 2017, there were no payment in arrears included in the balance of employee benefits payable.

於2018年12月31日及2017年12月31日，本公司應付職工薪酬中無拖欠性質的款項。

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 14 Other payables

#### 14 其他應付款

Item	項目	Notes 註	2018 2018年	2017 2017年
Interest payable	應付利息	(1)	<b>66,990</b>	643,783
Other	其他	(2)	<b>445,432,584</b>	211,114,835
Total	合計		<b>445,499,574</b>	211,758,618

(1) *Interest payable*

There is no significant overdue interest payable as at 31 December 2018 and 31 December 2017.

(1) *應付利息*

於2018年12月31日及2017年12月31日，本集團無重要的已逾期未支付的利息。

(2) *Others*

(2) *其他*

Item	客戶類別	2018 2018年	2017 2017年
Subsidiaries	子公司	<b>441,389,335</b>	207,379,085
Third parties	第三方	<b>4,043,249</b>	3,735,750
Total	合計	<b>445,432,584</b>	211,114,835



# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 15 Capital reserve

#### 15 資本公積

2018

2018年

Item	項目	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Reductions during the year 本年減少	Balance at the end of the year 年末餘額
Share premiums	股本溢價	43,524,487	-	-	43,524,487
Foreign currency translation	外幣股本折算差額	9,926	-	-	9,926
Total	合計	43,534,413	-	-	43,534,413

2017

2017年

Item	項目	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Reductions during the year 本年減少	Balance at the end of the year 年末餘額
Share premiums	股本溢價	73,268,527	-	29,744,040	43,524,487
Foreign currency translation	外幣股本折算差額	9,926	-	-	9,926
Total	合計	73,278,453	-	29,744,040	43,534,413

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 16 Surplus reserve

#### 16 盈餘公積

2018

2018年

Item	項目	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Balance at the end of the year 年末餘額
Statutory surplus reserve	法定盈餘公積	<u>107,111,132</u>	<u>470,841</u>	<u>107,581,973</u>

2017

2017年

Item	項目	Balance at the beginning of the year 年初餘額	Additions during the year 本年增加	Balance at the end of the year 年末餘額
Statutory surplus reserve	法定盈餘公積	<u>105,794,859</u>	<u>1,316,273</u>	<u>107,111,132</u>

#### 17 Operating income and operating costs

#### 17 營業收入、營業成本

Item	項目	2018 2018年		2017 2017年	
		Income 收入	Cost 成本	Income 收入	Cost 成本
Principal businesses	主營業務	<u>612,300,096</u>	<u>548,566,586</u>	565,060,158	494,614,203
Other businesses	其他業務	<u>9,121,165</u>	<u>7,305,922</u>	11,643,918	9,127,733
Total	合計	<u>621,421,261</u>	<u>555,872,508</u>	<u>576,704,076</u>	<u>503,741,936</u>

Operating income generated from principal businesses represents primarily the sales of condensed juice and related products. Operating income generated from other businesses represents primarily the sales of packaging materials, rental income and others.

主營業務收入系指本公司的濃縮果汁及相關產品的銷售收入。其他業務收入主要指銷售包裝物等材料收入及租金收入等。

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 18 Financial expenses

#### 18 財務費用

Item	項目	2018	2017
		2018年	2017年
Interest expenses arising from borrowings	貸款的利息支出	989,723	7,487,681
Government grants-interest subsidy	政府補助一貼息	(1,825,000)	—
Interest income from deposits	存款的利息收入	(133,550)	(401,328)
Net exchange (gains)/losses	淨匯兌(收益)/損失	(8,613,400)	10,896,056
Other financial expenses	其他財務費用	264,561	285,009
Total	合計	(9,317,666)	18,267,418

#### 19 Investment income

#### 19 投資收益

Item	項目	2018	2017
		2018年	2017年
Income from long-term equity investments accounted for using cost method	成本法核算的長期股權投資收益	—	84,000,000
Investment loss from disposal of long-term equity investments	處置長期股權投資產生的損失	—	(44,293,488)
Investment income from disposal of available-for-sale financial assets	處置可供出售金融資產取得的投資收益	—	3,354,496
Including: Transfer from other comprehensive income	其中：其他綜合收益轉入	—	2,041,764
Investment income from disposal of financial assets held for trading	處置交易性金融資產取得的投資收益	6,231,384	—
Investment income from disposal of debt investments	處置債權投資取得的投資收益	1,087,260	—
Total	合計	7,318,644	43,061,008

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 20 Income tax expenses

Reconciliation between income tax expenses and accounting profit is as follows:

Item	項目	2018 2018年	2017 2017年
Profit before taxation	稅前利潤	4,708,404	13,162,722
Expected income tax expenses at tax rate of 25%	按稅率25%計算的 預期所得稅	1,177,101	3,290,680
Effect of non-taxable income	免稅所得	(1,573,801)	-
Effect of unrecognised deferred tax asset for deductible losses	本年未確認遞延所得稅資產 的可抵扣虧損的影響	-	11,522,224
Effect of utilised deductible losses for which no deferred tax asset was recognised in previous years	使用前期未確認遞延所得稅 資產的可抵扣虧損的影響	(1,130,243)	-
Effect of non-deductible costs, expenses and losses	不可抵扣的成本、 費用和損失的影響	1,526,943	(14,812,904)
Income tax expenses	本年所得稅費用	-	-

#### 20 所得稅費用

所得稅費用與會計利潤的關係如下：

# Notes to the Financial Statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

### 十五 母公司財務報表主要項目註釋 (續)

#### 21 Supplement to cash flow statement

(1) Reconciliation of net profit to cash flows from operating activities:

Item	項目	2018 2018年	2017 2017年
Net profit	淨利潤	4,708,404	13,162,722
Add: Depreciation of fixed assets	加：固定資產折舊	7,979,326	7,829,367
Amortisation of intangible assets	無形資產攤銷	994,284	994,284
Impairment loss for assets	資產減值損失	5,066,052	31,196,465
Credit impairment loss	信用減值損失	2,962,242	-
Gains from disposal of fixed assets	處置固定資產的淨收益	(181,894)	-
Losses from scrapping of fixed assets	固定資產報廢損失	2,207	-
Financial expenses	財務費用	(4,119,225)	12,265,285
Investment income	投資收益	(7,318,644)	(43,061,008)
Decrease/(increase) in gross inventories	存貨的減少/(增加)	30,506,582	(3,705,342)
(Increase)/decrease in operating receivables	經營性應收項目的 (增加)/減少	(16,019,890)	13,340,112
Increase/(decrease) in operating payables	經營性應付項目的 增加/(減少)	233,215,224	(95,626,774)
Net cash outflow from operating activities	經營活動產生的現金流量淨額	257,794,668	(63,604,889)

(2) Change in cash and cash equivalents:

Item	項目	2018 2018年	2017 2017年
Cash and cash equivalents at the end of the year	現金及現金等價物的 年末餘額	300,983,157	57,533,223
Less: Cash and cash equivalents at the beginning of the year	減：現金及現金等價物 的年初餘額	57,533,223	84,468,206
Net increase/(decrease) in cash and cash equivalents	現金及現金等價物淨 增加/(減少)額	243,449,934	(26,934,983)

#### 21 現金流量表補充資料

(1) 將淨利潤調節為經營活動現金流量：

(2) 現金及現金等價物淨變動情況：

# Notes to the financial statements

## 財務報表附註

(Expressed in Renminbi Yuan unless otherwise indicated)

(除特別註明外，金額單位為人民幣元)

### XV Notes to major items in the parent company's financial statements (cont'd)

#### 21 Supplement to cash flow statement (cont'd)

(3) Details of cash and cash equivalents:

Item	項目	2018 2018年	2017 2017年
Cash at bank and on hand	現金	300,983,157	57,533,223
Including: Cash on hand	其中：庫存現金	67,204	77,410
Bank deposits available on demand	可隨時用於支付的 銀行存款	300,915,953	57,455,813
Closing balance of cash and cash equivalents	年末現金及現金等價物餘額	300,983,157	57,533,223

### 十五 母公司財務報表主要項目註釋 (續)

#### 21 現金流量表補充資料(續)

(3) 現金和現金等價物的構成：

### XVI COMPARATIVE FIGURE

The comparative figures of 2018 represent figures for the twelve months period from 1 January 2017 to 31 December 2017. Certain items in these comparative figures have been reclassified to conform to the current year's presentation to facilitate comparison in 2018.

### 十六 上年比較數字

2018年比較數字是自2017年1月1日至2017年12月31日止十二個月期間的數字。為方便做出相應的比較，本集團對財務報表中2018年的比較數字的某些項目進行了重新分類。

